

LASSILA & TIKANOJA

A N N U A L R E P O R T 2 0 0 0

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### FINANCIAL INFORMATION

Interim Report, January 1 - March 31,  
issued May 3, 2001

Interim Report, January 1 - June 30,  
issued July 31, 2001

Interim Report, January 1 - September 30,  
issued October 31, 2001

The Annual Report and the Interim Reports are also available on the company's Internet pages at the address [www.lassila-tikanoja.com](http://www.lassila-tikanoja.com).

The English Annual Report is a translation from the Finnish original, which will prevail in case of any dispute.

### ANNUAL GENERAL MEETING

The Annual General Meeting of Lassila & Tikanoja plc will be held on Thursday, March 15, 2001, at 4 p.m. in the Savoy Restaurant, Eteläesplanadi 14, Helsinki.

Notice of attendance at the Annual General Meeting is requested by 4 p.m. on March 13, 2001 in writing to the address: Lassila & Tikanoja plc, P.O. Box 33, 00101 Helsinki, by fax at +358-10 636 2801, by e-mail at [tuula.henriksson@lassila-tikanoja.fi](mailto:tuula.henriksson@lassila-tikanoja.fi) or by telephone at +358-10 636 2885.

## TO OUR SHAREHOLDERS

The structure of a business, the way in which resources are organized, serves as a tool for reaching targets. Lassila & Tikanoja's decentralized business unit structure was adopted in the 1970s. Over the last two decades it has proved an excellent choice for transforming a manufacturer of clothing and shoes and textile wholesaler into the present group. It has also allowed change and facilitated its efficient implementation.

Lassila and Tikanoja seeks to be

- a profitable and competitive investment,
- a challenging and secure place of employment, and
- a reliable partner.

Our goals have not changed, but the company and the markets have. We now need a new operational structure to achieve our goals.

The Lassila & Tikanoja Group comprises two entities operating in different sectors with different business logics. Both would seem to have excellent prospects for profitable growth and both are now sufficiently large. Service operations are expected to generate net sales in excess of EUR 250 million during the current year and operations based on the processing of plastic and fibres in excess of EUR 200 million. Hence, both have the wherewithal to operate independently. There is reason to develop and invest in both.

We develop business together with customers and suppliers. We operate in markets that are growing and becoming increasingly concentrated. An ever smaller number of increasingly large customers give their business to an ever smaller number of the best and most efficient suppliers in the industry. Here the active participation of management in building closer cooperation with integrating supply chains is essential.

Converting from a holding-company structure to a business unit structure will permit leaner group organizations and combine overlapping and parallel functions. This will bring us nearer to the business itself and make us faster and more cost-effective.

Investors operate internationally. Investing is based on an assessment of the relative potential of different alternatives and currency areas. When investing in the euro area, investors in shares increasingly choose the sector first and then the company. They want more information about investments, more transparency. Operations should be organized so that the structure does not place financial limitations on the profitable growth that can be achieved.

The Board of Directors of Lassila & Tikanoja plc has decided to propose demerger of the Group into two independent companies to the Annual General Meeting convening on March 15, 2001.

According to the Demerger Plan, all the assets and liabilities of Lassila & Tikanoja plc will be transferred to two

new companies. As a demerger consideration, the shareholders of Lassila & Tikanoja plc will receive shares in the new companies in proportion to their holdings. Lassila & Tikanoja plc (new Lassila & Tikanoja plc) and J.W. Suominen Group plc are proposed as the names for the companies resulting from the demerger. The shares of Säkkiväline Oy and the assets and liabilities related to the business of the present Säkkiväline Group will be transferred to new Lassila & Tikanoja plc. The shares of J.W. Suominen Oy, Amerplast Oy and Inka Oy and the assets and liabilities related to the business of these companies and their subsidiaries will be transferred to J.W. Suominen Group plc.

In consequence of the demerger, the service operations of the Lassila & Tikanoja Group and the industrial nonwoven materials, packaging and heavy webbings and narrow fabrics business based on the processing of plastics and fibres will be formed into separate groups.

The companies resulting from the demerger will apply for listing of their shares on the Main List of the Helsinki Exchanges so that the shares of both new companies would be quoted for the first time on the trading day following the Demerger Date, on or about October 1, 2001.

The demerger of the Lassila & Tikanoja Group into two internally synergic groups will improve the operational efficiency. It will both improve the conditions for growth by facilitating equity financing and make it easier for owners and other investors to assess the companies as investments.

We are convinced that as a result of this demerger, Lassila & Tikanoja will give a better yield and that the yield it produces will be more valued. Employees in the new groups will face challenging tasks and have opportunities for success. Through specialization and concentration, we can further improve our cooperation with major customers. We believe that the new structure will be a good one.



Juhani Majjala



Heikki Bergholm

## THE LASSILA & TIKANOJA GROUP

The Lassila & Tikanoja Group is a multisector company comprising a parent company and four business units.

The parent company has been quoted on the Helsinki Exchanges since 1961.

The principles of Corporate Governance are presented on page 41.

### KEY FIGURES FOR 2000

	2000	1999	Change %
Net sales, EUR mill.	<b>391.4</b>	323.0	21.2
Gross profit, EUR mill.	<b>72.4</b>	65.2	11.0
Operating profit, EUR mill.	<b>35.9</b>	38.1	-5.8
Profit before extraordinary items, EUR mill.	<b>30.0</b>	35.9	-16.3
Return on invested capital, % (ROI)	<b>15.6</b>	21.8	
Earnings/share, (EPS) EUR	<b>1.30</b>	1.58	-17.7
Cash flow from operations/share, EUR	<b>2.35</b>	3.25	-27.7
Dividend per share, EUR	<b>1.00</b> *	1.00	
Equity ratio, %	<b>36.5</b>	53.6	
Gross investment, EUR mill.	<b>147.5</b>	38.5	283.1
Average personnel employed	<b>4 584</b>	4 213	8.8

\* Proposal by the Board of Directors



## SÄKKIVÄLINE

The Säkkiväline Group is Finland's leading marketer and producer of comprehensive environmental management services. Its business is divided into three service sectors and the environmental management product trade. The service sectors are Waste Management and Recycling Services;

**PRESIDENT** Jari Sarjo

**DIRECTOR** Anna-Maija Apajalahti, Property Supervision and Maintenance, Professional Cleaning; marketing and corporate communications

**DIRECTOR** Jorma Mikkonen, Hazardous Waste Management, Industrial Cleaning and Maintenance, Damage Repair Services and Sewer Maintenance

**DIRECTOR** Arto Nivalainen, Waste Management and Recycling Services

**FINANCIAL DIRECTOR** Martin Fors

Property Supervision and Maintenance and Professional Cleaning; and Hazardous Waste Management, Industrial Cleaning, Damage Repair and Sewer Maintenance.

	2000	1999	Change %
Net sales, EUR million	<b>210.5</b>	145.4	44.7
Operating profit, EUR million	<b>18.9</b>	11.0	71.8
Investments, EUR million	<b>136.4</b>	27.1	403.3
Average personnel	<b>3 428</b>	3 082	11.2

## JWS

J.W. Suominen Oy manufactures nonwoven roll goods for producers of disposable hygiene and medical products and for manufacturers of wiping products. In hygiene applications, JWS nonwovens are used in wet wipes, diapers, sanitary napkins, and incontinence products. In medical applications, they are used in wound care products and as coverstock for hospital underpads.

**PRESIDENT** Kari Parviainen

**MARKETING DIRECTOR** Kari Granfors

**MARKETING DIRECTOR** Timo Kokkola

**PRODUCTION DIRECTOR** Jukka Heikkinen

**RESEARCH AND DEVELOPMENT DIRECTOR** Margareta Huldén

**FINANCIAL DIRECTOR** Kristiina Lilja

	2000	1999	Change %
Net sales, EUR million	<b>90.4</b>	95.7	-5.6
Exports, EUR million	<b>86.1</b>	91.7	-6.1
Operating profit, EUR million	<b>11.9</b>	19.8	-39.9
Investments, EUR million	<b>6.2</b>	3.9	59.0
Average personnel	<b>331</b>	324	2.2

## AMERPLAST

The Amerplast Group manufactures flexible high-quality consumer packaging for industry and the retail trade. The main product groups are packaging for hygiene products, packaging for the bakery industry, printed film, retail service packaging and special products. Amerplast is one of the leading Nordic companies in its product lines.

**PRESIDENT** Harri Myllylä

**SALES MANAGER** Osmo Hautamäki

**SALES MANAGER** Tarja Heikkilä

**PRODUCTION DIRECTOR** Juha Henttonen

**DIRECTOR, LOGISTICS** Ari Olkinuora

**FINANCIAL MANAGER** Ulla Pyysalo

	2000	1999	Change %
Net sales, EUR million	<b>72.6</b>	64.4	12.8
Exports, EUR million	<b>31.9</b>	26.5	20.4
Operating profit, EUR million	<b>3.4</b>	4.9	-30.6
Investments, EUR million	<b>4.3</b>	6.3	-31.7
Average personnel	<b>639</b>	620	3.1

## INKA

The Inka Group manufactures lifting slings and lashing systems for industry and transport from polypropylene and polyester yarn. Inka's product range includes both heavy webbings for materials handling and technical and other light-weight narrow fabrics.

**PRESIDENT** Pentti Kulmala

**MARKETING DIRECTOR** Antti Jouppi

**PRODUCTION MANAGER** Kimmo Jalo

**LOCAL MANAGER** Mikko Haapaniemi

**FINANCIAL MANAGER** Harri Lindqvist

	2000	1999	Change %
Net sales, EUR million	<b>18.0</b>	17.4	3.6
Exports, EUR million	<b>11.9</b>	11.2	6.3
Operating profit, EUR million	<b>0.7</b>	0.9	-22.2
Investments, EUR million	<b>0.5</b>	1.2	-58.3
Average personnel	<b>174</b>	175	-0.6

## THE ENVIRONMENT

The Lassila & Tikanoja Group is committed to the principles of the ICC Business Charter for Sustainable Development, the realization of which is assessed annually in the business units. Each unit develops its own environmental management system and sets its own environmental objectives and goals. The Group is seeking to integrate environmental issues into operational systems that also encompass quality and safety.

In research and product development projects, environmental aspects are already taken into account in the planning phase and development is channelled towards keeping the load on the environment low through the selection of working methods, raw materials and processes.

### **SÄKKIVÄLINE**

Säkkiväline's quality management system takes into account the quality and environmental matters required by the ISO 9001 and ISO 14001 standards. The company is at present building a new operational system based on the quality systems of Säkkiväline and the former WM Ympäristöpalvelut Oy.

Säkkiväline has an extensive network of waste treatment facilities in which recyclable materials are sorted and treated and recycled fuel is produced. Internal environmental auditing at waste treatment facilities in 2000 concentrated on environmental and occupational safety risks. Extensive environmental risk surveys were made at seven hazardous waste units.

The emphasis in waste management transport has been on the reduction of energy consumption and emissions. Acquisition of new collection equipment, use of sulphur-free diesel fuel and biodegradable oils, and optimization of transport routes have been the means used. New vehicles have low-emission engines and new software has been introduced to optimize waste transport routes.

Professional cleaning has monitored the use of hazardous cleaning agents and converted when possible to microfibre products with which no cleaning agents are used. In property supervision and maintenance, more low-emission equipment has been acquired. In work causing

dust, equipment with open brushes has been abandoned. The existence of a functional environmental system has been one criterion for choosing suppliers.

### **JWS**

After several years of systematic development work on its operational system, JWS obtained in 2000 an ISO 14001 environmental certificate alongside the ISO 9001 quality certificate. Sufficient attention to environmental issues is important in product and process development and in cooperation with customers and suppliers. The emphasis has been on reduction of the waste water load and waste volume.

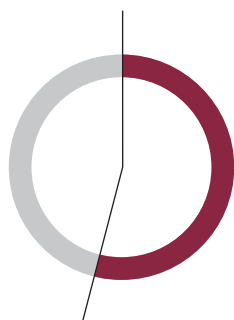
### **AMERPLAST**

The operational components of Amerplast's environmental system based on ISO 14001 principles, have been integrated with the company's quality management system. In autumn 2000, the first incineration facility for VOC emissions from printing ink solvents came on stream at the Grodzisk plant in Poland. Other plants are proceeding in conformance with the timetables of the EU directive and the new environmental protection legislation. The volume of waste hauled to dumps has been reduced in particular by transport of combustible matter from the Nastola and Norrköping plants to local power plants and by separate collection of printing ink containers undertaken in Finland.

### **INKA**

The proportion of polypropylene yarn manufactured by Inka and used as the raw material for narrow fabrics and materials handling products increased further. The volume of waste hauled to dumps has been reduced by recycling of spinning waste and with recyclable yarn packaging. Integration of environmental matters with the operational system has begun. The polypropylene yarn manufactured by Inka and the narrow fabrics made from this material have been granted the Öko-Tex Standard 100 environmental certificate.

## SÄKKIVÄLINE 53.8%



Säkkiväline is Finland's leading marketer and producer of comprehensive environmental management services. Its business is divided into three service sectors and the environmental management product trade. The service sectors are **Waste Management and Recycling Services; Property Supervision and Maintenance and Professional Cleaning; and Hazardous Waste Management, Industrial Cleaning, Damage Repair and Sewer Maintenance**. Säkkiväline is the most diversified and widely operating environmental management company in Finland.

### WASTE MANAGEMENT AND RECYCLING SERVICES

Säkkiväline collects, transports, processes and trades in recyclable raw materials and transports waste to dumps for safe final disposal. Its recycling facilities are among the industry's most modern. Realization of the principles of sustainable development is creating "a mirror-image industry" in which materials are reused for either raw material or energy. Säkkiväline operates throughout the entire logistics chain of this industry, assisting customers to meet their environmental goals and obligations.

### PROPERTY SUPERVISION AND MAINTENANCE AND PROFESSIONAL CLEANING

Säkkiväline maintains and cleans all types of properties and provides its customers with real-time monitoring and reporting services through advanced network solutions. It takes a broad approach to the development of property maintenance services and offers standardized service concepts to specific customer segments.

### HAZARDOUS WASTE MANAGEMENT, INDUSTRIAL CLEANING, DAMAGE REPAIR AND SEWER MAINTENANCE

This service sector specializes in management of the most demanding wastes and in the most difficult cleaning and maintenance. Industries and institutions are the major customers. A high standard of professional skill and special equipment are typical for services of this sector. In hazardous waste management, Säkkiväline has a nationwide collection and service network supplemented by its own regional treatment facilities. Industrial cleaning and damage repair offer their services throughout Finland and sewer maintenance in a few cities.

### NET SALES OF SÄKKIVÄLINE

EUR 1,000	2000	1999	Change %
<b>Waste Management and Recycling Services</b>	<b>79 390</b>	35 417	124.2
<b>Property Supervision and Maintenance and Professional Cleaning</b>	<b>74 733</b>	69 033	8.3
<b>Hazardous Waste Management, Industrial Cleaning, Damage Repair and Sewer Maintenance</b>	<b>47 089</b>	31 273	50.6
<b>Others</b>	<b>9 244</b>	9 726	-5.0
<b>Total</b>	<b>210 456</b>	145 449	44.7



## OPERATING PROFIT OF SÄKKIVÄLINE

	2000		1999	
	EUR 1,000	%	EUR 1,000	%
Waste Management and Recycling Services	10 597	13.3	5 035	14.2
Property Supervision and Maintenance and Professional Cleaning	4 993	6.7	2 576	3.7
Hazardous Waste Management, Industrial Cleaning, Damage Repair and Sewer Maintenance	6 068	12.9	3 064	9.8
Others	-2 743 *		326	
<b>Total</b>	<b>18 915</b>	<b>9.0</b>	<b>11 001</b>	<b>7.6</b>

\* Mainly depreciation on goodwill

The markets for all SäkkiVäline's product lines continued to grow. The potential market of environmental management services is estimated to be EUR 3.5 billion, and the private sector accounts for approximately one quarter. Growth in waste management and recycling services will continue, thanks to rising targets for collection and reuse. Growth in the commercial market for property supervision and maintenance services has been slower than expected largely because the public sector has slowed down outsourcing of functions as the economy has recovered. Industrial cleaning has expanded along with industrial production and as businesses outsource these functions.

The market shares in waste management and recycling services increased substantially due to acquisition of WM Ympäristöpalvelut Oy. SäkkiVäline is Finland's largest provider of waste management and recycling services. For a number of materials, it already provides an unbroken chain of recycling and reuse, which is part of the "mirror-image industry". In property services and professional cleaning, SäkkiVäline's market share did not grow as the emphasis in operational control was on improvement of profitability. In hazardous waste management and sewer maintenance SäkkiVäline strengthened its market position during 2000. In industrial cleaning, sewer maintenance, damage repair and hazardous waste collection SäkkiVäline is the market leader. SäkkiVäline's markets are growing and its market shares can be further expanded.

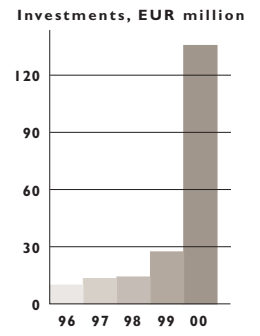
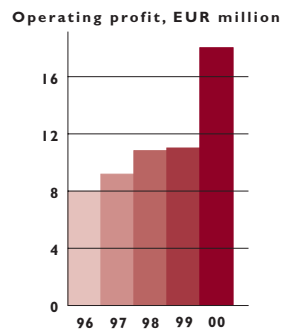
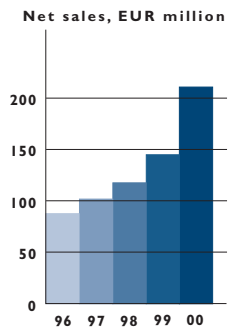
Acquisition of WM Ympäristöpalvelut Oy was the most important event of 2000. The acquisition supplemented and strengthened the logistics chain for waste management and recycling in particular and also for hazardous waste management. Preparations for combining the operations of WM Ympäristöpalvelut Oy with those of SäkkiVäline were made with care to ensure realization of the aims of the acquisition. The combination process has advanced according to plan and will be concluded during 2001. Apart from company acquisitions, other significant items of capital expenditure were for information systems and production facilities.

In 2000, SäkkiVäline recorded net sales of EUR 210.5 million with growth on the previous year of 44.7%. Profitability remained good, despite the sizeable company acquisitions. Operating profit amounted to EUR 18.9 million, up 71.8% on the previous year. All service sectors improved their operating profit although waste management and recycling recorded a slight decrease in operating profit as a percentage of net sales. Sharply rising prices for liquid fuels cut into profits. Gross investments totalled EUR 136.4 million, of which company acquisitions accounted for EUR 116.3 million.

In 2000, the number of personnel increased in all service product lines. The number of office employees declined. Converted to full-time employees, SäkkiVäline had an average staff of 3,428 people.

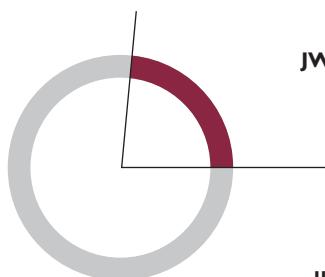
SäkkiVäline's net sales are expected to continue growing in 2001, although the emphasis will be on making internal operations more efficient. Profitability is expected to improve, primarily due to the synergy achieved from the company acquisitions made in 2000 and to other measures that improve productivity. As a service provider, SäkkiVäline's operations depend on domestic demand.





In addition to the collection and pretreatment of used automobile tyres, Säkkiväline's growing recycling business includes the collection and pretreatment of construction waste, paper and board, and electric and electronic scrap.

## JWS 23.1%



**JWS develops and manufactures nonwoven roll goods for producers of disposable hygiene and medical products and for manufacturers of industrial wiping products. JWS' mission is to make everyday living easier for people throughout life and to increase comfort and cleanliness. It works to achieve this end together with major further-processors. In hygiene applications, JWS nonwovens are used in wet wipes, diapers, sanitary napkins, and incontinence products. In medical applications, they are used in wound-care products and as coverstock for hospital underpads. JWS has a significant market position in Europe in all product lines. Other important markets are the United States and Japan.**

JWS uses two technologies in its nonwoven production in Nakkila: hydroentanglement and thermal bonding. It also manufactures polypropylene fibre as a raw material for production of nonwovens.

JWS' net sales were down from last year. The sales volumes of materials used in both wet wipes and new hygiene products continued to increase. Overall, however, sales of hydroentangled nonwovens declined as a consequence of changes in women's hygiene products. In addition, early in the year some key customers used the stocks they had accumulated for the millennium. Sales of thermally bonded products increased.

Raw material prices continued to rise throughout the year. The increases were especially apparent in oil-based raw materials such as polypropylene, polyethylene and polyester. Viscose became more expensive as pulp prices rose. The costs of transport and fuel also increased. The higher costs could not be sufficiently passed on to sales prices.

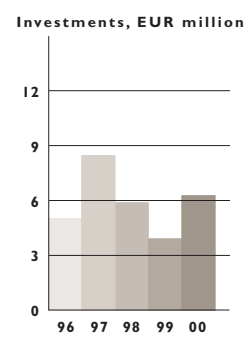
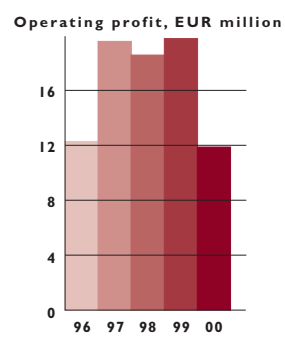
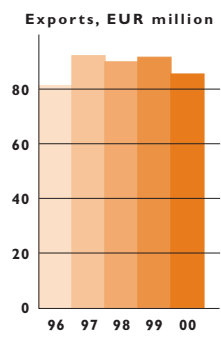
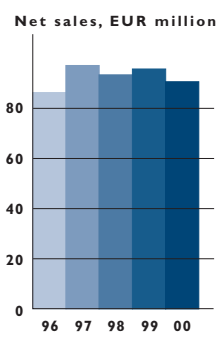
The goal of operational control at JWS is to improve cost-effectiveness, total quality and safety by means of the quality management system. The operating model is being made more process-like and this will in turn increase the efficiency of the core processes of the business. In 2000, JWS was granted an ISO 14001 environmental certificate. The environmental system is being used to reduce and prevent discharges and emissions. The competitiveness of the product range and production is being secured by means of extensive research and product development and through close cooperation with customers.

In 2000, investments focused on expansion of fibre capacity, upgrading of the hydroentanglement lines and on equipment for product development.

Net sales totalled EUR 90.4 million and were down on the previous year by 5.6%. Exports amounted to EUR 86.1 million and were down 6.1%. Operating profit totalled EUR 11.9 million or 39.9% less than in the previous year. Gross investments were EUR 6.2 million. JWS employed an average of 331 people in 2000.

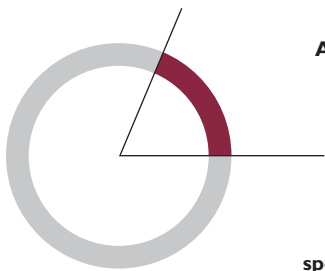
JWS' financial results and profitability measured in return on invested capital declined considerably on the previous year but remained good.

JWS' target is growth in its main narrow product lines. Demand on the main markets is expected to increase in 2001, although an increased supply of nonwovens will intensify competition in conventional product lines. The higher cost of raw materials will also put pressure on prices. JWS can increase its net sales and keep profitability on the good level through active product development and close cooperation with customers.



JWS manufactures products from nonwovens that require absolute purity and absorbency.

## AMERPLAST 18.5%



**Amerplast manufactures flexible high-quality consumer packaging for industry and the retail trade. In its operations, Amerplast stresses cost-effectiveness, high quality – especially in printing, and close cooperation with customers. Amerplast's operations are divided into five main product groups: packaging for hygiene products, packaging for the bakery industry, printed film for the food industry, retail service packaging and special products, the most important of which are tamper-proof envelopes and bags for the electronics industry. Amerplast is one of the leading Nordic companies in its product groups.**

Demand for all Amerplast product groups in 2000 was steady on the markets of the Nordic countries and Central Europe and has definitely picked up in Poland, the Baltic countries and Russia. Sales of tamper-proof envelopes and bags for the electronics industry recorded the most growth. Deliveries to Poland, Russia and the Baltic countries have increased substantially as they have to the bakery industry in Germany as well. Amerplast has also further strengthened its position as an important supplier of packaging for hygiene products in Central Europe.

The price of plastic raw materials was clearly higher than in the previous years and on average one-third higher than in 1999. Wages and freight costs also rose considerably.

To make operations more efficient and to improve cost-effectiveness, Amerplast revamped its organization in the autumn. The sales organization was brought into line with the five product groups. Logistics was separated from the production organization and made into a unit with responsibility for example for centralized production planning. The plant organization was converted into a production-line organization divided into extrusion, printing, converting and in-line production of bags.

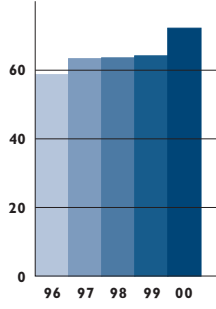
The first stage of the plant investment undertaken in Poland in 1999 was completed in the autumn when the new printing press became operational. At the end of the year, a printing press and four converting units were operating in Poland. The plant employed 28 people.

In 2000, Amerplast's net sales amounted to EUR 72.6 million. Exports and operations abroad accounted for EUR 31.9 million of net sales; growth on the previous year was 20.4%. Operating profit was EUR 3.4 million, which is 30.6% less than in 1999. Gross investment totalled EUR 4.3 million. Amerplast employed an average of 639 people in 2000.

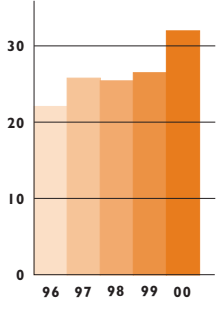
Amerplast's financial results were weak. The results were mainly reduced by the high price of raw material, which could not be passed on to sales prices sufficiently because of long-term supply contracts. Higher wages and freight costs also cut profits.

In 2001, Amerplast will concentrate on improving its profitability by means of a reformed organization. Deliveries from the plant in Poland to Central Europe have begun and are expected to increase next year. Sales in the Nordic countries are expected to remain on the level of 2000, but to grow in Germany, Poland and the Baltic countries.

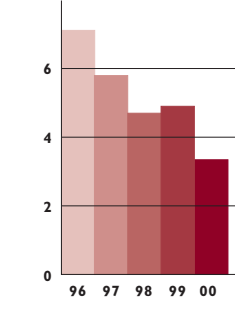
Net sales, EUR million



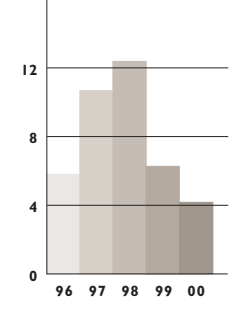
Exports, EUR million



Operating profit, EUR million

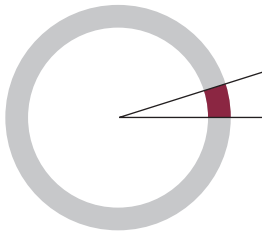


Investments, EUR million



Amerplast manufactures consumer packaging for hygiene products and the bakery and food industries. High-quality printing is the company's core area of competence.

## INKA 4.6%



**Inka manufactures lifting slings and lashing equipment for industry and transport from polypropylene and polyester yarn. Inka's product range also includes both heavy webbings for materials handling and technical and other light-weight narrow fabrics. The main markets are the Nordic countries, Central Europe, Poland, the Baltic countries and Russia. Inka is one of the leading European manufacturers in its product lines.**

The manufacture of heavy webbings for materials handling is concentrated in Turku. Lashing systems, lifting slings and round slings are manufactured in Turku and Tallinn. Polypropylene yarn used as raw material for materials handling products and technical and other light-weight narrow fabrics is manufactured at Virrat, Finland.

Sales of materials handling products continued to grow in both Finland and in the export trade, which accounted for 82%. Increasing the use of polypropylene yarn proceeded as planned. The sales volumes of lashing and lifting products made from polypropylene yarn increased substantially while those sold of polyester declined. The sales volumes of light-weight narrow fabrics used by the clothing industry fell and their proportion of production declined further.

Prices for plastic raw materials rose substantially during the year. Sales prices were increased to offset the rise, but implementation could not be immediate.

Product development concentrated on polypropylene products. A new product, the disposable ECOSTRAP lashing system that will mainly replace the steel band was introduced. New lashing straps and lifting slings made from polypropylene were introduced toward the end of the year.

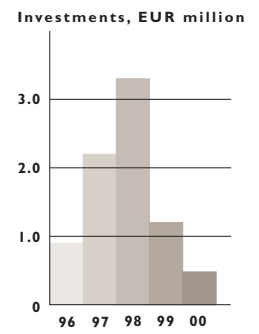
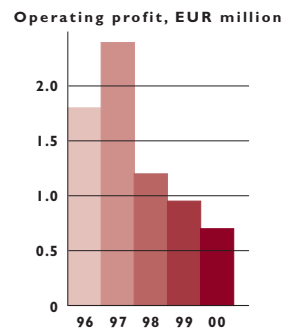
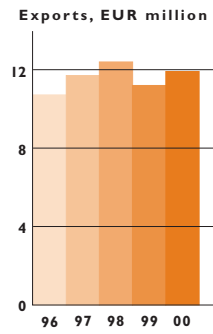
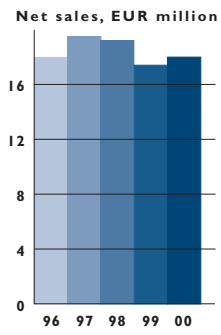
The Estonian company AS Norsafe became a subsidiary of Inka when Inka acquired the remaining 50% of its stock in June. Other investment was channelled to development of the coating materials used in dyeing heavy webbings for materials handling and of heat setting and to the ECOSTRAP lashing system.

Inka's net sales totalled EUR 18.0 million, which is 3.6% more than a year ago. Exports, including operations abroad, amounted to EUR 11.9 million and increased by 6.3%. Operating profit was EUR 0.7 million or 22.2% less than in the previous year. Gross investments totalled EUR 0.5 million. Inka employed an average of 174 people in 2000.

Inka's financial results were weak. They were adversely affected by higher raw material prices and by the time lag for price increases. Rearrangements at the Tallinn plant towards the end of the year generated non-recurrent costs.

In 2001, operations will be directed increasingly to products for lashing and lifting manufactured from polypropylene. Production at the Tallinn plant will double and focus on further processing into completed lashing and lifting products. Cost-effective manufacture of polypropylene yarn combined with lower unit costs for end products will help Inka to increase its sales volumes and market shares in Europe and to improve profitability.





Strong lashing equipment and lifting slings manufactured by Inka are used for materials handling in transport, building and industry. Most of these Inka products are also recyclable.



The Group's financial results were good, but weaker than those of the previous year. The financial results of Säkki-  
väline and JWS were good, although JWS' financial results  
were clearly below last year's level. The financial results of  
Amerplast and Inka remained weak.

Net sales increased by 21.2% and amounted to EUR  
391.4 million. Säkki-  
väline contributed most of the growth.  
The net sales of Amerplast and Inka also increased.

Investments totalled EUR 147.5 million. The Group's  
equity ratio was 36.5% and the gearing ratio 111.0%.

### FINANCIAL RESULTS

The Group's operating profit amounted to EUR 35.9  
million or 5.8% less than that of 1999. Operating profit was  
9.2% of net sales as compared with 11.8% of net sales the  
previous year. Invested capital totalled EUR 293.2 million at  
the end of the year. It increased by 61.0% due to acquisi-  
tion of WM Ympäristöpalvelut Oy. Return on invested capi-  
tal was 15.6% compared with 21.8% last year. Return on  
equity was 15.6%.

The financial results of Säkki-  
väline were good and  
clearly above those of the previous year. Operating margin  
also increased on last year's figure. Net sales rose by 44.7%  
after WM Ympäristöpalvelut Oy became part of the Säkki-  
väline Group at the beginning of May. Organic growth ac-  
counted for some 10%. The net sales of all service sectors  
increased and operating profits improved. The process of  
combining the operations of WM Ympäristöpalvelut Oy with  
those of Säkki-  
väline and the functioning of the new organi-  
zation has reached the goals set. Measured in return on  
invested capital, Säkki-  
väline's profitability was good.

The financial results and profitability of JWS measured  
in return on invested capital declined clearly from the

previous year but remained on a good level. Net sales also  
declined from the previous year. The targets set could not  
be achieved in sales of hydroentangled nonwovens. Sales  
also declined because some key customers reduced stocks  
accumulated for the millennium at the beginning of the  
year. Tougher competition was met by focusing product  
policy and strengthening the sales organization. Apart from  
the decline in net sales, persistent rises in raw material  
prices since autumn 1999 also cut at profits.

Amerplast's financial results declined on the previous  
year and profitability was weak. Amerplast failed to transfer  
sufficiently the strong increase in prices for plastic raw  
materials to sales prices. Pricing was subject to increasing  
scrutiny, and measures to improve the operational cost  
structure were initiated. Operations at the plant in Poland  
have started up as expected; its contribution will be essen-  
tial for the improvement of the cost structure.

Inka's financial results were weak and declined from  
the previous year. Here too, higher prices for plastic raw  
materials cut profits. Sales of lifting and lashing equipment  
continued to increase while sales of narrow fabrics fell  
short of those for last year.

### OPERATING PROFIT

	2000		1999	
	EUR 1,000	%	EUR 1,000	%
<b>Säkki- väline</b>	<b>18 915</b>	<b>9.0</b>	11 001	7.6
<b>JWS</b>	<b>11 947</b>	<b>13.2</b>	19 800	20.7
<b>Amerplast</b>	<b>3 359</b>	<b>4.6</b>	4 889	7.6
<b>Inka</b>	<b>702</b>	<b>3.9</b>	890	5.1
<b>Lassila &amp; Tikanoja</b>	<b>1 101</b>		1 644	
<b>Consolidation items</b>	<b>-161</b>		-161	
<b>Total</b>	<b>35 863</b>	<b>9.2</b>	38 063	11.8

## FINANCIAL RESULTS DURING THE PAST YEAR

EUR 1,000	1-3/2000	4-6/2000	7-9/2000	10-12/2000	1-12/2000
<b>NET SALES</b>					
Säkkiväline	36 998	54 089	60 216	59 153	210 456
JWS	22 007	21 135	22 618	24 596	90 356
Amerplast	17 500	18 102	17 782	19 234	72 618
Inka	4 516	4 625	4 110	4 730	17 981
Lassila & Tikanoja	746	784	698	675	2 903
Internal sales	-729	-646	-607	-938	-2 920
<b>Group net sales</b>	<b>81 038</b>	<b>98 089</b>	<b>104 817</b>	<b>107 450</b>	<b>391 394</b>
<b>OPERATING PROFIT</b>					
Säkkiväline	1 742	5 894	6 513	4 766	18 915
JWS	2 906	2 925	2 720	3 396	11 947
Amerplast	923	781	-221	1 876	3 359
Inka	190	289	207	16	702
Lassila & Tikanoja	294	199	362	246	1 102
Consolidation items	-40	-41	-40	-40	-161
<b>Group operating profit</b>	<b>6 015</b>	<b>10 047</b>	<b>9 541</b>	<b>10 260</b>	<b>35 863</b>
<b>Net financial expenses</b>	<b>-420</b>	<b>-1 798</b>	<b>-2 168</b>	<b>-1 449</b>	<b>-5 835</b>
<b>Profit before extraordinary items</b>	<b>5 595</b>	<b>8 249</b>	<b>7 373</b>	<b>8 811</b>	<b>30 028</b>

## GROUP STRUCTURE

The following companies were acquired by the Säkkiväline Group: WM Ympäristöpalvelut Oy, Maraoil Oy, Saimaan Teollisuuspuhdistus Oy, Royal Clean Oy and Kiinteistö Oy Vantaan Valimotie 33. The company EM-business Oy was founded. AS Norsafe became a subsidiary of Inka when Inka Oy acquired the remaining 50% of its shares.

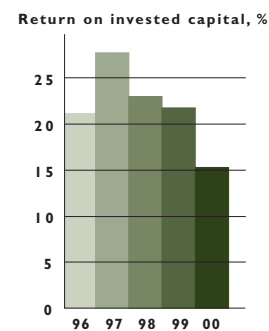
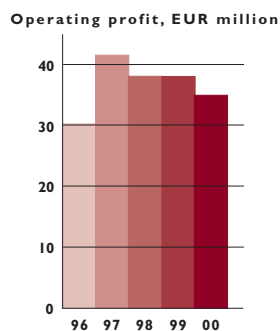
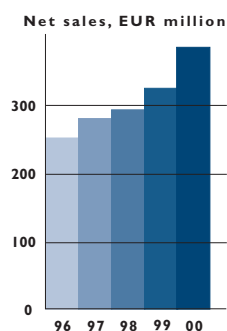
The name of WM Ympäristöpalvelut Oy was changed to Säkkiväline Ympäristöpalvelut Oy and that of WM Vedenkierrätys Oy to SV Vedenkierrätys Oy.

Säkkiväline Ympäristöpalvelut Oy was placed in voluntary liquidation and turned the company's business

over to the shareholder Säkkiväline Puhtaanapito Oy as an advance portion.

Varvin Hallit Oy was merged with Säkkiväline Oy, Oulun HVA Oy with Eko-rasti Oy and Eko-rasti Oy with Säkkiväline Puhtaanapito Oy.

The following associated companies were transferred to the Säkkiväline Group via acquisition of WM Ympäristöpalvelut Oy: RL-Huolinta Oy, Suomen Keräystuote Oy and Rodnik Ltd.



## ANNUAL GENERAL MEETING

The Annual General Meeting of Lassila & Tikanoja plc was held on March 16, 2000.

The Annual General Meeting decided to pay a dividend of EUR 1.00 per share, a total of EUR 15,826,308. March 28, 2000 was set as the date for payment of the dividend.

Matti Kavetvuo and Juhani Lassila were re-elected to the Board of Directors. The Board of Directors now comprises Heikki Hakala, Matti Kavetvuo, Juhani Lassila, Juhani Majjala and Jukka Viinanen.

SVH Pricewaterhouse Coopers Oy, Authorized Public Accountants, were chosen to serve as auditor.

The Annual General Meeting decided to increase the share capital of the Company through a capitalization issue of EUR 286,784.34 to even the book counter value of a share to EUR 1.70.

The Annual General Meeting authorized the Board of Directors to decide within one year on the repurchase with distributable assets of a maximum of 790,000 of the Company's own shares and to decide within one year on the disposal of the Company's own shares repurchased for the Company.

The Annual General Meeting decided to issue a bond with warrants for a maximum of EUR 100,000 to be subscribed by key personnel of the Group, thereby deviating from the pre-emptive rights to subscription of shareholders. The loan period is four years and the bond does not bear interest. With the warrants attached to the bond 400,000 shares can be subscribed at a price of EUR 29.70, from which dividends paid before the warrant ex-day will be deducted. As a result of the subscriptions, the share capital may increase by a maximum of EUR 680,000.

The Board of Directors decided on January 26, 2001 that the authorization to repurchase company shares granted by the Annual General Meeting will not be used for acquisition of company shares while it is in force. In approving the Demerger Plan of Lassila & Tikanoja plc, the Board of Directors changed the subscription period for the bond with warrants and the maturity date according to the terms of the bond with warrants.

## SUMMARY OF OTHER STOCK EXCHANGE BULLETINS IN CONFORMANCE WITH ARTICLE 7, CHAPTER 2 OF THE SECURITIES MARKETS ACT

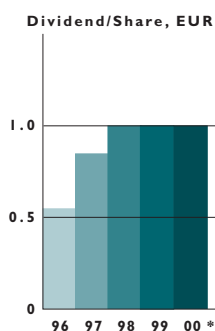
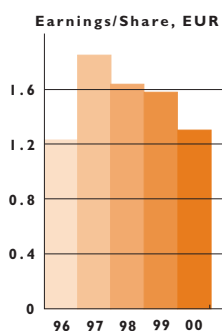
On January 17, 2000, the company announced that it was negotiating on a possible acquisition of WM Ympäristöpalvelut Oy. On January 31, 2000, the company announced that an agreement to acquire the entire share capital of WM Ympäristöpalvelut Oy had been signed.

On March 17, 2000, the company announced that the operating profit for the first three months of the year 2000 is expected to decrease by 40 to 50% from the previous year.

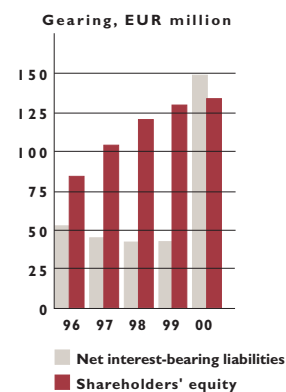
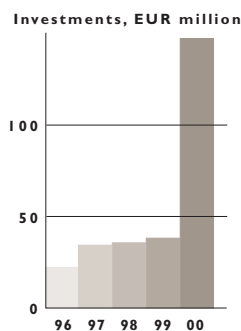
On April 11, 2000, the company announced that the Finnish Competition Authority had approved the acquisition of WM Ympäristöpalvelut Oy. The approval was subject to disposal of a part of hazardous waste collection business. The businesses to be disposed of comprise 0.3% of the total net sales of the Säkkiväline Group and WM Ympäristöpalvelut Oy.

On October 25, 2000, the company announced that the Board of Directors had decided to begin preparations for demerger of the Lassila & Tikanoja Group into two separate groups. The shares of the parent companies of these two groups will be listed on the Helsinki Exchanges.

On January 26, 2001, the Board of Directors approved the Demerger Plan.



\* Proposal by the Board of Directors



## NET SALES

EUR 1,000	2000	1999	Change %
	Jan. 1 - Dec. 31	Jan. 1 - Dec. 31	
Säkkiväline	210 456	145 449	44.7
JWS	90 356	95 741	-5.6
Amerplast	72 618	64 360	12.8
Inka	17 981	17 355	3.6
Lassila & Tikanoja	2 903	2 831	
<b>Total</b>	<b>394 314</b>	<b>325 736</b>	
<b>Internal net sales</b>	<b>-2 920</b>	<b>- 2 785</b>	
<b>Group net sales</b>	<b>391 394</b>	<b>322 951</b>	<b>21.2</b>

## GROSS INVESTMENT

Investments by Balance Sheet item	2000	1999
EUR million		
Real estate	7.3	8.0
Machinery and equipment	46.9	20.3
Other tangible assets	13.0	2.1
Securities and goodwill	78.7	7.6
Intangible assets and other capitalized expenditure	1.6	0.5
<b>Total</b>	<b>147.5</b>	<b>38.5</b>
<b>Investments by business unit</b>		
EUR million	2000	1999
Säkkiväline	136.4	27.1
JWS	6.2	3.9
Amerplast	4.3	6.3
Inka	0.5	1.2
Lassila & Tikanoja	0.1	
<b>Total</b>	<b>147.5</b>	<b>38.5</b>

Most of Säkkiväline's investments comprised company acquisitions, of which WM Ympäristöpalvelut Oy was the largest. In particular, the acquisition supplemented and strengthened the logistics chain of waste management, recycling services and hazardous waste management. Apart from company acquisitions, the major investments were made in information systems and production facilities.

JWS' investments concentrated on expansion of fibre capacity, upgrading of the hydroentanglement lines and on product development equipment. Half of Amerplast's capital expenditures were used for completion of the first stage in the plant investment in Poland. At the end of the financial year, one printing press and four converting units were operational.

## INVESTED CAPITAL

The Group's invested capital calculated from the balance sheet is as follows:

EUR 1,000	Dec. 31, 2000	Dec. 31, 1999
Fixed assets	277 935	176 530
Current assets	90 805	65 779
Deferred tax liability	-18 834	-16 510
Trade payables	-15 204	-13 224
Accruals and deferred income	-6 750	-3 069
Other current, non-interest bearing liabilities	-34 765	-27 486
<b>Invested capital</b>	<b>293 187</b>	<b>182 020</b>

Invested capital increased during the year by EUR 111.2 million or by 61.1%. The rate of circulation for invested capital was 1.3.

## FINANCE

Interest-bearing liabilities totalled EUR 104.8 million more than a year earlier because of the loans taken to finance acquisition of WM Ympäristöpalvelut Oy. Net financial costs were EUR 5.8 million. They were 1.5% of net sales and 16.3% of operating profit.

EUR 13.4 million were tied up in working capital during the reporting period. The equity ratio declined due to the company acquisition and was 36.5% compared with 53.6% at the end of the previous year. The ratio of net interest-bearing liabilities to shareholders' equity (the gearing rate) was 111.0 compared with 32.7 a year earlier.

## THE EURO

The parent company, Amerplast, Inka and JWS made the euro their accounting, reporting and payment currency on January 1, 1999. Säkkiväline changed over to the euro on January 1, 2000.

## PERSONNEL

**The average number of staff in the Group converted to full-time employees.**

	2000	1999
Säkkiväline	3 428	3 082
JWS	331	324
Amerplast	639	620
Inka	174	175
Group Executives and Administration	6	6
Group Support	6	6
<b>Total</b>	<b>4 584</b>	<b>4 213</b>

## DISTRIBUTION OF THE PROFIT

The Group's earnings/share were EUR 1.30. The Board of Directors will propose payment of a dividend of EUR 1.00 per share to the Annual General Meeting convening on March 15, 2001. The amount of the dividend to be paid is EUR 15,826,308. The proposed dividend is 76.8% of earnings per share. The dividend paid in 1999 was EUR 1.00 per share.

## EVENTS AFTER THE END OF THE FINANCIAL YEAR THAT HAVE A MATERIAL EFFECT ON THE POSITION OF THE COMPANY

The Board of Directors will propose a Demerger Plan of the Group to the Annual General Meeting convening on March 15, 2001. If the proposed Demerger Plan is approved by the Annual General Meeting, the operations of the present Lassila & Tikanoja plc will cease on September 30, 2001 and the operations of the new Lassila & Tikanoja plc, which will concentrate on services, and the operations of the J.W. Suominen Group plc, which will concentrate on the processing of plastics and fibres, will begin on October 1, 2001.

## PROSPECTS FOR THE YEAR 2001

Demand for the Group's services and products is growing steadily and its business is not vulnerable to cyclical fluctuations.

Säkkiväline is expected to continue on its growth track. The prospects for all service sectors are good. The synergy gained from combining the operations of Säkkiväline Oy and WM Ympäristöpalvelut Oy will be increasingly apparent during the current year. Net sales are expected to grow by more than 20%.

Demand for the products of JWS, Amerplast and Inka looks steady and sales are expected to increase on the previous year by approximately 10%. The financial results are expected to improve as a result of the price increases effected, the adjustment measures taken, and a levelling off of raw material prices.

## CONSOLIDATED STATEMENT OF INCOME

Jan. 1 - Dec. 31	EUR 1,000	2000	%	1999	%	Note
Net sales		<b>391 394</b>	<b>100.0</b>	322 951	100.0	1
Costs of goods sold		<b>-3 18 996</b>		-257 752		
Gross profit		<b>72 398</b>	<b>18.5</b>	65 199	20.2	
Sales and marketing expenses		<b>-10 723</b>		-10 097		
Administration expenses		<b>-22 766</b>		-17 943		
Other operating income		<b>1 876</b>		1 967		4
Other operating expenses		<b>-733</b>		-423		
Depreciation on goodwill		<b>-4 189</b>		-640		
Operating profit		<b>35 863</b>	<b>9.2</b>	38 063	11.8	2,3
Financial income and expenses						
Share of result from associated company		<b>-26</b>		-105		
Income from other investments held as fixed assets		<b>256</b>		273		
Other interest and financial income		<b>986</b>		527		
Interest and other financial expenses		<b>-7 051</b>		-2 878		
		<b>-5 835</b>	<b>-1.5</b>	-2 183	-0.7	5
Profit before extraordinary items		<b>30 028</b>	<b>7.7</b>	35 880	11.1	
Extraordinary items		<b>1 906</b>				6
Profit before income taxes		<b>31 934</b>	<b>8.2</b>	35 880	11.1	
Income taxes for the financial year		<b>-6 166</b>		-11 229		
Income taxes from previous financial years		<b>4</b>		3		
Change in deferred tax liability for the financial year		<b>-3 239</b>		411		
Effect of rise in tax rate on tax liability		<b>-9 401</b>	<b>-2.4</b>	-560		
				-11 375	-3.5	7
Minority interests		<b>-24</b>				
Profit for the financial year		<b>22 509</b>	<b>5.8</b>	24 505	7.7	

# LASSILA & TIKANOJA GROUP

## CONSOLIDATED BALANCE SHEET

Dec. 31	EUR 1,000	2000	%	1999	%	Note
<b>ASSETS</b>						
Fixed assets						
Intangible assets <span style="float: right;">8</span>						
		<b>179</b>		138		
		<b>84 841</b>		11 196		
		<b>2 380</b>		1 971		
		<b>87 400</b>	<b>23.7</b>	7	13 312	5.5
Tangible assets <span style="float: right;">9</span>						
		<b>5 701</b>		5 689		
		<b>54 350</b>		41 895		
		<b>117 177</b>		92 859		
		<b>3 964</b>		3 753		
		<b>6 048</b>	<b>187 240</b>	<b>50.8</b>	6 063	150 259
					62.1	
Financial assets <span style="float: right;">10</span>						
		<b>180</b>		4 108		
		<b>3 115</b>		8 754		
		<b>3 295</b>	<b>0.9</b>	97	12 959	5.3
Total fixed assets <span style="float: right;">72.9</span>						
		<b>277 935</b>	<b>75.4</b>	176 530		
Current assets						
Inventories						
		<b>8 961</b>		7 952		
		<b>4 032</b>		3 510		
		<b>10 249</b>		8 712		
		<b>2 108</b>	<b>25 350</b>	<b>6.9</b>	1 954	22 128
					9.1	
Non-current receivables						
		<b>106</b>		172		0.1
Current receivables <span style="float: right;">11</span>						
		<b>43 528</b>		29 226		
				522		
		<b>4</b>		452		
		<b>138</b>				
		<b>14 253</b>	<b>57 923</b>	<b>15.7</b>	3 574	33 774
					13.9	
Cash at bank and in hand <span style="float: right;">4.0</span>						
		<b>7 427</b>	<b>2.0</b>	9 705		
Total current assets <span style="float: right;">27.1</span>						
		<b>90 806</b>	<b>24.6</b>	65 779		
Total assets <span style="float: right;">100.0</span>						
		<b>368 741</b>	<b>100.0</b>	242 309		

## CONSOLIDATED BALANCE SHEET

Dec. 31	EUR 1,000	2000	%	1999	%	Note
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>						
Shareholders' equity						12,13
		<b>26 905</b>		26 618		
Share capital		<b>2 940</b>		3 227		
Share premium account		<b>3 128</b>		3 128		
Revaluation reserve		<b>1 019</b>		1 019		
Legal reserve		<b>78 146</b>		71 333		
Retained earnings		<b>22 509</b>		24 505		
Profit for the financial year						
<b>Total shareholders' equity</b>		<b>134 647</b>	<b>36.5</b>	129 830	53.6	
Minority interests		<b>24</b>				
Provisions		<b>1 570</b>	<b>0.4</b>			
Liabilities						14
<b>Deferred tax liability</b>		<b>18 834</b>	<b>5.1</b>	16 510	6.8	13
<b>Non-current</b>						
Loans from financial institutions	<b>114 942</b>			32 750		
Pension loans	<b>11 869</b>			8 677		
Advances received	<b>79</b>			3		
Liabilities to participating interests	<b>720</b>					
Other liabilities	<b>178</b>	<b>127 788</b>	<b>34.7</b>	118	41 548	17.1
<b>Current</b>						
Commercial papers	<b>5 965</b>					
Loans from financial institutions	<b>20 298</b>			8 723		
Pension loans	<b>2 975</b>			1 877		
Advances received	<b>9</b>			92		
Trade payables	<b>15 204</b>			13 224		
Liabilities to participating interests	<b>18</b>			146		
Other liabilities	<b>34 659</b>			27 290		
Accruals and deferred income	<b>6 750</b>	<b>85 878</b>	<b>23.3</b>	3 069	54 421	22.5
<b>Total liabilities</b>		<b>232 500</b>	<b>63.1</b>	112 479	46.4	
<b>Total shareholders' equity and liabilities</b>		<b>368 741</b>	<b>100.0</b>	242 309	100.0	



# LASSILA & TIKANOJA GROUP AND PLC

## STATEMENTS OF CHANGES IN FINANCIAL POSITION

EUR 1,000	2000	Group 1999	2000	Parent Company 1999
<b>Operations</b>				
Operating profit	<b>35 863</b>	38 063	<b>1 102</b>	1 645
Adjustments:				
Depreciation	<b>32 887</b>	24 600	<b>318</b>	354
Unrealized exchange rate gains or losses	<b>-36</b>	-39		
Other adjustments	<b>-912</b>	-483		
Cash flow before change in working capital	<b>67 802</b>	62 141	<b>1 420</b>	1 999
<b>Change in working capital</b>				
Increase/decrease in non-interest-bearing receivables	<b>-8 528</b>	-2 447	<b>110</b>	-161
Increase/decrease in inventories	<b>-2 932</b>	-2 336		
Increase/decrease in current non-interest-bearing liabilities	<b>-1 909</b>	6 014	<b>-142</b>	63
Cash flow from operations before financial income/expenses and taxes	<b>54 433</b>	63 372	<b>1 388</b>	1 901
Interest expenses and other financial expenses paid	<b>-7 072</b>	-2 988	<b>-1 958</b>	-1 157
Dividends received			<b>176</b>	
Interest received	<b>408</b>	359	<b>1 884</b>	891
Direct taxes paid	<b>-10 561</b>	-9 384	<b>-1 808</b>	-8 346
Cash flow from operations	<b>37 208</b>	51 359	<b>-318</b>	-6 711
<b>Investments</b>				
Investments in Group companies	<b>-116 502</b>	-9 708	<b>-36 000</b>	-1 749
Investments in tangible and intangible assets	<b>-24 594</b>	-24 080	<b>-92</b>	-56
Proceeds from sale of tangible and intangible assets	<b>6 697</b>	879	<b>5 169</b>	
Investments in financial assets	<b>-1 068</b>	-166		
Proceeds from sale of financial assets	<b>3 163</b>	191	<b>3 798</b>	
Dividends received	<b>185</b>	197	<b>28</b>	29
Cash flow from investing activities	<b>-132 119</b>	-32 687	<b>-27 097</b>	-1 776
<b>Financing</b>				
Group contributions received			<b>34 465</b>	27 748
Proceeds from current liabilities	<b>5 965</b>			
Payments of current liabilities			<b>-19 077</b>	-3 159
Proceeds from non-current liabilities	<b>116 919</b>	15 200	<b>31 819</b>	
Payments of non-current liabilities	<b>-14 578</b>	-18 829	<b>-6 617</b>	-1 536
Dividends paid	<b>-15 810</b>	-15 823	<b>-15 810</b>	-15 823
Cash flow from financing activities	<b>92 496</b>	-19 452	<b>24 780</b>	7 230
Changes in cash and cash equivalents	<b>-2 415</b>	-780	<b>-2 635</b>	-1 257
Unrealized exchange rate differences	<b>137</b>	-243	<b>35</b>	32
Cash and cash equivalents Jan. 1	<b>9 705</b>	10 728	<b>7 909</b>	9 134
Cash and cash equivalents Dec. 31	<b>7 427</b>	9 705	<b>5 309</b>	7 909

The items in the Statements of Changes in Financial Position cannot be derived directly from the Balance Sheet owing, among other things, to the acquisition of new subsidiaries and changes in exchange rates.

### Additional information on acquisition of Group companies and business operations:

Cash at bank and in hand	<b>880</b>	242
Inventories	<b>290</b>	162
Receivables	<b>11 442</b>	1 277
Goodwill and goodwill on consolidation	<b>82 866</b>	7 440
Other fixed assets	<b>39 295</b>	6 727
Current liabilities	<b>-14 131</b>	-3 178
Non-current liabilities	<b>-777</b>	-2 612
Deferred tax liability	<b>917</b>	-108
Provisions	<b>-3 400</b>	
Acquisition price	<b>117 382</b>	9 950
./.Cash and cash equivalents	<b>-880</b>	-242
Investments in Group companies	<b>116 502</b>	9 708

## STATEMENT OF INCOME

Jan. 1 - Dec. 31	EUR 1,000	2000	1999	Note
Net sales		<b>2 904</b>	2 831	
Costs of goods sold		<b>-660</b>	-618	
Gross profit		<b>2 244</b>	2 213	
Administration expenses		<b>-1 220</b>	-1 092	
Other operating income		<b>78</b>	542	4
Other operating expenses			-18	
Operating profit		<b>1 102</b>	1 645	2,3
Financial income and expenses				
Income from Group companies		<b>240</b>		
Income from other investments held as fixed assets		<b>38</b>	39	
Other interest and financial income				
From Group companies		<b>1 679</b>	636	
From others		<b>248</b>	247	
Interest and other financial expenses				
To Group companies		<b>-124</b>	-291	
To others		<b>-2 218</b>	-813	
		<b>-137</b>	-182	5
Profit before extraordinary items		<b>965</b>	1 463	
Extraordinary items		<b>2 961</b>	34 465	6
Profit before appropriations and income taxes		<b>3 926</b>	35 928	
Appropriations				
Decrease in accelerated depreciation		<b>354</b>	212	
Income taxes		<b>-1 247</b>	-10 118	7
Profit for the financial year		<b>3 033</b>	26 022	

# LASSILA & TIKANOJA PLC

## BALANCE SHEET

Dec. 31	EUR 1,000	2000	%	1999	%	Note
<b>ASSETS</b>						
Fixed assets						
Intangible assets						
	Other capitalized expenditure	2		109	0.1	8
Tangible assets						
	Land	2 421		3 182		9
	Buildings	3 743		5 140		
	Machinery and equipment	42		35		
	Other tangible assets	81	6 287	42	8 399	5.5
Financial assets						
	Shares in Group companies	126 506		90 506		10
	Receivables from Group companies			11 457		
	Participating interests			4 117		
	Other shares and holdings	452	126 958	505	106 585	69.2
Total fixed assets		133 247	81.1	115 093	74.7	
Current assets						
Non-current receivables						
	Receivables from Group companies	77		160		
	Loan receivables	17	94	160	0.1	
Current receivables						
	Receivables from Group companies	25 508		30 533		11
	Other receivables	26				
	Prepaid expenses and accrued income	131	25 665	193	30 726	20.0
Cash at bank and in hand		5 309	3.2	7 909	5.1	
Total current assets		31 068	18.9	38 795	25.2	
Total assets		164 315	100.0	153 888	100.0	

## BALANCE SHEET

Dec. 31	EUR 1,000	2000	%	1999	%	Note
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>						
Shareholders' equity						12
	Share capital	26 905		26 618		
	Share premium account	2 940		3 227		
	Legal reserve	1 018		1 018		
	Other reserves					
	Contingency reserve			22 486		
	Retained earnings	80 753		49 736		
	Profit for the financial year	3 033		26 022		
<b>Total shareholders' equity</b>		<b>114 649</b>	<b>69.8</b>	129 107	83.9	
Appropriations						
	Depreciation difference	685	0.4	1 040	0.7	
Liabilities						14
Non-current						
	Loans from financial institutions	19 775		12 471		
	Pension loans	8 337		4 640		
Other liabilities						
	To Group companies	8				
	To others	169	28 289	17.2	87	17 198
<b>Total non-current liabilities</b>		<b>28 181</b>	<b>17.2</b>	17 198	11.2	
Current						
	Commercial papers	5 965				
	Loans from financial institutions	6 224		3 182		
	Pension loans	2 470		1 350		
	Trade payables	95		42		
	Liabilities to Group companies	4 397				
	Other liabilities	1 064		1 858		
	Accruals and deferred income	477	20 692	12.5	111	6 543
<b>Total current liabilities</b>		<b>20 692</b>	<b>12.5</b>	6 543	4.3	
<b>Total liabilities</b>		<b>48 981</b>	<b>29.8</b>	23 741	15.4	
<b>Total shareholders' equity and liabilities</b>		<b>164 315</b>	<b>100.0</b>	153 888	100.0	

# NOTES TO THE FINANCIAL STATEMENTS

## PRINCIPLES FOR PREPARING THE FINANCIAL STATEMENTS

### EURO

With the exception of the Säkkiäinen group companies, the Lassila & Tikanoja Group and the domestic companies belonging to it have used the euro as their accounting currency since January 1, 1999. The euro has been used in bookkeeping by the companies of the Säkkiäinen Group since January 1, 2000. However, the markka was used in 2000 as the accounting currency of domestic companies acquired during the financial year.

Information in the financial statements of the Group companies that used the Finnish markka as their accounting currency was translated into euro at the fixed conversion rate approved for the Finnish markka by the Council of the European Union.

### EXTENT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements include those companies in which Lassila & Tikanoja plc held, either directly or indirectly, over 50 % of the voting rights during the financial year. The financial statements of foreign subsidiaries have been brought into line with the accounting principles of the Group. Separate consolidated financial statements were prepared for the subgroups. The subsidiaries not included in the consolidated financial statements (real-estate companies with state-subsidized mortgages) have a minor effect on the distributable assets of the Group. Companies are included in the consolidated financial statements from the date of acquisition or establishment to the last day of holding. The parent company Lassila & Tikanoja plc is the management company for the Group. More detailed information on companies in the Group are found on page 32.

### ACCOUNTING PRINCIPLES

#### Mutual share ownership

The consolidated financial statements were prepared with the acquisition cost method. The acquisition cost of shares in Säkkiäinen Oy comprises both the sum paid and the nominal value of the directed issue. The shareholders' equity of a subsidiary at the time of acquisition was deducted from the purchase price of that subsidiary's shares, including accumulated appropriations net of tax. The depreciation period for the goodwill resulting from consolidation and unallocated to balance sheet items varies from 5 to 10 years. The goodwill on consolidation of companies acquired in Säkkiäinen's sectors of operation comprises skill and market share expected to generate income for some time. Goodwill on consolidation of this kind is depreciated in ten years. The depreciation period for goodwill on consolidation from WM Ympäristöpalvelut Oy is 20 years because it is related to acquisition of a significant market position. Minority interests are separated from shareholders' equity and profit for the financial year and presented as a separate item.

#### Intra-group transactions and margins

All intra-Group transactions, balances and unrealized margins on intra-Group deliveries, intra-Group receivables and liabilities, and the intra-Group profit were eliminated.

#### Translation differences

The statements of income of the foreign Group companies were translated into euros at the average rate for the financial year and the balance sheets at the reference rate quoted by the European Central Bank on the day the books were closed. Translation differences arising from the elimination of the shareholders' equities of foreign subsidiaries were treated as a valuation item under consolidated retained earnings.

### Mergers and dissolutions of subsidiaries

The principles of previous consolidated financial statements were observed with respect to merger and dissolution entries. Hence, neither subsidiary mergers nor dissolutions had an effect on consolidated unrestricted shareholders' equity.

### Provisions

The provisions for the costs of combining the business of the acquired company with that of Säkkiäinen were calculated on acquisition of WM Ympäristöpalvelut Oy (the present Säkkiäinen Ympäristöpalvelut Oy, in liquidation). This reserve for the costs of combination was entered in the balance sheet as a provision and it will be entered as income against said costs. The deferred tax receivable entered for the provision reduces the Group's deferred tax liability.

### Accumulated appropriations

When entered in the consolidated balance sheet, accumulated appropriations are divided between shareholders' equity and the deferred tax liability and the resulting change in the consolidated statement of income, divided between the change in deferred tax liability and the profit for the financial year. The deferred tax liability was calculated with the tax rate for the following years approved when the books were closed and entered in the balance sheet as a separate item under liabilities. The deferred tax receivable was deducted from the deferred tax liability. The net tax liability is presented in the balance sheet.

### Income taxes

Säkkiäinen Ympäristöpalvelut Oy was placed in voluntary liquidation and the company's business was transferred to the shareholder Säkkiäinen Puhtaanapito Oy as an advance portion. According to the advance ruling obtained by Säkkiäinen Puhtaanapito Oy from the Tax Office for Major Corporations, the loss on dissolution is deductible in the income taxation of the company. The company being dissolved, Säkkiäinen Ympäristöpalvelut Oy, has also received advance ruling from the Uusimaa District Tax Office for Corporations concerning taxation of the dissolution. Representative of the State in Tax Affairs has reserved the right to appeal the taxation determined on the basis of the advance information.

The consolidated statement of income includes the accrual-based taxes determined on the basis of the financial results of the Group companies and the change in the deferred tax liability calculated from the accumulated appropriations. The tax credit related to payment of intercorporate dividends was deducted from the income tax for the financial year. No tax liability arising from revaluations of real estate in conjunction when sold was entered in the financial statements.

A deferred tax receivable and a tax liability have been entered for the differences between bookkeeping and taxation and for the approved losses to the extent that they can be used during the next financial year.

### Associated companies

Associated companies were consolidated with the equity method.

### VALUATION OF FIXED ASSETS

Fixed assets were entered in the balance sheet at direct acquisition cost less planned depreciation. Planned straight-line depreciation was calculated from the original acquisition cost on the basis of probable economic life. The depreciation periods are as follows:

• Buildings and structures	12,5 – 40 years
• Transport equipment	4 – 8 years
• Machinery and equipment	4 – 10 years
• Goodwill	10 – 20 years
• Goodwill on consolidation	5 – 20 years
• Intangible rights and other capitalized expenditure	5 – 10 years

The depreciation periods for machinery and equipment purchased used are half of those mentioned above. Depreciation on fixed assets acquired during the financial year was calculated from the day on which they became operational.

No depreciation was made on land and revaluations. The values of land and buildings were last raised in 1987. Other capitalized expenditure comprises first-run costs and expenses incurred in renovation of rented premises.

All goodwill arose in SäkkiVäline's sectors. The depreciation period for the goodwill from WM Ympäristöpalvelut Oy is 20 years because it is related to acquisition of a significant market position. Other goodwill is estimated to have an effect for ten years. These comprise the skill and market share acquired.

The depreciation periods for SäkkiVäline's machinery and equipment were combined in conjunction with the combination of the operations of WM Ympäristöpalvelut and SäkkiVäline. New depreciation periods are applied to new purchases by SäkkiVäline and retroactively to the property of SäkkiVäline Ympäristöpalvelut Oy. The overall effect of the depreciation periods on the financial results is neutral.

### VALUATION OF INVENTORIES

Inventories were valued in the balance sheet on the fifo principle at the variable costs of acquisition or manufacture or the probable lower replacement or sale price. No indirect capital costs were capitalized.

### NET SALES

Indirect sales taxes, discounts granted and foreign exchange rate differences on sales were deducted from sales revenues. Sales freights and other costs incurred in sales and deliveries were treated according to their nature, as either costs of goods sold or sales expenses. Bad debts were entered under other operating expenses.

Rent income from Parent Company real estate was entered under net sales. The costs incurred were entered as costs of goods sold.

### EXPENDITURE FOR RESEARCH AND DEVELOPMENT

Research and development expenditure, with the exception of outlays for equipment, was entered as an expense.

### MATCHING OF EXPENDITURE ON PENSIONS

Statutory pension coverage for employees in Finnish companies was provided by private pension insurance companies. Pension insurance premiums were matched with salaries for the financial year. Foreign subsidiaries provide pension coverage in compliance with local practice.

### ITEMS DENOMINATED IN FOREIGN CURRENCIES

The business transaction of Finnish Group companies denominated in foreign currencies were entered at the rates current on the date of the transaction. Receivables and liabilities denominated in foreign currencies were translated into euros at the reference rate of the European Central Bank on the day the books were closed. The exchange rate differences were entered in the statement of income. Unrealized exchange rate gains or losses incurred from forward deals made for hedging purposes were not taken into account in the financial statements unless a corresponding entry was made for the hedged balance sheet item. The interest components of forward deals were accrued as interest income or expense for the duration of the contracts. Foreign exchange rate differences on forward contracts made to provide hedging for sales income were entered as exchange rate differences for sales.

## I. NET SALES

EUR 1,000	2000	%	1999	%
<b>Net sales by business unit</b>				
Service Companies	<b>210 456</b>	<b>53.8</b>	145 449	45.0
Nonwovens Industry	<b>90 356</b>	<b>23.1</b>	95 741	29.6
Flexible Packaging	<b>72 618</b>	<b>18.5</b>	64 360	19.9
Narrow Fabrics				
Manufacturing	<b>17 981</b>	<b>4.6</b>	17 355	5.4
Administration	<b>2 903</b>	<b>0.7</b>	2 831	0.9
Internal net sales	<b>-2 920</b>	<b>-0.7</b>	-2 785	-0.9
Total	<b>391 394</b>	<b>100.0</b>	322 951	100.0
<b>Net sales by market</b>				
Finland	<b>260 897</b>	<b>66.7</b>	192 918	59.7
Other Nordic countries	<b>22 372</b>	<b>5.7</b>	21 862	6.8
Other EU countries	<b>87 370</b>	<b>22.3</b>	87 988	27.2
Other Europe	<b>15 595</b>	<b>4.0</b>	13 599	4.2
Other countries	<b>5 160</b>	<b>1.3</b>	6 584	2.0
Total	<b>391 394</b>	<b>100.0</b>	322 951	100.0

## 2. PERSONNEL AND ADMINISTRATIVE BODIES

	2000	Group 1999	Parent Company 2000	1999
<b>Average personnel by business unit</b>				
Service Companies	<b>3 428</b>	3 082		
Nonwovens Industry	<b>331</b>	324		
Flexible Packaging	<b>639</b>	620		
Narrow Fabrics				
Manufacturing	<b>174</b>	175		
Group Support	<b>6</b>	6		
Group Executives and Administration	<b>6</b>	6	<b>6</b>	6
Total	<b>4 584</b>	4 213	<b>6</b>	6
<b>Personnel expenses for the financial year EUR 1000</b>				
Salaries	<b>99 686</b>	82 053	<b>568</b>	535
Other compensations	<b>72</b>	272	<b>60</b>	61
Pension expenditure	<b>14 909</b>	12 644	<b>-70</b>	-68
Other salary-related expenses	<b>10 048</b>	8 852	<b>25</b>	49
Total	<b>124 715</b>	103 821	<b>583</b>	577

### Salaries and bonuses paid to management

Members of the Boards of Directors and managing directors	<b>913</b>	849	<b>429</b>	407
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The chairman of the Board of Directors and the managing directors of the parent company and subsidiaries have statutory pension insurance. The Chairman of the Board of Directors has a pension agreement covering the eventuality that the position of full-time chairman could be terminated before the chairman reaches statutory retirement age. Other members of the Board of Directors of the parent company do not have pension contracts with the company.

No loans were granted to members of administrative bodies of Group companies.

## 3. DEPRECIATION

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Depreciation by function</b>				
Acquisition and production	<b>25 980</b>	21 382	<b>271</b>	327
Sales and marketing	<b>507</b>	419		
Administration	<b>2 174</b>	2 034	<b>47</b>	27
Goodwill	<b>4 189</b>	640		
Goodwill on consolidation of associated companies	<b>37</b>	125		
Total	<b>32 887</b>	24 600	<b>318</b>	354

Depreciation is itemized under intangible and tangible assets.

#### 4. OTHER OPERATING INCOME AND EXPENSES

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Other operating income</b>				
Profit from sales of fixed assets	993	404		1
Profit from sales of shares	48	144		
Contributions and indemnities	514	1 232	72	539
Rents	150	43		
Recovery of bad debts	31	55		
Other	140	89	6	2
<b>Total</b>	<b>1 876</b>	<b>1 967</b>	<b>78</b>	<b>542</b>
<b>Other operating expenses</b>				
Losses on sales of fixed assets	144	170		
Bad debts	430	181		
Damage expenses	55			
Other	80	53		18
	709	404		18
Share of result of associated company	24	19		
<b>Total</b>	<b>733</b>	<b>423</b>		<b>18</b>

#### 5. FINANCIAL INCOME AND EXPENSES

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
Financial income and expenses include				
<b>Dividend income</b>				
From Group companies			240	
From others	256	268	38	33
<b>Interest income</b>				
From Group companies			1 635	636
From others	414	349	248	253
<b>Interest expenses</b>				
To Group companies			124	291
To others	6 220	2 797	2 114	708
<b>Exchange rate differences</b>	<b>571</b>	<b>184</b>	<b>44</b>	<b>-48</b>

Exchange rate differences apply to financing. Positive net exchange rate differences are included under 'Other interest and financial income' and negative net exchange rate differences under 'Interest and other financial expenses' in the Statement of Income. Differences arising from sales and purchases are entered as valuation items for either sales or purchases.

#### 6. EXTRAORDINARY INCOME AND EXPENSES

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Extraordinary income</b>				
Group contribution				34 465
Profit from sale of real estate	5 006		5 006	
<b>Extraordinary expenses</b>				
Losses on sale of real estate	1 822		2 045	
Losses on sale of shares				
Income taxes on extraordinary items	592			
	686			
<b>Total</b>	<b>3 100</b>		<b>2 045</b>	
Total extraordinary income and expenses	1 906		2 961	34 465

#### 7. INCOME TAXES

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Income taxes for the financial year</b>				
Income taxes on extraordinary items			859	9 650
Income taxes on operations	6 165	11 229	385	472
<b>Income taxes from previous financial years</b>	<b>-3</b>	<b>-3</b>	<b>3</b>	<b>-4</b>
<b>Changes in the deferred tax liability</b>	<b>3 239</b>	<b>-411</b>		
<b>The effect of the rise in the tax rate on the deferred tax liability</b>				560
<b>Total</b>	<b>9 401</b>	<b>11 375</b>	<b>1 247</b>	<b>10 118</b>

#### 8. INTANGIBLE ASSETS

The figures include all those intangible assets whose acquisition costs have not yet been written off in full as expenses under planned depreciation. In contrast, all goodwill on consolidation and all negative goodwill on consolidation are listed below.

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Intangible rights</b>				
Acquisition cost Jan. 1	220	203		
Fully depreciated		-22		
Increase	67	43		
Decrease		-4		
Acquisition cost Dec. 31	287	220		
Accumulated depreciation Jan. 1	-82	-86		
Fully depreciated		22		
Depreciation on decrease		2		
Depreciation for the financial year	-26	-20		
Accumulated depreciation Dec. 31	-108	-82		
Book value Dec. 31	179	138		
<b>Goodwill</b>				
Acquisition cost Jan. 1	8 892	10 263		
Fully depreciated	-1 026	-2 214		
Increase	842	843		
Decrease	-10			
Acquisition cost Dec. 31	8 698	8 892		
Accumulated depreciation Jan. 1	-5 171	-6 587		
Fully depreciated	1 026	2 214		
Depreciation on decrease		2		
Depreciation for the financial year	-820	-798		
Accumulated depreciation Dec. 31	-4 963	-5 171		
Book value Dec. 31	3 735	3 721		
<b>Goodwill on consolidation</b>				
Acquisition cost Jan. 1	43 657	38 101		
Increase	76 999	6 430		
Decrease		-874		
Acquisition cost Dec. 31	120 656	43 657		
Accumulated depreciation Jan. 1	-36 182	-36 408		
Depreciation on decrease		866		
Depreciation for the financial year	-3 368	-640		
Accumulated depreciation Dec. 31	-39 550	-36 182		
Book value Dec. 31	81 106	7 475		
<b>Negative goodwill on consolidation</b>				
Acquisition cost Jan. 1	-162	-165		
Decrease		3		
Acquisition cost Dec. 31	-162	-162		
Accumulated entries in statement of income Dec. 31	162	162		
Book value Dec. 31	0	0		
<b>Total goodwill Dec. 31</b>	<b>84 841</b>	<b>11 196</b>		

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Other capitalized expenditure</b>				
Acquisition cost Jan. I	3 585	3 703	418	381
Translation difference	-9			
Fully depreciated	-31	-807		
Increase	1 442	307		37
Decrease	-437	-24	-412	
Transfers between items	115	406		
Acquisition cost Dec. 31	4 665	3 585	6	418
Accumulated depreciation Jan. I	-1 614	-1 880	-309	-226
Translation difference	7			
Fully depreciated	31	807		
Depreciation on decrease	380	10	361	
Depreciation for the financial year	-1 089	-551	-56	-83
Accumulated depreciation Dec. 31	-2 285	-1 614	-4	-309
Book value Dec. 31	2 380	1 971	2	109

#### Advance payments on intangible assets

Acquisition cost Jan. I	7	113		
Increase	108	144		
Transfers to other capitalized expenditure	-115	-250		
Book value Dec. 31	0	7		

## 9. TANGIBLE ASSETS

The figures include all those tangible assets whose acquisition costs have not yet been written off in full as expenses under planned depreciation.

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Land</b>				
Acquisition cost Jan. I	3 133	2 707	861	861
Translation difference	49	-10		
Increase	656	436		
Decrease	-70		-63	
Transfers between items	75			
Acquisition cost Dec. 31	3 843	3 133	798	861
Revaluations Jan. I	2 556	2 556	2 321	2 321
Cancellations	-698		-698	
Revaluations Dec. 31	1 858	2 556	1 623	2 321
Book value Dec. 31	5 701	5 689	2 421	3 182
<b>Buildings</b>				
Acquisition cost Jan. I	54 822	51 790	5 829	7 183
Fully depreciated	-142	-1 407	-55	-1 354
Increase	6 908	3 686		
Decrease	-1 081	-233	-951	
Transfers between items	9 815	986		
Acquisition cost Dec. 31	70 322	54 822	4 823	5 829
Accumulated depreciation Jan. I	-19 650	-18 540	-4 217	-5 325
Translation difference	-3			
Fully depreciated	142	1 407	55	1 354
Depreciation on decrease	818		737	
Depreciation for financial year	-3 035	-2 517	-215	-246
Accumulated depreciation Dec. 31	-21 728	-19 650	-3 640	-4 217
Revaluations Jan. I	6 723	6 723	3 527	3 528
Cancellations	-967		-967	
Revaluations Dec. 31	5 756	6 723	2 560	3 528
Book value Dec. 31	54 350	41 895	3 743	5 140

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Machinery and equipment</b>				
Acquisition cost Jan. I	171 374	163 685	107	102
Translation difference	-73	404		
Fully depreciated	-8 237	-11 487	-15	-3
Increase	42 688	15 530	40	8
Decrease	-2 634	-1 002		
Transfers between items	6 141	4 244		
Acquisition cost Dec. 31	209 259	171 374	132	107
Accumulated depreciation Jan. I	-78 515	-71 128	-72	-52
Translation difference	97	-276		
Fully depreciated	8 237	11 487	15	3
Depreciation on decrease	1 448	719		
Depreciation for financial year	-23 349	-19 317	-33	-23
Accumulated depreciation Dec. 31	-92 082	-78 515	-90	-72
Book value Dec. 31	117 177	92 859	42	35
Balance sheet value of production machinery and equipment	98 566	78 558	0	0

#### Other tangible assets

Acquisition cost Jan. I	5 341	2 910	45	43
Translation difference	-1			
Fully depreciated	-161	-79		-9
Increase	595	985	52	11
Decrease	-73			
Transfers between items	792	1 525		
Acquisition cost Dec. 31	6 493	5 341	97	45
Accumulated depreciation Jan. I	-1 588	-1 030	-3	-10
Translation difference	1			
Fully depreciated	161	79		9
Depreciation on decrease	111	2		
Depreciation for financial year	-1 214	-639	-13	-2
Accumulated depreciation Dec. 31	-2 529	-1 588	-16	-3
Book value Dec. 31	3 964	3 753	81	42

#### Advance payments and construction in progress

Acquisition cost Jan. I	6 063	3 220		
Translation difference	243			
Increase	16 564	9 749		
Transfers to land	-75			
Transfers to buildings	-9 815	-981		
Transfers to machinery and equipment	-6 141	-4 400		
Transfers to other tangible assets	-791	-1 525		
Book value Dec. 31	6 048	6 063		



## 10. FINANCIAL ASSETS

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Shares in Group companies</b>				
Acquisition cost Jan. 1			90 506	88 756
Increase			36 000	1 750
Acquisition cost Dec. 31			126 506	90 506
<b>Holdings in participating interests</b>				
Acquisition cost Jan. 1	4 324	4 304	4 117	4 117
Translation difference	3	20		
Increase	146			
Decrease	-4 327		-4 117	
Acquisition cost Dec. 31	146	4 324	0	4 117
Adjustment of equity share Jan. 1	-216	-72		
Change in translation differences	-3	-20		
Decrease	304			
Share of associated company results	-14	2		
Depreciation on goodwill on consolidation	-37	-126		
Adjustment of equity share Dec. 31	34	-216		
Associated company investments in consolidated balance sheet	180	4 108		
Undepreciated goodwill on consolidation from associated company shares Dec. 31	0	1 918		
<b>Other shares and holdings</b>				
Acquisition cost Jan. 1	8 754	8 112	505	505
Increase	886	689		
Decrease	-6 525	-47	-53	
Acquisition cost Dec. 31	3 115	8 754	452	505

The shares in Nordic Baltic Holding Ab owned by J.W. Suominen Oy were sold during the financial year 2000. According to the terms of the financing agreement made with Merita Bank plc, sale of shares acquired within the framework of this agreement had no effect on financial results or financing.

## COMPANIES NOT INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS

(Included in the balance sheet under 'Other shares and holdings')

	Percentage of total number of shares and of voting power	Number of shares	Nominal value of shares FIM 1000	Book value of shares EUR 1000	Amount of company shareholders' equity EUR 1000	Profit/loss according to most recent financial statements EUR 1000
<b>Group companies</b>						
Kiinteistö Oy Inkanmäki, Turku	100.0	100	250	43	42	0
Kiinteistö Oy Killinkivi, Virrat	58.3	14	70	12	7	0
<b>Participating interest company</b>						
Kiinteistö Oy Killinpolku, Virrat	25.0	1	50	8	6	1

## 11. RECEIVABLES

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Receivables from Group companies</b>				
Current loan receivables			25 508	30 533
Non-current loan receivables *	77		77	
Total	77		25 585	30 533

\* Receivable from a real-estate company with state-subsidized mortgage

## GROUP COMPANIES

	Percentage of total number of shares and of voting power
Säkkiväline Oy, Helsinki	100.0
J.W. Suominen Oy, Nakkila	100.0
Amerplast Oy, Tampere	100.0
Inka Oy, Turku	100.0

## Owned through subsidiaries:

EM-business Oy, Helsinki	100.0
Kanta-Hämeen Ympäristöyhtiö Oy, Helsinki	100.0
Kiinteistö Oy Meritonntu, Espoo	100.0
Kiinteistö Oy Tampereen Sarankulma, Helsinki	100.0
Kiinteistö Oy Vantaan Valimotie 33, Vantaa	100.0
Maraoil Oy, Jyväskylä	100.0
Royal Clean Oy, Lohja	100.0
Saimaan Teollisuuspuhdistus Oy, Imatra	100.0
SV Vedenkierrätys Oy, Lahti	50.1
Säkkiväline Kalusto Oy, Helsinki	100.0
Säkkiväline Palvelu Oy, Helsinki	100.0
Säkkiväline Puhtaanapito Oy, Helsinki	100.0
Säkkiväline Ympäristöhuolto Oy, Helsinki	100.0
Säkkiväline Ympäristöpalvelut Oy, Helsinki	100.0
Amerplast AB, Norrköping, Sweden	100.0
Amerplast Sp. z o.o., Warsaw, Poland	100.0
ZAO Amerplast, St. Petersburg, Russia	100.0
Inka GmbH, Bochum, Germany	100.0
Inka-Svensk Lasthantering AB, Gothenburg, Sweden	100.0
AS Norsafe, Tallinn, Estonia	100.0

## ASSOCIATED COMPANIES

### Owned through subsidiaries:

Suomen Keräystuote Oy, Tampere	25.6
RL-Huolinta Oy, Mikkeli	33.3
Rodnik Ltd, St. Petersburg, Russia	35.0

The associated companies were consolidated with the equity method.

## 12. SHAREHOLDERS' EQUITY

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
Share capital Jan. 1	<b>26 618</b>	26 374	<b>26 618</b>	26 374
Share issue/Warrant bond 93		244		244
Capitalization issue	<b>287</b>		<b>287</b>	
Share premium account Dec. 31	<b>26 905</b>	26 618	<b>26 905</b>	26 618
Share premium account	<b>3 227</b>	3 227	<b>3 227</b>	3 227
Capitalization issue	<b>-287</b>		<b>-287</b>	
Share premium account Dec. 31	<b>2 940</b>	3 227	<b>2 940</b>	3 227
Revaluation reserve Jan. 1 and Dec. 31	<b>3 128</b>	3 128		
Legal reserve Jan. 1 and Dec. 31	<b>1 019</b>	1 019	<b>1 018</b>	1 018
Other reserves				
Contingency reserve Jan. 1			<b>22 486</b>	22 486
Transfer to retained earnings			<b>-22 486</b>	
Contingency reserve Dec. 31			<b>0</b>	22 486
Retained earnings Jan. 1	<b>95 838</b>	86 762	<b>75 758</b>	65 574
Contingency reserve transferred			<b>22 486</b>	
Dividend	<b>-15 826</b>	-15 838	<b>-15 826</b>	-15 838
Cancellation of revaluation Translation difference	<b>-1 665</b>		<b>-1 665</b>	
	<b>-201</b>	409		
Retained earnings Dec. 31	<b>78 146</b>	71 333	<b>80 753</b>	49 736
Profit for the financial year	<b>22 509</b>	24 505	<b>3 033</b>	26 022
Shareholders' equity Dec. 31	<b>134 647</b>	129 830	<b>114 649</b>	129 107
<b>Distributable assets</b>				
Profit for the financial year	<b>22 509</b>	24 505	<b>3 033</b>	26 022
Other unrestricted shareholders' equity	<b>78 146</b>	71 333	<b>80 753</b>	49 736
Equity share of accumulated appropriations	<b>-28 100</b>	-28 282		
Distributable assets	<b>72 555</b>	67 556	<b>83 786</b>	75 758

## 13. ACCUMULATED APPROPRIATIONS AND DEFERRED TAX LIABILITY

EUR 1,000	Dec. 31, 2000	Change	Jan. 1, 2000
<b>Accumulated appropriations</b>			
Accumulated depreciation difference	56 488	84	56 404
Other reserves	460	-87	547
Total	56 948	-3	56 951
Deferred tax liability	-16 514	-4	-16 510
Equity share of subsidiaries at time of acquisition	-12 334	-175	-12 159
Transferred to shareholders' equity	28 100	-182	28 282
<b>Deferred tax liability</b>			
Based on appropriations of Group companies	19 139	3 014	16 125
Based on consolidation	-305	-690	385
Total	18 834	2 324	16 510

Accumulated appropriations in the parent company comprise accumulated depreciation differences.

## 14. LIABILITIES

EUR 1,000	2001*	2002	2003	2004
<b>Repayment of non-current liabilities in coming years</b>				
Group				
Loans from financial institutions	20 209	14 535	17 125	15 513
Pension loans	2 974	2 973	2 426	1 879
Other liabilities	9		79	98
Total	23 192	17 508	19 630	17 490
Parent Company				
Loans from financial institutions	6 157	5 316	2 793	1 111
Pension loans	2 470	2 469	1 922	1 375
Other liabilities			79	98
Total	8 627	7 785	4 794	2 584

\* In the balance sheet under current liabilities

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Liabilities which fall due within five years or more</b>				
Loans from financial institutions	<b>67 769</b>	18 379	<b>10 555</b>	9 948
Pension loans	<b>4 591</b>	3 120	<b>2 571</b>	596
Total	<b>72 360</b>	21 499	<b>13 126</b>	10 544

### Non-interest bearing liabilities

Non-current	<b>18 913</b>	16 513		
Current	<b>56 640</b>	43 776	<b>1 636</b>	2 011
Total	<b>75 553</b>	60 289	<b>1 636</b>	2 011

### Liabilities to Group companies

Other non-current liabilities			<b>8</b>	
Current interest-bearing liabilities			<b>4 397</b>	
Total			<b>4 405</b>	

### Liabilities to participating interests

Non-current interest-bearing liabilities	<b>720</b>			
Trade payables		146		
Accruals and deferred income	<b>18</b>			
Total	<b>738</b>	146		

### Accruals and deferred income

Deferred interest	<b>1 579</b>	447	<b>476</b>	83
Waste charges	<b>2 644</b>	673		
Matched expenses	<b>2 527</b>	1 949	<b>1</b>	28
Total	<b>6 750</b>	3 069	<b>477</b>	111

### Bonds with warrants

Other non-current liabilities include the following bonds with warrants:

#### 1998 bond with warrants

The remaining EUR 78,964.23 (FIM 469,500) of the bond with warrants issued by the company in 1998. The bond bears no interest. Due to terminations of employment, part of the bond has been redeemed and the bond units with warrants cancelled. The value of the cancelled bond units is EUR 13,118.65 (FIM 78,000).

#### 2000 bond with warrants

The remaining EUR 98,250.00 of the bond with warrants issued by the company in 2000. The bond bears no interest. Due to terminations of employment, part of the bond has been redeemed and the bond units with warrants cancelled. The value of the cancelled bond units is EUR 1,750.00.

On January 26, 2001, the Board of Directors decided that should the Annual General Meeting approve the Demerger Plan, the bonds with warrants would be paid back early, before the maturity stipulated in the terms of the bond. The repayment date is August 20, 2001.

## 15. CONTINGENT LIABILITIES

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Security for Company liabilities</b>				
Loans from financial institutions for which mortgages have been given as security	<b>2 641</b>	4 361		
Real estate mortgages	<b>168</b>	168		
Company mortgages	<b>2 523</b>	5 912		
Other security given				
Real estate mortgages	<b>1 469</b>	95		
Company mortgages		25		
Other securities	<b>25</b>	38		
<b>Security for Group companies</b>				
Guarantees			<b>598</b>	198
<b>Commitments for which comprehensive security was given</b>				
Loans from financial institutions	<b>90 258</b>	26 753	<b>15 000</b>	11 448
Other company commitments	<b>6 041</b>	10 092	<b>279</b>	536
Group company commitments			<b>65 082</b>	6 110
Real estate mortgages	<b>24 308</b>	26 158	<b>4 373</b>	6 223
Company mortgages	<b>10 416</b>	10 416		
Book value of pledged shares	<b>22 698</b>	17 670	<b>22 698</b>	17 670
<b>Other Company liabilities</b>				
Leasing liabilities				
Falling due next year	<b>161</b>	207		
Falling due in subsequent years	<b>172</b>	310		

The Group has given no pledges, mortgages or guarantees on behalf of outsiders.

## 16. DERIVATIVE CONTRACTS

EUR 1,000	2000	Group 1999	Parent Company 2000	1999
<b>Currency derivatives</b>				
Difference between open contracts and market values	<b>26</b>	-10	<b>26</b>	-10
Counter values of forward contracts	<b>706</b>	956	<b>706</b>	956
<b>Interest rate derivatives</b>				
Difference between open contracts and market values	<b>-440</b>	727	<b>-202</b>	
Nominal values of interest rate swaps	<b>67 200</b>	12 200	<b>10 000</b>	

The derivative contracts were made for hedging purposes and were valued at market value on the day the books were closed.

## FINANCING AND FINANCIAL RISK MANAGEMENT

In the Lassila & Tikanoja Group, financing and financial risk management are concentrated in the Group administration. The liquidity of the Group's principal currencies are netted by means of a cash pool, and the Group administration sees to the investment of surplus liquidity on the money markets. The aim is to keep cash reserves small and ensure sufficient circulation of receivables and inventories. For short-term cash needs arising from fluctuations in cash flow, the Group has adequate credit limits and commercial paper programmes which do not generate any costs when unused. At the end of the year, EUR 6.0 million in limits were in use. The Group administration decides on drawing out loans and negotiates their terms, even though loans are mainly drawn out directly in the name of subsidiaries.

The purpose of financial risk management is to provide hedging against all significant financial risks. Forward contracts are used in the management of foreign currency risks and forward rate agreements and interest rate swaps in interest rate risk management. The units are responsible for providing hedging against their own foreign currency risks and agree on hedging with the Group administration. The Group administration carries out external hedging on the basis of the overall foreign exchange position of the Group.

### Foreign exchange risks

The Group's foreign exchange risks mainly comprise the positive difference between incoming and outgoing payments denominated in foreign currency. The cash flow exposure is calculated monthly by foreign currency for 12 months ahead. The change of the key buying and selling currencies or their pegging to the euro at the beginning of 1999 has substantially reduced the Group's foreign currency risks. Less than 10% of net sales are in currencies other than the euro and no loans are denominated in foreign currencies. The shareholders' equities of foreign subsidiaries are small and they have been left unhedged.

### Interest risks

The Group's principal interest risk is related to loans. This interest risk is managed by keeping the balance between loans with floating interest rates and those with fixed rates at the target level and by adjusting their proportion by means of interest rate derivatives when necessary.

### Credit risks

Credit risks are managed by making financial and derivative contracts only with the largest Nordic banks and by investing surplus liquidity in such certificates of deposit and commercial papers that pose only minor risk.

## SHARE CAPITAL

The share capital of Lassila & Tikanoja plc totals EUR 26,904,723.60. Shares do not have a nominal value. There are 15,826,308 shares. The book counter value is EUR 1.70. The shares are listed on the Helsinki Exchanges.

The company's minimum capital is EUR 20,000,000 and the maximum capital EUR 80,000,000, within the limits of which the share capital can be raised or lowered without amending the Articles of Association.

The company has a minimum of 10,000,000 shares and a maximum of 40,000,000 shares, within the limits of which the number can be raised or lowered without amending the Articles of Association.

The Board of Directors proposes that the Annual General Meeting confirm the Demerger Plan of the company approved by the Board of Directors on January 26, 2001. As a demerger consideration, shareholders will receive shares in the companies formed in the demerger so that each share of Lassila & Tikanoja plc is equivalent to one share of the new Lassila & Tikanoja plc and one share of J.W. Suominen Group plc.

## STOCK EXCHANGE BULLETINS CONCERNING HOLDINGS OF SHARES

On September 29, 2000 the company announced that the holding of Tapiola Mutual Pension Insurance Company in the shares and votes of Lassila & Tikanoja plc had risen to 5.4%.

## SHARE TRADING

During 2000, 1,300,153 shares of the company were traded on the Helsinki Exchanges. This represents 8.2% of the average number of shares during the year.

The market capitalization of company shares on December 31, 2000 was EUR 294.4 million.

## BONDS WITH WARRANTS

### 1998 bond with warrants

On April 2, 1998, the Annual General Meeting decided to issue a bond with warrants for a maximum of FIM 547,500. The warrants entitle their holders to subscribe for a total of 730,000 shares in Lassila & Tikanoja plc. The warrant bond was offered for subscription to key Group employees, thereby deviating from the right of pre-emption, and to a subsidiary designated by the Board of Directors. The bond with warrants will mature in five years and does not bear interest. On March 18, 1999 the maximum amount of the increase in share capital was translated into euros (EUR 1,227,771.86).

Due to terminations of employment, part of the bond has been redeemed and the bond units with warrants cancelled. On December 31, 2000, EUR 78,964.23 of the bond remained (FIM 469,500). 'A' warrants entitle their holders to subscribe for 313,000 shares between May 15, 2001 and May 15, 2004 and 'B' warrants 313,000 shares between May 15, 2003 and May 15, 2004. The subscription price for shares with 'A' warrants is FIM 201 and with 'B' warrants FIM 221. Dividends paid between April 1, 1998 and the warrant ex-day will be deducted from the subscription price. The shares subscribed entitle their holders to a dividend for the financial year during which they were subscribed. The right of subsidiary employees to exercise their warrant rights depends on the financial performance of the employer company. At the end of the financial year, 85 key employees held bond units with warrants.

A maximum of 626,000 shares can be subscribed with the remaining warrants. Taking the 1998 and 2000 bonds with warrants

into account, these shares represent 3.7% of the total number of company shares.

### 2000 bond with warrants

On March 16, 2000, the Annual General Meeting decided to issue a bond with warrants for a maximum of EUR 100,000 for subscription by key Group employees, thereby deviating from the right of pre-emption. The bond will mature in four years and does not bear interest. Due to terminations of employment, part of the bond has been redeemed and the bond units with warrants cancelled. On December 31, 2000, EUR 98,250 of the bond remained. A total of 393,000 shares with a value of EUR 29.70 per share less the dividends paid before the warrant ex-day can be subscribed with the warrants in question between May 15, 2004 and May 15, 2006. The shares subscribed entitle their holders to a dividend for the financial year during which they were subscribed. The right of subsidiary employees to exercise their warrant rights depends on the financial performance of the employer company. As a result of the subscriptions, the share capital can be raised by a maximum of EUR 668,100. At the end of the financial year, 78 key employees held bond units with warrants.

A maximum of 393,000 shares can be subscribed with the remaining warrants. Taking the 1998 and 2000 bonds with warrants into account, these shares represent 2.3% of the total number of company shares.

## Bonds with warrants in the Demerger Plan

Should the company decide to demerge before the end of the share subscription period, holders of warrants must be given the right to subscribe shares during the time set by the Board of Directors before the demerger according to the terms of the bond with warrants. The Board of Directors has decided that in the event the demerger takes place, holders of 'A' warrants for the 1998 bond with warrants will have the right to subscribe for shares between May 15 and August 17, 2001 and holders of 'B' warrants the right to subscribe between August 1 and August 17, 2001. Holders of warrants for the 2000 bond with warrants have the right to subscribe for shares between August 1 and August 17, 2001. After these subscription periods there will no longer be any subscription rights based on the warrant rights.

The Board of Directors has decided that if the demerger takes place the bonds with warrants will be repaid, with the consent of the bond holders, before the maturity stipulated in the terms of the bond. The date for repayment decided by the Board of Directors is August 20, 2001.

## SHARES HELD BY MANAGEMENT

Members of the company's Board of Directors and the President and COO owned either directly or via a company in which they held the controlling power 2,154,100 shares on January 31, 2001. These shares entitle their holders to 13.6 % of the voting rights. Chairman of the Board of Directors and the President and COO can subscribe for 90,000 shares with the 1998 and 2000 bonds with warrants. Taking the 1998 and 2000 bonds with warrants into account, this amounts to 0.5% of the shares and share capital.

## POLICY REGARDING DIVIDEND PAYMENT

The amount of Lassila & Tikanoja plc's dividend depends on the financial results for the accounting period. That part of the profit which is not considered necessary to ensure the healthy development of the Group is paid to shareholders. Here both the financing

required for the growth of the Group and the financial position are taken into account.

#### AUTHORIZATION TO THE BOARD OF DIRECTORS

The Board of Directors of the company is not authorized to issue shares, a convertible debenture or a bond with warrants.

On March 16, 2000, the Annual General Meeting authorized the Board of Directors to decide to repurchase a maximum of 790,000 company shares with its own distributable assets within one year of the Annual General Meeting. This is less than 5% of the total number of company shares. The authorization entitles the Board of Directors to repurchase company shares for payment in any company acquisitions and/or financing arrangements. The Board of

Directors can also decide not to reissue the shares thus acquired for the company or a portion thereof. The Board of Directors will therefore propose to a meeting of shareholders to be convened separately that this meeting would cancel the shares acquired or a portion thereof by reducing the company's share capital. Acquisition of company shares would take place according to the decision of the Board of Directors in public securities trading at the price quoted by the Helsinki Exchanges on the buying day. Moreover, the Annual General Meeting also decided to authorize the Board of Directors to decide within one year about transfer of the shares acquired for the company on the basis of the above authorization.

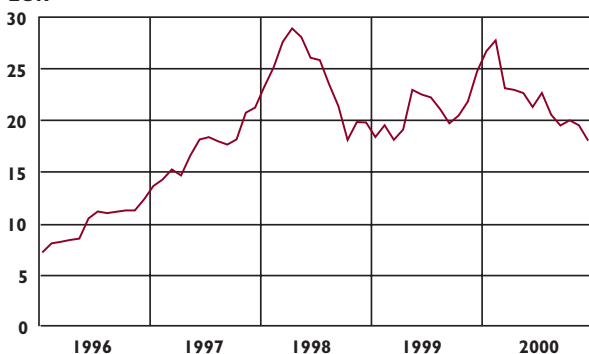
On January 26, 2001, the Board of Directors decided that the authorization granted by the Annual General Meeting will not be used for acquisition of company shares while it is in force.

#### CHANGES IN SHARES AND SHARE CAPITAL

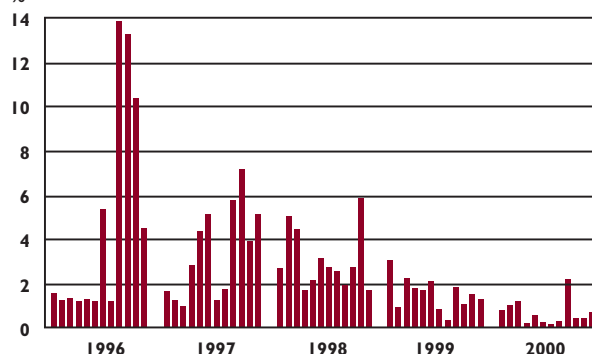
Entered in trade register		Share capital	1,000 FIM/EUR	No. of shares according to share capital	Share premium account	Legal reserve	Shares in circulation no.	Shares held outside the Group no.	Nominal value	Book counter value
30.6.1993	Rights issue 5:2 a FIM 90 <sup>1)</sup>	63 723	FIM	6 372 252		2 606	4 419 252	3 766 577	10	
9.1.1997	Cancelled shares held by company, 465,120	63 723	FIM	6 372 252		92 986	3 954 132	3 766 577	10	
3.10.1997	Cancelled shares held by subsidiary, 187,555	63 723	FIM	6 372 252		92 986	3 766 577		10	
31.10.1997	Share capital reduced with cancelled shares	37 666	FIM	3 766 577	26 057	92 986	3 766 577		10	
21.11.1997	Capitalization issue	150 663	FIM			6 046	15 066 308		10	
12.8.1998 -13.1.1999	Subscribed with 1993 warrants 760,000	158 263	FIM		19 190	6 046	15 826 308		10	
31.3.1999	Share capital converted to euros	26 618	EUR		3 227	1 018	15 826 308			1.68 <sup>2)</sup>
3.4.2000	Capitalization issue to even book counter value	26 905	EUR		2 940	1 018	15 826 308			1.70

- 1) Redeemed with shareholders' equity and cancelled, 1,953,000 shares  
In the possession of the company, not cancelled, included in the balance sheet without value, 465,120 shares  
In the possession of a subsidiary, included in the consolidated balance sheet without value, 187,555 shares
- 2) Not an exact value

Average share prices adjusted for share issue  
EUR



Relative trading in shares  
%



## SHAREHOLDERS BY CATEGORY

	Number of shareholders	Per- centage	Total shares held in each category	Percentage of shares and of voting power
Companies	119	9.8	680 324	4.3
Financial institutions and insurance companies	31	2.6	4 298 465	27.2
Public institutions	37	3.1	4 065 298	25.8
Non-profit organizations	44	3.6	1 867 600	11.8
Individuals	971	80.3	4 388 615	27.6
Foreign shareholders	7	0.6	19 040	0.1
	1 209	100.0	15 319 342	96.8
Shares registered in a nominee's name			486 566	3.1
Shares not transferred to the book-entry securities system			20 400	0.1
<b>Total</b>			<b>15 826 308</b>	<b>100.0</b>

## DISTRIBUTION OF SHARE OWNERSHIP

Number of shares	Number of shareholders	Per- centage	Total shares held in each category	Percentage of shares and of voting power
1 - 1,000	796	65.8	257 610	1.6
1,001 - 5,000	221	18.3	592 722	3.7
5,001 - 10,000	72	6.0	504 832	3.3
10,001 - 100,000	98	8.1	2 973 340	18.8
over 100,000	22	1.8	10 990 838	69.4
	1 209	100.0	15 319 342	96.8
Shares registered in a nominee's name			486 566	3.1
Shares not transferred to the book-entry securities system			20 400	0.1
<b>Total</b>			<b>15 826 308</b>	<b>100.0</b>

## THE LARGEST SHAREHOLDERS

Shareholders	Number of shares	Percentage of shares and of voting power
<b>1. Pohjola Group Insurance Corporation</b>		
Pohjola Non-Life Insurance Company Limited	684 600	4.3
Pohjola Life Assurance Company Ltd	484 500	3.1
<b>Pohjola Group, total</b>	<b>1 169 100</b>	<b>7.4</b>
<b>2. Evald and Hilda Nissi Foundation</b>	<b>1 005 660</b>	<b>6.4</b>
<b>3. Sampo Life Insurance Company Ltd</b>	<b>970 083</b>	<b>6.1</b>
<b>4. Ilmarinen Mutual Pension Insurance Company</b>	<b>948 000</b>	<b>6.0</b>
<b>5. Tapiola Mutual Pension Insurance Company</b>	<b>863 900</b>	<b>5.5</b>
<b>6. Tapiola Insurance Group</b>		
Tapiola General Mutual Insurance Company	432 440	2.7
Tapiola Mutual Life Assurance Company	228 400	1.4
Tapiola Corporate Life Insurance Company	110 700	0.7
<b>Tapiola Group, total</b>	<b>771 540</b>	<b>4.9</b>
<b>7. The Local Government Pensions Institution</b>	<b>747 000</b>	<b>4.7</b>
<b>8. Ruth Kangas</b>	<b>702 080</b>	<b>4.4</b>
<b>9. Juhani Majjala</b>	<b>694 240</b>	<b>4.4</b>
<b>10. Varma-Sampo Mutual Pension Insurance Company</b>	<b>613 775</b>	<b>3.9</b>
<b>11. Heikki Bergholm</b>	<b>415 000</b>	<b>2.6</b>
<b>12. Mikko Majjala</b>	<b>285 660</b>	<b>1.8</b>
<b>13. Alfred Berg Finland Unit Trust</b>	<b>257 696</b>	<b>1.6</b>
<b>14. Finnish National Fund for Research and Development</b>	<b>241 472</b>	<b>1.5</b>
<b>15. Suomi Mutual Life Assurance Company</b>	<b>235 200</b>	<b>1.5</b>
<b>16. Alfred Berg Optimal Unit Trust</b>	<b>204 060</b>	<b>1.3</b>
<b>17. Alfred Berg Portfolio Unit Trust</b>	<b>186 850</b>	<b>1.2</b>
<b>18. Foundation for Economic Education</b>	<b>150 000</b>	<b>0.9</b>
<b>19. Instrumentarium Corporation</b>	<b>142 396</b>	<b>0.9</b>
<b>20. Mutual Insurance Company Pension-Fennia</b>	<b>140 440</b>	<b>0.9</b>

All information concerning the company's shares is based on the book-entry securities register, as on January 31, 2001.

## KEY FIGURES

### KEY FIGURES ON SHARES

	2000	1999	1998	1997	1996
Earnings/share (EPS), EUR	<b>1.30</b>	1.58	1.63	1.85	1.23
Equity/share, EUR	<b>8.51</b>	8.20	7.63	6.93	5.64
Dividend/share, EUR	<b>1.00 *)</b>	1.00	1.00	0.84	0.55
Dividend/earnings, %	<b>76.8 *)</b>	63.1	61.3	45.5	44.3
Dividend yield, %	<b>5.5 *)</b>	4.1	4.7	4.0	4.5
P/E ratio	<b>14.0</b>	15.5	12.9	11.5	9.9
Cash flow from operations per share	<b>2.35</b>	3.25	2.60		
Adjusted <b>**) share price</b>					
lowest, EUR	<b>17.20</b>	16.00	14.63	12.32	6.90
highest, EUR	<b>29.50</b>	26.50	30.95	22.37	12.61
average, EUR	<b>22.03</b>	20.48	23.79	17.90	10.88
at year end, EUR	<b>18.60</b>	24.50	21.02	21.28	12.19
Market capitalization on Dec. 31, EUR million	<b>294.4</b>	387.7	332.7	320.5	183.7
Adjusted number of shares held outside the Group					
Average during the year	<b>15 826 308</b>	15 826 308	15 199 922	15 066 308	15 066 308
At year end	<b>15 826 308</b>	15 826 308	15 826 308	15 066 308	15 066 308
Adjusted number of shares traded as a percentage of the average during the year	<b>8.2</b>	18.0	35.9	40.6	55.8

\*) Proposal by the Board of Directors

\*\*) 1997 capitalization issue, adjustment coefficient 4

### CALCULATION OF THE KEY FIGURES

Earnings/share =	Profit before extraordinary items - income taxes including change in deferred tax liability <u>+/- minority interest</u> Adjusted number of shares held outside the Group (average)
Equity/share =	<u>Shareholders' equity</u> Adjusted number of shares held outside the Group at year end
Dividend/share =	<u>Dividend/share for the financial year</u> Adjustment coefficient for share issues after the financial year
Dividend/earnings,% =	<u>Dividend/share x 100</u> Earnings/share
Dividend yield, % =	<u>Dividend/share x 100</u> Adjusted share price at year end
P/E ratio =	<u>Adjusted share price at year end</u> Earnings/share
Cash flow from operations per share =	<u>Cash flow from operations as in the statement of changes in financial position</u> Adjusted number of shares held outside the Group (average)
Market capitalization =	Number of shares held outside the Group at year end x adjusted share price at year

## KEY FIGURES ON FINANCIAL PERFORMANCE

	2000	1999	1998	1997	1996
Net sales, EUR million	391.4	323.0	293.7	280.8	251.9
Exports and international operations, EUR million	130.5	130.0	128.2	130.2	116.0
Operating profit, EUR million	35.9	38.1	38.1	41.6	30.3
as % of net sales	9.2	11.8	13.0	14.8	12.0
Profit before extraordinary items, EUR million	30.0	35.9	35.1	38.8	25.9
as % of net sales	7.7	11.1	12.0	13.8	10.3
Profit before income taxes and minority interest, EUR million	31.9	35.9	35.1	38.6	25.8
as % of net sales	8.2	11.1	12.0	13.7	10.2
Profit for the financial year, EUR million	22.5	24.5	24.8	27.7	18.5
as % of net sales	5.8	7.6	8.4	9.9	7.3
Cash flow from operations, EUR million	37.2	51.4	39.5		
Balance sheet total, EUR million	368.7	242.3	224.5	214.8	197.6
Return on equity, % (ROE)	15.6	20.0	22.0	29.4	23.9
Return on invested capital, % (ROI)	15.6	21.8	23.1	27.8	21.2
Equity ratio, %	36.5	53.6	53.8	48.6	43.0
Gearing, %	111.0	32.7	35.0	44.0	61.6
Gross investments, EUR million	147.5	38.5	35.1	34.1	22.2
as % of net sales	37.7	11.9	11.9	12.1	8.8
Expenditure on R&D, EUR million	3.5	2.6	2.8	1.9	1.9
as % of net sales	0.9	0.8	1.0	0.7	0.8
Average personnel employed	4 584	4 213	3 956	3 610	3 241

Return on equity, % (ROE) =

Profit before extraordinary items  
- income taxes including change in deferred tax liability x 100  
Shareholders' equity + minority interest (average)

Return on invested capital, % (ROI) =

Profit before extraordinary items  
+ interest and other financial expenses x 100  
Balance sheet total  
- non-interest bearing liabilities (average)

Equity ratio, % =

Shareholders' equity  
+ minority interest x 100  
Balance sheet total - advances received

Gearing, % =

Interest-bearing liabilities  
- cash at bank and in hand x 100  
Shareholders' equity + minority interest



## PROPOSAL BY THE BOARD OF DIRECTORS

### TO THE ANNUAL GENERAL MEETING

Distributable assets according to the consolidated balance sheet on December 31, 2000	EUR 72 555 101.00
Parent company profit	EUR 3 033 239.13
<u>Distributable assets according to the parent company balance sheet</u>	<u>EUR 80 753 832.40</u>
Total	EUR 83 787 071.53
The Board of Directors proposes that a dividend of EUR 1.00	
be paid on each of the 15,826,308 shares	EUR 15 826 308.00
<u>leaving the remainder on the retained earnings account</u>	<u>EUR 67 960 763.53</u>
Total	EUR 83 787 071.53

In accordance with the decision of the Board of Directors, the record date is March 20, 2001. The Board of Directors proposes to the Annual General Meeting that the dividend be paid after the record period on March 27, 2001.

Helsinki, February 6, 2001

Juhani Majjala

Heikki Hakala

Matti Kavetvu

Juhani Lassila

Jukka Viinanen

Heikki Bergholm  
President and COO

## AUDITOR'S REPORT

### TO THE SHAREHOLDERS OF LASSILA & TIKANOJA PLC

We have audited the accounting, the financial statements and the corporate governance of Lassila & Tikanoja plc for the period 1.1. – 31.12.2000. The financial statements, which include the report of the Board of Directors, consolidated and parent company income statements, balance sheets and notes to the financial statements, have been prepared by the Board of Directors and the President and COO. Based on our audit we express an opinion on these financial statements and on corporate governance.

We have conducted the audit in accordance with Finnish Standards on Auditing. Those standards require that we perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by the management as well as evaluating the overall financial statements presentation. The purpose of our audit of corporate governance is to examine that the members of the Board of Directors and the President and COO have legally complied with the rules of the Companies' Act.

In our opinion the financial statements have been prepared in accordance with the Accounting Act and other rules and regulations governing the preparation of financial statements. The financial statements give a true and fair view, as defined in the Accounting Act, of both the consolidated and parent company's result of operations as well as of the financial position. The financial statements with the consolidated financial statements can be adopted and the members of the Board of Directors and the President and COO of the parent company can be discharged from liability for the period audited by us. The proposal by the Board of Directors regarding the distributable assets is in compliance with the Companies' Act.

Helsinki, February 15, 2001

SVH PRICEWATERHOUSE COOPERS OY  
Authorised Public Accountants

Heikki Lassila, Authorised Public Accountant

### **BOARD OF DIRECTORS**

In accordance with the Articles of Association, the Board of Directors of Lassila & Tikanoja plc comprises a minimum of four members and a maximum of seven. The members of the Board of Directors are elected by the Annual General Meeting, which is held annually before the end of April. The term of the members of the Board ends on conclusion of the second Annual General Meeting after the election.

The Board of Directors chooses a chairman and a deputy chairman from among its members.

The duties of the chairman of the Board of Directors are full-time. In accordance with the decision of the Board of Directors, the duties of the chairman comprise preparation of strategic decisions for the Group and supervision of their implementation and relations with major investors.

The Board of Directors met 18 times during 2000.

### **PRESIDENT AND COO**

The President and COO of Lassila & Tikanoja plc is chosen by the Board of Directors. The President and COO is responsible for day-to-day operations in keeping with the instructions of the Board of Directors.

### **BUSINESS ORGANIZATION**

The Lassila & Tikanoja Group comprises the parent company Lassila & Tikanoja plc and four business units. Amerplast, Inka and Säkkiväline are groups and JWS is a company (J.W. Suominen Oy). Lassila & Tikanoja plc is the Group's administrative company.

Juhani Majjala, chairman of the Board of Directors of Lassila & Tikanoja plc, Heikki Bergholm, President and COO of the Group, and the President of the subsidiary in question belong to the Boards of Directors of Lassila & Tikanoja's subsidiaries.

Operative decisions are made in the business units. The Group Administration, which serves Group Executives,

and Group Support, which serves the business units, report to the Group Executives. Research work related to the products and production processes of Amerplast and Inka is also conducted in the R&D department of JWS.

### **SALARIES AND EMOLUMENTS**

The Annual General Meeting determines the emoluments paid to the members of Lassila & Tikanoja plc's Board of Directors in advance, for one year at a time. The Board of Directors determines the salary, emoluments and other benefits of the Group's President and COO.

Separate emoluments are not paid to the members of the Boards of Directors of the subsidiaries. The Board of Directors of the parent company determines the salaries and other benefits of the management serving under the President and COO of the Group.

The salaries and emoluments paid to the Board of Directors and to the President and COO and the Presidents of the subsidiaries for 2000 are presented in the Notes to the Financial Statements on page 30.

### **GUIDELINES FOR INSIDERS**

According to a decision by the Board of Directors, the regulations for insiders issued by the Helsinki Exchanges on October 28, 1999, have been observed in the Lassila & Tikanoja Group since March 1, 2000.

The Group's statutory insiders comprise the members of the Board of Directors, the President and COO and the principal auditor. The Group management and Group administrative staff are also defined as insiders.

According to the Finnish Securities Market Act, the share ownership of persons regarded as insiders is public. The insider register of Lassila & Tikanoja plc can be inspected at the Finnish Central Securities Depository.

**LASSILA & TIKANOJA PLC**  
**BOARD OF DIRECTORS**

**JUHANI MAIJALA, 61**

B.Sc. (Econ.), LL.B.  
Member of the Board since 1983,  
Chairman and CEO since 1998  
Elected for the period 1999-2000

**HEIKKI HAKALA, 59**

M.Sc. (Econ.)  
Member of the Board since 1988,  
Deputy Chairman since 1998  
Elected for the period 1999-2000  
Chairman of the Board of Directors of Ilmarinen Mutual Pension  
Insurance Company and Pohjola Group Insurance Corporation,  
Member of the Board of Directors of Metso Corporation

**MATTI KAVETVUO, 56**

M.Sc. (Eng.), B.Sc. (Econ.)  
Managing Director of Pohjola Group Insurance Corporation  
Member of the Board in 1984-1987 and since 1998  
Elected for the period 2000-2001  
Member of the Board of Directors of Alma Media Corporation,  
Finnlines Plc, Marimekko Oyj and UPM-Kymmene Corporation

**JUHANI LASSILA, 38**

M.Sc. (Econ.)  
Group Treasurer of Instrumentarium Corporation  
Member of the Board since 1998  
Elected for the period 2000-2001

**JUKKA VIINANEN, 53**

M.Sc. (Eng.)  
President and CEO of Orion Corporation  
Member of the Board since 1993  
Elected for the period 1999-2000  
Member of the Board of Directors of  
Huhtamäki Van Leer Oyj and Uponor Oyj

**PRESIDENT AND COO**

**HEIKKI BERGHOLM, 44**

M.Sc. (Eng.)  
President and COO of the Lassila & Tikanoja Group  
and Lassila & Tikanoja plc since 1998  
Member of the Board of Directors of Sponda Oyj

**AUDITOR**

**SVH PRICEWATERHOUSE COOPERS OY**  
**AUTHORIZED PUBLIC ACCOUNTANTS**

Principal auditor **HEIKKI LASSILA, APA**

## LASSILA & TIKANOJA GROUP MANAGEMENT



**JUHANI MAIJALA, 61**

B.Sc. (Econ.), LL.B.  
Chairman and CEO since 1998,  
joined a Group company in 1977



**HEIKKI BERGHOLM, 44**

M.Sc. (Eng.)  
President and COO  
of the Lassila & Tikanoja Group  
and Lassila & Tikanoja plc since 1998,  
joined a Group company in 1985



**SIRKKA TUOMOLA, 53**

M.Sc. (Econ.)  
Vice President, CFO of the  
Lassila & Tikanoja Group since 1992,  
joined a Group company in 1981



**MARGARETA HULDÉN, 45**

D.Sc. (Tech.)  
Research and Development  
Vice President since 1997,  
joined a Group company in 1993



**PENTTI KULMALA, 52**

B.Sc. (Eng.)  
President of the Inka Group  
since 1992



**HARRI MYLLYLÄ, 45**

M.Sc. (Eng.)  
President of the Amerplast Group  
since 1999



**ESA PALTTALA, 57**

B.Sc. (Eng.)  
Group Support  
Vice President since 1997,  
joined a Group company in 1972



**KARI PARVIAINEN, 46**

M.Sc. (Eng.)  
President of J.W. Suominen Oy  
since 1998



**JARI SARJO, 44**

LL.B.  
President of the Säkkiväline Group  
since 1997,  
joined a Group company in 1984

## CONTACT INFORMATION

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