Income Statement

|  | Group <br> Parent company <br> Jan. | Dec. 31. 1999 |
| :--- | ---: | ---: | :---: |

## Balance Sheet

| ASSETS |  |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Group } \\ \text { Dec. 31. } 1999 \end{gathered}$ | Parent company Dec. 31. 1999 |
|  | MFIM | MFIM |
| NON-CURRENT ASSETS | 14) |  |
| Intangible assets |  |  |
| Intangible rights | 0.7 | - |
| Goodwill | 10.3 | - |
| Group goodwill | 1.3 | - |
| Other capitalized expenditure | 14.9 | 1.2 |
| Advance payments | 0.2 | - |
|  | 27.3 | 1.2 |
| Tangible assets |  |  |
| Land and water areas | 15.6 | 0.7 |
| Buildings and constructions | 204.3 | 2.2 |
| Machinery and equipment | 182.7 | 4.8 |
| Other tangible assets | 8.1 | 4.2 |
| Advance payments and construction in progress | 7.0 | - |
|  | 417.8 | 11.9 |
| Financial assets | 22) |  |
| Holdings in Group companies | - | 210.0 |
| Holdings in associated companies | 2.7 | - |
| Other shares and holdings | 16.6 | 13.3 |
|  | 19.3 | 223.3 |
| CURRENT ASSETS |  |  |
| Inventories | 15) 133.9 | - |
| Receivables | 16) |  |
| Long-Term |  |  |
| Receivables from Group companies | - | 191.6 |
| Loan receivables | 2.2 | - |
| Short-term |  |  |
| Trade receivables | 566.5 | 0.9 |
| Receivables from Group companies | - | 18.3 |
| Receivables from associated companies | 0.4 | - |
| Loan receivables | 0.6 | - |
| Other receivables | 147.6 | 28.0 |
| Prepaid expenses | 31.2 | 0.9 |
|  | 746.3 | 48.1 |
| Marketable securities |  |  |
| Other securities | 222.1 | 189.3 |
| $\underline{\text { Cash on hand and at banks }}$ | 155.5 | 13.3 |
|  | 1,724.5 | 678.8 |

## Balance Sheet

| SHAREHOLDERS' EQUITY AND LIABILITIES |  |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Group } \\ \text { Dec. 31. } 1999 \end{gathered}$ | Parent company Dec. 31. 1999 |
|  | MFIM | MFIM |
| SHAREHOLDERS' EQUITY | 17) |  |
| Share capital | 359.6 | 359.6 |
| Legal reserve | 0.4 | - |
| Other reserves and translation differences | -4.3 | - |
| Retained earnings | 553.5 | 279.0 |
| Profit for the fiscal year | 122.7 | -6.3 |
|  | 1,031.9 | 632.3 |
| MINORITY INTERESTS | 12.8 | - |
| APPROPRIATIONS |  |  |
| Depreciation reserve | 18) | 1.9 |
| PROVISIONS | 19) |  |
| Other statutory reserves | 1.4 | - |
| LIABILITIES | 20) |  |
| Long-term |  |  |
| Deferred tax liability | 31.5 | - |
| Other liabilities | 1.3 | - |
|  | 32.8 | - |
| Short-term |  |  |
| Loans from credit institutions | 50.9 | 11.9 |
| Advances received | 0.9 | - |
| Accounts payable | 104.6 | 2.0 |
| Liabilities to Group companies | - | 0.2 |
| Liabilities to associated companies | - | - |
| Other liabilities | 360.1 | 0.8 |
| Accrued expenses and deferred income | 129.1 | 29.7 |
|  | 645.7 | 44.6 |
|  | 1,724.5 | 678.8 |

## Cash Flow Statements

| Group <br> Jan. 4 - Dec. 31. 1999 |  | Parent company <br> Jan. 4 - Dec. 31. 1999 |
| :---: | :---: | :---: |
|  | MFIM | MFIM |
| OPERATIONAL CASH FLOW |  |  |
| Profit before extraordinary items | 55.8 | -6.1 |
| Adjustments |  |  |
| Depreciation according to plan | 60.0 | 2.3 |
| Unrealized currency gains and losses | -3.6 | - |
| Other income and expenses, unrelated to payments | 0.7 | 0.9 |
| Financial income and expenses | -15.2 | -23.6 |
| Other adjustments | -3.7 | -0.4 |
| CASH FLOW BEFORE CHANGES IN WORKING CAPITAL | 94.1 | -26.9 |
| Changes in working capital |  |  |
| Incr. (-) decr. (+) in short-term interest-free trade receivables | -358.8 | -4.2 |
| Incr. (-) decr. (+) in inventories | 7.5 | - |
| Incr. (+) decr. (-) in short-term interest-free liabilities | 346.4 | 2.9 |
|  | -4.9 | -1.3 |
| Incr. (-) decr. (+) in trade receivables at interest | -1.9 | 44.7 |
| OPERATIONAL CASH FLOW BEFORE EXTRORDINARY ITEMS AND TAXES | 87.2 | 16.5 |
| Interest and other operational financial expenses | -18.7 | -4.6 |
| Dividends received from operations | 0.0 | 0.0 |
| Interest received from operations | 26.4 | 21.4 |
| Direct taxes paid | -25.2 | 0.0 |
| CASH FLOW BEFORE EXTRORDINARY ITEMS | 69.7 | 33.3 |
| Net cash flow from extraordinary items | 5.8 | 0.6 |
| OPERATIONAL CASH FLOW | 75.5 | 34.0 |
| CASH FLOW FROM INVESTMENTS |  |  |
| Group companies acquired | 4.8 | - |
| Investments in tangible and intangible assets | -34.5 | -1.1 |
| Disposals of tangible and intangible assets | 7.6 | 1.8 |
| Disposals from other investments | 0.1 | 0.1 |
| Dividends received from investments | 5.4 | 5.4 |
| CASH FLOW FROM INVESTMENTS (B) | -16.6 | 6.2 |
| CASH FLOW FROM FINANCING |  |  |
| Short-term loans | 41.7 | 11.9 |
| Repayments of short-term debt | -82.7 | -82.7 |
| Repayments of long-term debt | -78.0 | -73.0 |
| Dividends paid and other profit distribution | -1.0 | - |
| CASH FLOW FROM FINANCING (C) | -119.9 | -143.8 |
| CHANGE IN LIQUID FUNDS ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | -60.9 | -103.7 |
| LIQUID FUNDS. BEGINNING OF FISCAL PERIOD | 438.6 | 306.3 |
| LIQUID FUNDS. END OF FISCAL PERIOD | 377.6 | 202.6 |

## Additional Information Dec 3i, i999

## 1) ACCOUNTING PRINCIPLES

Fixed assets have been recorded on the balance sheet net of their depreciation according to plan. Inventories and the related variable acquisition costs have been assigned values based on a weighted average. Marketable securities have been valued at their original acquisition cost or the lower of market value as of the fiscal year end. Foreign currency denominated items have been converted into Finnish marks at the average exchange rate on the last day of the fiscal year.

Altia Group Ltd is the parent of the Altia Group, and is headquartered in Helsinki.

All subsidiaries and associated companies have been consolidated into the Group
accounts. Domestic associated companies have been consolidated using the proportional method. The basis for this is that the ownership and voting rights are proportional with the other shareholders. Foreign associated companies have been consolidated using the equity method.

Internal margins, receivables and payables have been eliminated.

Internal shareholdings have been eliminated using the acquisition method. Subsidiary acquisition costs have been eliminated against the equity accounts at the point of acquisition. Differences arising from eliminations have been matched against subsidiary fixed asset
accounts to the extent that the market value of subsiadiary fixed assets exceed book values. Asset items which can not be matched against fixed asset accounts have been treated as Group goodwill. Minority interests have been separated from the Group equity accounts, accumulated appropriations and the profit for the fiscal year, and are presented separately.

The income statements, balance sheets and notes of foreign subsidiaries have been converted into Finnish marks at the fiscal year end average exchange rate. Conversion-related differences have been recorded in the equity accounts.


## Additional Information



## Additional Information

|  | Group <br> Jan. 4 - Dec. 31. 1999 | Parent company Jan. 4 - Dec. 31. 1999 |
| :---: | :---: | :---: |
|  | MFIM | MFIM |
| 10) FINANCIAL INCOME AND EXPENSES |  |  |
| Income from other investments held as non-current assets |  |  |
| From others | 7.5 | 7.5 |
| Other interest and financial income |  |  |
| From Group companies | - | 12.5 |
| From others | 20.7 | 7.8 |
| Interest and other financial expenses |  |  |
| To Group companies | - | 0.2 |
| To others | 13.1 | 4.0 |
|  | 15.2 | 23.6 |
| Dividend income from holdings in other companies | 7.5 | 7.5 |
| Total interest income and expenses |  |  |
| Interest income | 13.0 | 19.9 |
| Interest expenses | -8.1 | -4.1 |
| Net interest income | 4.9 | 15.8 |
| 11) EXTRAORDINARY ITEMS |  |  |
| Extraordinary income |  |  |
| Pension refund from pension liability premium | 164.7 | 35.4 |
| 12) APPROPRIATIONS |  |  |
| Change in depreciation reserve, increase-/decrease+ |  |  |
| Other capitalized expenditure | - | 0.0 |
| Buildings and constructions | - | 0.0 |
| Machinery and equipment | - | 0.5 |
|  | - | 0.5 |
| 13) DIRECT TAXES |  |  |
| Income taxes |  |  |
| Taxes on operations | 20.9 | -1.4 |
| Taxes on extraordinary items | 46.1 | 9.9 |
| Supplementary tax on proposed dividend | 27.6 | 27.6 |
| Total | 94.5 | 36.1 |
| Taxes for the fiscal year | 95.1 | 36.1 |
| Taxes for previous fiscal years | -0.6 | - |
| Change in deferred tax liability | 1.9 | - |
| Total | 96.5 | 36.1 |
| 14) NON-CURRENT ASSETS |  |  |
| CHANGES IN ACQUISITION COSTS |  |  |
| Intangible assets |  |  |
| Acquisition cost Jan. 4 | 69.7 | 2.7 |
| Conversion differences | 0.5 | - |
| Increases | 11.5 | - |
| Decreases | -0.4 | - |
| Item transfers | 1.1 | - |
| Acquisition cost Dec. 31 | 82.5 | 2.7 |

Additional Information

|  | Group $\text { Jan. } 4 \text { - Dec. 31. } 1999$ | Parent company Jan. 4 - Dec. 31. 1999 |
| :---: | :---: | :---: |
|  | MFIM | MFIM |
| Accumulated depreciation, Jan. 4 | -47.8 | -1.0 |
| Conversion differences | -0.2 | - |
| Accumulated decreases and transfers depreciation and reduction | 0.3 | - |
| Depreciation for the fiscal year | -7.4 | -0.5 |
| Accumulated depreciation, Dec. 31 | -55.1 | -1.5 |
| Book value, Dec. 31 | 27.3 | 1.2 |
| Tangible assets |  |  |
| Acquisition cost, Jan. 4 | 1,254.2 | 41.3 |
| Conversion differences | 1.4 | - |
| Increases | 29.4 | 1.1 |
| Decreases | -40.2 | -6.1 |
| Item transfers | -0.7 | - |
| Acquisition cost, Dec. 31 | 1,244.0 | 36.3 |
| Accumulated depreciation, Jan 4 | -808.3 | -26.4 |
| Conversion differences | -0.6 | - |
| Accumulated decreases and transfers depreciation and reduction | 35.2 | 3.9 |
| Depreciation for the fiscal year | -52.6 | -1.8 |
| Accumulated depreciation, Dec. 31 | -826.3 | -24.3 |
| Book value, Dec. 31 | 417.8 | 11.9 |
| Undepreciated share of machinery and equipment, Dec. 31 | 153.8 | - |
| Long-term financial investments |  |  |
| Holdings in Group companies |  |  |
| Acquisition cost, Jan 4 | - | 210.0 |
| Acquisition cost, Dec. 31 | - | 210.0 |
| Book value, Dec. 31 | - | 210.0 |
| Shares in associated companies |  |  |
| Acquisition cost, Jan. 4 | 2.8 | - |
| Conversion differences | 0.0 | - |
| Item transfers | -0.3 | - |
| Acquisition cost, Dec. 31. | 2.4 | - |
| Accumulated earnings-holdings, Jan 4 | 0.2 | - |
| Conversion differences | 0.0 | - |
| Share in profit for the fiscal year | 0.3 | - |
| Decreases | 0.0 | - |
| Item transfers | -0.1 | - |
| Accumulated earnings-holdings, Dec. 31 | 0.3 | - |
| Book value, Dec. 31 | 2.7 | - |
| Other shares and holdings |  |  |
| Acqusition cost, Jan. 4 | 19.5 | 13.5 |
| Conversion differences | 0.0 | - |
| Decreases | -2.7 | -0.2 |
| Acquisition cost, Dec. 31 | 16.8 | 13.3 |
| Accumulated write-downs, Jan. 4 | -0.3 | - |
| Accumulated write-downs, Dec. 31 | -0.3 | - |
| Book value, Dec. 31 | 16.6 | 13.3 |

## Additional Information

|  | Group <br> Jan. 4 - Dec. 31. 1999 | Parent company Jan. 4 - Dec. 31. 1999 |
| :---: | :---: | :---: |
| Other publicly traded shares and holdings | MFIM | MFIM |
| Market value, Dec. 31 | 198.3 | 196.6 |
| Book value, Dec. 31 | 12.5 | 12.4 |
| Difference | 185.8 | 184.2 |
| 15) INVENTORIES <br> Inventories are valued using variable weighted average costs. There are no significant differences between repurchase value and capitalized acquisition cost of the inventories. |  |  |
| 16) RECEIVABLES <br> LONG-TERM <br> Receivables from Group companies |  |  |
| Loan receivables | - | 191.6 |
| SHORT-TERM <br> Receivables from Group companies |  |  |
| Trade receivables | - | 0.6 |
| Loan receivables | - | 14.7 |
| Prepayments and accrued income | - | 3.0 |
| Total | - | 18.3 |
| Receivables from associated companies |  |  |
| Trade receivables | 0.4 | - |
| Short-term prepayments and accrued income |  |  |
| Share of export gross margin | 12.5 | - |
| Expenditure accruals | 7.0 | 0.1 |
| Income accruals | 2.3 | 0.1 |
| Interest receivables | 1.0 | 0.7 |
| Other prepayments and accrued income | 8.4 | - |
| Total | 31.2 | 0.9 |
| MARKETABLE SECURITIES |  |  |
| Other shares and holdings |  |  |
| Market value, Dec. 31 | 0.2 | 0.2 |
| Book value, Dec. 31 | 0.1 | 0.1 |
| Difference | 0.1 | 0.1 |
| 17) CHANGES IN SHAREHOLDERS' EQUITY |  |  |
| Share capital, Jan. 4 | 359.6 | 359.6 |
| Share capital, Dec. 31 | 359.6 | 359.6 |
| Legal reserve, Jan. 4 | 0.1 | - |
| Conversion differences | 0.0 | - |
| From retained earnings | 0.3 | - |
| Legal reserve, Dec. 31 | 0.4 | - |
| Contingency fund, Jan. 4 | - | - |
| From retained earnings | 0.0 | - |
| Contingency fund, Jan. 4 | 0.0 | - |

Additional Information

|  | Group <br> Jan. 4 - Dec. 31. 1999 | Parent company Jan. 4 - Dec. 31. 1999 |
| :---: | :---: | :---: |
|  | MFIM | MFIM |
| Translation differences, Jan. 4 | -4.4 | - |
| Change from the fiscal year | 0.1 | - |
| Translation differences, Dec. 31 | -4.3 | - |
| Earnings, Jan. 4 | 552.6 | 279.1 |
| Transferred to legal reserve | -0.3 | - |
| Transferred to contingency | 0.0 | - |
| Translation differences | 1.2 | - |
| Profit for the fiscal year | 122.7 | 21.2 |
| Earnings, Dec. 31 | 676.2 | 300.3 |
| Distributable earnings, Dec. 31 |  |  |
| Unrestricted equity, Dec. 31 | 671.9 | 272.7 |
| Share of transfers to equity in appropriations | -78.2 | - |
| Distributable equity, Dec. 31 | 593.7 | 272.7 |
| Transfers of depreciation reserve to equity Transferred |  |  |
| To retained earnings | 75.5 | - |
| To profit for the fiscal year | 2.7 | - |
|  | 78.2 | - |
| 18) APPROPRIATIONS |  |  |
| Depreciation reserve |  |  |
| Other capitalized expenditure | - | 0.4 |
| Buildings and constructions | - | 0.3 |
| Machinery and equipment | - | 1.2 |
| Total | - | 1.9 |
| 19) STATUTORY PROVISIONS |  |  |
| Termination of Russian operations | 1.0 | - |
| Product liability provision | 0.4 | - |
|  | 1.4 | - |
| 20) LIABILITIES |  |  |
| SHORT-TERM |  |  |
| Debts to Group companies |  |  |
| Accounts payable | - | 0.2 |
| Accrued expenses and deferred income | - | 0.0 |
| Total ${ }_{\text {l }}$ |  |  |
| Debts to Associated companies |  |  |
| Accounts payable 0.0 |  |  |
| Accrued expenses and deferred income |  |  |
| Accrued expenses and deferred income  <br> Marketing expenses 40.6 |  |  |
| Salaries and wages | 37.1 | 5.0 |
| Income tax | 31.8 | 24.2 |
| Contract-related discounts | 6.7 | - |
| Purchases and other accrued expenses | 4.2 | 0.3 |
| Other accrued expenses and deferred income | 8.8 | 0.2 |
|  | 129.1 | 29.7 |

## Additional Information



[^0]22) SPECIFICATION OF OWNERSHIP IN SUBSIDIARIES AND ASSOCIATED COMPANIES 31.12.1999

|  | \% owned <br> by Parent <br> company | \% owned <br> by Group | Equity | Shares/holdings owned by Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | accounted | Number of No | Nominal value | Book value |
|  |  |  | for by Group | Shares D | Dec. 31. 1999 | Dec. 31. 1999 |
|  |  |  | MFIM |  | million | MFIM |
| SUBSIDIARIES |  |  |  |  |  |  |
| Havistra Ltd, Helsinki | 100 | 100.00 | 47.1 | 500,000 FIM | M 5.0 | 20.0 |
| Primalco Ltd, Nurmijärvi | 100 | 100.00 | 493.2 | 7,000,000 FIM | M 70.0 | 190.0 |
| Alakari Wines Ltd, Helsinki |  | 100.00 | 1.0 | 100 FIM | M | 1.7 |
| Harald Zetterström oy/ab Helsinki |  | 100.00 | 1.4 | 63 FIM | M | 2.8 |
| Havistra Eesti AS, Estonia |  | 100.00 | 1.2 | 5,010 EEK | K 5.0 | 2.3 |
| Havistra Latvia SIA, Latvia |  | 100.00 | 0.1 | 10 LVL | L | 0.1 |
| A-Pullo Ltd, Nurmijärvi |  | 77.00 | 19.1 | 13,860 FIM | M 13.9 | 13.9 |
| Brand Partners Ltd, Helsinki |  | 100.00 | - | 150 FIM | M | - |
| Alkometa s.r.o., Czech Republic |  | 100.00 | 3.1 | 2 CZK | K 4.0 | 0.7 |
| Finlandia Polska Sp.zo.o., Poland |  | 100.00 | 0.9 | 18,986 PLN | N 0.9 | - |
| Finlandia Vodka Americas Inc, USA |  | 100.00 | 3.7 | 4,700 USD | D 0.5 | 2.0 |
| The Finnish National Distillers (ALKO) Ltd, England |  | 99.99 | - | 17999 GBP | P | 0.2 |
| Jaunalko SIA., Latvia |  | 51.00 | 4.7 | 51 LVL | L 0.5 | 4.0 |
| Ofelia Ltd As, Estonia |  | 93.38 | 10.7 | 7,284 EEK | $\begin{array}{ll}\text { K } & 7.3\end{array}$ | 18.4 |
| Linda Nektar As, Estonia |  | 62.70 | 1.3 | 421 EEK | K 0.4 | 0.1 |
| Tarto Pärmitööstus As, Estonia |  | 93.38 | 0.8 | 2,000 EEK | K 2.0 | 0.8 |
| Primalco Caribbean Inc, USA |  | 100.00 | 0.9 | 500 USD | D 0.4 | 2.0 |
| Primalco Polska Sp.zo.o., Poland |  | 100.00 | - | 100 PLN | $\mathrm{N} \quad 0.0$ | - |
| Regula Latvia SIA., Latvia |  | 80.00 | - | 80 LVL | L | - |
| Salko Aktiebolag, Sweden |  | 100.00 | 0.2 | 4,000 SEK | $\begin{array}{ll}\text { K } & 0.4\end{array}$ | - |
| Ustjuzhna Distillery Ltd, Russia |  | 100.00 | 0.9 | 17,000 RUR | R 17,000.0 | - |
| Subsidiaries total |  |  | 590.3 |  |  | 259.0 |
| ASSOCIATED COMPANIES |  |  |  |  |  |  |
| Cool Drinks International Ltd Oy, Helsinki |  | 50 | 1.2 | 10000 FIM | M 1.0 | 1.0 |
| Finlandia Balantines Group Sp.zo.o., Poland |  | 50 | 2.7 | 16955 PLN | N 1.7 | 2.7 |
| Roal Ltd, Nurmijärvi |  | 50 | 53.1 | 9500 FIM | M 9.5 | 47.5 |
| Associated companies total |  |  | 57.0 |  |  | 51.2 |
| OTHER SHARES AND HOLDINGS |  |  |  |  |  |  |
| Other shares and holdings total |  |  |  |  |  | 16.6 |
| TOTAL |  |  |  |  |  | 326.8 |

A detailed shareholder register is available as an appendix to the Group financial statements at the Altia Group Ltd headquarters in Helsinki, Finland, Salmisaarenranta 7.

## INCOME STATEMENT

| Net sales | MFIM | $1,301.0$ |
| :--- | ---: | ---: |
| Operating profit | MFIM | 41.0 |
| (\% net sales) | \% | 3.2 |
| Net financial items | MFIM | +15.2 |
| (\% net sales) | $\%$ | 0.0 |
| Profit before extraordinary items | MFIM | 55.8 |
| (\% net sales) | \% | 4.3 |
| Profit before taxes | MFIM | 220.5 |
| (\% net sales) | \% | 16.9 |
| Profit for the fiscal year | MFIM | 122.7 |
| (\% net sales) | $\%$ | 9.4 |

BALANCE SHEET

| Liquid assets | MFIM | 377.6 |
| :--- | ---: | ---: |
| Balance sheet total | $"$ | $1,724.5$ |
| Shareholders' equity | $"$ | $1,031.9$ |
| Minority interests | $"$ | 12.8 |
| Statutory provisions | $"$ | 1.4 |
| Deferred tax liability | $"$ | 31.5 |
| Liabilities at interest | $"$ | 56.1 |
| Interest-free liabilities(incl. deferred tax lab.) | $"$ | 622.4 |
| Capital invested | $"$ | $1,100.8$ |

## INDICATORS

| Return on equity | $\%$ | 3.6 |
| :--- | ---: | ---: |
| Return on investment | $\%$ | 6.2 |
| Equity ratio | $\%$ | 60.6 |
| Gearing | $\%$ | -30.8 |
| Current ratio |  | 2.0 |
|  |  |  |
| Earnings/share | FIM | 0.93 |
| Cash flow/share | $"$ | 2.10 |
| Equity/share | $"$ | 28.70 |
| Dividend/share (proposed) | $\%$ | 7.37 |
| Dividend/earnings(proposed) |  | 216.0 |

## CALCULATION OF FINANCIAL INDICATORS




[^0]:    Debts arising out of the division of the Alko Group on January 4, 1999 have been paid off by the recipients.

