# NCC CONSTRUCTION GROUP, FINLAND



## REPORT FOR THE 1.1. - 31.12.2003 ACCOUNTING PERIOD

#### Turnover and results

The NCC Construction Group's turnover in 2003, calculated on the percentage of completion, was MEUR 685.8, an increase of MEUR 38.7 on the previous year (MEUR 647.1 in 2002). The figures for the comparative year (2002) included in the financial statements are pro forma, i.e., NCC Construction's holdings in the divided NCC Finland and Altima for the period 1 January – 30 June 2002. The turnover figure includes MEUR 130.8 (MEUR 131.9) in sales of shares in spec construction and MEUR 32.2 (MEUR 24.4) in sales of tracts of land in the form of plots and shares plus plot transfers to production. The sales of shares have been income-recognised in accordance with the date on which the bills of sale were signed. International operations accounted for MEUR 34.3 (MEUR 21.8) or 5% (3.4%) of the Group's turnover.

The Group's profit before extraordinary items and taxes was MEUR 18.6, being a decrease of MEUR 3.3 on the previous year's figure (MEUR 21.9). The Group's profit from operations before depreciation was MEUR 22.1 (MEUR 25.3), which is 3.2% of turnover (3.9%). The return on investment was 18.7% and the return on equity was 24.8%.

The volume of building construction continued to be steady and the competitive situation was healthy. Housing construction was again strong, but there was scanty demand for business premises. Housing sales went well throughout the year, and sales rates corresponded to the progress of construction. At times there was actually a shortage of completed dwellings that buyers wanted to move straight into. Interest rates were at record lows throughout the year, which helped to boost sales of spec housing construction.

Not all the units reached their profit targets, but for the Group as a whole the volume, net profit and year-end order book were slightly better than the original targets and were even a small improvement on the autumn forecasts.

The good result was due to success in tendering and strong housing sales. There were no loss-making jobs on the order books at the end of the year. The first contract on which life-cycle costs were figured in went well and another contract was won towards the end of the year. In exports, a contract for a shopping centre in Tallinn has made good progress according to plan.

A contributory factor in the good result was the effort deployed in health and safety at work and the resultant lower costs due to accidents and retirement.

#### **BALANCE SHEET STATUS**

The NCC Construction Group's balance sheet total at year-end was MEUR 295.4 (MEUR 251.6 in 2002) and its shareholders' equity was MEUR 53.9 (MEUR 64.6). NCC AB increased NCC Construction Ltd's shareholders' equity by a total of MEUR 8 through an increase in share capital that took place at a share premium. The dividend paid in 2003 to the parent company NCC AB was MEUR 27.9.

Interest-bearing liabilities on the balance sheet at yearend were MEUR 69.9 (MEUR 51.2). Financing expenses net of exchange gains and losses were MEUR 3.5 (MEUR 4.1), which is 0.51% (0.63%) of turnover. Loans to housing companies whose buildings were under construction on the responsibility of NCC Construction Oy totalled MEUR 27.8 (MEUR 11.8) at year-end. Cash in hand and at bank totalled MEUR 21.1 (MEUR 12.7). The equity ratio was 20.9% (28.4%).

The company's liquidity was favourable throughout the financial year.

### Investments

Net capital expenditure on fixed assets amounted to MEUR 1.1 (MEUR 1.7). The capital tied up in plots of land increased by MEUR 17.3 and totalled MEUR 96.0 (MEUR 78.7) at year-end.

#### Group structure

As of 1 January 2003, NCC Finland Oy was divided into three new companies, being NCC Construction Ltd, NCC Property Development Oy and NCC Roads Oy.

Plant hire business was sold in June 2002 to Altima Oy, whose parent company is Altima Group AB, which is owned by NCC AB. The Finnish company Ramirent issued an offer to acquire Altima shares in December.

#### Parent company

NCC Construction Oy's parent company is NCC AB of Sweden, which is one of the Nordic region's leading construction and real estate companies and which has the Nordic region and the Baltic rim as its prime market areas.

After the ownership arrangements effected in Sweden, the parent company of NCC Property Development Oy is NCC Property Development AB and the parent company of NCC Roads Oy is NCC Roads Holding AB. Both companies are subsidiaries of NCC AB.

#### Changes in NCC Construction's Group structure

In the early months of the year, NCC Construction Ltd's subsidiary Optiplan Oy acquired the issued stock of Insinööritoimisto Arena Oy and the business interests of Insinööritoimisto Pekka Korkeila Oy. Action to liquidate Insinööritoimisto Arena Oy was initiated and its business was transferred to Optiplan Oy.

The issued stock of the affiliated company Rakentajien Ekopark Oy was sold and ZAO Eurolog Park Bulkov and ZAO NCC Projects were transferred to inventories. In Lithuania, a company called UAB NCC Pletra was established to concentrate on commissioning housing construction in the future. NCC Construction Ltd acquired the issued stock of NCC Konstrukcija SIA from NCC International Oy and the issued stock of NCC Ehitus Oü was transferred from NCC International Oy's balance sheet to NCC Construction Ltd's balance sheet. The Estonian company Inrestauraator Ehitus Oü was merged with NCC Ehitus Oü, and the corporate form of NCC Ehitus Oü was changed from Oü to SA. The name of the estate agency Puolimatkan LKV Oy was changed to NCC Koti LKV Oy.

#### The profit centres

NCC Construction's field of business is construction, including but not limited to the construction of housing, business premises, commercial properties and public works. NCC Construction has twelve profit centres: building construction in the Helsinki Metropolitan Area, housing construction in the Helsinki Metropolitan Area, Uusimaa and Southern Häme, Southwest Finland, Central Finland, Eastern Finland, Northern Finland, international operations, construction design, business development, real estate procurement and business premises development, and service units. International operations are the responsibility of the subsidiary NCC International Oy, together with its subsidiaries and sister companies in the Baltic countries and Russia. Full-service construction design is the responsibility of Optiplan Oy and its subsidiaries.

#### Output

Construction output broke down into the following percentage figures:

	2003	2002
New housing construction	53%	44%
Other building construction	31%	39%
Renovation	10%	12%
Civil engineering	-%	1%
International construction	6%	4%

During the financial year, 3,216 dwellings were completed (2,392), of which 1,128 (538) were privately financed spec construction. The number of dwellings under construction was 2,839 (3,329), of which 1,072 (1,027) were privately financed spec construction. During the financial year, the construction of 1,201 (1,066) privately financed spec construction dwellings was started, 1,157 (1,147) spec construction dwellings were sold, and the number of unsold, completed spec dwellings at year-end was 42 (84).

### Board of Directors, corporate management and auditors *Board of Directors*

Until 17 June 2003 Alf Göransson, chairman Björn Andersson Ulf Wallin Timo U. Korhonen

17 June - 1 October 2003 Alf Göransson, chairman Ann-Sofie Danielsson Ulf Wallin Timo U. Korhonen

As of 1 October 2003 Alf Göransson, chairman Ann-Sofie Danielsson Ulf Wallin Staffan Bennerdt Timo U. Korhonen

Kari Korpela served as secretary to the Board of Directors.

#### Corporate management

NCC Rakennus Oy:n toimitusjohtajana toimii diplomi-insinööri Timo U. Korhonen ja yhtiön varatoimitusjohtajana toimii talousjohtaja, ekonomi Jukka Lahtinen.

#### Auditors

The auditor of NCC Construction Oy is KPMG Wideri Oy Ab, with Juha Jokinen, APA, as the auditor in charge.

#### Personnel

At year-end, the parent company, NCC Construction Oy, had 1,957 employees (1,864 in 2002). The Group had 2,287 (2,155) employees at year-end. NCC Construction Oy had an average of 1,922 (1,824) employees during the year and the Group had 2,145 (2,039). The increase in personnel was particularly due to recruitment caused by the dynamic growth in volume in housing construction in the Helsinki Metropolitan Area.

There were substantial activities in personnel development and training: there were a hundred courses, 2,420 course days, and 1,257 course participants, and direct training costs without wages and salaries amounted to EUR 567,325, which was 95% of the training budget.

The backbone of training activities was formed by diploma training programmes for both construction workers and office personnel. The main emphasis was on the following: health and safety at work, job site economy and scheduling management, building codes, IT, language skills and contractual methods. Customer service training for TähtiKoti and training for the electronic invoicing system were arranged in all profit centres. Training was arranged for management by results and for progress interviewing. Training on competition legislation was attended by 180 people responsible for making agreements. The third course in corporate management training was started. In the trainee programme, 350 trainees were hired. Targets for the reduction of accidents on sites were made part of the management result targets and safety on building sites was successfully improved. In occupational health care, activities for maintaining working fitness were emphasised, for example, by arranging combined early rehabilitation courses for site operatives and office personnel.

During the year, a new shop steward system for the employees was negotiated. Ethical business rules were drawn up for the NCC Group and training in them was initiated.

### Development

The main thrust in development work in 2003 was on improving housing, purchasing and logistics, project management and product modelling.

The TähtiKoti service concept was commercialised. Also, TähtiKoti training was carried out throughout the company and the technical solutions for NCC's housing product were updated.

Purchasing was vigorously developed. The aim was to use bulk more effectively. Joint operating models were developed with key suppliers.

In project management, the focus was on improved management of time and economy as well as logistics and material flows.

Further developments were made in product modelling, with pilot sites in business premises and housing projects. A TEKES project concerning product modelling was also launched. The further development of the Eco concept was also vigorous and it was refined into a Nordic Eco concept.

Research and development costs were booked as annual expenses.

#### Orders in hand

The NCC Construction Group's non-income-recognised orders in hand in-creased significantly over the end of the previous year, being MEUR 422 (MEUR 315) at year-end. Foreign projects accounted for roughly 8% (5%) of the orders held. Of the orders in Finland, two thirds are in the Helsinki Metropolitan Area, the largest being phase II of the construction of Leppävaara shopping centre.

#### Outlook for 2004

Both internationally and in Finland, economic trends were uncertain throughout the year, although towards the end of the year the cyclic prospects improved and confidence in steady economic improvement strengthened.

There are signs of recovery in international economic trends. Consumer-driven economic growth in the USA was strong towards the end of 2003, and the purchasing managers' index has been high and rising for half a year. In Europe, exports and growth are held back by the dynamic appreciation of the euro against the dollar. In the big European states, particularly Germany, expectations of industrial output and trade are rising.

Expectations of the Finnish economy are also slowly growing in strength along with the international recovery. However, uncertainty is caused by ongoing industrial layoffs and redundancies and by the high rate for the euro, which disrupts export growth.

Consumers' confidence in their own economic trend has held steady. There appears to be little pressure to increase interest rates. The firm confidence of consumers in their economy, combined with low interest rates, will have a positive impact on the market for privately financed housing production.

The cyclic picture of construction has remained steady on the whole, but there are differences between sectors. The volume of new building construction is expected to decline by roughly one per cent. The reason for this is particularly the still low level of office construction plus the record low volume of state-subsidised housing production. Renovation will grow steadily and the level of privately financed housing construction will remain steady. Large infrastructure building projects will boost the amount of civil engineering by roughly 3%.

NCC Construction Ltd will continue the strong development of privately financed housing production in centres of growth and it will deploy effort in life-cycle expertise and renovation.

The main thrust in international operations will be to increase spec and negotiated contract production in the Baltic countries. In Russia, construction on a traditional construction export basis will be continued, particularly for Western clients.

# INCOME STATEMENTS

		(€ 1,000)	proforma		proforma
			•		protorma
	Reference	GROUP 1.131.12.2003	PAI 1.131.12.2002	RENT COMPANY 1.131.12.2003	1.131.12.2002
Turnover	1.1.	685,772	647,070	651,657	624,347
Increase (+)/ decrease (-) in stocks of					
finished and unfinished goods		3,252	-510	3,517	-2,072
Production for own use		-37	307	-37	307
Other operating income	1.2.	2,184	1,160	2,371	1,322
Materials and services	1.3.	538,314	493,449	516,049	481,087
Personnel expenses	1.4.	80,569	82,583	72,187	74,533
Depreciation and write-downs	1.5.	2,690	4,409	2,038	3,673
Other operating costs	1.6.	47,455	42,328	44,777	38,698
Operating profit		22,143	25,258	22,457	25,913
Financial income and expenses	1.7.	-3,573	-3,389	-2,909	-2,783
Profit before extraordinary items		18,570	21,869	19,548	23,130
Extraordinary items	1.8.	-5,427	1,000	-6,592	448
Profit before appropriations and taxes		13,143	22,869	12,956	23,578
Appropriations	1.9.			628	1,762
Direct taxes	1.10.	-3,878	-5,261	-4,688	-6,732
Net profit for the year		9,265	17,608	8,896	18,608

# BALANCE SHEETS

		(€ 1,000)	proforma		proforma
		GROUP	PAR	ENT COMPANY	
	Reference	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002
ASSETS					
	2.1				
Fixed assets	2.1.	7 464	2 055	1.006	2 402
Intangible assets Consolidation goodwill	2.1.1. 2.1.1.	2,464 397	3,055 350	1,886	2,403
Tangible assets	2.1.1.	3,442	4,564	2,942	3,983
Investments	2.1.2.	1,337	1,361	4,855	4,556
Investments	2.1.3.	7,640	9,330	9,683	10,942
		7,010	5,550	5,005	10,512
Current assets	2.2.				
Inventory	2.2.1.	179,545	141,002	175,107	136,973
Deferred tax receivables	2.6.1.	2,798	2,156	,	,
Current receivables	2.2.3.	84,330	86,430	75,506	84,742
Cash in hand and at banks		21,070	12,694	18,002	10,264
		287,743	242,282	268,615	231,979
Assets		295,383	251,612	278,298	242,921
LIABILITIES AND SHAREHOLDERS' EQUITY					
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Shareholders' equity	2.3.				
Share capital	2.0.	5,365	4,365	5,365	4,365
Share premium account		36,412	29,412	36,412	29,412
Retained profits		2,852	13,180	1,728	11,056
Net profit for the year		9,265	17,608	8,896	18,608
¥		53,894	64,565	52,401	63,441
Minority interest		2	2		
Accumulation of appropriations	2.4.			1,531	2,159
	2.5	5 710	0.400	5 605	7 0 2 2
Obligatory reserves	2.5.	5,710	8,496	5,685	7,932
Liabilities	2.6.				
Deferred tax liabilities	2.6.1.	444	626		
Non-current liabilities	2.6.2.	27,028	20,728	27,028	20,728
Current liabilities	2.6.3.	208,305	157,195	191,653	148,661
	2.0.0.	235,777	178,549	218,681	169,389
		,,			,
Liabilities and shareholders' equity		295 <i>,</i> 383	251,612	278,298	242,921
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# STATEMENTS OF SOURCE AND APPLICATION OF FUNDS

	(€ 1,000)	proforma		proforma
	GROUP		ENT COMPANY	protorma
	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002
Cash flow from business operations				
Profit before extraordinary items	18,570	21,869	19,548	23,130
Adjustments:				
Profit and loss from disposal of material				
and immaterial goods	-137	671	-137	-297
Planned depreciation	2,690	4,409	2,038	3,673
Financing income and expenses not paid	1,133	2,300	1,118	-249
Increase (+)/ decrease (-) in uninvoiced portion of				
handed-over and partially income-recognized projects				
and post-completion reserves	12	-7,011	1,109	-4,820
Increase (+)/ decrease (-) in obligatory reserves	-2,786	2,786	-2,247	2,415
Cash flow before change in working capital	19,482	25,006	21,429	23,852
Change in working capital:				
Increase (-)/decrease in trade receivables	574	-3,042	6,077	-5,847
Increase (-)/decrease in loan receivables from	071	0,012	0,077	0,017
housing associations and real estate holding	3,834	12,533	3,990	13,882
Increase (-)/decrease in current	5,051	1_,000	0,000	10,002
non-interest-bearing receivables	-207	11,297	2,486	-3,759
Increase(-)/ decrease (+) in inventories	-38,543	799	-38,135	5,538
Increase (+)/decrease in trade payables	3,012	-1,706	534	-2,203
Increase (+)/decrease in construction fund commitment		17,557	21,284	13,321
Increase (+)/decrease in advances received	13,069	5,399	9,167	4,859
Increase(+)/decrease(-) in non-interest-bearing debts	-3,500	-45,538	-4,803	10,471
Change in working capital:	-359	-2,701	600	36,262
	10 122	22.205	22.020	CO 114
Cash flow from business operations before taxes	19,123	22,305	22,029	60,114
Direct taxes paid	-3,881	-6,092	-3,866	-3,554
Cash flow from business operations (A)	15,242	16,213	18,163	56,560
Cash flow from investments:				
Investments in material and immaterial goods	-2,208	-1,509	-1,935	-2,592
Income from disposal of material and immaterial goods	1,345	-293	1,293	1,060
Increase (+)/ decrease (-) in minority interests	0	-532	1,235	1,000
Cash flow from investments (B)	-863	-2,334	-642	-1,532
Cash now from investments (b)	-005	-2,004	-042	-1,552
Cash flow from financing				
Increase (-)/ decrease (+) in interest-bearing loan receivable	S		-3,161	1,849
Dividend	-27,936	-13,869	-27,936	-13,869
Share issue	8,000	0	8,000	0
Increase (+)/ decrease (-) in interest-bearing debts	18,743	-5,000	18,675	-43,410
Group contribution received/ paid	-4,810	0	-5,361	-3,211
Cash flow from financing (C)	-6,003	-18,869	-9,783	-58,641
Increase(+)/ decrease (-) in liquid assets (A+B+C)	8,376	-4,990	7,738	-3,613
Liquid assets at start of year	12,694	17,684	10,264	13,877
Liquid assets at year-end	21,070	12,694	18,002	10,264
Liquid assets at year ond	_1,070	12,007	10,002	10,204

# ACCOUNTING CONVENTIONS

#### CONSOLIDATION CONVENTIONS

#### Scope of the consolidated financial statements

The consolidated financial statements combine the parent company, NCC Rakennus Oy, and all the Group companies and associated companies included in fixed assets.

#### Cross-holdings of shares

Acquisition accounting has been applied to the consolidated financial statements.

The acquisition cost of shares in subsidiaries has been eliminated against the subsidiaries' shareholders' equity at the time of acquisition.

The difference arising from the elimination has been treated as goodwill or a Group reserve, which is either depreciated or debited according to plan.

#### Internal transactions and margins

Intra-Group transactions, unrealized margins on internal deliveries, internal receivables and debts have been eliminated, as has internal distribution of profits.

#### Minority interest

Minority interest has been shown in compliance with the principle of materiality as a separate item in the balance sheet. In accordance with the relevance principle the minority interest has not been separated in income statement.

#### Translation adjustments

The figures for the financial statements of foreign companies in the Group have been converted into Euros at the rate issued by the ECB on the date of closing the books. Translation profits and losses arising from the elimination of foreign subsidiaries' shareholders equity have been entered in the income statement.

#### Associated companies

Associated companies have been consolidated by the equity method. A proportion of associated companies' net profits/losses for the year, according to the percentage holding, is given under Other operating costs.

### TURNOVER AND PRINCIPLES OF

#### INCOME-RECOGNITION

In the calculation of turnover, sales revenue is subjected to a deduction of indirect taxes and of exchange-rate differences on the sales revenue of projects denominated in foreign currency where these are not hedged with forward rate agreements or other similar agreements.

Turnover includes the share of building work and the share trading B37 as well as plots at their acquisition cost. B61 on which NCC Rakennus Oy acts as a contractor for construction on a plot form+B41erly owned by the company, turnover includes the proportion of the building work and the value of the plots at market prices.

#### Income-recognition of long-term projects

Long-term projects are recognized as income on the basis of their percentage of completion. All projects are counted as long-term when they extend into two financial years. The percentage of completion method applies to all contracting agreements, cost-plus-fee contracts, target cost agreements, design-build agreements and other contracts as well as all spec projects in which a contract agreement is made with a company-owned housing society or building management company.

The percentage of completion method is applied from the month in which the construction work begins or the first account sales are recorded, ending in the month in which the job is handed over to the client.

On the Group level gross margin in contracts amounting to more than SEK 100 million (approc. MEUR 10.8) will not be incomerecognised according to the percentage of completion method until the completion level exceeds 50%.

The degree of completion is calculated as a ratio of the actual projects costs relative to the forecast total costs. The market-based construction margin of long-term spec housing projects and commercial building projects which are to be sold at the company's own risk is income-recognized on the basis of the percentage of completion or on the percentage of shares sold in the co-op, whichever is the lower. In spec projects and in partnership projects the margin of plot sales was income-recognized on the basis of the percentage of completion for the first time this year. Sales of shares are booked in the income statement on the basis of the deeds of purchase.

The residual value of work in progress after the application of the percentage of completion method is based on the variable acquisition costs of projects during the development and planning stage.

#### ITEMS DENOMINATED IN FOREIGN CURRENCY

Receivables and debts in foreign currency have been translated into Finnish currency at the average rate quoted by the ECB on the date of closing the books.

An exception to this is receivables hedged with forward rate agreements, which are valued at the forward rate.

Exchange rate differences on the receivables and debts, denominated in foreign currency, of long-term projects hedged with forward rate agreements or similar are given under Financing income and expenses.

#### VALUATION OF INVENTORY

Inventory has been valued at the variable acquisition costs or the probable resale price, whichever is the lower.

#### VALUATION OF FIXED ASSETS

Fixed assets are entered on the balance sheet at the acquisition cost less planned depreciation. Planned depreciation has been calculated as straight-line depreciation on fixed assets over their economic life.

The depreciation periods are as follows:

Years
5 - 10
11
5 - 20
5 - 10
10
5 - 15

### PENSION ARRANGEMENTS AND THE MATCHING OF PENSION EXPENSES

Pensions have been arranged through pension insurance companies. Pension expenses are matched in the financial statements on an accrual basis.

#### **OBLIGATORY RESERVES**

Those future expenses are booked as costs for the accounting period in the form of obligatory reserves to which the company has committed itself and to which equivalent revenue is unlikely to accrue. These include, for example, the estimated guarantee expenses of long-term projects that have been handed over and the loss exceeding the probable recognition as an expense of a long-term project in progress.

#### **APPROPRIATIONS**

Depreciation differences are appropriations. The total of the accumulated appropriations in the financial statements is divided into tax liability and shareholders' equity. The change in appropriations for the financial year, less tax liability, is included in the year's net profit.

The part of the appropriations booked in shareholders' equity is not counted as part of the Group's disposable assets.

#### INCOME TAXES

Entered in the income statement as income taxes are the taxes calculated under tax regulations on the Group companies' profit for the financial year, adjustments of previous years' taxes, and deferred taxes.

The deferred tax liability or credit is calculated for the interim differences between taxation and the financial statements, using the tax rate for following years confirmed as at the date of closing the books. The balance sheet includes the deferred tax liability in toto and the deferred tax credit is shown at the probable amount. Deferred tax liabilities and credits are dealt with only in the consolidated financial statements.

		(€ 1,000)	proforma		proforma
		GROUP		RENT COMPANY	
1.1.	TURNOVER	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002
	Turnover by divisions				
	Building construction in Finland	651,657	623,401	651,657	623,401
	International operations	34,331	21,841	,	,
	Building design	7,815	7,279		
	Other business	284	1,395		946
	Less intra-Group	-8,315	-6,846		
	Turnover, total	685,772	647,070	651,657	624,347
	Turnover includes sales of shares in spec construction				
	Building construction in Finland	130,810	131,864	130,810	131,864
	Total	130,810	131,864	130,810	131,864
	100	150,010	151,001	150,010	151,001
	Turnover includes sales of plots and shares in				
	plots as well as plot transfers to production				
	Building construction in Finland	32,189	24,420	32,189	24,420
	Total	32,189	24,420	32,189	24,420
	Turnover by market area				
	Finland	659,756	632,076	651,657	624,347
	Russia	5,594	11,376	051,057	024,347
	Estonia	24,455	6,874		
	Lithuania	66	-102		
	Latvia	4,215	3,693		
	Less intra-Group	-8,314	-6,847		
	Turnover, total	685,772	647,070	651,657	624,347
		,	,	,	,
	Percentage in turnover of projects				
	not yet handed over at year-end	236,065	246,313	211,165	236,171
1.2.	Other operating income				
1.2.	Profits on the sale of fixed assets	794	462	307	441
	Service income	2,064	957	2,064	873
	Other	53	42	_,	8
	Less intra-Group	-727	-301		
	Other opereating income, total	2,184	1,160	2,371	1,322
1.2	=				
1.3.	Materials and services				
	Materials, supplies and goods:	00 601	00 051	86.050	QE 404
	Purchases during the year Purchases of land and shares and issues	89,681 198,037	89,854 151,459	86,950 198,028	85,404 150,540
	Change in inventory (increase-/decrease+)	-35,291	3,078	-34,618	3,467
	Change in inventory (increase-/ uccrease+)	252,427	244,391	250,360	239,411
			-,	.,	
	External services	285,887	249,058	265,689	241,676
	Materials and services, total	538,314	493,449	516,049	481,087

### NOTES TO THE FINANCIAL STATEMENTS

		(€ 1,000)	proforma		proforma
		GROUP		RENT COMPANY	
1.4.	Personnel expenses and number of personnel	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002
1.4.	Personnel expenses:				
	Wages and salaries	65,012	64,781	58,282	58,358
	Pension expenses	11,656	8,885	10,624	7,870
	Other personnel expenses	3,901	8,917	3,281	8,305
	Total	80,569	82,583	72,187	74,533
	10(2)	80,309	62,363	/2,10/	74,333
	Management salaries and emoluments:				
	8	601	E0/	447	250
	Presidents	691	584	442	350
	The agreed pensionable age for Board members employed	thy NCC Rak	ennus Ovis 60		
	The costs of the share option programme carried out by I				
	as income statement years 1999 - 2001.		cognized		
	Average number of personnel for year:				
	- Salaried	934	900	800	765
	- Wage-earners	1,211	1,139	1,122	1,059
	Total	2,145	2,039	1,122	1,033
	10(2)	2,145	2,039	1,922	1,024
	Number of personnel at year-end:				
	- Salaried	1,028	994	797	783
	- Wage-earners	1,259	1,161	1,160	1,081
	Total	2,287	2,155	1,957	1,864
	=	,	,	,	,
1.5.	Depreciation and write-downs				
	Intangible rights	268	211	186	152
	Goodwill	793	1,018	645	869
	Consolidation goodwill	137	112		
	Other long-term expenditure	5	5	5	5
	Buildings and structures	1	28	1	28
	Machinery and equipment	1,486	3,035	1,201	2,619
	Total =	2,690	4,409	2,038	3,673
1.6.	Other operating costs				
	Rents	16,690	10,795	15,931	9,874
	Voluntary personnel expenses	1,944	1,990	1,810	1,823
	External administrative services	1,856	1,615	1,828	1,646
	Other office and administrative expenses	7,327	7,186	6,240	6,091
	Other construction expenses	18,442	20,435	17,780	18,662
	Other operating costs	1,196	307	1,188	602
	Other operating costs, total	47,455	42,328	44,777	38,698
	= = = = = = = = = = = = = = = = = = = =	,	,====================================	,	- 5,000

		(€ 1,000)	proforma		proforma
		GROUP		RENT COMPANY	
1.7.	Financial income and expenses	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002
1000	Dividend income				
	From Group companies			25	
	From others	5	236	5	236
		5	236	30	236
	Total income from investments included in assets, total	5	236	30	236
	Other interest and financial income				
	From Group companies	174	605	852	963
	From others	97		26	
		271	605	878	963
	Interest income from long-term investments included in	<b>2</b> 7	0.11	000	1 100
	assets and other interest and financial income, total	276	841	908	1,199
	Interest expenses and other financial expenses				
	From Group companies	3,289	4,031	3,607	4,031
	From others	240	61	209	21
		3,529	4,092	3,816	4,052
	Exchange rate gains				
	Calculated exchange rate gains	4	252		
	Realized exchange rate gains	159	94	0	87
	Exchange rate losses	163	346	0	87
	Calculated exchange rate losses	482	454		
	Realized exchange rate losses	102	30	1	17
		483	484	1	17
	Exchange rate differences, net	-320	-138	-1	70
	Financial income and expenses, total	-3,573	-3,389	-2,909	-2,783
	_				
1.8.	Extraordinary items				
	Group contributions received		1 000	63	97
	Profit of machinery of the Construction	F 407	1,000		1,000
	Group contributions paid Extraordinary items, total	5,427 5,427	1,000	6,655 -6,592	649 448
	=	5,427	1,000	-0,392	0++
1.9.	Appropriations				
	Difference between scheduled depreciation				
	and depreciation in taxation			-628	-1,762
				-628	-1,762
1.10.	Direct taxes				
	Income tax on actual business	4,688	6 970	1 600	6 725
	- for financial year - for previous years	4,088	6,829 150	4,688	6,735 -3
	Change in deferred tax liability	-825	-1,718		-3
	Direct taxes, total	3,878	5,261	4,688	6,732
		-,0	-,	.,==5	-,

# 2.1. FIXED ASSETS / GROUP 2.1.1. Intangible assets

(€ 1,000)

2.1.1.	Intangible assets						
		Intangible	<b>C</b> 1 11	Other long-term	<b>T</b> 1	Consolidation	
		rights	Goodwill	liabilities	Total	Goodwill	
	Acquisition cost 1 Jan.	2,322	8,017	415	10,754	1,159	
	Increases 1 Jan31 Dec.	475	8,017	415	475	1,139	
	Acquisition cost 31 Dec.	2,797	8,017	415	11,229	1,342	
	Accumulated depreciation and	2,191	8,017	415	11,229	1,342	
	1	1 710	E E 70	409	7 600	200	
	write-downs 1 Jan.	1,718	5,573	408	7,699	809	
	Depreciation for financial year	268	793	5	1,066	136	
	Accumulated depreciation 31 D	ec. 1,986	6,366	413	8,765	945	
	Book value 31 Dec.	811	1,651	2	2,464	397	
212	Tangible assets	Buildings and	Machinery and	Other tangible			
2.1.2.		structures	equipment	assets	Total		
		0	17 204	0.0	12 400		
	Acquisition cost 1 Jan.	9	13,384	96	13,489		
	Increases 1 Jan31 Dec.		909		909		
	Decreases 1 Jan-31 Dec.		-1,358		-1,358		
	Acquisition cost 31 Dec.	9	12,935	96	13,040		
	Accumulated depreciation and						
	write-downs 1 Jan.	3	8,922		8,925		
	Accumulated depreciation of dee	creases					
	and appropriations		-814		-814		
	Depreciation for financial year	1	1,486		1,487		
	Accumulated depreciation 31 D	ec. 4	9,594	0	9,598		
	Book value 31 Dec.	5	3,341	96	3,442		
	Consolidation records						
	Consolidation reserve	50					
	Acquisition cost 1 Jan.	53	_				
	Acquisition cost 31 Dec.	53					
	Accumulated income-recognition		_				
	Book value 31 Dec.	0	_				
2.1.	FIXED ASSETS/ PARENT CON	MPANY					
2.1.1.	Intangible assets						
		Intangible		Other long-term			
		rights	Goodwill	liabilities	Total		
	Acquisition cost 1 Jan.	1,117	6,980	31	8,128		
	Increases 1 Jan31 Dec.	319	-		319		
	Acquisition cost 31 Dec.	1,436	6,980	31	8,447		
	Accumulated depreciation	,	.,		-,		
	and write-downs 1 Jan.	655	5,046	24	5,725		
	Depreciation for financial year	186	645	5	836		
	Accumulated depreciation 31 D		5,691	29	6,561		
			5,001		0,001		
	Book value 31 Dec.	595	1,289	2	1,886		
	:						

### 2.1.2. Tangible assets

(€ 1,000)

	Buildings and structures	Machinery and equipment	Other tangible assets	Total	
Acquisition cost 1 Jan.	9	9,230	95	9,334	
Increases 1 Jan31 Dec.		655		655	
Decreases 1 Jan-31 Dec.		-1,259		-1,259	
Acquisition cost 31 Dec.	9	8,626	95	8,730	
Accumulated depreciation and					
write-downs 1 Jan.	3	5,348		5,351	
Accumulated depreciation of decreases					
and appropriations		-765		-765	
Depreciation for financial year	1	1,201		1,202	
Accumulated depreciation 31 Dec.	4	5,784	0	5,788	
Book value 31 Dec.	5	2,842	95	2,942	

The machinery and equipment of the Construction Division are included in the balance sheet item Machinery and equipment. In accordance with the relevance principle the balance sheet value of plant has not been separated from Machinery and equipment.

	(€ 1,000)	proforma		proforma
	GROUP		RENT COMPANY	
	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002
2.1.3. Investments				
Shares in Group companies			<b>B</b> 00 <b>F</b>	<b>a</b>
Acquisition cost 1 Jan.			2,895	2,895
Increases 1 Jan31 Dec.			700	
Acquisition cost 31.12.			3,595	2,895
Shares in associated companies				
Acquisition cost 1 Jan.	371	371	671	671
Increases 1 Jan31 Dec.	379			
Decreases 1 Jan31 Dec.	-652		-650	
Acquisition cost 31.12.	98	371	21	671
Stocks and shares in other companies				
Acquisition cost 1 Jan.	990	990	990	990
Increases 1 Jan31 Dec.	261		261	
Decreases 1 Jan31 Dec.	-12		-12	
Acquisition cost 31.12.	1,239	990	1,239	990
-				
Investments, total	1,337	1,361	4,855	4,556

### NOTES TO THE FINANCIAL STATEMENTS

	Quantity	Holding %	Currency	Par value	(€ 1000 Boo valu
Shares in subsidiaries held by the parent com			C	1.67	2 50
NCC International Oy, Helsinki <sup>1</sup> )	7,965	99.56 %	€	167	2,564
Optiplan Oy, Turku	100	100 %	€	168	307
SIA NCC Konstrukcija, Latvia	200	100 %	LVL	2	697
PMA-palvelut Oy, Helsinki	100	100 %	€	17	17
NCC Koti LKV Oy, Vantaa	15	100 %	€	3	3
NCC Ehitus As, Viro	4,000	100 %	EEK	400	3
Vuorenvarma Ky, Vantaa		100 %	€		4
Shares in subsidiaries, total					3,595
Shares in associated companies held by the pa					
Arandur Oy	210	33.33 %	€	21	21
Shares in subsidiaries held by subsidiaries	25	0.44 %	£	1	
NCC International Oy, Helsinki <sup>1)</sup>	35		€	1	100
Insinööritoimisto Arena Oy, Helsinki	60	100 %	€	8	123
ZAO Rapko (Rapco Ltd), Moscow, Russia	10	100 %	RUB		
ZAO NCC, Moscow, Russia	100	100 %	RUB	10	
ZAO NCC North-West, Russia	100	100 %	RUB	16	
UAB NCC Pletra, Lithuania	100	100 %	LTL	10	
UAB NCC Statyba, Lithuania	150	100 %	LTL	15	21
UAB Optiplanas, Lithuania	400	100 %	LTL	160	1
1) Group holding totals 100%.	100	100 /0		100	-
Shares in associated companies held by a sub	sidiarv				
KP-Kaupunkiprojektien Kehitys Oy, Helsink		33.30 %	€	3	:
Other stocks and shares held by the Group					
Asunto Oy Tahkon Birdie	2,778		€		23
Asunto Oy Riihentausta			€		20
Kiinteistö Oy Ojamonpatruuna	23		€		82
Kiinteistö Oy Rukan Valkeisrinne	140		€		128
Kiinteistö Oy Rukan Tähtikelo	5,000		€		112
	120		€		6
Kiinteistö Oy Kokkolan Isokatu 5					
Kiinteistö Oy Seinäjoen Yhdyskulma	716		€		11
Tahko Golf Club Oy	13		€		6
Golf Talma Oy	1		€		1
Willimiehen Golf Oy	2		€		1
Oustroi Oy	17		€		1
Tampereen Teknologiakeskus Oy	664		€		14
Jyväskylän Teknoligiakeskus Oy	6		€		2
Teknologiakeskus Kareltek Oy	2,000		€		-
Keskinäinen Eläkevakuutusyhtiö Etera	_,		€		-
Elisa Communication Oyj	35,946		€		12
Joensuun Puhelin Oy	17		€		-
Loviisan Puhelin Oy	4		€		
Kymen Puhelin Oy	9		€		:
Kuopion Puhelinyhdistys Oy	13		€		
Päijät-Hämeen Puhelinosuuskunta	17		€		
Oulun Puhelin Oy	28		€		
Tampereen Puhelin Oyj	8,750		€		1
Etelä-Satakunnan Puhelin Oy	1		€		-
Forssan Seudun Puhelin Oy	10		€		
Hämeen Puhelin Oy	4		€		
Salon Seudun Puhelin Oy	6		€		
Riihimäen Puhelin Oy	1		€		
Lännen Puhelin Oy	3		€		
Vaasan läänin Puhelin Oy	2		€		
Ksp Yhtiöt Oyj	2,140		€		
Suomen Talotekniikan Kehityskeskus Oy	1		€		
Other stocks and shares held by the Group to			-		1,239
Curci stocks and shares new by the Group to	(ai				1,2

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	(€ 1,000)	proforma		proforma	
	GROUP	PARENT COMPANY		1 1 01 10 0000	
2.2. CURRENT ASSETS	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002	
2.2.1. Inventory					
Materials and supplies					
Work in progress	8,568	5,316	7,520	4,004	
Plot-owning companies and plots	81,312	68,036	79,738	67,239	
Shares in companies under construction	83,763	54,130	83,763	54,130	
Shares in completed companies	4,086	11,600	4,086	11,600	
Other inventory	1,816	1,920			
Inventory, total	179,545	141,002	175,107	136,973	
Income-recognition according to percentage of completion affects the balance sheet items as follows: Assets					
Work in progress	230,505	249,147	201,983	235,236	
Less percentage of completion income recognition	-221,937	-243,831	-194,463	-231,232	
Work in progress	8,568	5,316	7,520	4,004	
Liabilities and shareholders' equity	200.021	206 221	240.025	270 222	
Advances received	289,931	296,231	249,925	278,232	
Less percentage of completion income recognition Advances received	-252,850 37,081	-272,219 24,012	-220,083 29,842	-257,557 20,675	
Advances received	57,001	24,012	23,042	20,073	
<b>Receivables from and debts to housing associations and</b> Current	real estate hold	ling companies			
Trade receivables	9,381	6,613	7,466	6,613	
Loan receivables	18,582	22,416	17,151	21,141	
	27,963	29,029	24,617	27,754	
Construction fund commitments	66,898	45,495	66,779	45,495	
2.2.3. Current receivables Trade receivables	45,494	48,866	37,679	45,635	
Receivables from Group companies					
Trade receivables	3,061	263	2,759	880	
Loan receivables	5,001	200	9,310	6,150	
Accrued assets		14	359	110	
	3,061	277	12,428	7,140	
Loan receivables	19,385	23,295	17,933	21,923	
Accrued assets	16,390	13,992	7,466	10,044	
	35,775	37,287	25,399	31,967	
Current receivables, total	84,330	86,430	75,506	84,742	
- Material items included in a second access					
Material items included in accrued assets Value-added taxes	5,271	3,355	940	659	
Uninvoiced portion of projects	5,271	5,555	540	055	
handed-over and partially income-recognized	8,271	6,170	4,051	3,909	
Personnel expenses	42	596	3	596	
Group contributions received	. 4	200	62	97	
Other accrued assets	2,806	3,885	2,769	4,893	
Accrued assets, total	16,390	14,006	7,825	10,154	
<i>,</i> =	,	,	,	,	

### NOTES TO THE FINANCIAL STATEMENTS

		(€ 1,000)	proforma		proforma
		GROUP 1.131.12.2003	PARENT COMPANY		1 1 21 12 2002
2.3.	Shareholders' equity	1.131.12.2003	1.131.12.2002	1.131.12.2003	1.131.12.2002
	Share capital	1 2 65	1.265	4.2.65	1 2 65
	Share capital 1 Jan.	4,365	4,365	4,365	4,365
	Subscription issue	1,000	1 265	1,000	1 265
	Share capital 31 Dec.	5,365	4,365	5,365	4,365
	Share premium account				
	Share premium account 1 Jan.	29,412	29,412	29,412	29,412
	Subscription issue above par value	7,000	20,112	7,000	20,112
	Share premium account 31 Dec.	36,412	29,412	36,412	29,412
	Retained profits			/	
	Retained profits 1 Jan.	30,788	27,049	29,664	24,925
	Dividend	-27,936	-13,869	-27,936	-13,869
	Retained profits 31 Dec.	2,852	13,180	1,728	11,056
	Net profit for financial year	9,265	17,608	8,896	18,608
	Net pront for infancial year	9,205	17,008	8,890	18,008
	Shareholders' equity, total 31 Dec.	53,894	64,565	52,401	63,441
	=				
	Distributable shareholders' equity	2 052	12 100	1 720	11.050
	Retained profits	2,852	13,180	1,728	11,056
	Net profit for financial year Portion of accumulated depreciation difference	9,265	17,608	8,896	18,608
	entered in shareholders' equity	-1,087	-1,533		
	Total	11,030	29,255	10,624	29,664
	=	11,030	29,233	10,024	29,004
2.4.	Accumulation of appropriations				
	Accumulated depreciation difference, total				
	Depreciation difference 1 Jan.			2,159	3,921
	Increase / decrease			-628	-1,762
	Depreciation difference 31 Dec.			1,531	2,159
	_				
	Division of accumulated appropriations between tax liab	ility and shareh	olders' equity		
	Depreciation difference in separate companies'	1 50 1	0.150		
	financial statements	1,531	2,159		
	Deferred tax liability	-444	-626		
	Portion of shareholders' equity	1,087	1,533		
2.5.	Obligatory reserves				
	Guarantee reserve	3,395	3,265	3,370	3,246
	Contract loss reserve	5	48	5	48
	Rent guarantee reserve	168		168	
	Other obligatory reserves	2,142	5,183	2,142	4,638
	Total	5,710	8,496	5,685	7,932
	=	,	,	,	,

		(€ 1,000)	proforma		proforma
		GROUP 1.131.12.2003	PAR 1.131.12.2002	ENT COMPANY 1.131.12.2003	1.131.12.2002
2.6.	LIABILITIES				
2.6.1.	<b>Deferred tax liability and credits</b> Deferred tax credits				
	From matching difference	2,798	2,156		
		2,798	2,156		
	Deferred tax liability				
	From appropriations	444	626 626		_
2.6.2.	Non-current liabilities		020		_
	Loans from pension insurance companies	6,300		6,300	
	Debts to Group companies	20 729	20.720	20 720	20 729
	Other debts Non-current liabilities, total	20,728 27,028	20,728	20,728 27,028	20,728 20,728
	=	27,020	20,720	27,020	20,720
2.6.3.	Current liabilities				
	Loans from financial institutions	68	238	700	
	Loans from pension insurance companies Advances received	700 32,444	24,012	700 25,686	20,669
	Trade payables	21,955	18,880	17,676	17,299
		_1,000	10,000	1,010	1,200
	Debts to Group companies				
	Advances received	4,637	1 - 1	4,155	5
	Trade payables Other debts	87 42 100	151	665	508 30,780
	Deferred liabilities	42,100 1,703	30,780 541	42,100 2,931	1,190
		48,527	31,472	49,851	32,483
	Construction fund debts Other debts	66,898	45,495 8,617	66,779	45,495
	Deferred liabilities	10,158 27,555	28,481	6,123 24,838	5,969 26,746
	Current liabilities, total	208,305	157,195	191,653	148,661
	Material items included in deferred liabilities				
	VAT and income taxes	2,116	5,071	2,024	4,709
	Post-completion reserves on projects handed-over	10 422	0.220	0.500	0.210
	and partially income-recognized Personnel expenses	10,433 13,096	8,320 12,944	9,560 12,163	8,310 11,273
	Group contribution paid	617	12,944	12,105	649
	Other deferred liabilities	2,996	2,687	2,177	2,995
	Deferred liabilities, total	29,258	29,022	27,769	27,936
764	-				
2.0.4.	Interest-bearing liabilities Current	42,867	30,425	42,800	30,425
	Non-current	27,028	20,728	27,028	20,728
	Total	69,895	51,153	69,828	51,153
2 7		TODIES			
2.7.	THE DEBTS OF COMPANIES INCLUDED IN INVEN Interest-bearing debts from non-Group parties of housin				
	companies' properties under construction	12,648	3,740	12,648	3,740
		,	-, -	, ,	-, -
2.8.	CONTINGENT LIABILITIES				
	Leasing liabilities				
	Future leasing costs				
	Payable during next accounting period	536	240	527	232
	Payable later	894	450	877	424
	Leasing liabilities	1,430	690	1,404	656
	Counter-commitment liabilities				
	for own liabilities	108,440	96,491	103,081	92,661
	for subsiadiary's liabilities	,	,	5,359	3,830
		108,440	96,491	108,440	96,491

THE BOARD'S PROPOSAL FOR ACTION ARISING FROM THE PROFIT / LOSS FOR THE YEAR

The parent company's distributable equity is  $\in$  10,623,844.19. The Group's distributable equity is  $\in$  11,030,253.81, after the dipreciation difference posted equity.

The Board proposes to the annual general meeting that no dividend be paid and that the company's net profit for the year, being  $\in$  8,896,352.24, be posted to retained profits.

Vantaa, 28 January 2004.

Alf Göransson Chairman Ulf Wallin

Staffan Bennerdt

Ann-Sofie Danielsson

*Timo U. Korhonen* President

AUDITOR'S NOTE

The financial statements were drawn up in compliance with generally accepted accounting practice and the report on the audit carried out has been submitted today.

Vantaa, 15 March 2004.

KPMG Wideri Oy Ab

Juha Jokinen APA To the shareholders of NCC Rakennus Oy

We have audited the accounting, the financial statements and the administration of NCC Rakennus Oy for the year ended 31 December 2003. The financial statements which include the report of the Board of Directors, consolidated and parent company income statements, balance sheets and notes to the financial statements, have been prepared by the Board of Directors and the Managing Director. Based on our audit we express an opinion on these financial statements and on administration of the parent company.

We have conducted our audit in accordance with Finnish Standards on Auditing. Those standards require that we perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by the management as well as evaluating the overall financial statement presentation. The purpose of our audit of administration of the parent company is to examine that the members of the Board of Directors and the Managing Director have legally complied with the rules of the Finnish Companies Act.

In our opinion the financial statement, showing a profit of 9,265,356.41 euro for the parent company and 8,896,352.24 euro for the Group, have been prepared in accordance with the Finnish Accounting Act and other rules and regulations governing the preparation of financial statements. The financial statements give a true and fair view, as defined in the Accounting Act, of both the consolidated and parent company's result of operations as well as of the financial position. The financial statements can be adopted and the members of the Board of Directors and the Managing Director of the parent company can be discharged from liability for the period audited by us. The proposal by the Board of Directors regarding the distribution of retained earnings is in compliance with the Finnish Companies Act.

Vantaa, 15 March 2004

KPMG Wideri Oy Ab

*Juha Jokinen* Authorezed Public Accountant