



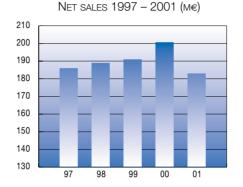
annual report 2001

Ensto Annual Report 2001

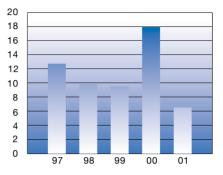
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The Year 2001 in Brief

- Net sales were 182.8 million euros. In comparable figures this represents a growth of 1.7 %.
- Operating profit was 6.5 million euros or 3.6 % of net sales.
- Building Technology's units continued their dedicated investments in product development. Utility Networks started operations at the Straszyn plant in the Gdansk region of Poland, and Enclosures and Components launched the successful new terminal family Ensto Clampo.
- Industry brought some of its units together under common management. Restructuring will continue in 2002.
- In June Ensto sold Sormat Oy to the company's operating management and two industrial investors.
- Ensto Parts Oy's manufacture of stamped metal parts was sold to Meconet Oy at the beginning of September.
- Ensto Oy acquired the 48 % minority holding in TL-Coating Oy in August and the 20 % minority holding in the Estonia-based Ensto Ensek AS in November, raising its total ownership of both companies to 100 %.
- The Porvoo based Ensto Automation was acquired by the company's personnel in February 2002.



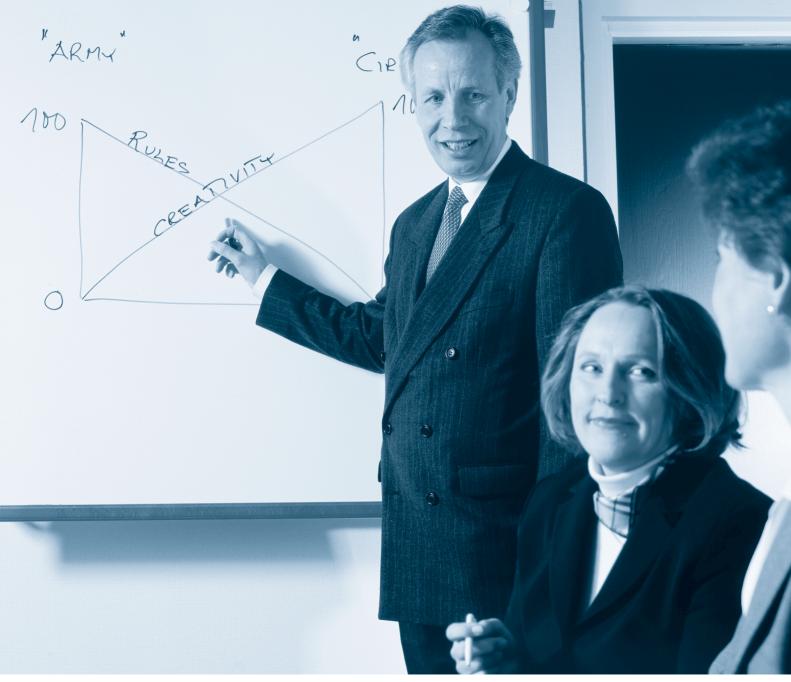
Operating profit 1997 - 2001 (M€)



KEY FIGURES

| | 2001 | 2000 |
|------------------------------|-------|-------|
| Net sales, M€ | 182.8 | 200.7 |
| Operating profit, M€ | 6.5 | 17.9 |
| % of net sales | 3.6 | 8.9 |
| Earning / share (EPS), € | 0.16 | 0.67 |
| Equity / share, € | 2.36 | 3.51 |
| Equity ratio, % | 37.1 | 45.5 |
| Return on investment, ROI, % | 10.2 | 19.9 |
| Return on equity, ROE, % | 7.1 | 21.8 |
| Dividend per share, € | 0.06 | 1.30 |
| Dividend per profit, % | 34.3 | 31.4 |
| Personnel December 31 | 1504 | 1649 |

Review by the President and CEO





The beginning of a new era at Ensto

The year 2001 saw some things come to an end and many others begin at Ensto. Ensio Miettinen, the founder of the company, transferred all the authority and responsibilities of ownership to the next generation. Many people working in our sector still associate Ensio with Ensto meaning everything that the company has accomplished under his leadership. Within the present arrangement, however, the responsibility for developing the company's operations clearly lies with the current owners and operating management and some 1 500 Ensto employees. In the established Ensto manner, we will continue to cooperate within the Group, but also increasingly with our customers and other partners. The public recognition Ensto has won for its reliability as a supplier, for the quality of its product systems and - an isolated but encouraging example - for its innovative heating cables package, can be seen as tangible results of successful cooperation projects.

How DID WE DO

In terms of operating profit, three out of our four business units, i.e. Building Technology, Utility Networks and Enclosures and Components, experienced a moderate but well-controlled setback in 2001 compared with the previous year. Their markets either remained unchanged or contracted. At the same time, Building Technology made considerable investments, especially in product development, and Utility Networks started restructuring its production. In addition, all three business units increased their inputs in selected markets areas. Ensto stands a fair chance of improving its performance in 2002. The Industry business unit showed losses, especially in contract manufacturing. Consequently, corrective measures were taken and operations were briskly redirected during the autumn of 2001. Thanks to these structural changes and enhanced operations, we expect a significant improvement in performance in 2002.

WHERE ARE WE HEADED

When Ensio Miettinen set up the company in 1958, it was a seller's market with, if not exactly a shortage of, at least room for new manufacturers. Today there is no lack of manufacturers in Ensto's business areas. There is abundant choice. The company's success on the international market can only depend on our ability to be a genuinely interesting supplier, and this is what our entire staff are striving to achieve.

On behalf of all the new people in charge of operations, I would like to thank the founder of the company for laying the strong foundation from which we can aim ever higher.

I would also like to thank all our business partners and staff for their considerable inputs, which enable us to reach for new common goals together!

Porvoo, February 2002

Jepp Karhizania

Seppo Martikainen President and CEO

Key Indicators

| (12 months) M€ | | 2001 | 2000 | 1999 | 1998 | 1997 |
|-----------------------------------|---|-------|-------|-------|-------|-------|
| Net sales | | 182.8 | 200.7 | 191.7 | 189.5 | 184.1 |
| Change compared to last period | % | -8.9 | 4.7 | 1.2 | 3.0 | 15.1 |
| Sales outside Finland | | 99 | 112.2 | 108.8 | 100.9 | 94.6 |
| Of net sales | % | 54.2 | 55.9 | 56.8 | 53.3 | 51.4 |
| Change compared to last period | % | -11.7 | 3.1 | 7.8 | 6.7 | 9.3 |
| Sales in Finland | | 83.8 | 88.5 | 82.9 | 88.6 | 89.5 |
| Change compared to last period | % | -5.4 | 6.9 | -6.5 | -1.0 | 22.1 |
| Exports from Finland | | 56.7 | 55.9 | 45.2 | 40.0 | 31.7 |
| Change compared to last period | % | 1.4 | 23.6 | 12.9 | 26.3 | 19.1 |
| Profit before depreciation | | 16.4 | 28.7 | 21.0 | 19.8 | 22.5 |
| Of net sales | % | 9 | 14.3 | 11.0 | 10.5 | 12.2 |
| Depreciation | | 8.6 | 10.8 | 11.7 | 10.2 | 10.0 |
| Of net sales | % | 4.7 | 5.4 | 6.1 | 5.0 | 5.4 |
| Operating profit | | 6.5 | 17.9 | 9.5 | 9.8 | 12.6 |
| Of net sales | % | 3.6 | 8.9 | 5.0 | 5.2 | 6.8 |
| Financial items | | -2.1 | -1.9 | -1.8 | -2.3 | -1.6 |
| Of net sales | % | -1.2 | -0.9 | -1.0 | -1.2 | -0.9 |
| Profit before extraordinary items | | 4.4 | 16.0 | 7.7 | 7.5 | 11.0 |
| Of net sales | % | 2.4 | 8.0 | 4.0 | 4.0 | 6.0 |
| Profit before income taxes | | 4.5 | 17.9 | 4.3 | 6.8 | 8.7 |
| Of net sales | % | 2.5 | 8.9 | 2.2 | 3.6 | 4.7 |
| Net profit | | 2.4 | 11.0 | 1.9 | 3.5 | 5.9 |
| Of net sales | % | 1.3 | 5.5 | 1.0 | 1.9 | 3.2 |
| Investment in fixed assets | | 7.6 | 8.3 | 10.5 | 20.7 | 19.3 |
| Of net sales | % | 4.2 | 4.1 | 5.5 | 10.9 | 10.5 |
| Return on investment (ROI) | % | 10.2 | 19.9 | 11.3 | 12.7 | 17.1 |
| Return on equity (ROE) | % | 7.1 | 21.8 | 12.0 | 12.6 | 21.2 |
| Solvency | % | 37.1 | 45.5 | 33.2 | 34.1 | 37.4 |
| Gearing | % | 78 | 55.6 | 107.9 | 99.9 | 63.9 |
| Current ratio | | 1.4 | 1.9 | 1.5 | 1.4 | 1.4 |
| Net liabilities | | 30.7 | 31.9 | 49.2 | 42.9 | 27.4 |
| Of net sales | % | 16.8 | 15.9 | 25.7 | 22.6 | 14.9 |
| | | | | | | |

| (12 months) M€ | | 2001 | 2000 | 1999 | 1998 | 1997 |
|--------------------------------|-------|------------|------------|------------|------------|------------|
| Total assets | | 106.2 | 126.9 | 137.9 | 126.6 | 115.2 |
| Research and Development costs | | 6.1 | 5.8 | 5.8 | 4.9 | 5.5 |
| Of net sales | % | 3.3 | 2.9 | 3.0 | 2.6 | 3.0 |
| Order book | | 13.3 | 16.3 | 19.1 | 16.4 | 26.7 |
| Earnings / share (EPS) | | 0.16 | 0.67 | 0.29 | 0.30 | 0.57 |
| Equity / share | | 2.36 | 3.51 | 2.77 | 2.66 | 2.76 |
| Dividend / share | | 0.06 | 0.21 | 0.07 | 0.08 | 0.22 |
| Dividend / profit | % | 34.3 | 31.4 | 23.8 | 28.4 | 39.4 |
| Net sales / employee | 1000€ | 112 | 114.8 | 100.0 | 98.5 | 101.1 |
| Average personnel | | 1 633 | 1 748 | 1 917 | 1 923 | 1 820 |
| Personnel at the end of period | | 1 504 | 1 649 | 1 897 | 1 942 | 1 838 |
| Number of shares | | 14 498 700 | 14 498 700 | 14 498 700 | 14 498 700 | 14 498 700 |

The comparative data for 1997-1998 are presented pro forma



THE YEAR IN BRIEF

For the Ensto Group, 2001 was a year of changes, both internal and external. Market trends were generally uncertain and the demand for Ensto products was significantly weaker than in 2000. All the Group's business units had to adjust their operations accordingly. The subsequent fall in capacity utilization brought results down considerably from the record high achieved the previous year. However, the Building Technology and Utility Networks business units, both representing the Group's core business operations, managed to increase their net sales and safeguard profitability despite the uncertain business situation.

GROUP STRUCTURE

Ensto continued to streamline its organization and simplify its operative structure in 2001.

In June Ensto sold Sormat Oy to the company's operating management and two industrial investors, and the company left the Group on June 30. In August Ensto bought a minority holding (48 %) in TL-Coating Oy, raising its total ownership to 100 %. Companies of Ensto Industry were brought together under common management. The manufacture of stamped metal parts was transferred from Ensto Parts Oy to Meconet Oy as of the beginning of September. In February 2002, Ensto Automation Oy was sold to the personnel. Restructuring of the Industry business unit's Finnish and Swedish operations will also continue in 2002.

In February 2001 Ensto Sekko Oy established a subsidiary company in Poland called Ensto Aspol Sp.z o.o. In the autumn, Ensto decided to stop making network construction materials at the Laitila production plant and this stopped operations in February 2002. In November, Ensto bought a minority holding (20 %) in Ensto Ensek AS in Estonia, which became Ensto's wholly owned subsidiary.

The Ensto Group completed the rearrangement of its operations in Sweden. Ensto Connector AB merged with Ensto Services AB. The business operations of Ensto Connector AB and Ensto Busch-Jaeger AB became branch offices of the Finnish companies.

MARKET DEVELOPMENT

The reasonably satisfactory business trends prevailing at the beginning of 2001 deteriorated after the first quarter, and uncertainty on the market continued to grow towards the end of the year. Customers postponed their purchase decisions and signs of weakening in the investment demand of construction industry became stronger. The market position of Ensto Group's core operations remained strong, however, and its competitive processes enabled the Group to support customers even in the more difficult phases of the business cycle, when cost effectiveness is particularly important.

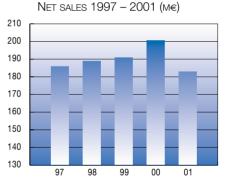
NET SALES AND OPERATING PROFIT

Consolidated net sales were 182.8 million euros in 2001, down 8.9 % on the previous year. The 2000 figure of 200.7 million euros includes business operations that no longer belong to the Group. The most important of these were Ensto Plastic Kft, sold in October 2000, and Sormat Oy, sold in June 2001, which were both part of the Industry business unit. Expressed in comparable figures, consolidated net sales grew by 1.7 %. Operating profit was 6.5 million euros in 2001,

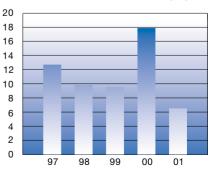
NET SALES BY MARKET



Finland: 83.78 M€ Other Nordic countries: 49.24 M€ Eastern and Central Europe: 28.02 M€ Other countries: 21.78 M€



Operating profit 1997 - 2001 (M€)



against 17.9 million euros in 2000 (15.2 million euros in comparable terms).

Business operations outside Finland accounted for 99.0 million euros, or 54.2 % of net sales. The Nordic countries accounted for 133.0 million euros, or 72.8 %, of consolidated net sales. Operations in Eastern and Central Europe continued to grow, and came to 15.3 % of consolidated net sales (13.4 %). Net sales and operating profit by business unit developed in 2001 as shown in the table.

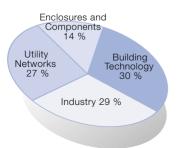
BUSINESS UNITS

Building Technology

The net sales of the Building Technology business unit were 62.3 million euros, up 0.9 % on the previous year. Operating profit dropped to 6.5 million euros from the previous year's 8.2 million euros. In 2001, Building Technology employed 347 people (294) on average, and at the end of the year its personnel numbered 318 (299).

Net sales grew less than expected in 2001 as demand slowed down towards the end of the year. The slowdown was especially marked in Finland,

NET SALES BY BUSINESS UNIT



NET SALES AND OPERATING PROFIT OF ENSTO'S BUSINESS UNITS IN 2001 M€

| Jan 1 - Dec 31 | Net sales | | | Operating profit | | |
|---------------------------|-----------|-------|--------|------------------|-------------|--|
| | 2001 | 2000 | Change | 2001 | 2000 Change | |
| | | | % | | % | |
| Building Technology | 62.3 | 61.8 | +0.9 | 6.1 | 8.2 -25.6 | |
| Utility Networks | 56.3 | 53.0 | +6.2 | 6.2 | 6.7 -7.7 | |
| Enclosures and Components | 28.4 | 29.3 | -3.3 | 0.2 | 0.9 -73.6 | |
| Industry | 60.0 | 60.7 | -1.1 | -2.0 | 3.1 -165.1 | |
| Others and eliminations | -24.2 | -4.1 | | -4.0 | -1.0 | |
| Total | 182.8 | 200.7 | -8.9 | 6.5 | 17.9 -63.6 | |
| | | | | | | |

that still accounts for two thirds of the total net sales. There was strong growth in other countries, however: the sale of light fittings showed considerable growth in Sweden and installation materials and wiring accessories enjoyed success in Norway. Distribution boards significantly increased their market share in Finland. Building Technology continued to invest heavily in product development on light fittings, distribution boards and installation materials. The results will be visible in 2002 in the form of new product launches, which are expected to reinforce Ensto's market position.

Demand for Building Technology products tends to lag behind general business cycles somewhat. Consequently, expectations for 2002 are moderate. New product launches and access to new markets are expected to open up considerable international growth potential for the business unit.

Utility Networks

The net sales of the Utility Networks business unit were 56.3 million euros, up 6.2 % on the previous year. Operating profit amounted to 6.2 million euros, against 6.7 million euros in2001. In 2001, Utility Networks employed366 people (362) on average, and at the end ofthe year its personnel numbered 363 (359).

The business unit continued its successful operations in its main market areas, i.e. the Nordic countries, the Baltic states and Continental Europe. Operations in Western Europe remained settled at the previous year's level. Marketing activities in Eastern Europe were increased and expansion potential in this area remains promising. Ensto was very highly commended in a customer satisfaction survey carried out among its most important European customers. The company has aimed to increase cooperation between the owners of electricity networks and local technical experts. New partnerships with international underground cabling experts supplement Ensto's network systems and add diversity to customer service. Now that the Straszyn production plant in the Gdansk region has started operations, Utility Networks has three factories altogether, located in Finland, Estonia and Poland.

Utility Networks' prospects for 2002 are good. Its organization has been developed to be able to respond to the challenges of internationalization by reducing the hierarchy, for example, and by forming special marketing and product teams in the case of important customer projects. The business unit now has a stronger presence in important market areas with growth potential.

Enclosures and Components

The net sales of the Enclosures and Components business unit were 28.4 million euros, against 29.3 million euros the previous year. The operating profit amounted to 0.2 million euros against 0.9 million euros in 2001. Enclosures and Components employed 234 people (237) on average, and at the end of the year its personnel numbered 210 (224).

General business trends were reflected in the operations of this business unit, which started up in its present form about five years ago and had always shown very strong growth. Demand was weak in its most important market areas, i.e. Finland and Sweden. In Continental Europe, by contrast, there were positive developments despite the general state of the economy. Enclosures and Components has customers in about 40 countries all in all. Its largest single market area comprises the Nordic countries. Demand for plastic enclosures showed no change on the previous year, but the number of deliveries of metal enclosures increased considerably. Connectors recorded good growth figures, too: the new Ensto Clampo terminal family launched in 2001 was well received and the product family entered on an upward curve. Ensto's recently reorganized British subsidiary Ensto Briticent was able to increase its

net sales considerably. In Finland, the capacity utilization rate remained normal at the Porvoo production plant, but the capacity of the Mikkeli plant had to be adapted to the reduced demand.

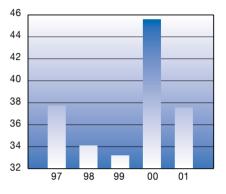
Demand for Enclosures and Components products is expected to pick up in 2002 and to boost further growth of the business unit. Its operations are OEM-oriented, which means that demand trends are ultimately decided by the investment activity of its industrial customers.

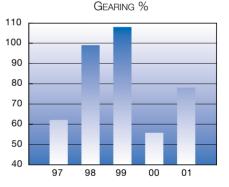
Industry

The net sales of the Industry business unit were 60.0 million euros, against 60.7 million euros the previous year. The sale of Ensto Plastic in October and Sormat Oy's withdrawal from the Group were the two factors that had the most impact on Industry's net sales and operating profit. Operating result came to -2.0 million euros, against +3.1 million euros in 2000. The Industry business unit employed 615 people (684) on average in 2001, and at the end of the year its personnel numbered 544 (700).

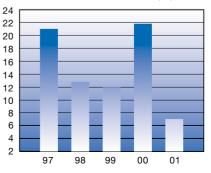
Restructuring continued. One of the companies covered by the business unit, Sormat, withdrew from the Group on June 30, 2001. The conversion of Ensto Saloplast's production has given good results and the company now has a stronger base for its operations. Ensto Audel continued to grow in its own special area and its financial performance was good. Industry's Porvoo units, serving Ensto's other business units and outside customers, were brought together under common management. Ensto Automation was sold to its staff in February 2002. TL-Coating at Salo and the Swedish company Idealplast found last year difficult.

EQUITY BATIO %





RETURN ON EQUITY, ROE (%)



Restructuring of the Industry business unit will continue in 2002.

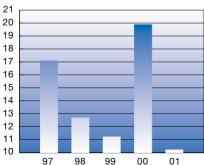
RESULT AND PROFITABILITY

The Ensto Group's profit before extraordinary items stood at 4.4 million euros. The sale of Sormat Oy's capital stock brought in 2.6 million euros in extraordinary income and sale of the stamped metal parts business 0.5 million euros. The 0.1 million euros in extraordinary expenses comprise write-downs on assets related to the sale of Ensto Automation Oy.

The financial statements also include a provision of 3.0 million euros for expenses resulting from the restructuring of the Group. In particular, oneoff expenses related to the restructuring of the Industry business unit need to be taken into account in the financial statements for 2001.

The Ensto Group's operating profit before taxes came to 4.5 million euros (2000: 17.9 million euros).

Return on equity (ROE) was 7.1 % in 2001 (21.8 % in 2000) and return on investment (ROI)



RETURN ON INVESTMENT, ROI (%)

10.2 % (19.9 %). The net profit for the year after minority holdings was 2.4 million euros, against 11.0 million euros the previous year.

Earnings per share (EPS) came to 0.16 (0.67 euros). Equity per share was 2.36 (3.51) at the end of the year.

BALANCE SHEET AND FINANCING

At the end of 2001, the balance sheet total stood at 106.2 million euros, which is 16.3 % less than the previous year. The fall was due to the sale of various business operations.

Liabilities decreased, and at year-end the net interest bearing debt stood at 30.7 million euros (31.9 million euros). The Group's gearing was 78.0 % (55.6 %) and its equity ratio 37.1 % (45.5 %).

INVESTMENTS AND PRODUCT DEVELOPMENT

In 2001, gross investments amounted to 7.6 million euros (8.3 million euros), mostly in machinery and equipment. Utility Networks started up production at Ensto Aspol in Poland.

Research and development expenses totalled 6.1 million euros (5.8 million euros), slightly more than the previous year. Building Technology units continued their energetic product development. Enclosures and Components successfully launched a new product family, Ensto Clampo terminals.

QUALITY AND THE ENVIRONMENT

Ensto companies in Finland hold ISO 9001 quality system certification. The companies in the Group's core business areas in Finland have also been granted ISO 14001 certificates for their

environmental systems. In addition, Enso Saloplast operations have OS 9000 certification.

The companies aim to incorporate occupational health and safety systems in accordance with the OHSAS 18001 standard into their management system.

SHAREHOLDERS' MEETING

Annual General Meeting

On March 26, 2001, Ensto's Annual General Meeting decided to distribute 1.30 euros per share, or a total of 18.8 million euros, in dividends for 2000, Timo Miettinen (Chairman), Heikki Mairinoja, Ensio Miettinen, Marjo Raitavuo, Matti Suutarinen and Esa Saarinen were re-elected as members of the Board of Directors.

Extraordinary General Meetings

An Extraordinary General Meeting on April 3, 2001 elected Anu Miettinen-Valsta to replace Matti Suutarinen as a member of the Board. At the Extraordinary General Meeting on December 31, 2001, Marjo Raitavuo was elected Chairman of the Board and at the same meeting Anu Miettinen-Valsta resigned from Board membership as the new arrangements related to Ensto's ownership and financing took effect.

AUDITORS

The company's auditors are Tilintarkastajien Oy - Ernst & Young, chartered auditing firm, with Risto Järvinen, Authorized Public Accountant as responsible auditor and Maj-Britt Jensen, Authorized Public Accountant, auditor.

Ensto Oy' share capital comprises 781 200 Series K shares (20 votes) and 13 717 500 Series E shares (one vote). Both share series carry equal entitlement to dividends.

On January 31, 2001 Ensio Miettinen reported transfer of his Pajatorppa Oy shareholdings, which by agreement carry a majority vote in Ensto Oy, to Timo Miettinen and Marjo Raitavuo on a 50/50 basis. Pajatorppa Oy is the parent company of Ensto Oy.

On April 3, 2001, Ensto Oy and the Sponsor Group announced a new ownership arrangement transferring 260 400 Series K shares in Sponsto's possession to Pajatorppa Oy and some of Sponsto's E shares to other Ensto shareholders.

Ensto Oy shareholders Taru Miettinen, Anu Miettinen-Valsta, Marjo Raitavuo and Timo Miettinen announced on October 31, 2001 that they intended to concentrate matters related to their holdings with Ensto Capital Oy as of January 1, 2002

At the end of 2001 Ensto Oy's ownership was as shown in the table.

LISTING

In its Financial Statements Bulletin dated February 12, 2001, Ensto Oy's Board announced that the company no longer intends to seek listing on Helsinki Exchanges.

MANAGEMENT

Following the transfer of functions related to Ensto Oy's ownership and financing to Ensto Capital Oy, Timo Miettinen was appointed Chairman of the Board of Ensto Capital Oy and Marjo Raitavuo took the position as Chairman of the Board of Ensto Oy.

Seppo Martikainen was appointed Ensto Oy's President and CEO as of June 4, 2001. His predecessor Petteri Walldén left the Group's service.

PERSONNEL

Ensto has increased the incentives offered by its performance-based payment policy, while also continuing its extensive personnel training programmes. The average number of personnel employed by the Group in 2001 was 1 633 (1 748), and the year-end figure was 1 504 (1 649). The decrease was mainly due to the divestment of business operations.

Outlook

Ensto's business units are facing different market situations. Growth expectations are very modest for the companies dependent on the Finnish construction activity. By contrast, innovative, internationally competitive products and systems are well equipped to find new markets. Building Technology, Utility Networks, and Enclosures and Components all have strong international competitive advantages thanks to their expertise.

Ensto chooses its areas of focus with care, ensuring that it has enough resources for customer service, market presence and after sales service. The feedback received from major customer groups in Continental Europe strengthens the Group's competitiveness on these potentially significant markets. In 2002, profitability is expected to improve compared with 2001.

SHAREHOLDER INFORMATION PER DECEMBER 31, 2001

| Shareholders | No. of shares | % of total | % of votes |
|-----------------------|---------------|------------|------------|
| Ensto Capital Oy | 8 118 900 E | 56.0 | 27.7 |
| Sponsto Oy | 4 280 057 E | 29.5 | 14.6 |
| Pajatorppa Oy | 781 200 K | 5.4 | 53.2 |
| Perhetorppa Oy | 625 455 E | 4.3 | 2.1 |
| Raitavuo, Marjo | 282 936 E | 2.0 | 1.0 |
| Miettinen-Valsta, Anu | 141 461 E | 1.0 | 0.5 |
| Miettinen, Taru | 141 461 E | 1.0 | 0.5 |
| Annovest Oy | 127 230 E | 0.8 | 0.4 |
| E shares total | 13.717.500 E | | |
| K shares total | 781.200 K | | |
| Shares total | 14 498 700 | 100.0 | 100.0 |

Income Statements

| | Consol | idated | Parent company | | |
|-----------------------------------|----------------|----------------|----------------|----------------|--|
| (1000 €) | 1.1–31.12.2001 | 1.1–31.12.2000 | 1.1-31.12.2001 | 1.1-31.12.2000 | |
| NET SALES | 182 816 | 200 734 | 2 523 | 2 306 | |
| Other operating income | 511 | 694 | 32 | 34 | |
| Other operating expenses | -166 952 | -172 720 | -5 681 | -5 336 | |
| Depreciation and write-downs | -9 870 | -10 821 | -705 | -4 189 | |
| OPERATING PROFIT | 6 505 | 17 887 | | | |
| OPERATING LOSS | | | -3 831 | -7 185 | |
| Financial income and expenses | -2 115 | -1 874 | 2 547 | 3 360 | |
| PROFIT BEFORE EXTRAORDINARY ITEMS | 4 390 | 16 013 | | | |
| LOSS BEFORE EXTRAORDINARY ITEMS | | | -1 284 | -3 825 | |
| Extraordinary items | 94 | 1 855 | 3 888 | 9 846 | |
| PROFIT BEFORE | | | | | |
| APPROPRIATIONS AND TAXES | 4 484 | 17 868 | 2 604 | 6 021 | |
| Direct taxes | -987 | -5 310 | -35 | -4 | |
| Minority interest | -1 106 | -1 553 | -389 | -2 465 | |
| NET PROFIT FOR THE FINANCIAL YEAR | 2 391 | 11 005 | 2 180 | 3 552 | |
| | | | | | |

Balance Sheets

| | Consoli | dated | Parent company | | |
|-----------------------------|------------|------------|----------------|------------|--|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 | |
| ASSETS | | | | | |
| | | | | | |
| FIXED ASSETS | | | | | |
| Intangible assets | 2 804 | 2 967 | 444 | 393 | |
| Consolidated goodwill | 3 064 | 3 931 | | | |
| Tangible assets | 42 280 | 48 224 | 1 317 | 860 | |
| Investments | 1 287 | 1 560 | | | |
| Holdings in Group companies | | | 26 224 | 30 606 | |
| Other investments | | | 248 | 470 | |
| CURRENT ASSETS | 26 716 | 31 140 | | | |
| Inventories | 1 797 | 1 844 | | | |
| Long-term receivables | 24 792 | 29 729 | 478 | 910 | |
| Short-term receivables | 3 441 | 7 538 | 38 988 | 39 613 | |
| Cash in hand and at banks | 106 181 | 126 933 | 1 143 | 5 776 | |
| Total assets | | | 68 842 | 78 628 | |
| | | | | | |
| | | | | | |

| | Consoli | dated | Parent co | ompany |
|---|---------------------------|----------------------|--------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| SHAREHOLDERS' EQUITY AND LIABILITIES | | | | |
| | | | | |
| SHAREHOLDERS' EQUITY | | | | |
| Share capital | 2 465 | 2 465 | 2 465 | 2 465 |
| Appreciation fund | 1 682 | 1 682 | | |
| Other funds | 2 270 | 3 078 | 41 | 41 |
| Accumulated appropriations | 6 198 | 7 730 | | |
| Retained earnings | 19 255 | 24 894 | 10 506 | 25 801 |
| Net profit for the financial year | 2 391 | 11 005 | 2 180 | 3 552 |
| | 34 261 | 50 854 | 15 192 | 31 859 |
| | | | | |
| ACCUMULATED APPROPRIATIONS | | | 38 | 4 |
| ACCUMULATED APPROPRIATIONS | 5 116 | 6 498 | 38 | 4 |
| | 5 116 3 000 | 6 498 0 | 38 | 4 |
| MINORITY INTEREST | | | 38 | 4 |
| MINORITY INTEREST STATUTORY PROVISIONS | | | 38 19 469 | 25 538 |
| MINORITY INTEREST STATUTORY PROVISIONS LIABILITIES | 3 000 | 0 | | |
| MINORITY INTEREST STATUTORY PROVISIONS LIABILITIES Long-term liabilities | 3 000 | 0 | 19 469 | 25 538 |
| MINORITY INTEREST STATUTORY PROVISIONS LIABILITIES Long-term liabilities Short-term liabilities | 3 000 24 420 | 0 32 512 | 19 469 | 25 538 |
| MINORITY INTEREST STATUTORY PROVISIONS LIABILITIES Long-term liabilities Short-term liabilities Interest-bearing liabilities | 3 000 24 420 12 101 | 0 32 512 5 462 | 19 469 | 25 538 |

| | | lidated | Parent of | company |
|---|---------|---------|-----------|---------|
| (1000 €) | 2001 | 2000 | 2001 | 2000 |
| Operating profit / loss | 6 505 | 17 887 | -3 831 | -7 185 |
| Depreciation | 9 870 | 10 821 | 705 | 4 189 |
| Financial items | -2 115 | -1 874 | 2 547 | 3 360 |
| Extraordinary items | 3 094 | 1 855 | 3 888 | 9 846 |
| Taxes | -987 | -5 310 | -389 | -2 465 |
| Funds generated from operations | 16 367 | 23 379 | 2 920 | 7 745 |
| Change in inventories | 4 424 | -1 757 | 0 | 0 |
| Change in short-term receivables | 4 937 | 2 675 | 625 | 7 590 |
| Change in short-term non-interest-bearing | | | | |
| liabilities | -4 324 | -1 708 | 0 | 18 |
| Change in working capital | 5 037 | -790 | 625 | 7 608 |
| CASH FLOW FROM BUSINESS OPERATIONS | 21 404 | 22 589 | 3 545 | 15 353 |
| Investments in fixed assets | -7 616 | -8 285 | 3 391 | -343 |
| Other decrease / increase | 4 993 | 6 583 | | |
| CASH FLOW BEFORE FINANCING | 18 781 | 20 887 | 6 936 | 15 010 |
| Change in long-term receivables | 47 | 1 847 | 432 | 405 |
| Change in long-term liabilities | -8 092 | -9 593 | -6 069 | -2 056 |
| Change in short-term liabilities | 6 639 | -8 512 | 12 916 | -9 578 |
| Dividends | -19 428 | -1 353 | -18 848 | -1 015 |
| Change in shareholders' equity | -2 044 | -2 323 | | |
| Cash flow from financing | -22 878 | -19 934 | -11 569 | -12 244 |
| CASH FLOW AFTER FINANCING | -4 097 | 953 | -4 633 | 2 766 |
| Liquid assets at beginning of period | 7 538 | 6 585 | 5 776 | 3 010 |
| Liquid assets at end of period | 3 441 | 7 538 | 1 143 | 5 776 |

Accounting Principles

Ensto uses the euro as its accounting currency. The Ensto Oy financial statements and the consolidated financial statements are drawn up in euros. The accounts are based on historical acquisition costs, with the exception of certain appreciations allocated to buildings that have been included in restricted equity.

CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements include all companies in which Ensto Oy has an over 50 % direct or indirect shareholding.

The acquisition cost method is applied in the elimination of cross-ownership within the Group. Consolidation goodwill arises when the acquisition price of shares exceeds or falls below the shareholders' equity of an acquired subsidiary at the time of purchase. The result of a subsidiary sold during the financial period is included in the consolidated financial statements up to the time of the sale.

Mutual receivables and liabilities within the Group companies, internal income and expenses, and internal margins on inventories have been eliminated. Minority interest has been calculated for subsidiaries' results and shareholders' equity. It has also been separated from accumulated appropriations, which are divided between deferred tax liability and shareholders' equity in the consolidated balance sheet.

The financial statements of international subsidiaries are modified to correspond to Finnish accounting principles.

ITEMS DENOMINATED IN FOREIGN CURRENCY

Receivables and liabilities denominated in foreign currency have been converted into euros at the average European Central Bank rate on the date of closing the accounts (concerns Finnish subsidiaries only).

In the consolidated financial statements, the balance sheets of foreign Group companies have been converted into euros at the calculated average European Central Bank rate on the date of closing the accounts and the income statements at the average rate calculated for the financial period. The translation difference arising from the elimination of foreign Group companies' acquisition costs has been included in shareholders' equity.

DERIVATIVE CONTRACTS

The Group uses derivative contracts to hedge against exchange rate risks arising from receivables and liabilities in the balance sheet and from binding and probable sales and purchase contracts. The currency derivatives used by Ensto include currency forward agreements and currency options. Exchange rate gains arising from hedging binding and probable purchase and sales contracts are entered as income and losses as costs during the hedging period. The difference between the forward rate at the time a currency forward was entered into and the spot rate is spread over the hedging period as interest income or expense.

The Group uses interest rate derivatives to hedge against interest rate risks. Interest rate derivatives used include interest rate swaps and interest rate options. Payments related to the interest rate swaps (i.e. paid or received interest) over the contract period are entered as accrual items and interest income or expenses (income and expenses are netted). Premiums paid on interest rate options purchased are booked as income or expenses during the financial period when the hedging arrangement matures.

RECEIVABLES

Receivables are entered at their probable value. The portion that is likely to remain outstanding is booked as a credit loss.

INVENTORIES

In Group companies, inventories are valued, in compliance with the FIFO principle, at a variable acquisition cost arising from the acquisition and manufacture of the goods, or the probable selling price, whichever is the lower. An individually calculated, non-marketability deduction for stocks has been applied in Group companies. If nonmarketable inventories become marketable, the non-marketability entry is revised.

FIXED ASSETS AND DEPRECIATION

Fixed assets are presented at the historical acquisition cost, with the exception of certain appreciations of buildings less planned depreciation. The planned straight-line depreciation is based on the acquisition cost and the economic life cycle of the item as follows:

- Buildings 10 30 years
- Machinery 5 8 years
- Equipment 5 years
- Computer hardware and software 4 years
- Other tangible fixed assets 10 years
- Consolidated goodwill 5 years
- Consolidated assets before 1993 10 years
- No depreciation is made on appreciations and land areas
- Shares and holdings are booked at acquisition cost in compliance with the lowest value principle.

NET SALES

PRINCIPLES FOR CALCULATING KEY FIGURES

Net sales comprises sales revenues, adjusted with annual discounts, cash discounts and exchange rate differences arising from sales receivables denominated in foreign currency. Sales freights, credit losses and sales commissions are presented under other expenses.

PENSION ARRANGEMENTS

Employee pension arrangements are handled through pension insurance in all Group companies.

RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses accrued during the financial period are entered as costs.

EXTRAORDINARY INCOME AND EXPENSES

Any significant one-time income or expense item not related to regular business operations is included in extraordinary income and expenses in the income statement.

TAXES

The Group's taxes comprise the accrual-based taxes booked based on the results of the parent company and its subsidiaries.

At Group level, deferred tax liabilities are calculated on both items arising from periodization differences and optional and obligatory provisions. The change in deferred tax liabilities is entered under taxes in the income statement and under long-term liabilities in the balance sheet.

| Invested capital | = balance sheet total - non-interest-bearing debts |
|----------------------------|--|
| Return on investment (ROI) | = Profit before extraordinary items + interest expense and other financial expence invested capital (average for the period) x 100 |
| Return on equity (ROE) | = Profit before extraordinary items and taxes -taxes Shareholders' equity + minority interest + group reserve (average for the period) |
| Solvency | = <u>Shareholders' equity + minority interest + group reserve</u> Balance sheet total - advances received at the end of the financial period |
| Net liabilities | Non-current and current liabilities - non interest bearing debts - cash in hand and at banks - shares |
| Gearing | = Net liabilities Shareholders' equity + minority interest + group reserve x 100 |
| Current ratio | = Financial assets + current assets short-term liabilities |
| Earnings / share (EPS) | = Profit before extraordinary items and taxes - minority interest - taxes Issue adjusted average number of shares |
| Equity / share | = Shareholders' equity + group reserve Issue adjusted number of shares at the end of the period |
| Dividend / share | = Dividend distributed for the fiscal year Issue adjusted number of shares at the end of the period |
| Dividend / Profit | = Dividend / share x 100 Earnings / share |

Notes to the Financial Statements

| | | | roup | | company |
|----|-------------------------------------|---------------|---------------|---------------|---------------|
| | (1000 €) | 1.131.12.2001 | 1.131.12.2000 | 1.131.12.2001 | 1.131.12.2000 |
| 1. | NET SALES BY MARKET | | | | |
| | AND BUSINESS AREA | | | | |
| | By market area | | | | |
| | Finland | 83 781 | 88 533 | 1 843 | 1 618 |
| | Other Nordic countries | 49 236 | 54 573 | 342 | 357 |
| | Western Europe | 16 640 | 19 329 | 30 | 31 |
| | Eastern and Central Europe | 28 024 | 26 822 | 308 | 300 |
| | Other countries | 5 136 | 11 477 | | |
| | Total | 182 816 | 200 734 | 2 523 | 2 306 |
| | By business area | | | | |
| | Building Technology | 62 298 | 57 020 | | |
| | Utility Networks | 56 332 | 53 040 | | |
| | Enclosures and Components | 28 378 | 29 331 | | |
| | Industry | 60 015 | 80 230 | | |
| | Other and eliminations | -24 206 | -18 887 | | |
| | Total | 182 816 | 200 734 | | |
| 2. | OTHER INCOME FROM BUSINESS OPERATIO | ONS | | | |
| | Profit from sales of fixed assets | 140 | 424 | 27 | 29 |
| | Other | 371 | 270 | 5 | 5 |
| | Total | 511 | 694 | 32 | 34 |
| 3. | EXPENSES FROM BUSINESS OPERATIONS | | | | |
| | MATERIALS AND SERVICES | | | | |
| | Materials and supplies (goods) | | | | |
| | Purchases during the financial year | 72 224 | 82 555 | | |
| | Change in inventories | 1 813 | -3 278 | | |
| | Total | 74 037 | 79 277 | | |
| | External services | 707 | 1 297 | | |

| | | G | iroup | Parent | company |
|----|---------------------------------------|---------------|---------------|---------------|---------------|
| | (1000 €) | 1.131.12.2001 | 1.131.12.2000 | 1.131.12.2001 | 1.131.12.2000 |
| | Notes on personnel | | | | |
| | and corporate governance | | | | |
| | Personnel expenses | | | | |
| | Salaries and emoluments | 42 577 | 43 956 | 1 668 | 1 837 |
| | Pension expenses | 6 221 | 6 689 | 307 | 357 |
| | Other employee expenses | 4 911 | 4 934 | 276 | 141 |
| | Total | 53 709 | 55 579 | 2 251 | 2 335 |
| | Salaries and emoluments for the Board | | | | |
| | of Directors and Managing Directors | 2 193 | 2 034 | 244 | 234 |
| | Average number of personnel | | | | |
| | during the financial year | | | | |
| | Salaried | 591 | 596 | 34 | 34 |
| | Wage-earning | 1 042 | 1 152 | | |
| | Total | 1 633 | 1 748 | 34 | 34 |
| | Other expenses from operations | | | | |
| | Other variable expenses | 8 734 | 8 661 | | |
| | Other fixed expenses | 30 316 | 29 379 | 3 430 | 3 002 |
| | Change in finished goods inventory | -551 | -1 474 | | |
| | Other expenses from operations, total | 166 952 | 172 720 | 5 681 | 5 336 |
| 4. | DEPRECIATION AND WRITE-DOWNS | | | | |
| | Intangible assets | | | | |
| | Intangible rights | 545 | 581 | 523 | 4 074 |
| | Goodwill | 99 | 101 | | |
| | Consolidated goodwill | 965 | 969 | | |
| | | 1 609 | 1 651 | 523 | 4 074 |
| | | | | | |

| | | G | iroup | Paren | t company |
|----|-------------------------------------|---------------|---------------|---------------|---------------|
| | (1000 €) | 1.131.12.2001 | 1.131.12.2000 | 1.131.12.2001 | 1.131.12.2000 |
| | Tannikla assata | | | | |
| | Tangible assets | 1 418 | 1 452 | 30 | 28 |
| | Buildings and constructions | 6 068 | 7 279 | 60 | 28 79 |
| | Machinery and equipment | | | | 79 8 |
| | Other tangible assets | 465 | 439 | 92 | 8 |
| | Exceptional write-downs | 210 | | | |
| | on current assets | 310 | 10.001 | 705 | 4 100 |
| | Depreciation and write-downs, total | 9 870 | 10 821 | 705 | 4 189 |
| 5. | OPERATING PROFIT BY BUSINESS AREA | | | | |
| | Building Technology | 6 084 | 8 243 | | |
| | Utility Networks | 6 183 | 6 701 | | |
| | Enclosures and Components | 243 | 923 | | |
| | Industry | -2 037 | 5 956 | | |
| | Other and eliminations | -3 968 | -3 936 | | |
| | Total | 6 505 | 17 887 | | |
| | FINANCIAL INCOME AND EXPENSES | | | | |
| о. | Dividend income | | | | |
| | | | | 2 725 | 2 908 |
| | From Group companies | C | 124 | | |
| | From others Total | 6 | 124 | 2 2 727 | 2 2 910 |
| | lotal | 6 | 124 | 2121 | 2 910 |
| | Other interest and financial income | | | | |
| | From Group companies | | | 429 | 971 |
| | From others | 2 786 | 2 302 | 2 521 | 2 411 |
| | Total | 2 786 | 2 302 | 2 950 | 3 382 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| | | G | iroup | Parent | company |
|----|--|---------------|---------------|---------------|---------------|
| | (1000 €) | 1.131.12.2001 | 1.131.12.2000 | 1.131.12.2001 | 1.131.12.2000 |
| | Interest and financial expenses | | | | |
| | To Group companies | | | -120 | -127 |
| | To others | -4 907 | -4 300 | -3 010 | -2 805 |
| | Total | -4 907 | -4 300 | -3 130 | -2 932 |
| | | | | | |
| | Financial income and expenses, total | -2 115 | -1 874 | 2 547 | 3 360 |
| | The item 'Financial income and expenses' | | | | |
| | includes exchange rate differences (net) | -28 | 38 | -69 | -21 |
| 7. | EXTRAORDINARY ITEMS | | | | |
| | Extraordinary income | | | | |
| | Group contributions | | | 5 300 | 10 050 |
| | Profit on sale of subsidiary | | | 2 393 | |
| | Others | 3 149 | 2 124 | | |
| | Extraordinary expenses | | | | |
| | Group contributions | | | -3 750 | |
| | Loss on sale of subsidiaries | | | | -204 |
| | Others | -3 055 | -268 | -55 | |
| | | 94 | 1 856 | 3 888 | 9 846 |
| 8. | APPROPRIATIONS | | | | |
| | Difference between planned and booked | | | | |
| | depreciation for taxation | | | 35 | 4 |
| 9. | DIRECT TAXES | | | | |
| | Income taxes on extraordinary items | -27 | -538 | -1 128 | -2 855 |
| | Income taxes on business operations | -2 696 | -5 095 | 739 | 390 |
| | Change in deferred tax liability | 1 736 | 322 | | |
| | | -987 | -5 311 | -389 | -2 465 |
| | | | | | |

| | G | iroup | Parei | nt company |
|--|------------|------------|------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| 10. INTANGIBLE AND TANGIBLE ASSETS | | | | |
| INTANGIBLE ASSETS | | | | |
| Intangible rights | | | | |
| Acquisition cost January 1 | 4 658 | 3 815 | 950 | 728 |
| Increases | 456 | 575 | 84 | 222 |
| Decreases | -152 | -16 | -30 | |
| Translation difference and other adjustments | -221 | 284 | | |
| Acquisition cost December 31 | 4 741 | 4 658 | 1 004 | 950 |
| Accumulated depreciation as | | | | |
| planned December 31 | -2 993 | -2 846 | -716 | -618 |
| Book value December 31 | 1 748 | 1 812 | 288 | 332 |
| Goodwill | | | | |
| Acquisition cost January 1 | 1 131 | 807 | | |
| Acquisition cost December 31 | 1 805 | 1 131 | | |
| Decreases | -570 | -998 | | |
| Accumulated depreciation as planned Dec. 31 | -1 233 | -840 | | |
| Book value December 31 | 2 | 100 | | |
| Other long-term expenses | | | | |
| Acquisition cost January 1 | 2 132 | 2 584 | | |
| Increases | 360 | 372 | | |
| Decreases | -341 | -44 | | |
| Translation difference and other adjustments | -21 | -780 | | |
| Acquisition cost December 31 | 2 130 | 2 132 | | |
| Accumulated depreciation as planned Dec. 31 | -1 251 | -1 160 | | |
| Book value December 31 | 879 | 972 | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

| | G | Group | Pare | nt company |
|--|---------------|------------------|-------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| . | | | | |
| Advance payments | | | | |
| Acquisition cost January 1 | 83 | 899 | 61 | |
| Increases | 167 | 81 | 156 | 61 |
| Decreases | -76 | -897 | -61 | |
| Acquisition cost December 31 | 174 | 83 | 156 | 61 |
| Consolidated goodwill | | | | |
| Acquisition cost January 1 | 16 161 | 16 051 | | |
| Increases | 1 217 | 123 | | |
| Decreases | -1 968 | -13 | | |
| Acquisition cost December 31 | 15 410 | 16 161 | | |
| Accumulated depreciation as planned Dec. 31 | -12 346 | -12 230 | | |
| Book value December 31 | 3 064 | 3 931 | | |
| TANGIBLE ASSETS | | | | |
| Land and water areas | | | | |
| Acquisition cost January 1 | 3 305 | 3 626 | 153 | 153 |
| Increases | 60 | 93 | | |
| Decreases | -341 | -144 | | |
| Translation difference and other adjustments | 81 | -270 | | |
| Acquisition cost December 31 | 3 105 | 3 305 | 153 | 153 |
| Book value December 31 | 3 105 | 3 305 | 153 | 153 |
| Buildings and construction | | | | |
| Acquisition cost January 1 | 29 033 | 34 497 | 559 | 559 |
| Increases | 1 639 | 683 | 389 | 555 |
| Decreases | -1 699 | -66 | 309 | |
| | -1 699 613 | -6 081 | | |
| Translation difference and other adjustments | 29 586 | | 040 | 559 |
| Acquisition cost December 31 | -8 921 | 29 033 -6 977 | 948 -277 | |
| Accumulated depreciation as planned Dec. 31 | | | | -248 |
| Book value December 31 | 20 665 | 22 056 | 671 | 311 |

| | G | iroup | Parei | nt company |
|--|------------|------------|------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| Machinery and equipment | | | | |
| Acquisition cost January 1 | 56 100 | 61 446 | 994 | 1 076 |
| Increases | 6 177 | 9 242 | 189 | 24 |
| Decreases | -5 222 | -4 401 | -72 | -106 |
| Translation difference and other adjustments | 920 | -10 187 | | |
| Acquisition cost December 31 | 57 975 | 56 100 | 1 111 | 994 |
| Accumulated depreciation as planned Dec. 31 | -40 739 | -34 149 | -857 | -856 |
| Book value December 31 | 17 236 | 21 951 | 254 | 138 |
| Other tangible assets | | | | |
| Acquisition cost January 1 | 1 048 | 1 516 | 293 | 263 |
| Increases | 51 | 206 | 6 | 30 |
| Decreases | -24 | -132 | | |
| Translation difference and other adjustments | -93 | -542 | | |
| Acquisition cost December 31 | 982 | 1 048 | 299 | 293 |
| Accumulated depreciation as planned Dec. 31 | -409 | -421 | -60 | -52 |
| Book value December 31 | 573 | 627 | 239 | 241 |
| Advance payments and work in progress | | | | |
| Acquisition cost January 1 | 284 | 840 | 18 | |
| Increases | 725 | 251 | | 18 |
| Decreases | -307 | -807 | -18 | |
| Acquisition cost December 31 | 702 | 284 | | 18 |
| Acquisition costs include | | | | |
| appreciations as follows: | | | | |
| Land and water areas | | 168 | | |
| Buildings | 1 682 | 3 196 | | |
| 5 | | | | |
| Book value of production machinery | | | | |
| and equipment December 31 | 17 502 | 17 405 | | |
| | | | | |

| | G | Group | Pare | nt company |
|---|------------|------------|------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| | | | | |
| 11. INVESTMENTS | | | | |
| Group company shares Balance sheet value January 1 | | | 30 606 | 34 596 |
| Increases | | | 30 808 | 12 |
| Decreases | | | -4 849 | -2 |
| Write-downs | | | -2 700 | -4 000 |
| Balance sheet value December 31 | | | 26 224 | 30 606 |
| Other shares | | | | |
| Balance sheet value January 1 | 699 | 708 | 470 | 469 |
| Increases | 13 | 1 | 1 | 1 |
| Decreases | -259 | -10 | -223 | |
| Balance sheet value December 31 | 453 | 699 | 248 | 470 |
| Other receivables | 834 | 861 | | |
| 12. INVENTORIES | | | | |
| Materials and supplies | 14 903 | 17 225 | | |
| Unfinished products | 2 527 | 3 254 | | |
| Finished products/goods | 8 749 | 10 165 | | |
| Other inventories | 537 | 496 | | |
| Total | 26 716 | 31 140 | | |
| 13. LONG-TERM RECEIVABLES | | | | |
| From Group companies | | | | |
| Loan receivables | | | 470 | 902 |
| Other long-term receivables | | | | |
| Loan receivables | 69 | 598 | 8 | 8 |
| Deferred tax receivables | 1 728 | 1 246 | | |
| Long-term receivables, total | 1 797 | 1 844 | 478 | 910 |

| | Gr | oup | Paren | it company |
|-----------------------------------|------------|------------|------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| 14. SHORT-TERM RECEIVABLES | | | | |
| From Group companies | | | | |
| Accounts receivable | | | 459 | 243 |
| Loan receivables | | | 32 157 | 27 706 |
| Prepayments and accrued income | | | 5 933 | 11 106 |
| | | | 38 549 | 39 055 |
| Other short-term receivables | | | | |
| Accounts receivable | 19 227 | 22 757 | 7 | 11 |
| Loan receivables | 418 | 1 180 | 33 | 40 |
| Other short-term receivables | 1 874 | 2 685 | 151 | 155 |
| Prepayments and accrued income | 3 273 | 3 107 | 248 | 352 |
| | 24 792 | 29 729 | 439 | 558 |
| Short-term receivables, total | 24 792 | 29 729 | 38 988 | 39 613 |
| Accrued income includes insurance | | | | |
| premiums, taxes and other similar | | | | |
| items paid in advance. | | | | |
| 15. SHAREHOLDERS' EQUITY | | | | |
| Share capital January 1 | 2 465 | 2 465 | 2 465 | 2 465 |
| Share capital December 31 | 2 465 | 2 465 | 2 465 | 2 465 |
| Series K shares, 781 200 | | | | |
| (nominal value 0,17 €) | | | | |
| Series E shares, 13 717 500 | | | | |
| (nominal value 0,17 €) | | | | |
| Series K (20 votes/share) | | | | |
| Series E (1 vote/share) | | | | |

| | G | Group | Parer | nt company |
|--|------------|------------|------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| Appreciation fund January 1 | 1 682 | 1 682 | | |
| Appreciation fund December 31 | 1 682 | 1 682 | | |
| Other funds January 1 | 3 078 | 3 985 | 41 | 41 |
| Increase | 24 | 19 | | |
| Transfer to retained earnings | -869 | -891 | | |
| Change in exchange rate | 37 | -35 | | |
| Other funds December 31 | 2 270 | 3 078 | 41 | 41 |
| Retained earnings January 1 | 35 899 | 24 325 | 29 354 | 26 816 |
| Foreign subsidiaries' translation | | | | |
| difference, change | 223 | -235 | | |
| Foreign subsidiaries' exchange rate | | | | |
| difference, change | 107 | -47 | | |
| Transfer to other funds | | -19 | | |
| Transfer from other funds | 869 | | | |
| Dividends | -19 428 | -1 353 | -18 848 | -1 015 |
| Other changes in shareholders' equity | 1 585 | 2 223 | | |
| Retained earnings December 31 | 19 255 | 24 894 | 10 506 | 25 801 |
| Net profit for the financial year | 2 391 | 11 005 | 2 180 | 3 553 |
| | 21 646 | 35 899 | 12 686 | 29 354 |
| Proportion of accumulated appropriations | | | | |
| entered under shareholders' equity | 6 198 | 7 730 | | |
| Total shareholders' equity December 31 | 34 261 | 50 854 | 15 192 | 31 860 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

| | G | iroup | Parei | nt company |
|--|------------|------------|------------|------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| 16. ACCUMULATED APPROPRIATIONS | | | | |
| Accumulated appropriations | 9 198 | 11 510 | 38 | 4 |
| Minority share | -469 | -442 | | |
| Deferred tax liability | -2 531 | -3 338 | | |
| Portion of accumulated appropriations | | | | |
| entered under shareholders' equity | 6 198 | 7 730 | | |
| 17. LONG-TERM LIABILITIES | | | | |
| Loans from financial institutions | 19 367 | 26 263 | 18 840 | 24 869 |
| Pension loans | 2 671 | 2 902 | 629 | 669 |
| Other long-term liabilities | 11 | 9 | | |
| Total | 22 049 | 29 174 | 19 469 | 25 538 |
| Debts maturing after more | | | | |
| than five years | | | | |
| Loans from financial institutions | 6 142 | 8 963 | 6 142 | 8 963 |
| Pension loans | 729 | 956 | 171 | 250 |
| Total | 6 871 | 9 919 | 6 313 | 9 213 |
| 18. PROVISIONS | | | | |
| Other provisions | 3 000 | | | |
| 19. DEFERRED TAX LIABILITY AND RECEIVABLES | 3 | | | |
| Deferred tax receivables | | | | |
| From consolidation | 1 708 | 1 246 | | |
| From timing differentials | 19 | | | |
| | 1 727 | 1 246 | | |
| Deferred tax liability | | | | |
| for appropriations | 2 369 | 3 338 | | |
| | | | | |

| | Gr | oup | Pare | nt company |
|--|-------------------|------------------|------------------|------------------|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 |
| 20. SHORT-TERM LIABILITIES | | | | |
| Loans from financial institutions | 7 182 | 4 991 | 5 761 | 3 588 |
| Pension loans | 486 | 471 | 114 | 105 |
| | 7 668 | 5 462 | 5 875 | 3 693 |
| To Group companies | | | | |
| Accounts payable | | | 25 | 90 |
| Other liabilities | | | 19 638 | 14 806 |
| Accruals and deferred income | | | 2 911 | |
| | | | 22 574 | 14 896 |
| Other liabilities | | | | |
| Advances received | 110 | 996 | | |
| Accounts payable | 9 345 | 11 604 | 490 | 381 |
| Other liabilities | 8 484 | 4 812 | 4 460 | 64 |
| Accruals and deferred income | 13 777 | 14 195 | 744 | 2 193 |
| | 31 716 | 31 607 | 5 694 | 2 638 |
| Total | 39 384 | 37 069 | 34 143 | 21 227 |
| Accruals and deforred income mainly comprise | oost poriodizatio | n of omployee be | nofite annual di | socupte interest |

Accruals and deferred income mainly comprise cost periodization of employee benefits, annual discounts, interest, taxes and others.

| 1. GUARANTEES PROVIDED, CONTINGENT L | IABILITIES AND OTH | HER COMMITMEN | ITS | |
|---------------------------------------|--------------------|---------------|-------|-------|
| For own obligations | | | | |
| Mortgages on land areas and buildings | | 3 773 | | |
| Mortgages on company assets | 93 | 134 | | |
| Mortgages on chattels | | 1 215 | | |
| Guarantees | 410 | 1 521 | | |
| Leasing and rent liabilities | 6 019 | 4 995 | 938 | 872 |
| | 6 522 | 11 638 | 938 | 872 |
| For Group companies | | | | |
| Guarantees | | | 6 289 | 7 368 |

| | Group | | Parent company | | |
|---------------------------------------|------------|------------|----------------|------------|--|
| (1000 €) | 31.12.2001 | 31.12.2000 | 31.12.2001 | 31.12.2000 | |
| For others | | | | | |
| Guarantees | 113 | 1 231 | 113 | 691 | |
| Total | | | | | |
| Mortgages | 93 | 5 122 | | | |
| Guarantees | 410 | 1 521 | 7 340 | 8 059 | |
| Leasing and rent liabilities | 6 019 | 4 995 | 938 | 872 | |
| | 6 522 | 11 638 | 8 278 | 8 931 | |
| Derivative contracts | | | | | |
| Interest rate swaps, nominal value | 572 | 950 | | 235 | |
| Currency derivatives | 2 303 | 1 141 | | | |
| Interest rate option (call option) | | 12 000 | | | |
| Debts secured by mortgages | | | | | |
| on real estate | | | | | |
| Pension loans | | 3 455 | | | |
| Mortgages given | | 2 691 | | | |
| Loans from financial institutions | 65 | 711 | | | |
| Mortgages given | 93 | 2 297 | | | |
| Mortgages given as security, total | 93 | 4 988 | | | |
| Sums to be paid on leasing agreements | | | | | |
| Due in 2002 | 2 656 | 1 687 | 224 | 279 | |
| Due later | 3 216 | 2 256 | 254 | 391 | |
| Total | 5 872 | 3 943 | 478 | 670 | |
| | | | | | |
| | | | | | |

On March 2, 1998 a Group company, Ensto Tools Oy, entered into a long-term rental agreement with the municipality of Askola concerning its Askola production plant. The lease period is fixed for the first seven years and after this valid with a six-month notice period. Ensto Tools has the right to acquire the property during the rental period at a purchase price corresponding to the net construction cost met by the municipality. The annual rental cost of the production plant is 151 430 euros.

Shares and Holdings December 31, 2001

| | Domicile | Holding % | Number of shares | | Nominal value | Book value (1000 €) |
|--|-----------|--------------|---------------------|-----|------------------|------------------------|
| Parent company's holdings in subsidiaries | | | | | | |
| Ensto Audel Oy | Oulunsalo | 52.00 | 88 | EUR | 7 | 849 |
| Ensto Automation Oy | Porvoo | 100.00 | 87 500 | EUR | 1 | 80 |
| Ensto Briticent Ltd. | Dorset | 100.00 | 650 000 | GBP | 650 | 0 |
| Ensto Busch-Jaeger Oy | Porvoo | 79.00 | 1 366 | EUR | 1 839 | 3 276 |
| Ensto China Oy | Porvoo | 100.00 | 10 | EUR | 1 | 10 |
| Ensto Connector Oy | Porvoo | 100.00 | 17 200 | EUR | 2 898 | 1 009 |
| Ensto Czech s.r.o. | Praha | 100.00 | | CZK | 5 000 | 138 |
| Ensto Electric Oy | Porvoo | 86.90 | 5 389 | EUR | 911 | 1 239 |
| Ensto Elekter AS | Tallinna | 100.00 | 6 350 | EEK | 635 | 46 |
| Ensto Ensek AS | Keila | 100.00 | 4 500 | EEK | 3 600 | 737 |
| Ensto Fastighets AB | Stockholm | 100.00 | 1 000 | SEK | 100 | 12 |
| Ensto GmbH Germany | Kelkheim | 100.00 | | DEM | 300 | 0 |
| Ensto Holding AS | Oslo | 100.00 | 35 000 | NOK | 35 000 | 4 266 |
| Ensto Industry Oy | Porvoo | 100.00 | 200 | EUR | 34 | 3 234 |
| Ensto Latvija AS | Riga | 100.00 | 100 | LVL | 30 | 42 |
| Ensto Parts Oy | Porvoo | 100.00 | 3 894 | EUR | 658 | 655 |
| Ensto Sekko Oy | Porvoo | 100.00 | 123 | EUR | 41 | 3 443 |
| Ensto Services AB | Stockholm | 100.00 | 66 700 | SEK | 6 670 | 1 779 |
| Ensto Services Oy | Porvoo | 100.00 | 11 560 | EUR | 1 948 | 857 |
| Ensto Tools Oy | Askola | 100.00 | 2 000 | EUR | 170 | 168 |
| Ensto Trade Oy | Porvoo | 100.00 | 50 | EUR | 8 | 8 |
| TL-Coating Oy | Salo | 100.00 | 140 | EUR | 24 | 4 374 |
| | | | | | | 26 222 |
| Subsidiaries' holdings in Group companies | | | | | | |
| Ensto Busch-Jaeger AB | Borås | 100.00 | 20 000 | SEK | 100 | 235 |
| Ensto Busch-Jaeger AS | Oslo | 100.00 | 1 100 | NOK | 1 000 | 126 |
| Ensto Component AS | Oslo | 100.00 | 600 | NOK | 1 000 | 75 |
| Ensto Control Oy | Porvoo | 100.00 | 3 704 | EUR | 626 | 623 |

| | Domicile | Holding % | Number of shares | | Nominal value | Book value (1000 €) |
|--|----------|--------------|---------------------|-----|------------------|------------------------|
| Ensto Electric Oy | Porvoo | 13.10 | 812 | EUR | 137 | 137 |
| Ensto Elektro OOO | Pietari | 99.00 | | RUR | 90 | 3 |
| Ensto Elsto Kft. | Budapest | 75.93 | 205 | HUF | 20 500 | 318 |
| Ensto Høiness AS | Oslo | 100.00 | 14 000 | NOK | 500 | 3 773 |
| Ensto Idealplast AB | Borås | 100.00 | 2 000 | SEK | 2 000 | 3 225 |
| Ensto Aspol Sp.zo.o. | Straszyn | 100.00 | 1 000 | PLN | 1 500 | 409 |
| Ensto Pol Sp.zo.o | Gdansk | 100.00 | 940 | PLN | 94 | 312 |
| Ensto Saloplast Oy | Salo | 100.00 | 500 | EUR | 1 346 | 5 046 |
| KOy Mikkelin Insinöörinkatu 1 | Porvoo | 100.00 | 25 000 | EUR | 4 205 | 4 205 |
| | | | | | | 18 487 |
| OTHER SHARES AND HOLDINGS Other shares and holdings held by the parent company | | | | | | |
| Baltic Investment Fund | Jersey | | | | | 202 |
| Porvoon A-Asunnot Oy | Porvoo | | 137 | | | 25 |
| Posintra Oy | Porvoo | | 25 | | | 8 |
| Finnish Financial Securities | | | | | | |
| Depositary | Helsinki | | | | | 3 |
| Other shares and holdings | | | | | | 9 |
| | | | | | | 247 |
| Other shares and holdings held by Group companies | | | | | | |
| As Oy Rukantykky | Kuusamo | | 120 | | | 104 |
| As Oy Salon Miilunpohja | Salo | | 46 | | | 31 |
| Other shares and holdings | | | | | | 60 |

Foreign branch offices

Ensto Control Oy, Finland, Sweden Branch Ensto Electric Oy, Finland, Sweden Branch Ensto Sekko Oy, Finland, Sweden Branch 195

Ensto Companies

| | Domicile | Net sales M€ 1.1-31.12.2001 | Personnel 31.12.2001 |
|---|-----------|--------------------------------|-------------------------|
| In Finland: | | | |
| Ensto Saloplast Oy | Salo | 11,0 | 80 |
| Ensto Sekko Oy | Porvoo | 25,0 | 143 |
| Ensto Control Oy | Porvoo | 20,2 | 181 |
| Ensto Electric Oy | Porvoo | 34,0 | 185 |
| Ensto Connector Oy | Porvoo | 4,9 | 22 |
| Ensto Parts Oy | Porvoo | 14,1 | 128 |
| Ensto Tools Oy | Askola | 3,3 | 51 |
| Ensto Oy | Porvoo | 0,0 | 31 |
| Ensto Automation Oy | Porvoo | 3,4 | 31 |
| Sormat Oy ¹⁾ | Rusko | 7,8 | 0 |
| Ensto Busch-Jaeger Oy | Porvoo | 24,4 | 116 |
| Ensto Audel Oy | Oulunsalo | 7,7 | 83 |
| TL-Coating Oy | Salo | 2,9 | 55 |
| Ensto Trade Oy | Porvoo | 2,2 | 6 |
| Ensto Services Oy | Porvoo | 0,0 | 21 |
| In Norway: | | | |
| Ensto Høiness AS | Oslo | 14,4 | 35 |
| Ensto Component AS | Oslo | 3,5 | 7 |
| Ensto Busch-Jaeger AS | Oslo | 2,5 | 7 |
| In Curadan. | | | |
| In Sweden: Ensto Idealplast AB | Borås | 7.6 | 94 |
| Ensto Connector AB ^{$2)$} | Fristad | 7,6 0,7 | 94 |
| | Stockholm | | 10 |
| Ensto Busch-Jaeger AB Ensto Services AB | Stockholm | 5,1 0,0 | 10 |
| LISU SEIVICES AD | SLOCKHOIM | 0,0 | 4 |
| In Estonia: | | | |
| Ensto Elekter AS | Tallinna | 8,1 | 74 |
| Ensto Ensek AS | Keila | 1,7 | 43 |
| | | | |

| | Domicile | Net sales M€ 1.1-31.12.2001 | Personnel 31.12.2001 |
|--|----------|--------------------------------|-------------------------|
| In Latvia : Ensto Latvija AS | Riga | 1,6 | 4 |
| In Russia : Ensto Elektro OOO | Pietari | 0,8 | 7 |
| In Poland: Ensto Pol Sp. z o.o. | Gdansk | 7,4 | 27 |
| Ensto Aspol Sp. z o.o. | Straszyn | 1,0 | 16 |
| In Hungary: Ensto Elsto Kft. | Budapest | 6,4 | 15 |
| In Great Britain: Ensto Briticent Ltd. | Dorset | 5,8 | 20 |
| In Germany: Ensto GmbH Germany | Kelkheim | 0,4 | 2 |
| In the Czech Republic: Ensto Czech s.r.o. | Praha | 2,2 | 6 |
| | | | |
| | | | |
| | | | |
| 1) 1.1 29.6.2001 2) 1.1 30.6.2001 | | | |

Board's Proposal for the Distribution of Profit

The Board of Directors proposes that 0.055 euros

per share or a total of 797 428.50 euros, be paid

out in dividends, and that the remaining 11 888 563 50 euros be retained as non-restricted

Consolidated distributable funds according to the December 31, 2001 balance sheet stand at 21 646 921 euros.

The parent company's profit for the year is 2 180 295 euros, making its distributable funds 12 685 992 euros.

Porvoo February 14, 2002

Marjo Raitavuo Chairman

Heikki Mairinoja

Timo Miettinen

Ensio Miettinen

Esa Saarinen

equity.

Auditors' Report

TO THE SHAREHOLDERS OF ENSTO OY

We have audited the accounting, the financial statements and the corporate governance of Ensto Oy for the period 1.1.2001 - 31.12.2001. The financial statements, which include the report of the Board of Directors and the consolidated and parent company income statements, balance sheets and notes to the financial statements have been prepared by the Board of Directors and the Managing Director. Based on our audit we express an opinion on these financial statements and on corporate governance.

We have conducted our audit in accordance with Finnish Standards on Auditing. Those standards

Porvoo, February 15, 2002

TILINTARKASTAJIEN OY - ERNST & YOUNG Authorised Public Accounting Firm

Risto Järvinen Authorised Public Accountant require, that we perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. The purpose of our audit of corporate governance is to examine that the members of the Board of Directors and the Managing Director have legally complied with the rules of the Companies Act.

In our opinion, the financial statements, which show a consolidated profit of 2 391 thousand

euros, have been prepared in accordance with the Accounting Act and other rules and regulations governing the preparation of financial statements. The financial statements give a true and fair view, as defined in the Accounting Act, of the consolidated and parent company's results of operations and financial position. The financial statements and consolidated financial statements can be adopted and the members of the Board of Directors and the Managing Director of the parent company can be discharged from liability for the period audited by us. The proposal by the Board of Directors regarding the result is in compliance with the Companies Act.

Maj-Britt Jensen Authorised Public Accountant

Board of Directors



Heikki Mairinoja M.Sc. (Eng.) Member



ENSIO MIETTINEN Dr. h.c Member



TIMO MIETTINEN M.Sc. (Eng.) Member



MARJO RAITAVUO B.A. Chairman of the Board as of January 1, 2002



ESA SAARINEN Prof Member

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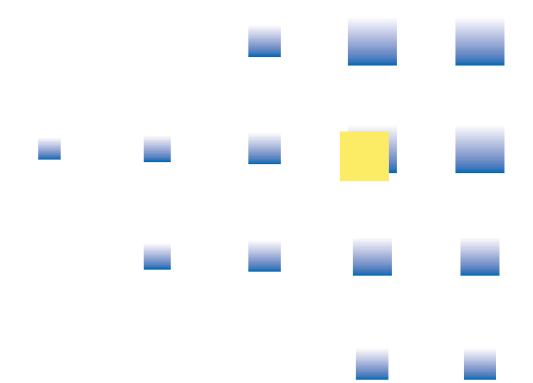
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