PMJ



ANNUAL REPORT 2000

PMJ 2000

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PMJ 2000

Net sales rose by 52% to EUR 61.8 million

The number of personnel increased by 21% to 476 employees

The order backlog EUR 12.2 million (Dec. 31, 1999: 10.1 million)

5.1% of the net sales was invested in R&D (1999: 4.5%)

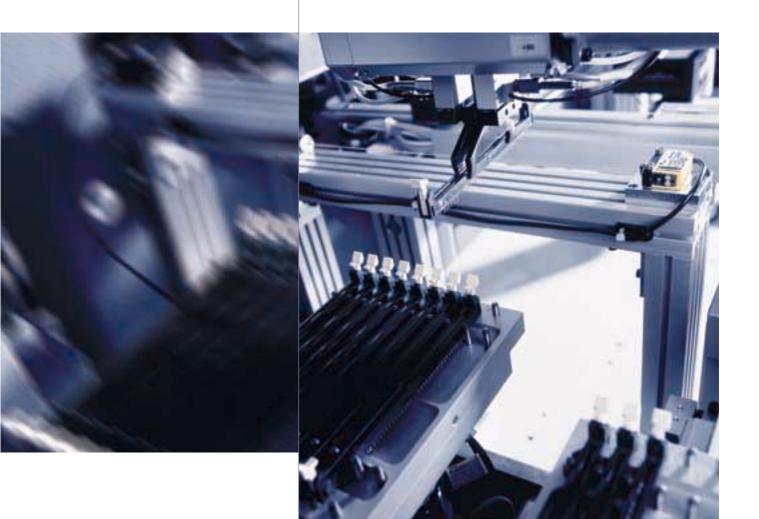
New business was landed in the plastic molding and photonics industries

GROUP SALES BY MARKET SEGMENTS

GROUP SALES BY MARKET AREA







PMJ IN BRIEF

PMJ automec Corporation designs, manufactures and sells production automation systems to the electronics industry. PMJ's modular production cells and PCB handling equipment offer flexible solutions to the needs of customers in different sectors of the business community. PMJ automec serves the electronics and plastics industries and in the future it will also cater for the photonics industry, boosting the competitiveness of client companies by increasing productivity, improving the quality of products and shortening production throughput times.

mission

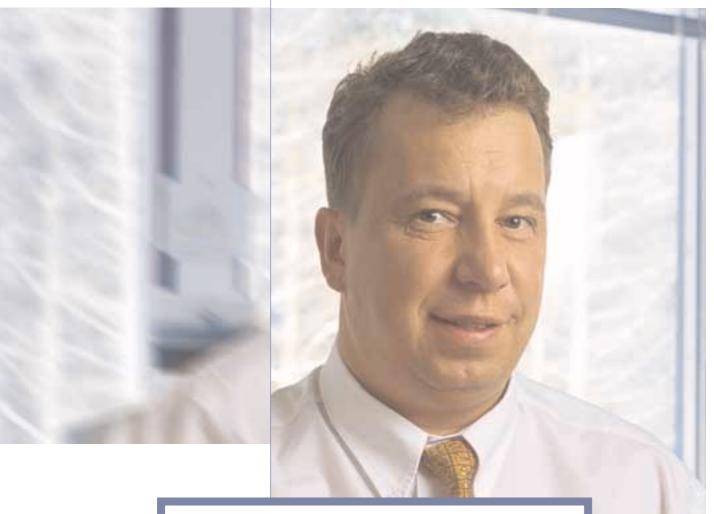
PMJ exists to create and provide technologically advanced solutions for the automation of manual operations, for the consolidation of multiple operations and for the continuous lowering of the total cost of product assembly, thereby improving our customers' overall ROI.

strategy

PMJ will strengthen its position in its existing market areas and will expand its sales operations to Asia. While focusing on key customers and market segments, the company will improve the overall performance of its business operations through organic growth. By pushing ahead with the strategic implementation of a Standard Platform strategy and a broader approach to global markets through strong distribution partners, PMJ will be able to serve a large customer base on a global scale with its standard equipment, minimizing its exposure to market or regional business cycles.

company values

Customer orientation throughout operations Technological leadership in its business sector Flexibility and readiness for change



PRESIDENT'S REVIEW

2000 was an eventful year for PMJ and it also clearly marked a time of changing orientations in the world economy. PMJ continued its energetic growth. It staked out new areas by founding a number of joint ventures with the aim of expanding its operations geographically and it entered new industries. This will further reduce the company's dependence on given customers, industry or market area.

2000 IN BRIEF

During 2000, electronics found ever wider application areas, thereby increasing the need for production automation in step with higher quality criteria and greater production volumes. Manufacturers of end products continued to outsource their production to contract manufacturers at a quickening pace. An increase in general uncertainty in both the world economy and in PMJ's operating environment impacted our company's operating along with many other companies.

PMJ's net sales in 2000 were up 52 % to EUR 61.8 million, but the result before taxes was a loss of EUR 7.2 million. The weakened earnings figure was attributable to a number of different factors, including shortcomings in managing projects, which led to delayed deliveries and cost overruns. The cancelled merger with JOT Automation and uncompleted acquisitions burdened the Group's financial result and tied up the General Management Team's resources.

To meet the needs of fast growth, during the past 2 years we hired nearly 300 new employees. Job orientation has taken both time and resources. A challenge for us in the current year will thus be to bring the organization up to full speed operationally. We believe that by beefing up our resources and building wider and deeper know-how, we have created a foundation for our future success.

During 2000, the Group modernized its facilities in Virkkala and expanded the factory in Salo. In March an automated line for the serial manufacture of HiSAC®s became operational at the standard equipment factory in Virkkala. The line doubled the output of HiSAC® units and cut manufacturing times in half. In August, PMJ acquired a 100 % holding in Greenhill Oy, which manufactures adapter cards and cables. The acquisition will strengthen PMJ's know-how in the testing field and round out the Group's strategic concept as a supplier of total production solutions.

JOINT VENTURES IN CHINA AND SWEDEN

Toward the end of the year, PMJ teamed up with Orbis Oy to found a joint venture on a 50-50 ownership basis in China, where production volumes will grow strongly as the mobile telephone market expands. Despite low-cost labor, customers want to automate their production to insure that they are able to manufacture products locally, both profitably and in compliance with stringent quality criteria over the long term.

Together with Ericsson Cables AB, PMJ founded a joint venture in Sweden for the automated manufacture of optical fiber splicers that will satisfy the explosive growth in the demand for optical fiber components as the Internet continues to spread. In addition, PMJ established a subsidiary in Estonia in order to provide additional capacity for the manufacture of customer applications. All three companies began their operations at the turn of the year.

Thanks to the strong automation know-how it has built up over the decades, its long experience and widest installed machinery base in the industry, PMJ has achieved a solid position as the market leader within assembly cells for oddform components and depaneling cells. Competitors too have awakened to the potential of end-of-line automation, but PMJ's competitiveness remains strong owing to the advanced design of its products as well as to the company's suitable size and flexible way of operating.

THE FUTURE

PMJ is an international high-tech company, which will focus more purposefully than ever before on its own core areas of expertise: the design, manufacture and marketing of automation applications as a supplier of total production systems. Instead of aggressively seeking growth, PMJ will concentrate on improving profitability by boosting internal efficiency. We are making the transition from an entrepreneurled stage to a professionally managed global corporation.

In order to maintain its position as the technology leader in its industry, PMJ is investing in continuous product development and innovation. PMJ's equipment brings added value to customers and, via the company's profitability, also to our shareholders. Thanks to the long years of experience we have built up in the field of automation, PMJ has an extensive knowhow base and unique product family to offer its customers.

Because our customer mix is suitably broad, PMJ is not dependent on a single customer. In the long term, PMJ's objective is to be equally strong in each of the main market areas: in Europe, North America and the Far East, which are forecast to be market areas of the same size in the future. Cooperation with customers will be amplified further. Not only are customers outsourcing production but, for example, maintenance and other related functions, thereby opening up to PMJ an opportunity to broaden the scope of its operations. The upgrading of equipment will grow in importance as product life cycles shorten.

The past year has demonstrated that companies must be able to adjust ever more quickly to changes in the operating environment. PMJ has a proven record of being able to renew itself continually. In 2000, around 40% of our net sales came from products which did not exist two years ago. It is indicative of the growth in operations that in 2000 we manufactured as many HiSAC[®] production cells as we had produced to that time.The growth in the order backlog has also been in line with expectations.

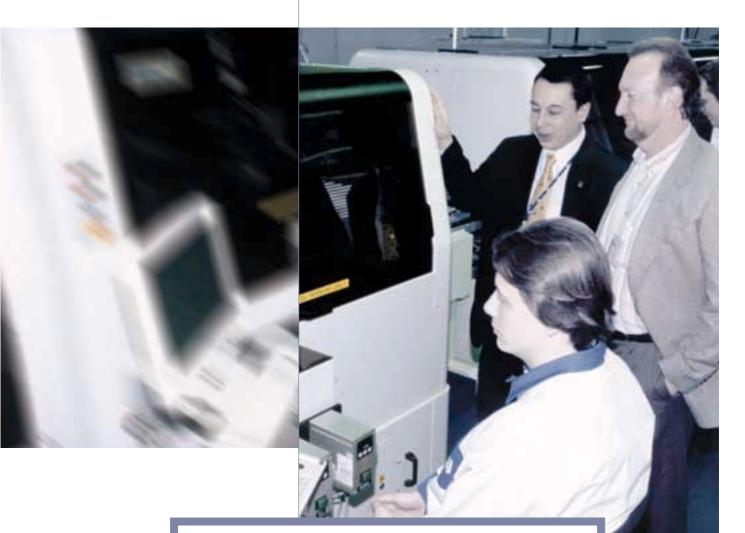
In 2001, PMJ will concentrate primarily on enhancing its own operations and on its core expertise. As part of our program for improving profitability, we are reorganizing our operations both in the USA and Sweden. On the other hand, we are expecting our subsidiaries Mecra tekniikka Oy and Estonia-based PMJ cell solutions AS to increase the volume of their operations in the current year.

I wish to thank all our shareholders, customers and other partners in cooperation for the confidence you have shown in our company. PMJ's personnel deserve special thanks for coping splendidly with the pressures of fast change in 2000.

Virkkala, February 2001

fell FC

Markku Jokela



$\mathsf{PMJ} - \mathsf{A} \mathsf{STEP} \mathsf{AHEAD}$

In line with its Full Service Philosophy, PMJ offers highly reconfigurable and flexible product-level assembly solutions for the electronics industry. Thanks to continuous innovation, the company is able to offer its customers platform-based products, enabling synergy and compatibility between cohabiting systems, and also commonality of training and spare parts service. The penetration rate of End-of-Line automation within electronics production is still fairly low compared with the situation at the front of production lines. This means that manual assembly is PMJ's greatest competitor worldwide. An increasing number of equipment manufacturers have grasped this potential and are seeking to enter the End-of-Line production automation market.

The PMJ Group is the market leader in its core business areas - the assembly of odd-form components and the depaneling of printed circuit boards - where competition has hotted up recently as new competitors have entered the market. PMJ nevertheless has a good technological lead thanks to the automation experience it has built up over decades of working in the field. On the strength of its long cumulative experience and expertise, PMJ's flexible End-of-line automation solutions put it in a good position to compete even with recognized SMD equipment manufacturers, who are also going after this market.

ACTIVE KEY ACCOUNT MANAGEMENT

Through its key account initiative, PMJ has taken a more proactive approach to its customers. Instead of traditional customer service, increasing attention is now being paid to mutual partnerships. Existing customer relationships are being strengthened, and new ones are being built with customers who are strategically important to PMJ.

The objective is to become a part of these customers' business, even to the extent that they look upon PMJ as an external resource and asset. By the same token, PMJ must view its customers as an increasingly important external resource. Because most of the client companies do not have their own automation department, PMJ's objective is to act as the customer's close partner. In this way, PMJ is able to handle both its existing and its new, growing customer relationships effectively. Now that many companies are rationalizing and streamlining their production, PMJ can help them improve throughput and efficiency. PMJ brings added value to the customer's production process by means of its market-leading technology solutions, which are designed to be fast and flexible and to give the maximum return on capital invested.

Each key account has its own contact person at PMJ. Key Account Managers have an in-depth knowledge of their customers and their business, including each company's needs and forecasts. This enables PMJ's staff to shorten delivery times and improve the return on capital expenditures. It also helps PMJ to work out more precisely estimates of capacity needs for the coming year.

By virtue of its key account initiative, PMJ is able to focus on serving its largest customers, who have complex process needs. Other sales channels are used to cover the rest of the market. This means that PMJ needs a global network of distributors and sales professionals.

STANDARDIZATION BRINGS RESULTS

Thanks to the process of standardization it has initiated within Product Creation, PMJ's products are more precisely defined and standardized than ever before. Customer-specific applications are placed within modular standard platforms, which makes them easily reconfigurable and flexible.

In March 2000, PMJ introduced a completely new way of manufacturing HiSAC®s. Previously HiSAC®s were manufactured by one and the same assembly team from start to finish. Now the production of standard cells is streamlined such that the cells are manufactured on an automated production line in which the assembly teams are specialized in a single phase. After it is completed, the cell moves on to the next phase, where another team picks up the work. In this way, PMJ has doubled its production capacity.

In order to be able to grow profitably, PMJ is expanding its sales and marketing efforts in the area of standard equipment such as depaneling and odd-form PCB assembly. The target is to lift sales of standard equipment to 50 %, with the remaining 50 % of sales coming from customer projects, such as final assembly. One third of the standard equipment will be sold through associate partner organizations, but PMJ will handle servicing of the equipment in accordance with its Full Service Philosophy.

EXTENSIVE COOPERATION

PMJ has already developed a unique approach to its customer service by introducing the Full Service Philosophy, which covers not only the design and assembly of automation equipment but also services related to delivery and use of the equipment. The manufacture of standard products is centralized at only a few locations around the world, and various services connected with consulting, product deliveries and after-sales service are located near customers' sites worldwide.

The Full Service Philosophy has been expanded into a Total Solution Service whereby PMJ is involved to an increasing extent in the customer's product design process in order to insure that the customer's products can be built making full use of automation technology. Provision should also be made for integrating third-party equipment into the production line. PMJ's role is thus quickly becoming that of a "turnkey" supplier. The key account system is a vital element in giving PMJ a precise knowledge of its customers' needs.



PRODUCTS AND PRODUCT DEVELOPMENT

According to its Full service concept, PMJ offers complete EOL automation solutions to its customers in the electronics manufacturing industry. In addition to standard PMJ products, the company also delivers customized solutions as part of production lines for key customers to fulfill their specific automation needs. As a result of a long R&D process, PMJ has developed a modular solution for the assembly and handling of PCBs: the HiSAC®(High-Speed Assembly Cell) production cell that can be classified according to its function into assembly, soldering, depaneling, labeling, testing, multifunction or final assembly. Being a unit of in-line production equipment, it can be integrated into an automated production line by using PCB handling equipment of various types.

Thanks to the modular structure of HiSAC[®]s, they are highly flexible and easily reconfigurable for new usage purposes, permitting quick changes to components or the product itself. This is a considerable competitive advantage over other automation suppliers whose equipment is mostly designed for one product only. The EMS industry in particular, where manufacturing contracts with OEMs have traditionally been short, has only recently realized the potential of this unique feature of PMJ's products. This is an important reason why PMJ has won major orders from EMS companies in 2000.

In today's world, esthetics is also a factor affecting decision-making. PMJ realized that back in the mid-90s and had an industrial designer give the HiSAC® its distinctive appearance. Because of its modern, round-edged design, PMJ's customers can proudly present their modern production facilities to their customers.

ASSEMBLY

In many parts of the world, odd-form PCB assembly is still done for the most part manually. However, with increasing production volumes and demands on quality, this no longer makes sense. More and more end-product manufacturers now understand this trend and are automating their production lines.

Among the citations it has won, PMJ has been awarded the Nepcon Excellence in Electronics Award for its HiSAC® assembly cell, which is one of the company's best-known and most respected products. Having a long cumulative experience of odd-form PCB assembly with the first cell installed already over 15 years ago and an extensive base of installed machines, PMJ is the market leader in odd-form PCB assembly.

DEPANELING

Having the largest range of depaneling equipment on the market and the most extensive installed base of machines, the PMJ Group is the market leader also in the depaneling business. The company's product range can fulfill the depaneling needs of customers from stand-alone equipment that is manually loaded/unloaded up to in-line HiSAC[®] production cells. 8 out of the 10 largest contract manufacturers in the world all use PMJ's depaneling equipment.

PCB HANDLING

To enable PMJ to deliver fully integrated production solutions to its customers, the company's product range also features PCB handling equipment – transport conveyors, workstations, buffers, and unloading and loading equipment. Together with HiSAC® production cells, PMJ's PCB handling equipment allows for flexibility, applicability and modifiability in the EOL automation.

TESTING

Due to customer expectations, competition and cost/profitability pressures, it has become necessary to test products before final assembly and delivery. PMJ has integrated testing equipment into the HiSAC® production cell to develop flexible and modular testing solutions that are fully automatic. PMJ's comprehensive range of testing equipment also includes testing fixtures and labeling cells that are especially designed for labeling mobile phone boards because they can meet the customer's needs of accurate placement, full verification and high speed.

FINAL ASSEMBLY

PMJ's HiSAC[®] Final Assembly Cell has been specifically developed for automating the final assembly of mobiles phones and their accessories, base station products and portable electronic devices. Setting a new standard in system flexibility, the HiSAC[®] quickly adapts to new product introductions and/or product changeovers. Compact in size, the HiSAC[®]500FA saves floor space and can handle practically any final assembly application.

PACKAGING

To be able to supply its customers with truly complete EOL solutions PMJ has also developed a concept for packaging. The HiSAC[®]500 product family can be expanded to cover packaging solutions, too.

FUTURE TRENDS

Because lack of floor space is one of the critical factors in electronics manufacturing today, the trend is toward smaller and more compact production equipment. With the smallest automatic production cell, HiSAC®500, on the market, PMJ can already meet that customer need. Being compact in size, the cell provides major savings in factory floor space compared to multiple manual workstations or competing equipment.

PRODUCT DEVELOPMENT

PMJ POINTS THE WAY

As the uncontested technology leader in its field, PMJ has always been strongly committed to product development, which it has pursued in cooperation with customers, universities and other partners in cooperation. In 2000, EUR 3.2 million, or 5.1% of net sales was invested in product development. R&D staff accounted for 17% of the personnel.

Technology is evolving at a rapid and ever-increasing pace, particularly in the electronics industry. This means that equipment suppliers, too, must make major outlays on product development. PMJ is a frontrunner in EOL production automation for the electronics industry, thanks to its decades of experience and know-how in dealing with demanding customer processes and to the continuous inputs it has made into product development.

PMJ's customer-centered way of working means that the company is in close cooperation with its customers right from the product development stage so that it is able to make sure that the products are suited to an automated production process. PMJ is also involved in cooperation with universities and polytechnics both in Finland and abroad, participating in a number of projects, such as those funded by Tekes, the National Technology Agency.

At PMJ, product development is divided into three different categories: mainline R&D activities, the introduction of new products and the development of basic solutions. Mainline R&D seeks new solutions for product platforms with a 3-5 year time framework. Introducing new products also involves materials functions, sales and product manufacturability. The development of basic solutions embraces all common solutions connected with different products, the most important of which are common software components for entire product families. When developing a new software component, the aim is to take into account the entire product family from the standpoint of the given software.

Increased demand and the shortened life cycles of electronics products call for production equipment capable of faster manufacturing and quicker installation. As a result of the active product elaboration that was started in 1999, PMJ has developed standard model platforms within which a customer application is built. For customers, it is a big advantage that PMJ can use the platforms to manufacture additional quantities of identical machines for them. This basic solution is an important reason why PMJ stands apart from its competitors, who as a rule use software to patch together a system made from components purchased from various suppliers.

EVENTS IN 2000

In 2000, PMJ's biggest outlay on product development was made with the aim of expanding the HiSAC®500 product family. This large-scale project involved going over to a new generation control system. The result was a product that is only one third of the previous product's size and can be easily and quickly reconfigured to a new usage purpose - also taking ecological aspects into consideration.

Cooperation with Ericsson Cables AB for the automated manufacture of optical fiber splicers is PMJ's latest bridgehead, which will enable PMJ to expand the scope of usage of HiSAC®s. PMJ has pursued cooperation with Ericsson Cables AB with the aim of mounting new types of process devices on the HiSAC® platform.

By way of orders which have come in from the plastics molding industry during the past year, PMJ has gained an understanding of the bonding together of plastic and metal - processes that were previously largely unknown to PMJ. Today, mobile phone covers may contain assembly components which call for production technology meeting stringent quality requirements.

Machine vision has also become an important priority, because it is a means of insuring the faultless assembly of components. PMJ is concentrating increasingly on its own core expertise and seeking partners in cooperation for certain specialty areas. A case in point is the expanded cooperation with Orbis Technologies Oy, which has special expertise in the area of machine vision.

Major outlays were made on control systems and software development. These two areas have assumed increased importance in step with the changeover to a new generation control system. After the close of the fiscal period, PMJ established a software development unit in Helsinki's Lauttasaari district near the university of technology with the aim of being able to recruit new engineering talent. A similar unit is also in operation in Tampere. Outsourcing to subcontractors has also been stepped up by seeking out external cooperation partners who can add to PMJ's software development resources.

THE FUTURE

When we speak of the telecommunications sector, people tend to think of mobile phones and the infrastructure they require, such as base stations, operators and service providers. Mobile phones are nevertheless only one of the dozens of possibilities which electronics and wireless communications offer for making our daily life easier.

A common denominator of all the existing and future terminal devices is the electronics that is made possible by wireless (or fixed line) communications, including the related software and user interface as well as the device's mechanical implementation. As the degree of electronics integration rises, the number of individual components will probably decrease. Similarly, completely new features such as image transmission will usher in new components, such as displays, lenses, lighting, etc. As new types of consumer products become firmly established, competition for market share will be waged in the areas of product appearance, features, reliability, delivery dependability and image.

New applications will further raise the volumes of data that are transferred. For example, the transmission of live images calls for many times the bandwidth required for simple character-based applications. This in turn creates pressure on the building of broadband backbone networks. So far, optical fiber backbone networks are used primarily in traffic between continents, countries and cities.

In the near future, the growth expectations of optoelectronics are thus based mainly on the expansion of the above-mentioned networks into offices and homes as well. In order for the networks to expand, there must nevertheless be competitive products.

All these factors offer new challenges for production operations, which must be capable of producing a high volume of products for demanding customers cost-effectively in a predetermined, very limited time. An important part of production operations will involve the handling of components needed in manufacture, encompassing component manufacture, packaging and logistics.

These trends offer excellent growth platforms for the automated production equipment market. PMJ's vision of the future is thus to play an active part in creating new, more flexible and costeffective production solutions for the leading equipment manufacturers and their subcontractors.



PERSONNEL

The headlong pace of change in the operating environment is setting ever tougher requirements on the personnel's competence and professional skill. Mastering change – maintaining competitiveness and market position – call for a fast and innovative reaction to the signals of change in the environment and the market. The primary objective of the work on developing the management culture that has been launched at PMJ is to develop the ability to master change and self-guidance, and the ability to work more efficiently within international project teams.

CORPORATE CULTURE IN FLUX

During 2000, all PMJ supervisors took part in a development program aiming to engender a "management service" ideology. Line supervisors play an important and growing role as producers of management service, but a concurrent development challenge during the 2001 fiscal year will be to improve the self-guidance of our teams. The company is well aware of the importance of the members of the General Management Team in actively pointing the way for personnel management because they set an example for others.

Through its development of a management culture, PMJ is seeking to increase the synergy among its global functions. The company carried out a reorganization with the aim of more clearly defined roles, responsibilities and decision-making. Coordination between the subsidiaries and seeing eye to eye on strategy increased, product development was speeded up and the company stepped up its ability to capitalize on opportunities in the marketplace. The new management system will develop planning tools that support the activities of PMJ's teams.

AN INTERESTING WORKPLACE

PMJ's industry is characterized by ever tougher competition for technical talent, which often leads to high employee turnover. Information technology engineers with experience of project work are in particularly great demand. PMJ, like other companies, has felt the impact of a tighter recruitment situation. PMJ's attractiveness as a job environment nevertheless remained good and some vacancies even attracted a large number of applicants. In spite of the tight competitive situation, recruitment needs were met reasonably well and nearly all open job vacancies were filled. During the past year, a large number of permanent employees were

hired, most of whom work in installation and maintenance positions. The total payroll at the start of the year was 392 employees, whereas the headcount at the end of the year was 476 employees, an increase of about 21%.

Ongoing organizational changes also led to the making of a large number of internal job transfers. By means of posting between countries, product groups and departments, cooperation was promoted, while also adding to the company's know-how.

INVESTING IN THE PERSONNEL'S WELL-Being and intellectual growth

Towards the end of 2000, the parent company's personnel took part in a survey which aimed to find out how well the company's most prominent values correspond to employees' own values. 71% of the personnel responded to the questionnaire. The matching of values showed up in the areas of intellectual growth, the job interest factor, flexibility, customer-orientation and technical know-how. The biggest needs for change were identified in the areas of job orientation, a goal-oriented approach, timely information and managing people.

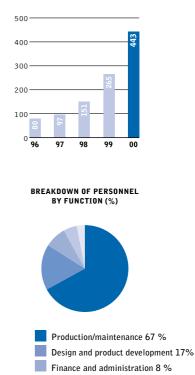
PMJ's personnel is motivated and very committed to the company's objectives. The company seeks to tell its personnel openly about its strategies and objectives and encourages individuals to take the time to help create a shared vision. The aim is to bring about an atmosphere of open communication, where people are encouraged to "speak their mind". Frankness increases the possibilities of calling our ways of doing things into question so that new solutions can be found. This puts the company in a better position to master onrushing change.

At PMJ, absences due to sickness – as a gauge of well-being – are considerably below the averages for the industry. The company introduced the practice of job transfer interviews, with the aim of finding out the reasons and motives behind a decision to leave the company.

AN ACCENT ON THE DEMANDS OF THE FUTURE

In the years ahead, companies will face ever tougher demands for improving their personnel's competence and professional skills. The keys to success in the face of competition lie in knowledge, information management and the innovative application of information management. In order to furnish a basis for developing the personnel's know-how, PMJ collected data on its employees' competence profiles. This will offer a way of linking learning needs to the employees' present situation. The information collected in the survey will be used in preparing training plans, in recruitment and in job descriptions.

PERSONNEL, AVERAGE



- Sales and marketing 5 %
- Quality 3 %



TELECOMMUNICATIONS

In the highly competitive world of telecommunications, technology is advancing by leaps and bounds. In order to keep current, companies have to concentrate on their core competencies. The trend today is for Original Equipment Manufacturers (OEMs) to focus on product innovations together with design and marketing. Major mobile phone manufacturers have announced that they are in the process of transferring their production partly away from the US to other countries or even outsourcing it globally to contract manufacturers. This streamlining is due to the prevailing economic uncertainty, the fast-changing competition situation and the slow adoption of the next generation mobile technology — all of which have upset the market. However, changes in lifestyles brought about by the mobile phone will continue in the future.

2000 IN BRIEF

The fast-growing telecommunications industry has traditionally represented PMJ's largest customer business sector. In 2000, PMJ's sales to telecom customers increased to EUR 38.3 million from EUR 28.8 million in 1999. However, the telecommunications share of PMJ's net sales dropped to 62 % in 2000 from 71 % the year before. This is primarily due to the fact that the telecommunications industry is outsourcing its production to contract manufacturers, who in turn have increased their share of PMJ's net sales.

In 2000, PMJ gained a foothold in the important plastic molding industry, thanks to its compact HiSAC®,500 Final Assembly Cell that is well suited to automating the end-of-line assembly of plastic products. Of PMJ's products, final assembly lines had the biggest demand within the telecommunications industry. Also, modifications of lines generated good revenues in this sector.

OUTLOOK FOR THE INDUSTRY

The growth in the US economy has slowed down for the time being, with implications for the rest of the world, too. This in turn has an impact on the general demand for goods, including mobile phones and therefore also on companies' willingness to invest in production equipment.

At the end of 2000, it was estimated that there were around 715 million mobile phone users worldwide, an annual increase of 50%. The estimates for the global phone sales in 2001 vary from Nokia's estimate of 450 to 500 million sets to around 480 million as estimated by Lehman Brothers, the investment bankers. The amount of mobile phone users is estimated to exceed the limit of 1 billion users during the first half of 2002.

Although industry growth is likely to slow down as it reaches the saturation point in some markets, there are still big differences in the penetration degree of mobile phones in different parts of the world.

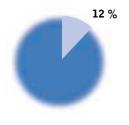
Now that the problems with the frequency band have been solved worldwide, Bluetooth applications are increasing in number. However, the real breakthrough for cordless Bluetooth applications will take place in 2002 when it is going to be standard in all kinds of equipment. It is estimated that laptops with integrated Bluetooth chips will be launched on the market in the summer of 2001 and by 2003, 70% of them will have a Bluetooth connection.

PMJ'S OUTLOOK IN THE INDUSTRY

At the moment, PMJ's customers are in the process of optimizing their production to meet the current needs of the market. Once the streamlining is finished, the demand for production equipment will increase again.

While customers do not want to expand or build up new production facilities to increase their production capacity, PMJ has a solution for their needs. Having the smallest automatic production cell on the market, PMJ is capable of increasing productivity and even tripling the production capacity within the same production area by means of its compact HiSAC®,500. This equipment has been designed especially to satisfy the high volume production needs of the mobile phone industry, while maintaining high flexibility and reconfigurability for future products.

> SHARE OF TELECOMMUNICATIONS IN PMJ'S NET SALES (%)





CONTRACT MANUFACTURING

More and more Original Equipment Manufacturers (OEMs) are asking why they need to manufacture products themselves when their real competencies lie in innovating, designing and licensing. That's why many of them have made the strategic decision to outsource their production to Electronic Manufacturing Services (EMS) providers.

2000 IN BRIEF

In 2000, PMJ's sales in the EMS industry more than tripled to EUR 7.4 million compared to EUR 2.3 million in 1999. Contract manufacturing's share of PMJ's net sales doubled to 12 % from 6 % a year ago. In 2000, PMJ broke new ground as it won orders from a number of major contract manufacturers. 8 out of the 10 largest EMS providers are PMJ's customers.

Of PMJ's products, the biggest demand within the EMS industry was for final assembly and depaneling cells.

OUTLOOK FOR THE INDUSTRY

In the electronics business of today, we can see that some companies are retaining their production of mobile phones, while others are outsourcing. Some EMS providers are focusing on being excellent in manufacturing mobile phones while others are concentrating on building base stations instead. Also, the trend is towards bigger and bigger units, so we expect that major mergers and acquisitions are likely to take place within the next few years, leaving around 5-6 major global players and a lot of small local outfits in the EMS industry.

Earlier, automation didn't meet the flexibility requirements of the EMS business because their contracts with the OEMs were so short and the products they manufactured were at the end of their life cycle. This meant that a lot of the assembly work, particularly of odd-form components, was done manually in countries with low labor costs.

Now, EMS providers are getting more responsibility for the production or even taking it over altogether, such as in the deal which Flextronics has made with Ericsson for producing its mobile phones.

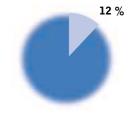
PMJ'S OUTLOOK IN THE SECTOR

Because of the nature of the business, contract manufacturers need flexible, cost-effective, reconfigurable production solutions. Thanks to their modular structure, PMJ products give EMS customers a good return on their investment. The HiSAC®s are highly flexible and easily reconfigurable, which makes it possible to modify them later for other applications than what they were originally built for.

EMS providers are looking for fast deliveries of robust solutions with minimum lead times. They also need reliable and good support locally, and PMJ has this capability. Because of the relatively short-term contracts and fast-changing technology, equipment features like flexibility and reconfigurability are even more important to EMS customers than they are to other industries.

PMJ has established good relationships with, and made its first deliveries to, the major EMS providers. Some of them have already granted PMJ the status of a preferred supplier. This gives PMJ a good opportunity to expand its business even further as the EMS industry continues to grow.

SHARE OF CONTRACT MANUFACTURING IN PMJ'S NET SALES (%)





AUTOMOTIVE AND GENERAL

ELECTRONICS INDUSTRY

Wireless Bluetooth technology opens up totally new kinds of possibilities for communications between different types of devices. With the ever-increasing number of electronics applications, in all sectors of life there is also a growing need to automate electronics production from start to finish in step with rising production volumes and quality requirements. The industry offers good potential for PMJ's products.

AUTOMOTIVE INDUSTRY

2000 IN BRIEF

In 2000, PMJ's sales to the automotive electronics industry doubled to EUR 2.5 million (1999: 1.2 million). The sector's share of PMJ's net sales increased to 4 per cent in 2000 (1999: 3 per cent).

Of PMJ's products, assembly cells for odd-form components had clearly the largest sales in this customer segment. Modifications of equipment previously delivered to the customer to meet a new usage purpose became an important source of income in this sector.

OUTLOOK FOR THE AUTOMOTIVE Electronics industry

Cyclical fluctuations and overcapacity in the automotive industry have forced automobile manufacturers to enter into various alliances in order to improve their strategic competitiveness. The automotive electronics industry is nevertheless continuing its strong growth thanks to new applications that are coming about as a result of continuous product development. 2002 is estimated to be the breakthrough year for a variety of Bluetooth applications. Features and accessories that will then hit the market include intelligent tires, which register changes in tire pressure and temperature directly to a readout device such as a mobile phone. In the years ahead, tires may have built-in aquaplaning detection, where monitoring, vehicle location and even a theft alarm. When, for instance, tire pressure falls too low, the driver will receive an alarm to a personal device. The use of various electronic applications, above all in the form of location systems, is increasing and becoming more common as volumes grow and prices fall.

PMJ'S OUTLOOK IN THE SECTOR

As pressure sensors, safety cushion sensors and other electronics applications gain currency, there will be an increasing need to automate their production in step with rising volumes. Some automobile manufacturers set stringent quality criteria for all their subcontractors, requiring them to have fully automated production and control of traceability. The sector offers good potential for PMJ's products.

GENERAL ELECTRONICS INDUSTRY

2000 IN BRIEF

In 2000, PMJ increased its sales to the general electronics industry to EUR 13.6 million, from EUR 8.3 million a year ago. The sector's relative share within PMJ's net sales also grew somewhat.

During the past year, the first of Europe's TV manufacturers automated its PCB assembly for odd-form components by investing in PMJ's production systems. The order received was for two assembly lines at a total delivery price of EUR 1.7 million.

The assembly cell for odd-form components was the PMJ product that had the biggest demand in this sector.

OUTLOOK FOR THE SECTOR

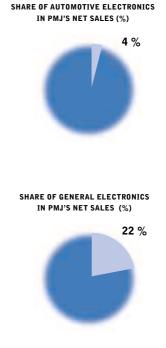
The general electronics industry is very fragmented. In PMJ's area of operations, there are hundreds of different customers on different continents. PMJ is reinforcing its sales network in order to increase the amount of sales contacts in this sector.

Within electronics installed in buildings, applications for lighting, heating, air conditioning and security are spreading continuously and gaining in volume. Consumer electronics is on a more even growth curve. The sector's share of PMJ's total sales is estimated to hold steady at a level of about 20 per cent in the years ahead.

PMJ'S OUTLOOK IN THE SECTOR

The growing number of electronics applications and rising production volumes are bringing manufacturing costs down. Customers are seeking competitive advantages from cost savings obtained by automating their production.

The investment costs of an SMD production line are of the same magnitude in different parts of the world. PMJ offers its customers cost-effective solutions for the automation of post-SMD line production, including the assembly of odd-form PCBs. Automation enables customers to keep their production near their main markets.



GROUP KEY FIGURES

	2000 12 months	1999 12 months	1998 12 months	1997 12 months	1995-96 14 months
Net sales	61 838	40 616	21 539	11 972	10 386
Operating profit/loss	-5 778	1 072	1 971	756	880
% of net sales	-9,3	2,6	9,1	6,3	8,5
Profit before extraordinary items, prov	/isions				
and taxes % of net sales	-6 415	1 156	1 771	402	625
	-10,4	2,8	8,2	3,4	6,0
Profit before provisions and taxes % of net sales	-7 183 -11,6	1 156 2,8	1 853 8,6	402 3,4	625 6,0
Return on equity (ROE), %	-17,8	4,8	19,1	10,1	28,3
Return on investment (ROI), %	-3,6	7,2	20,9	16,8	36,1
, Equity ratio, %	, 39,1	, 63,8	, 59,1	, 35,5	40,3
Gearing ratio, %	70,2	20,6	-5,5	, 91,1	, 52,9
Non-interest bearing liabilities	17 703	10 082	4 771	2 897	2 233
Interest bearing liabilities	23 237	9 327	2 782	2 381	1 158
Gross capital expenditures	4 960	16 807	1 747	1 470	1 020
% of net sales	8,0	41,4	8,1	1470	9,8
Research and development expenses	3 176	1 839	1 234	688	638
% of nets sales	5,1	4,5	5,7	5,7	6,1
Order backlog, millions	12,2	10,1	7,6	4,1	2,0
Personnel, average	443	265	151	97	80
Personnel, 31.12.200	476	392	171	125	87
Earnings per share (diluted)	-0,17	0,04	0,05	0,01	0,04*)
Earnings per share (undiluted)	-0,18		0,04	0,05	
Equity per share, EUR	0,89	1,09	0,43	0,15	0,12
Dividend per share, EUR	0,00**)	0,01	0,01	0,00	0,01
Dividend per earnings, %	27,3	20,4	18,0	13,8	
Effective dividend yield, %	0,1	0,4			
P/E ratio (diluted)	-26,8	318,7	60,5		
P/E ratio (undiluted)	-25,7	305,1	57,8		
Adjusted average number of shares during the fiscal year	27 983 921	25 203 773	22 653 690	18 172 800	9 984 600
Adjusted number of shares at the end of the fiscal year	28 131 660	27 937 800	24 757 800	18 757 800	16 579 800
Average number of shares during the year, adjusted for share issues and diluted for the effect of stock options	29 159 213	26 317 575	23 170 954		
			1	I	I

 *) The profit for the fiscal year has been calculated on a 12-month basis

**) Board of Directors' proposal

DEFINITIONS ON FINANCIAL RATIOS

Return on equity (ROE), %:		
Profit/loss before extraordinary items - direct taxes		100
Shareholders' equity + minority interest (average)	·X	100
Return on investment (ROI), %:		
Profit/loss before extraordinary items + interest expense		
and other financial expenses	- x	100
Total assets – non-interest bearing liabilities (average)	X	100
Equity ratio (%):		
Shareholders' equity + minority interest	- v	100
Total assets – advance payments received	^	100
Net gearing ratio (%):		
Interest bearing liabilities – cash in hand and at banks		
and securities held as current assets		100
Shareholders' equity + minority interest	· X	100
Earnings/share (EPS):		
Profit before extraordinary items +/- minority interest of the profit		
for the fiscal year – direct taxes		
Adjusted number of shares at the end of the fiscal year (average)		
Shareholders' equity/share:		
Shareholders' equity		
Adjusted number of shares at the end of the fiscal year		
Dividend/share:		
Dividend for the year		
Adjusted number of shares at the end of the fiscal year		
Dividend per earnings (%):		
Dividend per share		
Earnings per share	·X	100
Effective dividend yield (%):		
Dividend per share		
Closing price on the balance sheet date	×	100
Price/earnings ratio (P/E):		
Closing price on the balance sheet date		
Earnings per share		

SHARES AND SHAREHOLDERS

SHARES AND SHARE CAPITAL

PMJ automec Corporation has floated a total of 28,131,660 shares having an accounting countervalue of EUR 0.10 each. In accordance with a decision made by an extraordinary meeting of shareholders on September 23, 1999, the shares do not have a par value. Each share confers one vote at general meetings of shareholders. According to the Articles of Association, the company shall have a minimum of 1,000,000 and a maximum of 200,000,000 shares.

According to the Articles of Association, the company's share capital shall be a minimum of EUR 1,500,000 and a maximum of 6,000,000. The company's share capital, which has been fully paid in and is recorded in the Trade Register, amounted to EUR 2,813,166 on December 31, 2000.

The company's shares have been transferred to the book-entry system.

QUOTATION OF THE SHARES

PMJ automec Corporation's shares have been available for public trading since May 15, 1998, and they are quoted on the Main List of Helsinki Exchanges as of November 15, 1999.

THE BOARD OF DIRECTORS' AUTHORIZATION TO INCREASE THE SHARE CAPITAL

On September 23, 1999, an extraordinary meeting of shareholders authorized PMJ's Board of Directors to decide on increasing the share capital through a rights issue before September 23, 2000. The share capital can be increased by a maximum or EUR 416,000 on the basis of the aforementioned authorization.

Of the 1999 authorization to increase the share capital, EUR 18,000 was used in a targeted share issue meant for the partial payment of the purchase price of Salon Hannu Seppälä Oy and EUR 300,000 was used in the share issue in November. Of the 2000 authorization, EUR 6,734 was exercised as part of the payment arrangements for the acquisition of the entire shares outstanding in Greenhill Oy.

After September 23, 2000, the Board of Directors did not have authorizations to increase the share capital.

SHAREHOLDERS

At the end of 2000, the company had 6,198 registered shareholders (1999: 4,262). A total of 389,065 PMJ shares were owned by foreigners (1999: 243,228), representing 1.4% of the shares, and in addition there were 5,835,648 shares (1999: 6,448,695), or 20.7%, in the nominee register.

MANAGEMENT'S SHAREHOLDING, DECEMBER 31, 2000

At the end of the year, the members of the company's Board of Directors owned, either directly or through companies controlled by them, a total of 8,469,460 PMJ shares (1999: 8,555,900), representing about 30.1% (1998: 30.6%) of the shares and voting rights.

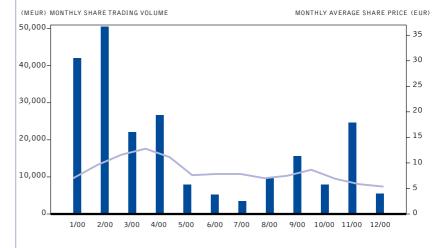
The members of the Board of Directors have a total of 324,000 stock options under the company's stock option program. The subscription entitlement conferred by these options is from May 1, 2000 to December 31, 2004. If all the stock options are exercised, the shares to be subscribed for on the basis of the stock options of members of the Boards of Directors will represent 1.09% of the company's shares outstanding after the subscription.

SHARE TRADING VOLUME AND AVERAGE SHARE PRICE MAY 15, 1998 - DEC 29, 2000

TREND IN SHARE PRICES AND Share turnover

The price of the company's share varied between EUR 4.52 and EUR 15.70 on the stock exchange in 2000, the average price being EUR 8.88. The share was traded actively and share turnover during the year was 24,929,015 shares (1999: 17,658,033), or 88.6% (1999: 70.1%) of the entire shares outstanding. Both share price and turnover figures for 1999 take into account the six-for-one stock split that was registered on September 30, 1999.

The company's market capitalization at the end of the fiscal year was EUR 130 million (1999: 326 million).



SHARE TRADING VOLUME, MEUR — AVERAGE SHARE PRICE, EUR



HEX INDEXES AND SHARE TYPE INDEX JAN 3, 2000 - DEC 29, 2000

CHANGES IN SHARE CAPITAL

date of change	change (no. of shares)	new shares, total	euro	reason
Dec. 31, 1999		27 937 800	2 793 780	
July 4, 200	80 500	28 018 300	2 801 830	increase in share capital/exercise of options
Sep. 14, 2000	67 340	28 085 640	2 808 564	Greenhill/issue targeted at T. Vihervuori
Sep. 20, 2000	26 160	28 111 800	2 811 180	increase in share capital/exercise of options
Nov. 22, 2000	19 860	28 131 660	2 813 166	increase in share capital/exercise of options

Principal shareholders 31 December 2000	Shares/votes	%
1 Jokela, Markku	8 108 100	28,8
2 The Finnish National Fund for Research and Development	693 100	2,5
3 Trust Fund Leonia Share	684 300	2,4
4 Evli-Select Mutual Fund	421 950	1,5
5 Gyllenberg Small Firm Mutual Fund	391 300	1,4
6 Jokela, Pirjo	296 000	1,1
7 Jokela, Joni	296 000	1,1
8 Leonia Small Cap Fund	259 800	0,9
9 The Zabludowicz Trust	230 000	0,8
10 Employment Pension Fund (LEL)	220 000	0,8
Nominee-registered, total	5 835 648	20,7
Others, total	10 695 462	38,0
Total	28 131 660	100,0

As a consequence of the purchase of 460 000 PMJ shares made on January 4, 2001, and 254 000 shares on January 12, 2001, Hendersson Investors Ltd's holding of PMJs voting rights and share capital has risen to 10.74%, thus exceeding 1/10 of PMJs entire shares outstanding.

Shareholders by sector 31 December 2000	Holdings	%	Shares/votes	%
Corporations	421	6,8	1 711 984	6,1
Financial and insurance institutions	41	0,7	3 916 028	14,0
Public organizations	43	0,7	1 811 848	6,4
Non-profit organizations	48	0,8	1 139 500	4,1
Households	5 589	90,2	13 012 587	46,2
Foreign	48	0,8	389 065	1,4
Nominee-registered	8	0,0	5 835 648	20,7
On the grand total account			315 000	1,1
Total	6 198	100,0	28 131 660	100,0

Ownership structure 31 December 2000	Holdings	%	Shares/votes	%
1 - 500	4 413	71,2	940 812	3,3
501 - 1 000	822	13,3	656 617	2,3
1 001 - 10 000	819	13,2	2 425 615	8,6
10 001 - 100 000	108	1,7	3 097 185	11,0
100 001 - 999 999 999 999	36	0,6	20 696 431	73,7
On the grand total account			315 000	1,1
Total	6 198	100,0	28 131 660	100,0

ANALYSTS

Analysts of the following securities brokers, among others, provide information on PMJ as a portfolio investment:

Conventum Securities Ltd. Esa Mangeloja +358-9-5499 3318 esa.mangeloja@conventum.fi

Crédit Agricole Indosuez Cheuvreux Int'l Ltd. Jan Kaijala +358-9-6969 2969 jkaijala@indocdv.com

D. Carnegie Ab Finland Branch Raoul Konnos +358-9-6187 1231 raoul.konnos@carnegie.fi

Deutsche Bank AG, Helsinki Branch Pontus Grönlund +358-9-2525 2552 pontus.gronlund@db.com Enskilda Securities Ltd. Johan Lindh +358-9-6162 8700 johan.lindh@enskilda.se

Evli Securities PLC Mika Metsälä +358-9-476 690 mika.metsala@evli.com

Mandatum Stockbrokers Ltd. Janne Uski +358-10-236 4711 janne.uski@mandatum.fi



BOARD OF DIRECTORS

NIILO PELLONMAA

B.Sc. (Econ.) Chairman of the Board of Directors of PMJ automec Corporation and Rocla, Plc, member of the Board of Directors of Uponor Oyj, Jaakko Pöyry Group Plc., Finvest Plc. Kemira Oyj, and Menire Plc. Mr. Pellonmaa was previously the CEO of Jaakko Pöyry Group Plc., Finvest Plc. and Veitsiluoto Plc. and a member of the Executive Board of Union Bank of Finland Ltd. as well as CFO, Enso-Gutzeit Oy. (1)

HEIKKI KIESI

Licentiate in Laws, Senior Lawyer, founded Kiesi Juridia Oy in 1990. Mr. Kiesi previously worked as the head of Kaukomarkkinat Oy's Legal Department, as a member of the Kaukomarkkinat Oy Legal Affairs staff and as a member of the Legal Affairs staff of Ekono Oy.

MARKKU JOKELA

B.Sc. (Eng.), CEO of PMJ automec Corporation. Mr. Jokela has previously worked as a factory manager at Metalex Oy's facility in Espoo, a production manager at Nokia's PCB factory, as a project manager for Oy Aga Ab, and as a production manager and project manager for Kalmeri Ab. (3)

JARMO KANERVO

M.Sc. (Econ.), Deputy Chief Executive Officer of PMJ automec Corporation. Mr. Kanervo previously worked as a controller for the Cultor Group, the Amer Group and Mölnlycke, as the CFO of the Evox-Rifa Group, the Metalex Group and the Lundia Group, and as the IT Manager of Oy Gustav Paulig Ab. (4)

KAI KARTTUNEN

MBA, President of Stratos Venture Oy and Chairman of the Board of Directors of Stonesoft Corporation. Mr. Karttunen has previously worked as President of Evli Corporate Finance Ltd and as a director, notably, at Credit Suisse FirstBoston Ltd, and prior to that at Wasserstein Perella Inc. and Goldman Sachs International Ltd. (5)

TURO LEVÄNEN

M.Sc. (Eng.), MBA, President of Proventure AG. Mr. Levänen has previously worked as a director of Finnish Industrial Investment Ltd, as Managing Director at Fimet Oy and as a project director at SITRA, the Finnish National Fund for Research and Development.

(6)



CORPORATE GOVERNANCE

RISK MANAGEMENT

In its risk management, PMJ automec Corporation observes the internal Corporate Governance regulations which set forth how authorization to act and responsibility are assigned within the PMJ Group. The regulations were adopted by the parent company during 2000. Their global implementation within the Group's subsidiaries will take place in 2001. The regulations comprise the company's ethical guidelines, the authorization rules for the Board of Directors and executives, insider regulations and the company's strategy concerning intellectual property rights.

BOARD OF DIRECTORS

The Annual General Meeting elects for the company a Board of Directors to exercise responsibility for the company's administration and the due arrangement of its operations. The Board of Directors can be composed of from three to six members. The present Board of Directors has six members representing broad experience in different fields of business. The members of the Board of Directors and the company's President are profiled on page 26. The company's President is a member of the Board of Directors. The Board of Directors elects from among its members a Chairman and a Vice Chairman. The Board of Directors approves the incentive schemes for the company's management and key employees and monitors that the compensation promotes the company's objectives. The Board of Directors meets as required.

The company's non-executive directors were paid an emolument of FIM 2000 per month for their board work and the Chairman of the Board was paid FIM 4000 a month. In addition, the members of the Board of Directors and the Chairman were paid a meeting fee of FIM 1000 per meeting.

PRESIDENT

The Board of Directors appoints the company's President and oversees his activities. The President is in charge of the company's operational administration in accordance with the instructions and regulations specified in the relevant legislation and issued by the Board of Directors. Markku Jokela has served as the company's President since 1989.

AUDITOR

The audit will be carried out by the firm of independent public accountants PricewaterhouseCoopers Oy, who has appointed Esko Saarinen, Authorized Public Accountant, to act as the auditor in charge.

INSIDER REGISTERS

The company observes the insider guidelines issued by Helsinki Exchanges. The company's statutory insiders are the members of the Board of Directors, the President and the auditor. Conditional insiders are the members of the General Management Team, their secretaries as well as other persons who regularly deal with the company's financial affairs. In addition, during the fiscal year the company has kept several project-specific insider registers.

GENERAL MANAGEMENT TEAM

The General Management Team comprises the CEO and Deputy Chief Executive Officer as well as seven other members: Pasi Berggren, Peter Chan, Peter Mohn, Guy Nordström, Ville Parpola, Osmo Strengell and Jouni Suutarinen.

PASI BERGGREN

Student (Tech.), Quality Assurance Director. Previously Mr Berggren was Service Manager for PMJ automec USA Inc.

PETER CHAN

B. Sc. (Eng.), VP of Sales and Marketing and Managing Director of PMJ automec UK Ltd. He has previously worked as a production engineer at British Aerospace Defence Systems, in production supervisory tasks at Siemens and as Robot Product Manager at Astro Technology, among other positions.

PETER MOHN

M.Sc. (Econ.), Chief Financial Officer. He has previously worked in controller and personnel development positions at Cultor Group, as Finance Director at Oracle Finland Oy and as Corporate Controller at PMJ.

GUY NORDSTRÖM

Student (Tech.), Customer Service Director. Before joining PMJ, Mr Nordström was employed in teaching positions, including Mellersta Nylands Yrkesskolan (Central Uusimaa Vocational School).

VILLE PARPOLA

LL. M., General Counsel. He has previously worked as an attorney for Kiesi Juridia Oy, Attorneys at Law.

OSMO STRENGELL

Business school graduate, B. Sc. (Eng.), student (Tech.). Production Director. He has previously worked as a credit decision processor at Aktiiviraha Oy, a financing liaison staffer at SKOPrahoitus Oy, a planning and bid estimation engineer at Juha Punta Ky, Factory Manager at PMJ automec Corporation and Group Manager at Tieto-Enator Corporation.

JOUNI SUUTARINEN

M.Sc. (Eng.), VP of Product Creation. He has previously worked for Microteam Oy as a product development engineer in software and automation projects, and as a software manager for Aliko Automation Oy.

MAJOR EVENTS

FEBRUARY

PMJ and JOT Automation announce their intention to merge. The Boards of Directors of PMJ automec Corporation and JOT Automation Group Oyj decided to propose to their General Meetings of shareholders a merger of the two companies.

APRIL

PMJ's General Meeting of shareholders rejects the merger proposal PMJ's Annual General Meeting rejected the Board of Directors' proposal for carrying out a merger of the company with JOT Automation Group Oyj. Of the ballots cast at the meeting, 97.85% opposed the merger.

PMJ received new orders and letters of intent worth more than EUR 15 million.

PMJ launches the HiSAC[®]500 production cell, which is the smallest robot cell on the market. The product is wellsuited to automating the final assembly of plastic products.

PMJ Cencorp Inc received a 900 000 dollar order from Canada, a new market area for PMJ.

MAY

PMJ received an important follow-up order for delivering a new assembly line to Eimo Oyj. The first agreement for the delivery of automated assembly lines for plastic mobile phone covers was concluded in April. The assembly lines are made up of PMJ-developed HiSAC®500 assembly cells, which have the best efficiency ratio on the market per unit of floor space used.

AUGUST

PMJ bought the entire shares outstanding in Greenhill Oy, which operates in the equipment testing field. The acquisition rounds out PMJ's testing expertise and total concept. The company's line of business is the design and manufacture of adapter cards and cables for companies in the telecommunications industry. In 1999, Greenhill Oy had net sales of EUR 1.5 million, with exports accounting for 50% of the figure.

SEPTEMBER

Jarmo Kanervo, the Group's Deputy Chief Executive Officer, was posted to Dallas, where he will be in charge of the Group's business operations and business development. Peter Mohn was appointed Group Chief Financial Officer. Pasi Berggren was appointed Director, Quality Control. Pasi Berggren, Peter Mohn and Group General Counsel Ville Parpola were appointed members of the General Management Team.

OCTOBER

PMJ decided to found a subsidiary in Tallinn, Estonia, which will concentrate on the manufacture of customer-specific automation applications.

NOVEMBER

PMJ and the testing systems supplier Orbis founded a joint venture with the aim of establishing a presence in the market in the People's Republic of China.

PMJ and Ericsson Cables AB founded a joint venture in which Ericsson Cables has a 60% holding and PMJ 40%. The company offers automated production solutions for the manufacture of photonics components. Target customers are manufacturers of advanced optical fiber components worldwide. Torbjörn Sundqvist was appointed Managing Director of the joint venture.

INFORMATION FOR INVESTORS

The objective of PMJ's investor communications is to provide information on the company's operations, financial position and objectives in a timely, open and accurate manner so that market participants are able to form a well-founded view of PMJ as a portfolio investment.

FINANCIAL PUBLICATIONS AND BULLETINS

The company's bulletins as well as its annual report and interim reports will be published in both Finnish and English. They are available at the company's website at the address www.pmjautomec.com.

The publication schedule for the interim reports in 2001 is as follows: January-March on Thursday, May 3, 2001 January-June on Wednesday, August 22, 2001 January-September on Tuesday, November 6, 2001

ANNUAL GENERAL MEETING

The Annual General Meeting of PMJ automec Corporation will be held on Tuesday, April 10, 2001, beginning at 2.00 p.m. at Virkkalan Klubitalo (the Virkkala Clubhouse) at the address Marttatuvantie 1, 08700 Virkkala.

Those shareholders are entitled to participate in the Annual General Meeting, who have been entered, no later than on Friday, March 30, 2001, as shareholders in the company's

Shareholder Register kept by Finnish Central Securities Depository Ltd. To be able to participate in the Annual General Meeting, shareholders must notify the Company of their intention to attend no later than on Monday, April 9, 2001, by 12.00 a.m. either in writing to the address PMJ automec Oyj/Nanny Långstedt, Maksjoentie 11, 08700 Virkkala or by telephone to Nanny Långstedt at the number +358-19-3144201. Persons wishing to vote at the Annual General Meeting by proxy for a shareholder are requested to deliver the proxy to PMJ automec Corporation before the close of the registration period.

DIVIDEND POLICY AND PAYMENT OF DIVIDENDS

Being a growth company, PMJ's dividend policy has been very moderate because a strongly growing high tech company which operates in a fastdeveloping industry requires funds to finance its operations and growth. Because operations were loss-making in 2000, PMJ's Board of Directors will propose to the Annual General Meeting that the company not pay any dividend for the fiscal year ended December 31, 2000.

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