

# TABLE OF CONTENTS

CEO'S REVIEW	4
RK GROUP'S BUSINESS ENVIRONMENT	6
RK GROUP'S SUCCESS FACTORS	7
INFORMATION FOR SHAREHOLDERS	8
THE GROUP IN BRIEF	9
ORGANISATION	10
SERVICE ORGANISATION	10
BOARD REVIEW	11
PROFIT AND LOSS ACCOUNT OF THE GROUP	16
BALANCE SHEET OF THE GROUP	16
PROFIT AND LOSS ACCOUNT OF THE PARENT COMPANY	17
BALANCE SHEET OF THE PARENT COMPANY	17
FUNDS STATEMENT	18
NOTES TO THE FINANCIAL STATEMENTS	18
CALCULATION OF KEY FIGURES AND RATIOS	28
KEY FIGURES	29
BOARD PROPOSAL TO THE ANNUAL GENERAL MEETING	30
AUDITOR'S REPORT	31
SERVICE NETWORK	34



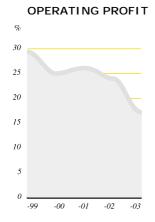
## CEO'S REVIEW

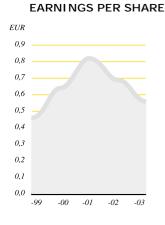
The downbeat that persisted in the construction sector throughout 2003 was reflected in lower turnover figures in the machine rental and construction-site services sectors, with the unhealthy price competition adding fuel to the flames. The protracted economic slowdown led both municipalities and industry to postpone their investments in new moveable buildings. Consequently, the Group had to cut its staff by around ten per cent during the course of the financial year.

Despite these challenging conditions, Rakentajain Konevuokraamo Group was relatively successful in its corporate performance, for which I would like to give my warmest thanks to our skilled, committed and gritty employees, as well as our customers and partners. I am confident that our co-operation will continue to be as fruitful as it started when I took up my duties as President and CEO on 1 January 2004.

This was a year of considerable expansion for RK Group in the project machinery and equipment rental business; in 2003, it increased its shareholding in Suomen Projektivuokraus Oy from 40 per cent to 100 per cent.

# TURNOVER MEUR 70 60 50 40 20 10





In addition to subsidiaries in St. Petersburg and Tallinn, Suomen Projektivuokraus Oy operates a network of five service offices in the Helsinki Metropolitan Area. During the current financial year, we have also become engaged in foreign operations, which we aim to reinforce further. With the current market share exceeding 30 per cent, RK Group became the market leader in Finland as a result of the above acquisition.

RK Group has built its business on general rental services, project rental services, construction-site services and moveable buildings. The current year's strategy, as I describe it, is aimed at strengthening our project rental and construction-site services, while laying an emphasis on higher market share in rental services for moveable buildings. When it comes to our machinery and equipment rental business, we will continue to put a concerted effort into demanding competence areas, superior equipment investments and professional servicing and maintenance operations.

The estimated total market for machine and equipment rental services in Finland is valued at EUR 170 million, while that for moveable building rental services is reckoned at EUR 125 million. These markets will certainly continue to grow in Finland, given the upward trend in the UK, the USA and Sweden, where machine rental services providers may account for up to 80 per cent of all construction machine and equipment purchasers. While Finland is only reaching the 50 per cent mark, the Baltic countries and Russia are just about to enter the machine rental business.

Looking to the future, prospects for all our lines of business look favourable. Fuelled by low interest rates, construction activity can be expected to perk up. Furthermore, the volume of renovation projects, in addition to civil engineering projects, will probably increase in 2004, a development which, by and large, tends to augur well for the demand for rental equipment. The fact that our order books for moveable buildings lengthened towards the end of 2003 was also a sign of revival in the business.

With a number of large-scale construction projects ready to be put into action, RK will be in a good position when they truly get underway, thanks to the company's nation-wide organisation. At the same time, however, we must bear in mind that the industry is going international and that intensifying competition will probably come from abroad.

Vesa Koivula

### RK GROUP'S BUSINESS ENVIRONMENT

### History

With over 50 years in operation, Rakentajain Konevuokraamo Oyj was founded in 1953 as a result of Suomen Rakennusmestarien liitto's (the Finnish Association of Building Contractors) idea of establishing a company that could provide construction machinery for joint use. During the post-war years, there was a particularly great need for machinery due to reconstruction.

The company's B Series shares were listed on the Helsinki Exchanges' OTC List in 1988–1998; since then, they have been quoted on the Main List. With the current number of shareholders totalling more than 3,000, the company, with a 30 per cent market share, is the market leader in Finland.

### **Business**

RK Group's turnover comes from the following four business lines:

- General construction machinery and equipment rental services
- Project rental services based on long-term contracts
- A wide range of construction-site and contracting services
- Manufacture, rental and sales of moveable buildings

The fundamental idea common to all of the Group's businesses is to enable customers to avoid tying up their capital to equipment, buildings and maintenance that they would need on only a temporary basis.

With a nation-wide service organisation, RK Group had, by the end of 2003, 61 rental service offices in Finland, one in St. Petersburg and one in Tallinn, as well as three moveable-building manufacturing plants.

General Rental Services are provided by the Group's parent company, Rakentajain Konevuokraamo, which caters for both private and corporate customers. Its rental equipment consists of lightweight machines and heavier machinery, the former ranging from construction-site pumps and heating appliances to electrical installation equipment, the latter including a variety of hoists and personnel and goods lifts. With more than 1,000 product names, the product range includes a total of 60,000 machines and pieces of equipment characterised by fairly short rental periods. RK's highly qualified staff are responsible for the professional servicing and repair of all the company's rental machinery.

<u>Project Rental Services</u> are chiefly managed by Suomen Projektivuokraus Oy, an RK Group subsidiary. This type of rental service is characterised by long rental periods and the wide variety of rental equipment offered. One of the Group's strategic focuses is to expand its project rental services business further.

<u>Construction-Site and Contracting Services</u> have diversified over the years. RK is a pioneering provider of, and the market leader in, diamond cutting and boring services in Finland, with professional diamond-boring groups operating at 25 sites across Finland. A growing sector relating to moisture damage includes moisture analyses, plans for pulling down a damaged structure, and related drying operations, as well as post-measurements and air deodorisation services.

Construction-site services encompass electrical and heating installation services, floor-smoothing and dust removal, as well as scaffolding and weather-protection services. Whenever requested by the customer, RK assumes full responsibility for construction-site services throughout the project. The company also provides tent solutions and event services, including erecting and striking tents, as well as providing electrical installation, lighting and heating services.

<u>Moveable Buildings</u> are manufactured, rented and sold by Tilamarkkinat Oy, a Group subsidiary. Rental of moveable buildings in particular is experiencing a revival. Tilamarkkinat's agile moveable building production plants are capable of quickly meeting growing demand for moveable buildings, delivered to municipalities and industry, for example. The fundamental idea behind the company's modular buildings

is that they meet the same service standards as conventional buildings but they have the clear edge when it comes to portability and convertibility for various uses.

Major building deliveries in 2003 included the Kustaankartano senior citizens' residential home, with a floor area of 1,600 m<sup>2</sup>, in Oulunkylä, Helsinki; a 900 m<sup>2</sup> office building for Vital Balance Oy in Hämeenlinna; and a moveable school building in Kaivoksela, Vantaa.

### **Prospects**

More positive economic signals would seem to herald growth in the entire industry in 2004. With the last couple of years' falling turnover figures, RK Group expects its consolidated turnover to take gradual steps upwards, showing somewhat above-average figures within the industry. Prospects of recovery look the

### RK GROUP'S SUCCESS FACTORS

### **Human Resources and Management**

Rakentajain Konevuokraamo is, par excellence, engaged in a service business relying on highly skilled and qualified employees. Not only the rental business but also contracting services and moveable building deliveries involve overall responsibility for projects. Consequently, while paying special attention to the development of its employees' skills on an ongoing basis, RK Group applies performance-based pay and stock-option plans.

Since many duties require special skills and there is not always relevant external vocational training available, RK staff expertise is largely based on on-the-job training and independent further training courses provided by the Group, as manifested in the training for its electricians qualifying for an S3 diploma.

Described from the management perspective, RK's corporate social responsibility involves operations that support the sustainable development of the environment and natural resources, accountability to shareholders and investors, nurturing of employee well-being and good customer service.

### **Environmental Responsibility**

All of RK Group's lines of business in their operations, as such, conform to the principles of sustainable development and environmental responsibility. High-quality and professionally overhauled equipment circulating from one user to another keeps utilisation rates high and lengthens the service life of machinery. In its purchasing decisions, RK pays particular attention to causing the least possible damage to the environment through its machinery and fuel. As specified in RK's quality management system, the company's regional profit centres are responsible for appropriate storage, treatment and recycling of waste. It is also in the national economy's interest that rental services keep the number of imported machines low.

### Occupational Safety

Safety training is an integral part of all in-house training courses within the Group. Together with the Centre for Technical Training, importers and equipment manufacturers, RK Group provides independent further training in work safety issues.

Since external maintenance expertise is scarce in the equipment and machinery rental business, training provided by RK Group and supported by its personnel plays a major role in the Group's strategy, with the result that the majority of the staff involved in equipment rental and construction-site services are qualified to inspect, maintain and service the related machinery.

### Quality and Quality Management System

During the financial year, Det Norske Veritas granted ISO 9001:2000 certification to Rakentajain Konevuokraamo Oyj, covering all of the parent company's operations and service offices.

This certification serves as official confirmation of RK's aim at continuous improvements, fewer errors and higher productivity. The Group's quality management policy goals place an emphasis on reliability and the staff's willingness and ability to assume full responsibility in operations.

### INFORMATION FOR SHAREHOLDERS

### **Annual General Meeting**

Rakentajain Konevuokraamo Oyj's Annual General Meeting will be held on Friday, 2 April 2004 at 1.00 p.m. at the Group's headquarters, Kalliosolantie 2, Vantaa. Those shareholders who have been entered in the list of shareholders maintained by Finnish Central Securities Depository Ltd. by 23 March 2004 shall be entitled to participate in the Annual General Meeting. A shareholder wishing to attend the meeting should notify by 4.00 p.m. on Tuesday, 23 March 2004 either in writing to the address Kalliosolantie 2, 01740 Vantaa, by telephone +358 9 89481 (Margit Sädekari, Pirkko Syvälahti or Ritva Kuosmanen), by fax +358 9 8948287 or by e-mail rk@rk.fi.

### Dividend payment

At Board proposal, dividend, adopted by the Annual General Meeting, will be paid to shareholders entered in the shareholders' register maintained by the Finnish Central Securities Depository Ltd. on the record day, 7 April 2004. The dividend will be paid on 16 April 2004.

### Financial information schedule for 2004

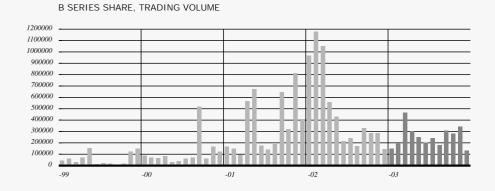
Financial statement bulletin 2003 Annual report Three months interim report Six months interim report Nine months interim report Wednesday, 18 February 2004 week 12, 2004 Friday, 7 May 2004 Tuesday, 10 August 2004 Wednesday, 10 November 2004

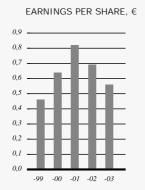
The reports are available on the company's web sites at www.rk.fi

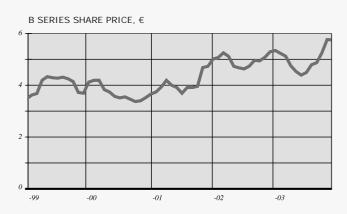
### Share performance analyses

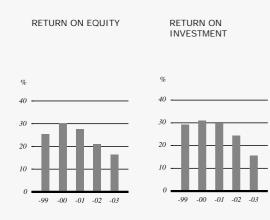
Rakentajain Konevuokraamo Oyj share performance is monitored and analysed by e.g. the following analysts:

Jari Koskela Henri Parkkinen Michael Yates Jari Westerberg Ronny Ruohomaa Esa Hirvonen Nordea Securities Oyj Pankkiiriliike Opstock Oy Cazenove & Co FIM Pankkiiriliike Oy Deutsche Bank Ag Mandatum Pankkiiriliike Oy tel. +358 9 36949312 tel. +358 9 40465 tel. +44 20 75882828 tel. +358 9 6134600 tel. +44 20 75453934 tel. +358 01023610









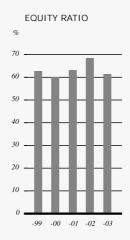
# THE GROUP IN BRIEF

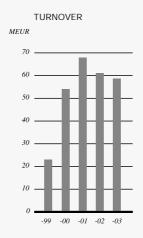
		2003	2002	Change %
Turnover	MEUR	58.73	61.04	-3.8
Operating profit	MEUR	10.10	14.65	-31.1
% of turnover	%	17.2	24.0	-28.3
Profit before extraordinary items	MEUR	9.79	14.20	-31.1
% turnover	%	16.7	23.3	-28.3
Balance sheet total	MEUR	86.21	72.52	+18.9
Return on equity	%	16.4	21.1	-22.3
Return on investment	%	15.6	24.4	-36.1
Equity ratio	%	61.3	68.4	-10.4
Average number of personnel		447	483	-7.5
A and B Series shares				
Earnings per share *)	EUR	0.56	0.69	-18.8
Shareholders' equity per share	EUR	3.60	3.53	+2.0
Dividend per share	EUR	0.50 **	) 0.50	0.0
Market capitalisation	MEUR	82.46	74.16	+11.2
B Series shares				
P/E ratio		10.09	7.38	+36.7
Lowest quotation	EUR	4.35	4.42	-1.6
Highest quotation	EUR	5.90	5.70	+3.5
Trading volume	number	3,048,642	5,847,263	-47.9

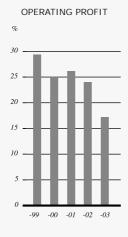
There is no public quotation for A series shares.

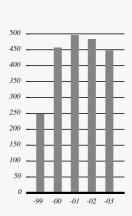
\*) Adjusted by the dilution effect of shares entitled by warrants

\*\*) Board proposal

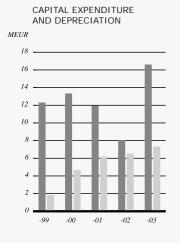


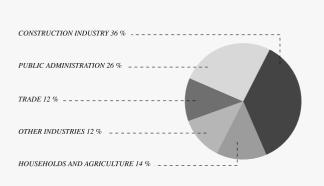






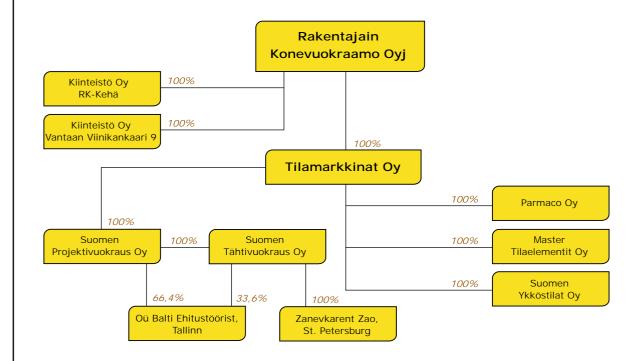
PERSONNEL





TURNOVER BY CUSTOMER GROUP

### **ORGANISATION**



### SERVICE ORGANISATION

### Rakentajain Konevuokraamo

### General machinery and equipment rental

- Light-weight machinery
- · Heavy machinery

### Service and repair

# Construction-site and contracting services

- · Diamond cutting and boring
- Drying services
- Electrical installations
- · Heating services
- Floor smoothing
- Dust removal
- Scaffolding and weather protection systems
- Tents and event services

### Tilamarkkinat

### Design, manufacture, rental and sales of moveable buildings

- Schools and day-care centres
- Offices and auxiliary industrial facilities
- Construction-site facilities
- Renovation
- Parmaco halls

### Suomen Projektivuokraus

### Project rental services

• A wide variety of rental equipment

### **BOARD REVIEW**

### Overview

The Finnish economy was characterised by low growth throughout 2003, although there were higher expectations for economic recovery towards the end of the year, promising a brighter outlook for 2004.

Due to the decline in public and industrial construction projects, total construction showed a downward trend, although civil-engineering, renovation and housing construction projects increased during the report year.

Growth remained stagnant in the machinery and equipment rental business for the second year in a row, following the same business cycles as in industry and construction.

Demand for moveable buildings fell during the year, due to low industrial investment activity and lower-than-expected demand for local school and daycare centre projects.

Profitability was affected by unfavourable price development in a number of rental equipment sectors and moveable building sales.

### Turnover

Consolidated turnover decreased by 3.8 per cent (10.2 per cent in 2002), from EUR 61.04 million to EUR 58.73 million.

### Profit

Consolidated operating profit came to EUR 10.10 million (EUR 14.65 million), showing a decline of EUR 4.55 million (EUR 3.11 million).

The Group's net financial expenses reached EUR 0.31 million (EUR 0.45 million).

Profit after financial items before extraordinary items and taxes amounted to EUR 9.79 million (EUR 14.20 million), down EUR 4.41 million (EUR 2.72 million).

The Group recorded no extraordinary items.

Profit after extraordinary items and taxes totalled EUR 8.02 million (EUR 9.73 million).

### Capital expenditure and financing

Group capital expenditure of EUR 16.59 million (EUR 8.07 million), accounting for 28.2 per cent (13.2 per cent) of turnover, was mainly allocated to rental machinery and equipment, including the purchase of Suomen Projektivuokraus Oy shares and premises for the parent company in Jyväskylä.

The EUR 2.28 million (EUR 2.03 million) purchases relating to the maintenance of rental equipment were charged to expenses.

Loans from financial institutions increased by EUR 8.16 million, to EUR 21.83 million at the year-end.

### Increase of share capital

On the basis of the employee stock options based on the bond with warrants decided by the Annual General Meeting of 14 May 1998, a total of 106,500 B Series shares were subscribed during 2002, for EUR 2.95 per share. The Board approved the subscriptions on 7 January 2003, and the increase of share capital was registered with the Trade Register on 24 January 2003. Trading of the new B Series shares began on the Helsinki Exchanges on 27 January 2003. The EUR 179,120.01 increase of share capital increased the company's share capital to EUR 23,827,028.01, and the recorded issue premium came to EUR 135,054.99.

The Annual General Meeting of 2 April 2003 decided to increase the company's share capital by EUR 115,063.41, or from EUR 23,827,028.01 to EUR 23,942,091.42, through a bonus issue without issuing new shares, by raising the counter book value of each share, totalling 14,166,918, from approximately EUR 1.68 to exactly EUR 1.69. The bonus issue was carried out in such a way that an amount equalling the increase of share capital, or EUR 115,063.41 was transferred from the issue premium fund. The increase of share capital was registered with the Trade Register on 11 April 2003.

On the basis of the employee stock options based on the bond with warrants decided by the Annual General Meeting of 14 May 1998, the number of B Series shares subscribed from 1 January until 18 September 2003 totalled 176,100, with the subscription price of EUR 2.45 per share. The increase of share capital was registered with the Trade Register on 3 October 2003, and the trading of the new B Series shares began on the Helsinki Exchanges on 6 October 2003. The increase of share capital amounts to EUR 297,609.00, increasing the company's share capital to EUR 24,239,700.42. The recorded issue premium came to EUR 133,836.00.

On the basis of the employee stock options based on the bond with warrants decided by the Annual General Meeting of 14 May 1998, the number of B Series shares subscribed from 19 September until 7 November 2003 totalled 217,500, at the subscription price of EUR 2.45 per share. The increase of share capital was registered with the Trade Register on 21 November 2003, and the trading of the new B Series shares began on the Helsinki Exchanges on 24 November 2003. The increase of share capital amounts to EUR 367,575.00, raising the company's entire share capital to EUR 24,607,275.42. The recorded issue premium came to EUR 165,300.00.

On the basis of the employee stock options based on the bond with warrants decided by the Annual General Meeting of 14 May 1998, the number of B Series shares subscribed from 8 November until 31 December 2003 totalled 203,100, at the subscription price of EUR 2.45 per share. The Board approved the subscriptions on 7 January 2004. The increase of share capital was registered with the Trade Register on 19 January 2004, and the trading of the new B Series shares began on the Helsinki Exchanges on 20 January 2004. The increase of share capital was EUR 343,239.00, i.e. the share capital totalled EUR 24,950,514.42. The recorded issue premium came to EUR 154,356.00.

### Share capital and shareholders' equity

On 31 December 2003, the share capital of EUR 24,607,275.42 consisted of a total of 14,560,518 shares, each share having a book counter-value of EUR 1.69.

The parent company's and the Group's shareholders' equity amounted to EUR 43,772,399.05 and EUR 52,798,598.90, respectively.

### Treasury shares

The company's Board has not exercised its authorisation given by the Annual General Meeting of 2 April 2003 to buy back own B Series shares.

Pursuant to the Board authorisation given by the Annual General Meeting of 4 April 2002, Rakenta-jain Konevuokraamo Oyj bought back a total of 205,211 own B Series shares in normal trading on the Helsinki Exchanges from 2 September to 15 October 2002, at the total price of EUR 1,015,655.19 or for an average price of EUR 4.95 per share.

Pursuant to the Board authorisation given by the Annual General Meeting of 25 April 2001, Rakenta-jain Konevuokraamo Oyj bought back a total of 400,800 own B Series shares in normal trading on the Helsinki Exchanges from 31 August to 4 October 2001, at the total price of EUR 1,567,051.49, or for an average price of EUR 3.91 per share.

The number of shares bought back totals 606,011, at a total price of EUR 2,582,706.68, i.e. the average price was EUR 4.26 per share.

The counter book value of shares amounted to EUR 1,024,158.59, accounting for 4.16 per cent of share capital on 31 December 2003, 4.72 per cent of the combined voting rights entitled by the B Series shares and 1.28 per cent of the combined voting rights entitled by all shares.

The Board has not exercised its authorisation to dispose of own shares.

### Bond with warrants

The loan period for the EUR 27,751.00 bond with warrants for employees, decided by the Annual General Meeting of 14 May 1998, expired on 5 June 2001. Due to the threefold increase in the number of shares subscribed resulting from the bonus issue, the stock options entitled their holders to subscribe for a total of 495,000 B Series shares as of 1 May 2000 and a total of 495,000 B Series shares as of 1 May 2002. The share subscription period will terminate on 31 May 2004. The stock options are traded on the Helsinki Exchanges. A total of 9,300, 106,500 and 596,700 B Series shares were subscribed in 2001, 2002 and 2003, respectively, totalling 712,500 shares.

### Stock options

The Annual General Meeting of 4 April 2002 decided to offer the key employees of the Rakentajain Konevuokraamo Group stock options, entitling their holders to subscribe for a total of 670,000 B Series shares. Of these B Series shares, a total of 335,000 will be subscribed from 1 May 2004 until 31 March 2007 and the remaining 335,000 from 1 May 2006 until 31 March 2007.

### Organisation and Group structure

The parent company's service network consists of 56 rental service offices, 46 of which are run by the company and 10 by dealers. These 46 service offices provide drying, diamond boring and cutting, and construction-site services in 25 localities on a nation-wide basis.

Tilamarkkinat Oy, wholly owned by Rakentajain Konevuokraamo Oyj, has three production plants, in addition to its corporate administration and related ancillary functions.

Based on an agreement concluded on 23 October 2003, the Group increased its holding in Suomen Projektivuokraus Oy to 100 per cent by buying shares in the remaining 60 per cent. With Suomen Projektivuokraus Oy's focus on long-term rentals, this acquisition will reinforce the Group's machinery and equipment rental business. The acquiree has five rental service offices in the Helsinki Metropolitan Area and subsidiary offices in St. Petersburg and Tallinn.

### **Board and Managing Director**

The Group's Board convened 13 times during the financial year.

Board members during the financial year:

Paavo Ruusuvuori, Chairman

Honorary Real-Estate Counsellor

Board member since 1975

Chairman since 1997

Retired, Chairman of the Board of Rakennusmestarien Säätiö (The Construction Engineers' Foundation)

### Matti Koskenkorva, Vice-Chairman

Construction Engineer Board member since 2000 Vice-Chairman since 2 April 2003 Chairman of the Board of Panostaja Oyj

### Asko Järvinen

Construction Engineer Board member since 1995 Project Manager, Fundia Betoniteräkset Oy

### Jari Lainio

Construction Engineer Board member since 1998 Managing Director, Rakennustoimisto Lainio & Laivoranta Oy

### Juhani Nurminen

Construction Engineer Board member from 1989 to1995 and from 1999 to 2000 and since 2001 Managing Director, Rakennus-Bettene Oy

Board members since the Annual General Meeting of 2 April 2003:

### Eino Halonen

Bachelor of Economic Sciences Board member since 2003 President and CEO, Suomi Group

### Pekka Pystynen

Master of Laws, MBA Board member since 2003 Managing Director, Rapasaari Oy

Board members until the Annual General Meeting of 2 April 2003:

### Hannu Siniharju

M.Sc. (Economics), Authorised Public Accountant Board member from 1994 until 2 April 2003 Vice-Chairman from 7 April 2000 until 2 April 2003 Managing Director, Vahinkopalvelu Oy

### Eero Ilkka

Construction Engineer Board member from 1996 until 2 April 2003 Vice-Chairman from 1997 until 7 April 2000 Real-Estate Director, Pohjola Group Insurance Corporation

Managing Director since 1981 and CEO of the Group since 2000:

### Reijo Saarenoja

Construction Engineer, Commercial Counsellor Employed by the Group from 1970 until 31 December 2003

### **CEO** appointment

Vesa Koivula, M.Sc. (Civ. Eng.), successor to Reijo Saarenoja who retired on 31 December 2003, took up his duties as the Group's new President and CEO, and the parent company's Managing Director, on 1 January 2004. Before that, he acted as the Deputy Managing Director and Deputy CEO of the Group as of 1 May 2003.

### **Auditors**

The Group's auditors were **Risto Laitinen**, Authorised Public Accountant, and **Pricewaterhouse-Coopers Oy**, **Authorised Public Accountants**, with **Henrik Sormunen**, Authorised Public Accountant, as the principal auditor and **Yrjö Haukatsalo**, Authorised Public Accountant, as the deputy.

### **Business prospects**

Economic growth is expected to pick up speed steadily during 2004, reaching its peak next year.

Spurred by growth in civil engineering, renovation and housing projects, total construction volume is expected to take off, albeit at a slow pace, which will also have a favourable impact on demand for machinery and equipment rental services.

Demand for moveable buildings, particularly in the municipal sector, is expected to pick up during the current year, despite the fact that municipalities are still conducting rigorous budget policies. Demand growth will be reflected in turnover during the second half of the year.

Due to major industrial and construction projects to be implemented in Finland during the next few years, demand will grow for machinery and equipment rental services, and site hut rental services - sectors through which Suomen Projektivuokraus Oy reinforces the Group's business.

We expect consolidated turnover to grow slightly in 2004. Adjusting costs to market conditions will continue, according to the practice adopted earlier.

Furthermore, maintaining a healthy profitability is still a factor that steers us towards growth.

### Adoption of IFRS

The company will disclose its first IFRS-compliant financial statements for 2005. It is currently making preparations for the adoption of IFRS and analysing its effects on accounting principles in general. As soon as the company can determine such changes with sufficient certainty, it will provide information on the effects of the new standards.

### Dividend distribution policy

Rakentajain Konevuokraamo Oyj aims to distribute a dividend accounting for approximately 40 per cent of consolidated profit after financial items, before extraordinary items and taxes, while maintaining equity ratio at a good level.



# PROFIT AND LOSS ACCOUNT OF THE GROUP

EUR	Notes	1.131.12.2003	1.131.12.2002
Turnover	1	58,729,391.47	61,036,720.44
Increase / decrease in finished goods inventory and work in progress		415,757.00	-1,095,504.97
Production for own use		2,584,484.88	2,985,935.46
Share of associated companies' profits		775,086.97	998,979.27
Other operating income	2	326,715.42	616,450.14
Materials and services Personnel expenses Depreciation and write downs Other operating expenses Total	3 4 5 6	18,390,148.70 15,679,290.97 7,328,783.79 11,332,632.79 52,730,856.25	17,738,313.75 15,479,029.76 6,517,112.09 10,157,824.08 49,892,279.68
Operating profit	7	10,100,579.49	14,650,300.66
Financial income and expenses	8	-311,832.44	-452,913.63
Profit before extraordinary items		9,788,747.05	14,197,387.03
Profit before taxes		9,788,747.05	14,197,387.03
Direct taxes	10	-1,767,516.30	-4,465,949.10
Profit for the period		8,021,230.75	9,731,437.93

# BALANCE SHEET OF THE GROUP

EUR	Notes	31.12.2003	31.12.2002
ASSETS			
Fixed assets	11		
Intangible assets		416,820.99	404,537.57
Group goodwill		11,614,984.47	12,670,892.15
Tangible assets		59,151,566.08	44,885,740.50
Long-term investments	13	0.00	4 702 420 F1
Holdings in associated companies Treasury shares	13	2,582,706.68	4,703,429.51 2,582,706.68
Other shares and holdings		210,475.38	2,362,700.86
Total fixed assets		73,976,553.60	65,457,277.22
Total fixed assets		73,770,333.00	03,437,277.22
Current assets			
Inventories	14	3,656,761.53	2,366,283.76
Long-term receivables	15	79,280.00	0.00
Short-term receivables	16	7,128,887.37	4,065,785.90
Cash and bank		1,372,135.78	634,178.29
Total current assets		12,237,064.68	7,066,247.95
Total assets		86,213,618.28	72,523,525.17
LIABILITIES AND			
SHAREHOLDERS' EQUITY			
Shareholders' equity	17		
Share capital		24,607,275.42	23,647,908.00
Share issue		479,595.00	314,175.00
Issue premium fund		335,123.58	15,996.00
Treasury shares		2,582,706.68	2,582,706.68
Retained earnings		16,754,667.47	13,788,168.14
Profit for the period		8,021,230.75	9,731,437.93
Total equity		52,798,598.90	50,080,391.75
Liabilities	19		
Deferred tax liability		2,867,962.53	3,877,038.50
Long-term liabilities		12,713,413.09	6,815,815.64
Short-term liabilities		17,833,643.76	11,750,279.28
Total liabilities		33,415,019.38	22,443,133.42
Total liabilities and shareholders' equity		86,213,618.28	72,523,525.17

# PROFIT AND LOSS ACCOUNT OF THE PARENT COMPANY

EUR	Notes	1.131.12.2003	1.131.12.2002
Turnover	1	30,738,944.72	32,463,184.32
Other operating income	2	214,387.73	172,873.64
Materials and services Personnel expenses Depreciation and write downs Other operating expenses Total	3 4 5 6	3,003,843.04 10,045,020.41 3,966,116.91 9,135,745.10 26,150,725.46	3,020,847.42 9,856,204.40 3,695,944.03 9,142,899.50 25,715,895.35
Operating profit		4,802,606.99	6,920,162.61
Financial income and expenses	8	+10,603,776.65	-449,002.38
Profit before extraordinary items		15,406,383.64	6,471,160.23
Extraordinary income and expenses	9	0.00	+3,550,000.00
Profit after extraordinary items		15,406,383.64	10,021,160.23
Appropriations Direct taxes	5 10	-79,291.75 -4,353,130.46	-1,052,572.26 -1,536,323.31
Profit for the period		10,973,961.43	7,432,264.66

# BALANCE SHEET OF THE PARENT COMPANY

EUR	Notes	31.12.2003	31.12.2002
ASSETS			
Fixed assets	11		
Intangible assets		134,002.96	117,430.36
Tangible assets		24,215,899.38	24,700,324.78
Long-term investments			
Holdings in Group companies	12	25,060,763.51	25,060,763.51
Treasury shares		2,582,706.68	2,582,706.68
Other shares and holdings  Total fixed assets		181,981.22	181,981.22
Total fixed assets		52,175,353.75	52,643,206.55
Current assets			
Inventories	14	591,122.72	531,798.11
Long-term receivables	15	2,527,747.69	3,016,312.88
Short-term receivables	16	10,677,582.74	5,386,871.08
Cash and bank		496,786.57	473,808.32
Total current assets		14,293,239.72	9,408,790.39
Total assets		66,468,593.47	62,051,996.94
LIABILITIES AND			
SHAREHOLDERS' EQUITY			
Shareholders' equity	17		
Share capital		24,607,275.42	23,647,908.00
Share issue		497,595.00	314,175.00
Issue premium fund		335,123.58	15,996.00
Treasury shares		2,582,706.68	2,582,706.68
Retained earnings		4,775,736.94	4,123,925.78
Profit for the period		10,973,961.43	7,432,264.66
Total equity		43,772,399.05	38,116,976.12
Accumulated appropriations	18	8,314,507.79	8,235,216.04
Liabilities	19		
Long-term liabilities	17	4,818,255.05	4,372,886.03
Short-term liabilities		9,563,431.58	11,326,918.75
Total liabilities		14,381,686.63	15,699,804.78
Total liabilities and shareholders' equity		66,468,593.47	62,051,996.94
Total hazinties and shareholders equity		30,100,070.47	02,001,770.74

### **FUNDS STATEMENT**

		Group	Pa	Parent company	
EUR 1,000	2003	2002	2003	2002	
Cash flow from business operations					
Operating profit	10,101	14,650	4,802	6,920	
Adjustments:					
Depreciation	+7,329	+6,517	+3,966	+3,696	
Share of associated companies' profit	-775	-999	0	0	
Dividends from associated companies	+392	+312	0	0	
Change in working capital 1)	-514	-1,480	-5,420	+412	
Financial income and expenses	-312	-453	+10,604	-449	
Taxes	-3,204	-3,839	-4,353	-1,536	
Net cash flow from operations	+13,017	+14,708	+9,599	+9,043	
Cash flow from investments					
Capital expenditure	-16,586	-8,065	-3,698	-4,971	
Sale (+) / purchase (-) of other shares	0	+7	0	-7	
Sale of fixed assets	+1,561	+2,307	+200	+213	
Net cash flow from investments	-15,025	-5,751	-3,498	-4,765	
Cash flow before financing	-2,008	+8,957	+6,101	+4,278	
Cash flow from financing					
Rights issue	+1,462	+314	+1,462	+314	
Share buyback	0	-1,016	0	-1,016	
Increase (+) / decrease (-) in long-term liabilities	+5,898	-3,587	+445	-2,354	
Decrease in long-term receivables (+)	-79	0	+489	+528	
Increase (+) / decrease (-) in short-term loans	+2,245	+1,512	-1,694	+927	
Dividends paid	-6,780	-6,147	-6,780	-6,147	
Extraordinary expenses (-) / income (+)	0	00	0	+3,550	
Net cash flow from financing	+2,746	-8,924	-6,078	-4,198	
Change in liquid assets	+738	+33	+23	+80	
Liquid assets on 1 January	634	601	474	394	
Liquid assets on 31 December	1,372	634	497	474	
Change in working capital					
Increase (-) / decrease (+) in inventories	-1,290	+1,414	-59	-42	
Increase (-) / decrease (+) in short-term					
receivables	-3,063	+1,049	-5,291	+2,440	
Increase (+) / decrease (-) in short-term					
non-interest bearing liabilities	+3,839	-3,943	-70	-1,986	
	-514	-1,480	-5,420	+412	

### **NOTES TO THE FINANCIAL STATEMENTS**

# FINANCIAL STATEMENT PREPARATION PRINCIPLES

### Consolidated financial statements

### Extent of consolidated financial statements

The consolidated financial statements include the accounts of the Parent Company, Rakentajain Konevuokraamo Oyj, and each of those subsidiaries in which the Parent Company, directly or indirectly, holds a controlling interest. The companies in which the Parent Company, directly or indirectly, holds a significant holding and exercises considerable influence are consolidated as associated companies.

### Consolidation principles

Subsidiary accounts are consolidated as of the date of acquisition. The accounts of an associated company are consolidated as of the date the company becomes an associated company.

### Accounting principles

The consolidated financial statements of Rakentajain Konevuokraamo Group are prepared in accordance with Finnish Accounting Standards (FAS).

### Intra-Group shareholdings

The consolidated financial statements are prepared according to the acquisition cost method. The subsidiaries' shareholders' equity on the acquisition date is deducted from the acquisition cost. The excess of the subsidiaries' acquisition cost over shareholders' equity (consolidation difference), not allocated to the subsidiary's fixed assets, is shown as Group goodwill. Goodwill is amortised over its expected useful life according to plan. The consolidation difference allocated to fixed and other non-current assets is amortised in accordance with the relevant amortisation period. The consolidation difference allocated to land areas is deducted in conjunction with their disposal.

The Group has no minority interests.

### Associated companies

Associated companies are consolidated using the equity method. In proportion to Group holdings in the associated companies, the Group's share of the associated companies' profits and losses for the latest financial year and the estimate of the share of the current financial year's profits and losses are shown as a separate item in the profit and loss account. For associated companies related to business operations, operating profit is presented before

other operating income and, for other companies, under financial items.

### Inter-Group transactions

All inter-Group transactions, receivables and liabilities are eliminated. Profit margins due to inter-Group transactions are eliminated provided they are material in nature.

### Comparability of consolidated financial statements

The preparation principles of the Parent Company's financial statements have not been subject to changes that would affect the comparability of financial statements for the previous financial period.

When examining the consolidated financial statements, it is necessary to consider the fact that Suomen Projektivuokraus Oy, which has been the Group's subsidiary since 23 October 2003, was treated as an associated company until 31 October 2003, after which, since 1 November 2003, it has been treated as a subsidiary. The consolidation difference of EUR 4,196,465.27, due to the acquisition costs of shares, allocated to rental machinery and equipment will be depreciated on a straight-line basis over nine years. Depreciation for the financial year 2003 amounted to EUR 77,712.32. Deferred tax liability of EUR 1,349,362.21 incurred by Suomen Projektivuokraus Oy for the period as an associated company was deducted from taxes for the financial year.

### Fixed assets and depreciation

Fixed assets are recorded at cost and valued at cost less planned depreciation. Land areas include revaluation made before 1989. The Group estimates that the market value of land areas is higher than their book value. Maintenance, repairs and renewals are charged as expenses as incurred.

Planned depreciation is calculated on the basis of uniform Group-wide principles and recorded on a straight-line basis over the expected useful lives of the assets as follows:

	rears
Buildings and structures	15-50
For rent:	
- Movable buildings	10-20
- Machinery and equipment	6-10
- Tents and shelters	6
Machinery and equipment for drying services	10
Machinery and equipment for diamond cutting	services 6
Machinery and equipment for own use	3-6
Other long-term assets	3-10
Other tangible assets	3-10
Group goodwill	5-15

Group goodwill amortisation periods correspond to the expected periods during which income is generated. Tilamarkkinat Oy's Group goodwill amortisation period is 15 years. Land and water areas as well as revaluations are not depreciated.

### Inventories

Inventories are stated at the lower of acquisition cost or replacement cost or likely net realisable value. Cost is determined on a first-in-first-out (FIFO) basis. Direct acquisition costs are included in the inventory values. Variable costs caused by manufacturing operations are included in the inventory values.

### Items denominated in foreign currencies

Assets and liabilities denominated in currencies other than those of the euro zone are translated into euros at the average rate on the date of closing the accounts. Exchange

rate differences are recorded with an impact on company result.

### **Appropriations**

The accumulated difference between planned and book depreciation is shown under Parent Company appropriations. Appropriations are not shown in the consolidated balance sheet and profit and loss account, and, consequently, the said difference is allocated to unrestricted equity and deferred tax liabilities in the consolidated balance sheet. Appropriations are eliminated in the consolidated profit and loss account taking account of the effect of deferred tax liabilities.

### Deferred taxes

Deferred tax liabilities and tax assets in the consolidated financial statements are based on the temporary differences between the date of taxation and the date of closing the accounts, and they are calculated by using the enacted tax rate on the date of closing the accounts. Deferred tax liabilities and tax assets are shown net in the balance sheet. Deferred tax liabilities and tax assets unlikely to materialise are not entered in the balance sheet. Deferred tax liabilities and tax assets are not entered in Parent Company balance sheet. Deferred tax liabilities and tax assets are itemised in the Notes to the Financial Statements.

### Turnover and income recognition

Based on the term of rental, income from rental operations is recognised on an accrual basis. Income from drying and diamond cutting services is recognised upon performance of a service or part thereof and customer acceptance. Revenues from movable buildings are recognised upon the final performance of services.

In calculating turnover, sales are recorded net of indirect taxes, discounts and rebates.

### Other operating income

Other operating income includes, among other things, rental income and contributions received.

### Pension schemes

Pensions are charged as expenses as incurred. The Group has no uncovered pension liabilities. The pension scheme is based on pension insurance in compliance with the Employees' Pensions Act and the Employment Pensions Fund. The contractual retirement age of the Parent Company's Managing Director is 62 years.

### Research and development

Research and development costs are expensed as incurred.

### Extraordinary items

Extraordinary items include income and expenses based on non-recurring and essential transactions as distinct from usual business operations or on changes in accounting principles. Parent company extraordinary income and expenses also include group contributions received and paid. Extraordinary items are presented net of taxes.

### Direct taxes

Direct taxes for the financial year and the previous financial years as well as change deferred tax asset and liability shown in the consolidated financial statements are presented in direct taxes in the profit and loss account.

# NOTES TO THE PROFIT AND LOSS ACCOUNT

326,715.42 616,450.14 214,387.73 172,873.64  3. Materials and supplies Purchases Change in inventory Boyland Boyland External services Change in inventory Boyland Boy				Group	Par	ent company
Rental of construction machinery and equipment Daily 26,332,670,51 29,447,371,49 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	EUF	₹	2003	2002	2003	2002
Rental of construction machinery and equipment Daily 26,332,670,51 29,447,371,49 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	_					
Dismond cutting and drying services inclusively intermedial	1.	-	0/ 000 000 /0	05 704 004 00	04 040 400 77	05 704 004 00
equipment rental			26,383,899.62	25,721,884.82	24,310,623.77	25,721,884.82
Sales within business areas  415.499.61 874.201.37 9.0.00 0.00  58.729.391.47 61.036,720.44 30,738,944.72 32,463,184.32  Turnover by country Finland 58,446,535.04 61.036,720.44 30,738,944.72 32,463,184.32  Estonia 113,382.98 0.00 0.00 0.00  Russia 19,563.45 0.00 0.00 0.00  Value of outstanding orders for the sales and rental of movable buildings 15,000,308.00 8,871.071.00  Value of outstanding orders for the rental of construction machinery and equipment is not substantial.  2. Other operating income Rental of premises 259,641.42 279,195.60 147,313.73 158,198.34  Capital gains on shares 0.00 322,797.24 0.00  Chier 67,074.00 14,675.30  Materials and services Materials and services Materials and supplies Purchases 11,809,705.18 10,213,121.94 1,556,544.59 1,666,727.82  Change in inventory 8,294.11,80 318,915,74 59,324.61 1,472,179.99 1,666,727.82  Change in inventory 10,980,933,8 10,523,037.68 1,497.219.99 1,662,530.00  External services 7,409,855,32 7,206,276.07 1,506,623.00 1,309,622.44  Aumber of personnel, wages of the Boards and the Managing Directors, paramount of the Boards and the Managing Directors, paramount on the sales and supplies 11,916,77,78 1,78 1,78 1,77 1,776,178.57 7,593,667.51  Compensation and emoluments 138,500.00 10,810.00 10,810.00 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,980.90 10,		* * *	( 420 220 05	/ 7/1 200 50	/ 420 220 OF	/ 741 000 FO
Sales within business areas						
Turnover by country		-				
Turnover by country Finland Estonia 113,382,98 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.		Sales within business areas				
Finland			58,729,391.47	01,030,720.44	30,738,944.72	32,403,184.32
Finland		Turnover by country				
Estonia   113,352.98   0.00   0.00   0.00   0.00   Russia   199,503.45   0.00   0.00   0.00   0.00   58,729,391.47   61,036,720.44   30,738,944,72   32,463,184.32   Value of outstanding orders for the sales and rental of movable buildings   15,000,308.00   8,871,071.00   Value of outstanding orders for the rental of construction machinery and equipment is not substantial.		* *	50 446 525 O4	61 026 720 44	20 729 044 72	22 462 104 22
Russia   19,503,45   0.00   0.00   0.00   0.00						
Value of outstanding orders for the sales and rental of movable buildings   15,000,308.00   8,871,071.00						
Value of outstanding orders for the sales and rental of movable buildings   Value of outstanding orders for the rental of construction machinery and equipment is not substantial.  Other operating income Rental of premises   Capital gains on shares   Ca		Nussia				
Value of outstanding orders for the rental of construction machinery and equipment is not substantial.			00/12//071.17	01,000,720.11	00,700,711.72	02,100,101.02
Value of outstanding orders for the rental of construction machinery and equipment is not substantial.		Value of outstanding orders for the sales				
Value of outstanding orders for the rental of construction machinery and equipment is not substantial.  2. Other operating income Rental of premises Capital gains on shares O.00 Other 67,074,00 14,675,30 67,074,00 14,675,30 67,074,00 14,675,30 67,074,00 14,675,30 67,074,00 14,675,30 67,074,00 14,675,30 172,673,64  3. Materials and services Materials and services Materials and supplies Purchases 11,809,705,18 10,213,121,94 1,556,544,59 1,646,727,82 Change in inventory 10,980,293,38 10,532,037,68 14,721,998 1,624,548,49 External services 7,409,855,32 7,206,276,07 1,506,623,06 1,306,224,44 1,80 1,318,161,60 1,303,443,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,003,843,04 3,00		•	15,000,308.00	8,871,071.00		
2. Other operating income Rental of premises Capital gains on shares Capital gains capital spaces Capital gains on shares Capital gains capital gains on sales Capital gains capital gains capital gains on sales Capital gains capital gains capital gains capital gains capi		3.	1,111,111			
2. Other operating income Rental of premises Capital gains on shares Capital gains capital spaces Capital gains on shares Capital gains capital gains on sales Capital gains capital gains capital gains on sales Capital gains capital gains capital gains capital gains capi		Value of outstanding orders for the rental of cons	struction machinery ar	nd equipment is not su	ıbstantial.	
Rental of premises Capital gins on shares O.00 Other 67,074.00 14,675.30 67,074.00 114,675.30 67,074.00 114,675.30 112,873.64  3. Materials and services Materials and supplies Purchases Purchases 11,809,705.18 Purchases 11,809,705.18 Purchases 11,809,705.18 Purchases Purchases Purchases 11,809,705.18 Purchases Purchases 11,809,705.18 Purchases Purchases Purchases 11,809,705.18 Purchases 11,809,705.18 Purchases Purchases Purchases Purchases 11,809,705.18 Purchases Purchase		· ·	•			
Capital gains on shares O.00 Other O	2.	Other operating income				
Other 67,074,00 14,675,30 67,074,00 14,675,30 326,774,00 14,675,30 326,775.42 616,450.14 214,387.73 172,873.64 326,775.42 616,450.14 214,387.73 172,873.64 326,775.42 616,450.14 214,387.73 172,873.64 326,775.42 616,450.14 214,387.73 172,873.64 326,775.42 616,450.14 214,387.73 172,873.64 326,775.42 616,450.14 214,387.73 172,873.64 326,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42 626,775.42		Rental of premises	259,641.42	279,195.60	147,313.73	158,198.34
3. Materials and services Materials and supplies Purchases Change in inventory 9.829,411.80 External services 11,809,705.18 10,213,121.94 1,556,544.59 1,666,727.82 10,980,293.38 10,523,037.68 1,497,219.98 1,624,584.98 External services 7,409,855.32 7,206,276.07 1,506,623.06 1,396,262.44 18,390,148.70 17,738.313.75 3,003,843.04 3,020,847.42  4. Number of personnel, wages of the Boards and the Managing Directors, personnel expenses Average number of personnel 447 483 298 310 Compensation paid to Managing Directors 80ard compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 188,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 149,819.00 148,700,619.00 149,819.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,820.00 148,8		Capital gains on shares	0.00	322,579.24	0.00	0.00
3. Materials and services Materials and supplies Purchases Change in inventory 9.29,411.80 10,980,293.38 10,532,037.68 11,47,219.98 External services 7,409,855.32 7,206,276.07 1,506,623.06 1,390,202.38 10,532,037.68 11,47,219.98 1,624,584,98 10,62,76,97 1,506,623.06 1,390,202.40 18,390,148.70 17,738,313.75 3,003,843.04 3,020,847.42  4. Number of personnel, wages of the Boards and the Managing Directors, personnel expenses Average number of personnel Compensation paid to Managing Directors 80ard compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 169,819.00 169,819.00 17,738,313.75 17,738,313.75 3,003,843.04 3,020,847.42  4. Number of personnel Adamaging Directors 80ard compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 144,161,614,19 7,776,178,57 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,667,51 7,593,677,51 7,593,677,51 7,593,677,51 7,593,677,51 7,593,677,51 7,593,677,51 7,593,677,51 7,593,677,51 7,593,677,51 7,593,677,51 7,5		Other	67,074.00	14,675.30	67,074.00	14,675.30
Materials and supplies Purchases Change in inventory         11,809,705,18 -829,411.80         10,213,121,94 -318,915,74 -318,915,74         1,556,544.59 -59,324.61 -59,324.61         1,666,727.82 -42,142,84 -42,142,84 -42,142,84 -42,142,84 -42,142,84 -43,000,384,30         1,657,584,98 -1,506,276.30         1,624,584,98 -1,506,230.6         1,396,262,41 -1,506,230.6         1,396,262,41 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,206.0         3,003,843.04         3,020,847,42           4. Number of personnel, wages of the Boards and the Managing Directors, personnel expenses Average number of personnel         447         483         298         310           Compensation paid to Managing Directors Board compensation and emoluments Salaries and wages of other personnel         138,500.00         169,819.00         138,500.00         169,819.00           Salaries and wages of other personnel Pensions         11,916,517.28         11,641,641.41         7,776,178.57         7,593,667.51           Other social expenses         1,167,297.54         1,291,672.70         821,308.05         824,213.70           5. Depreciation and write-downs Group goodwill amortisation Amortisation on intangible assets Borroup goodwill amortisation			326,715.42	616,450.14	214,387.73	172,873.64
Materials and supplies Purchases Change in inventory         11,809,705,18 -829,411.80         10,213,121,94 -318,915,74 -318,915,74         1,556,544.59 -59,324.61 -59,324.61         1,666,727.82 -42,142,84 -42,142,84 -42,142,84 -42,142,84 -42,142,84 -43,000,384,30         1,657,584,98 -1,506,276.30         1,624,584,98 -1,506,230.6         1,396,262,41 -1,506,230.6         1,396,262,41 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,230.6         1,396,262,46 -1,506,206.0         3,003,843.04         3,020,847,42           4. Number of personnel, wages of the Boards and the Managing Directors, personnel expenses Average number of personnel         447         483         298         310           Compensation paid to Managing Directors Board compensation and emoluments Salaries and wages of other personnel         138,500.00         169,819.00         138,500.00         169,819.00           Salaries and wages of other personnel Pensions         11,916,517.28         11,641,641.41         7,776,178.57         7,593,667.51           Other social expenses         1,167,297.54         1,291,672.70         821,308.05         824,213.70           5. Depreciation and write-downs Group goodwill amortisation Amortisation on intangible assets Borroup goodwill amortisation						
Purchases Change in inventory Change in inventory External services External services External services 11,809,705,18 10,532,037,68 11,497,219,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,624,584,98 1,	3.					
Change in inventory						
External services 10,980,293.38 10,532,037.68 1,497,219.98 1,624,584.98 7,409,855.32 7,206,276.07 1,506,623.06 1,396,262.44 18,390,148.70 17,738,313.75 3,003,843.04 3,020,847.42 18,390,148.70 17,738,313.75 3,003,843.04 3,020,847.42 18.390,148.70 17,738,313.75 3,003,843.04 3,020,847.42 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19.00 19						
External services 7,409,855.32 7,206,276.07 1,506,623.06 1,396,262.44 18,390,148.70 17,738,313.75 3,003,843.04 3,020,847.42  4. Number of personnel, wages of the Boards and the Managing Directors, personnel expenses Average number of personnel 447 483 298 310  Compensation paid to Managing Directors Board compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 169,819.00 138,500.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,81		Change in inventory				
4. Number of personnel, wages of the Boards and the Managing Directors, personnel expenses Average number of personnel 447 483 298 310  Compensation paid to Managing Directors Board compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00						
4. Number of personnel, wages of the Boards and the Managing Directors, personnel expenses Average number of personnel 447 483 298 310  Compensation paid to Managing Directors Board compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 Salaries and wages of other personnel 11,916,517.28 11,641,614.19 7,776,178.57 7,593,667.51 Pensions 2,118,144.91 2,057,762.27 1,309,033.79 1,268,564.19 Other social expenses 1,167,297.54 1,291,672.70 821,308.05 824,213.70  Depreciation and write-downs Group goodwill amortisation 1,055,907.68 1,055,907.68 29,029.16 44,178.26 46,479.27 Depreciation on tangible assets 89,579.09 99,029.16 44,178.26 46,479.27 Depreciation on tangible assets 6,183,297.02 5,362,175,25 3,921,938.65 3,649,464.76  Appropriations Increase (-) / decrease (+) in depreciation difference: Buildings and structures 1,055,353.29 Machinery and equipment 1,055,353.29  Premises and equipment rentals 1,314,241.92 1,346,587.37 1,924,154.51 2,020,185.52 Marketing 2,341,031.15 1,767,820.20 1,000,396.35 1,351,287.74 Maintenance and accessories 1,281,543.61 1,134,792.71 1,136,634.52 1,134,792.71 Maintenance and accessories 1,281,543.61 1,790,604.77 Maintenance and accessories 1,281,543.61 1,134,792.71 1,136,634.52 1,134,792.71 Maintenance and accessories 3,979,519,76 3,558,252.29 2,588,917.11 2,846,028.76		External services				
the Boards and the Managing Directors, personnel expenses Average number of personnel 447 483 298 310  Compensation paid to Managing Directors Board compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00			18,390,148.70	17,738,313.75	3,003,843.04	3,020,847.42
the Boards and the Managing Directors, personnel expenses Average number of personnel 447 483 298 310  Compensation paid to Managing Directors Board compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00 138,500.00 169,819.00	4	Number of nerconnel wages of				
Depreciation and write-downs   Standard	4.					
Average number of personnel 447 483 298 310  Compensation paid to Managing Directors Board compensation and emoluments 138,500.00 169,819.00 138,500.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 169,819.00 16						
Compensation paid to Managing Directors   338,831.24   318,161.60   Board compensation and emoluments   138,500.00   169,819.00   138,500.00   169,819.00   Salaries and wages of other personnel   11,916,517.28   11,641,614.19   7,776,178.57   7,593,667.51   Pensions   2,118,144.91   2,057,762.27   1,309,033.79   1,268,504.19   (167,792.54   1,291,672.70   821,308.05   824,213.70   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   9,856,204.40   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   15,479,029.76   10,045,020.41   (156,792.90.97   10,045,020.41   (156,792.90.97   10,045,020.41   (156,792.90.97   10,045,020.41   (156,792.90.97   10,045,020.41   (156,792.90.90.90.90.90.90.90.90.90.90.90.90.90.			4.47	402	200	210
Board compensation and emoluments   138,500.00   169,819.00   138,500.00   169,819.00   Salaries and wages of other personnel   11,916,517.28   11,641,614.19   7,776,178.57   7,593,667.51   2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.10   (2,057,79,290.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   (2,057,909.97   15,479,029.76   10,045,020.41   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2		Average number of personner	447	483	298	310
Board compensation and emoluments   138,500.00   169,819.00   138,500.00   169,819.00   Salaries and wages of other personnel   11,916,517.28   11,641,614.19   7,776,178.57   7,593,667.51   2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.19   (2,057,762.27   1,309,033.79   1,268,504.10   (2,057,79,290.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   9,856,204.40   (2,057,909.97   15,479,029.76   10,045,020.41   (2,057,909.97   15,479,029.76   10,045,020.41   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   15,479,029.76   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2,057,909.97   (2		Compensation paid to Managing Directors	338 831 34	318 161 60		
Salaries and wages of other personnel Pensions 2,118,144.91 2,057,762.27 1,309,033.79 1,268,504.19 2,057,762.27 1,309,033.79 1,268,504.19 2,057,762.27 1,309,033.79 1,268,504.19 2,057,762.27 1,309,033.79 1,268,504.19 2,057,762.27 1,309,033.79 1,268,504.19 2,057,762.27 1,309,033.79 1,268,504.19 2,057,762.27 1,309,033.79 1,268,504.10 2,057,762.27 1,309,033.79 1,268,504.40 2,057,290.97 15,479,029.76 10,045,020.41 9,856,204.40 2,057,290.97 15,479,029.76 10,045,020.41 9,856,204.40 2,057,290.99 1,0045,020.41 9,856,204.40 2,057,290.99 1,0045,020.41 2,055,204.40 2,057,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.40 2,059,207,209.29 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,058,207,290.99 2,000.99 2,000.90 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,					138 500 00	160 910 00
Pensions						
Other social expenses  1,167,297.54 1,291,672.70 15,679,290.97 15,479,029.76 10,045,020.41 9,856,204.40  5. Depreciation and write-downs Group goodwill amortisation Amortisation on intangible assets Begin and structures Buildings and structures Buildings and structures Premises and equipment rentals Premises and equipment rentals Agricular and vericles Buildings and equipment rentals Premises and equipment rentals Agricular and vericles Buildings and equipment Buildings B						
15,679,290.97   15,479,029.76   10,045,020.41   9,856,204.40						· ·
5. Depreciation and write-downs Group goodwill amortisation Amortisation on intangible assets Depreciation on tangible assets Depreciation of tenure repreciation on tangible assets Depreciation on tangible assets Depreciation of tenure repreciation on tangible assets Depreciation on tangible assets Depreciation of tenure repreciation on tangible assets Depreciation on tangible assets Depreciation on tangible assets Depreciation of tenure repreciation on tangible assets Depreciation on tangible assets Depreciation on tangible assets Depr		Other Social expenses				
Group goodwill amortisation Amortisation on intangible assets Amortisation on intangible assets Begin and structures Buildings and structures Buildings and equipment			13,017,270.71	15,477,027.70	10,043,020.41	7,030,204.40
Group goodwill amortisation Amortisation on intangible assets Amortisation on intangible assets Begin and structures Buildings and structures Buildings and equipment	5.	Depreciation and write-downs				
Amortisation on intangible assets Depreciation on tangible assets  89,579.09 99,029.16 44,178.26 46,479.27 5,362,175.25 3,921,938.65 3,649,464.76 7,328,783.79 6,517,112.09 3,966,116.91 3,695,944.03  Appropriations Increase (-) / decrease (+) in depreciation difference: Buildings and structures			1.055.907.68	1.055.907.68	_	_
Depreciation on tangible assets  6,183,297.02 5,362,175.25 3,921,938.65 3,649,464.76 7,328,783.79 6,517,112.09 3,966,116.91 3,695,944.03  Appropriations Increase (-) / decrease (+) in depreciation difference: Buildings and structures Machinery and equipment 79,291.75 +2,781.03 Machinery and equipment 79,291.75 -1,052,572.26  6. Other operating expenses Premises and equipment rentals Marketing Pransport and vehicles 1,314,241.92 1,346,587.37 1,924,154.51 2,020,185.52 Marketing Transport and vehicles 1,970,637.08 1,853,366.05 1,885,642.61 1,790,604.77 Maintenance and accessories 1,281,543.61 1,134,792.71 1,136,634.52 1,134,792.71 Factory overheads and maintenance 445,659.27 527,005.46 0.00 0.00 Other expenses 3,979,519.76 3,528,252.29 2,588,917.11 2,846,028.76		. •			44.178.26	46.479.27
7,328,783.79 6,517,112.09 3,966,116.91 3,695,944.03  Appropriations Increase (-) / decrease (+) in depreciation difference: Buildings and structures Machinery and equipment 79,291.75 +2,781.03 Machinery and equipment 79,291.75 -1,055,353.29 79,291.75 -1,052,572.26  6. Other operating expenses Premises and equipment rentals Marketing Arketing 2,341,031.15 1,767,820.20 1,600,396.35 1,351,287.74 Transport and vehicles 1,970,637.08 1,853,366.05 1,885,642.61 1,790,604.77 Maintenance and accessories 1,281,543.61 1,134,792.71 1,136,634.52 1,134,792.71 Factory overheads and maintenance 445,659.27 527,005.46 0.00 0.00 Other expenses 3,979,519.76 3,528,252.29 2,588,917.11 2,846,028.76		-				
Appropriations Increase (-) / decrease (+) in depreciation difference: Buildings and structures  Machinery and equipment						
Increase (-) / decrease (+) in depreciation difference: Buildings and structures  Buildings and structures  Machinery and equipment			.,,.	5,511,111		2,012,111
in depreciation difference: Buildings and structures  Buildings and structures  Machinery and equipment		Appropriations				
in depreciation difference: Buildings and structures  Buildings and structures  Machinery and equipment		Increase (-) / decrease (+)				
Machinery and equipment       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Machinery and equipment       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td></td> <td>Buildings and structures</td> <td>-</td> <td>-</td> <td>-79,291.75</td> <td>+2,781.03</td>		Buildings and structures	-	-	-79,291.75	+2,781.03
6. Other operating expenses  Premises and equipment rentals  Marketing  Transport and vehicles  Maintenance and accessories  1,314,241.92  1,346,587.37  1,924,154.51  2,020,185.52  1,767,820.20  1,600,396.35  1,351,287.74  1,767,820.20  1,885,642.61  1,790,604.77  Maintenance and accessories  1,281,543.61  1,134,792.71  Factory overheads and maintenance  445,659.27  3,528,252.29  2,588,917.11  2,846,028.76		•	-	-	_	-1,055,353.29
Premises and equipment rentals       1,314,241.92       1,346,587.37       1,924,154.51       2,020,185.52         Marketing       2,341,031.15       1,767,820.20       1,600,396.35       1,351,287.74         Transport and vehicles       1,970,637.08       1,853,366.05       1,885,642.61       1,790,604.77         Maintenance and accessories       1,281,543.61       1,134,792.71       1,136,634.52       1,134,792.71         Factory overheads and maintenance       445,659.27       527,005.46       0.00       0.00         Other expenses       3,979,519.76       3,528,252.29       2,588,917.11       2,846,028.76		, ,		-	-79,291.75	
Premises and equipment rentals       1,314,241.92       1,346,587.37       1,924,154.51       2,020,185.52         Marketing       2,341,031.15       1,767,820.20       1,600,396.35       1,351,287.74         Transport and vehicles       1,970,637.08       1,853,366.05       1,885,642.61       1,790,604.77         Maintenance and accessories       1,281,543.61       1,134,792.71       1,136,634.52       1,134,792.71         Factory overheads and maintenance       445,659.27       527,005.46       0.00       0.00         Other expenses       3,979,519.76       3,528,252.29       2,588,917.11       2,846,028.76						
Marketing       2,341,031.15       1,767,820.20       1,600,396.35       1,351,287.74         Transport and vehicles       1,970,637.08       1,853,366.05       1,885,642.61       1,790,604.77         Maintenance and accessories       1,281,543.61       1,134,792.71       1,136,634.52       1,134,792.71         Factory overheads and maintenance       445,659.27       527,005.46       0.00       0.00         Other expenses       3,979,519.76       3,528,252.29       2,588,917.11       2,846,028.76	6.	Other operating expenses				
Marketing     2,341,031.15     1,767,820.20     1,600,396.35     1,351,287.74       Transport and vehicles     1,970,637.08     1,853,366.05     1,885,642.61     1,790,604.77       Maintenance and accessories     1,281,543.61     1,134,792.71     1,136,634.52     1,134,792.71       Factory overheads and maintenance     445,659.27     527,005.46     0.00     0.00       Other expenses     3,979,519.76     3,528,252.29     2,588,917.11     2,846,028.76		Premises and equipment rentals	1,314,241.92	1,346,587.37	1,924,154.51	2,020,185.52
Transport and vehicles       1,970,637.08       1,853,366.05       1,885,642.61       1,790,604.77         Maintenance and accessories       1,281,543.61       1,134,792.71       1,136,634.52       1,134,792.71         Factory overheads and maintenance       445,659.27       527,005.46       0.00       0.00         Other expenses       3,979,519.76       3,528,252.29       2,588,917.11       2,846,028.76		Marketing	2,341,031.15			
Maintenance and accessories       1,281,543.61       1,134,792.71       1,136,634.52       1,134,792.71         Factory overheads and maintenance       445,659.27       527,005.46       0.00       0.00         Other expenses       3,979,519.76       3,528,252.29       2,588,917.11       2,846,028.76		•				1,790,604.77
Factory overheads and maintenance         445,659.27         527,005.46         0.00         0.00           Other expenses         3,979,519.76         3,528,252.29         2,588,917.11         2,846,028.76		•				
Other expenses 3,979,519.76 3,528,252.29 2,588,917.11 2,846,028.76						0.00
		•				

		Group		Parent company
EUR	2003	2002	2003	2002
7. Operating profit by business area				
Rental of construction machinery and equipment	5,886,000.00	6,923,000.00		
Diamond cutting and drying services	892,000.00	1,517,000.00		
Sales and rental of movable buildings	3,322,000.00	6,210,000.00		
	10,100,000.00	14,650,000.00		

Operating profit of the sales and rental of movable building business is reduced by the Group goodwill amortisation of EUR 1,056,000 due to the purchase of Tilamarkkinat-Yhtiöt Oyj shares.

	· · ·		33		
8.	Financial income and expenses				
	Dividend income				
	From Group companies	-	_	10,907,042.25	0.00
	From others	195,455.41	131,603.19	34,933.21	3,748.49
	Total dividend income	195,455.41	131,603.19	10,941,975.46	3,748.49
	Interest income from long-term investments				
	From Group companies	-	-	93,862.83	121,156.21
	Other interest and financial income				
	From others	59,738.01	28,827.77	37,737.42	27,070.04
	Total financial income	255,193.42	160,430.96	11,073,575.71	151,974.74
	Interest expenses and other financial expenses				
	To Group companies	-	-	-75,890.91	-166,692.23
	To others	-567,025.86	-613,344.59	-393,908.15	-434,284.89
	Total financial expenses	-567,025.86	-613,344.59	-469,799.06	-600,977.12
	Total financial income and expenses	-311,832.44	-452,913.63	10,603,776.65	-449,002.38
9.	Extraordinary items				
٠.	Extraordinary income	0.00	0.00	0.00	5,000,000.00
	Extraordinary expenses	0.00	0.00	0.00	0.00
	Taxes on extraordinary income/expenses	0.00	0.00	0.00	-1.450.000.00
	taxes on extraoramary moomer expenses	0.00	0.00	0.00	+3,550,000.00
		0.00	0.00	0.00	1010001000100
10.	Direct taxes				
	Current tax	-2,874,591.82	-3,850,684.96	-4,353,130.46	-1,547,321.65
	Of previous financial years	-7,125.57	+10,920.35	0.00	+10,998.34
	Change in deferred tax liability	968,339.71	-568,025.84	-	_
	Change in deferred tax asset	145,861.38	-58,158.65	-	-
	ů	-1,767,516.30	-4,465,949.10	-4,353,130.46	-1,536,323.31

# NOTES TO THE BALANCE SHEET

### 11. Fixed assets

The figures include fixed assets whose acquisition costs have not yet been expensed in full as planned depreciation. The acquisition cost of fixed assets written off in full during the financial year is shown under the decrease of acquisition cost in addition to assets sold.

<b>Group</b> EUR	Acquisition cost 1 Jan. 2003	Increase	Decrease	Acquisition cost 31 Dec. 2003	Accrued depreciation 1 Jan. 2003	Accrued depreciation on decreases	Depreciation for the financial year 31 Dec. 2003	Book value 31 Dec. 2003
Intangible assets Intangible rights Group goodwill Other long-term	161,111.72 15,838,615.19	18,080.00 0.00	-3,050.93 0.00	176,140.79 15,838,615.19	0.00 -3,167,723.04	0.00 0.00	0.00 -1,055,907.68	176,140.79 11,614,984.47
assets	638,599.17	86,833.44	-47,274.94	678,157.67	-395,173.32	47,274.94	-89,579.09	240,680.20
Intangible assets total	16,638,326.08	104,913.44	-50,325.87	16,692,913.65	-3,562,896.36	47,274.94	-1,145,486.77	12,031,805.46
Tangible assets	2,238,973.39	256,729.22	-5,710.26	2,489,992.35	0.00	0.00	0.00	2,489,992.35
Revaluations	745,072.51	0.00	0.00	745,072.51	0.00	0.00	0.00	745,072.51
Land total	2,984,045.90	256,729.22	-5,710.26	3,235,064.86	0.00	0.00	0.00	3,235,064.86
Buildings and structures	18,067,961.85	1,525,631.60	-163,591.14	19,430,002.31	-4,940,629.78	134,506.93	-698,772.83	13,925,106.63
Movable buildings	11,338,415.48	2,947,825.11	-1,575,968.64	12,710,271.95	-3,743,345.22	228,916.30	-1,056,445.55	8,139,397.48
Machinery and equipment Other tangible	32,313,154.38	17,205,198.14	-1,053,403.58	48,464,948.94	-11,569,674.86	1,047,332.55	-4,380,844.79	33,561,761.84
assets	427,550.32	63,512.77	-16,964.28	474,098.81	-153,593.97	16,964.28	-47,233.85	290,235.27
Tangible assets total	65,131,127.93	21,998,896.84	-2,815,637.90	84,314,386.87	-20,407,243.83	1,427,720.06	-6,183,297.02	59,151,566.08
Long-term investments Holdings in associated								
companies	4,703,429.51	0.00	-4,703,429.51	0.00	0.00	0.00	0.00	0.00
Treasury shares Other shares and	2,582,706.68	0.00	0.00	2,582,706.68	0.00	0.00	0.00	2,582,706.68
holdings	209,970.81	504.57	0.00	210,475.38	0.00	0.00	0.00	210,475.38
Long-term investments total	7,496,107.00	504.57	-4,703,429.51	2,793,182.06	0.00	0.00	0.00	2,793,182.06
Fixed assets total	89,265,561.01	22,104,314.85	-7,569,393.28	103,800,482.58	-23,970,140.19	1,474,995.00	-7,328,783.79	73,976,553.60
<b>Production mach</b> Balance sheet value								40,862,263.56
Other shares and Group Parent Company	d holdings		Market-value 261,743.57 233,249.41		Book value 210,475.38 181,981.22			

Parent company	Acquisition cost 1 Jan. 2003	Increase	Decrease	Acquisition cost 31 Dec. 2003	Accrued depreciation	Accrued depreciation on	Depreciation for the financial year	Book value 31 Dec. 2003
EUR	1 Juli. 2000			01 2000	1 Jan. 2003	decreases	31 Dec. 2003	01 Bec. 2000
Intangible assets								
Intangible rights Other long-term	31,806.32	18,080.00	-3,050.93	46,835.39	0.00	0.00	0.00	46,835.39
assets Intangible assets	175,169.61	45,721.79	-47,274.94	173,616.46	-89,545.57	47,274.94	-44,178.26	87,167.57
total	206,975.93	63,801.79	-50,325.87	220,451.85	-89,545.57	47,274.94	-44,178.26	134,002.96
Tangible assets								
Land	1,226,532.54	197,863.45	-5,710.26	1,418,685.73	0.00	0.00	0.00	1,418,685.73
Revaluations	576,884.59	0.00	0.00	576,884.59	0.00	0.00	0.00	576,884.59
Land total	1,803,417.13	197,863.45	-5,710.26	1,995,570.32	0.00	0.00	0.00	1,995,570.32
Buildings and								
structures	3,501,726.99	764,210.06	-44,135.42	4,221,801.63	-1,230,572.97	15,051.21	-135,055.27	2,871,224.60
Machinery and								
equipment Other tangible	30,793,981.75	2,608,577.64	-984,463.35	32,418,096.04	-10,592,060.92	984,463.35	-3,741,594.60	19,068,903.87
assets	408,496.54	63,963.51	-20,763.20	451,696.85	-146,519.94	20,312.46	-45,288.78	280,200.59
Tangible assets total	36,507,622.41	3,634,614.66	-1,055,072.23	39,087,164.84	-11,969,153.83	1,019,827.02	-3,921,938.65	24,215,899.38
Long-term								
investments								
Holdings in Group	25 0/0 7/2 51	0.00	0.00	25 0/0 7/2 51	0.00	0.00	0.00	25 0/0 7/2 51
companies	25,060,763.51	0.00	0.00 0.00	25,060,763.51	0.00 0.00	0.00	0.00 0.00	25,060,763.51
Treasury shares Other shares and	2,582,706.68	0.00	0.00	2,582,706.68	0.00	0.00	0.00	2,582,706.68
holdings	181,981.22	0.00	0.00	181,981.22	0.00	0.00	0.00	181,981.22
Long-term investments total	27,825,451.41	0.00	0.00	27,825,451.41	0.00	0.00	0.00	27,825,451.41
Fixed assets								
total	64,540,049.75	3,698,416.45	-1,105,398.10	67,133,068.10	-12,058,699.40	1,067,101.96	-3,966,116.91	52,175,353.75
Production mach								40.470.740.00
Balance sheet value	e as or 31 Decembe	er 2003						18,473,649.03
Buildings and str		ciation on 1 langu						440 101 15
Difference of total a Increase in depreci								440,191.15 79,291.75
Difference of total a		,						519,482.90
Machinery and ed	auipment							
Difference of total a	and planned depred		-					7,795,024.89
Increase/decrease Difference of total a	•		-	mber				0.00 7,795,024.89
Difference of total a	ани ріанней фергес	ciation on 31 Dec	ember					1,195,024.89

### 12. Group companies

	Group	Parent
	holding	company
	and voting	holding and
	rights	voting rights
	%	%
Tilamarkkinat Oy, Ylöjärvi	100	100
Kiinteistö Oy RK-Kehä, Vantaa	100	100
Kiinteistö Oy Vantaan Viinikankaari 9, Vantaa	100	100
Suomen Projektivuokraus Oy, Tuusula	100	0
Suomen Ykköstilat Oy, Kouvola	100	0
Parmaco Oy, Pyhäjoki	100	0
Master Tilaelementit Oy, Leppävirta	100	0
Kiinteistö Oy Vikkiniitty, Lempäälä	100	0
Suomen Tähtivuokraus Oy, Tuusula	100	0
Oü Balti Ehitustöörist, Tallinn, Estonia	100	0
Zanevkarent Zao, St. Petersburg, Russia	100	0

### 13. Associated companies

The Group has no associated companies on 31 December 2003.

EUR	2003	Group 2002	Pa 2003	rent company 2002
14. Inventories				
Materials and supplies	1,259,300.40	1,126,147.21	0.00	0.00
Work in progress	1,230,702.64	708,338.44	0.00	0.00
Finished goods	648,748.49	531,798.11	591,122.72	531,798.11
Shares	518,010.00	0.00	0.00	0.00
	3,656,761.53	2,366,283.76	591,122.72	531,798.11
15. Long-term receivables				
Receivables from Group companies				
Loan receivables	-	-	2,527,747.69	3,016,312.88
From others				
Accounts receivable	79,280.00	<u>-</u>	_	_
Accounts receivable	77,200.00			
16. Short-term receivables From Group companies				
Accounts receivable	-	-	11,440.35	760.56
Loan receivables	<del>-</del>		7,744,000.00	2,700,000.00
	-	<del>-</del>	7,755,440.35	2,700,760.56
From others				
Accounts receivable	6,613,881.90	3,369,124.24	2,433,541.96	2,590,375.44
Loan receivables	21,101.70	30,377.11	21,101.70	30,377.11
Other receivables	16,230.92	55,741.23	0.00	0.00
Accrued income and				
prepaid expenses	477,672.85	550,543.32	467,498.73	65,357.97
	7,128,887.37	4,005,785.90	2,922,142.39	2,686,110.52
From associated companies				
Dividend receivables	0.00	60,000.00	0.00	0.00
Accounts receivable	0.00	0.00	0.00	0.00
	0.00	60,000.00	0.00	0.00
Short-term receivables total	7,128,887.37	4,065,785.90	10,677,582.74	5,386,871.08
Receivables total	7,208,167.37	4,065,785.90	13,205,330.43	8,403,183.96
17 Sharahaldars/ aquity				
17. Shareholders' equity Share capital on 1 January	22 647 009 00	23,632,284.00	23,647,908.00	23,632,284.00
Bonus issue	23,647,908.00 115,063.41	0.00	115,063.41	23,032,264.00
Share issue registered	844,304.01	15,624.00	844,304.01	15,624.00
Share capital on 31 December	24,607,275.42	23,647,908.00	24,607,275.42	23,647,908.00
Chara issue on 1 January	214 175 00	31,620.00	214 175 00	31,620.00
Share issue on 1 January	314,175.00	·	314,175.00	-31,620.00
Share issue registered Rights issue	-314,175.00 +497,595.00	-31,620.00 +314,175.00	-314,175.00 +497,595.00	+314,175.00
Share issue on 31 December	497,595.00	314,175.00	497,595.00	314,175.00
Share issue on 31 December	477,373.00	314,173.00	477,373.00	314,173.00
Issue premium fund on 1 January	15,996.00	0.00	15,996.00	0.00
Bonus issue	-115,063.41	0.00	-115,063.41	0.00
Share premium	434,190.99	15,996.00	434,190.99	15,996.00
Issue premium fund				
on 31 December	335,123.58	15,996.00	335,123.58	15,996.00
	2 502 704 40	1 5/7 051 40	2.502.707.70	1 5 ( 7 0 5 1 4 0
Ireasury shares on 1 January	2,582,706.68	1,567,051.49	2,582,706.68	1,507,051.49
Treasury shares on 1 January Increase	2,582,706.68 0.00	1,015,655.19	2,582,706.68	1,567,051.49 1,015,655.19

FUD	0000	Group		rent company
EUR	2003	2002	2003	2002
Retained earnings from the previous financial years on 1 January	13,788,168.14	10,116,252.58	4,123,925.78	974,393.07
Retained earnings from the previous financial year	0 721 427 02	10 024 200 05	7 422 264 66	10 212 017 00
Dividend distribution	9,731,437.93 -6,780,453.50	10,834,398.85 -6,146,828.10	7,432,264.66 -6,780,453.50	10,312,016.00 -6,146,828.10
Treasury shares	0.00	-1,015,655.19	0.00	-1,015,655.19
Translation differences	+15,514.90	0.00	0.00	0.00
Retained earnings from the previous	110,011.70	0.00	0.00	0.00
financial years on 31 December	16,754,667.47	13,788,168.14	4,775,736.94	4,123,925.78
Profit for the financial year	8,021,230.75	9,731,437.93	10,973,961.43	7,432,264.66
Total shareholders' equity	52,798,598.90	50,080,391.75	43,772,399.05	38,116,976.12
Distributable funds				
Retained earnings	16,754,667.47	13,788,168.14	4,775,736.94	4,123,925.78
Profit for the financial year Share of depreciation difference	8,021,230.75	9,731,437.93	10,973,961.43	7,432,264.66
included in shareholders' equity	-7,703,662.24	-7,485,031.87	_	_
moraded in shareholders equity	17,072,235.98	16,034,574.20	15,749,698.37	11,556,190.44
	,		,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
<b>18. Appropriations</b> Depreciation difference	-	-	8,314,507.79	8,235,216.04
19. Liabilities  Deferred tax liabilities				
Deferred tax liabilities of appropriations	3,604,302.19	3,409,877.33	-	-
Deferred tax liabilities of associated	0.00	1 240 242 21		
companies' profits  Deferred tax assets of periodisation differences	0.00 -281,328.65	1,349,362.21 -435,772.68	-	-
Deferred tax assets due to consolidation	-455,011.01	-446,428.36	_	-
Deferred tax assets due to consolidation	2,867,962.53	3,877,038.50		
	2,007,702.00	3,077,030.30		
Long-term liabilities Loans from financial institutions	12,713,413.09	6,794,792.15	4,818,255.05	4,372,886.03
Other payables	0.00	21,023.49	0.00	0.00
	12,713,413.09	6,815,815.64	4,818,255.05	4,372,886.03
Short-term liabilities Payables to Group companies Accounts payable		-	6,252.18	1,754.12
Other payables			3,782,384.54 3,788,636.72	2,904,766.38 2,906,520.50
Payable to others	-	-	3,766,636.72	2,900,520.50
Loans from financial institutions	9,116,099.71	6,871,476.38	3,089,351.63	5,660,523.30
Advances received	1,660,207.43	493,495.28	0.00	0.00
Accounts payable	1,959,707.47	943,596.83	564,323.24	490,820.21
Accruals	3,353,620.37	2,284,230.75	1,307,661.83	1,359,584.62
Other short-term liabilities	1,744,008.78	1,157,480.04	813,458.16	909,470.12
	17,833,643.76	11,750,279.28	5,774,794.86	8,420,398.25
Total short-term liabilities	17,833,643.76	11,750,279.28	9,563,431.58	11,326,918.75
Total liabilities	33,415,019.38	22,443,133.42	14,381,686.63	15,699,804.78
Non-interest bearing and interest bearing liabilities				
Long-term				
Non-interest bearing	0.00	21,023.49	0.00	0.00
Interest bearing	12,713,413.09	6,794,792.15	4,818,255.05	4,372,886.03
	12,713,413.09	6,815,815.64	4,818,255.05	4,372,886.03
Short-term				
Non-interest bearing	8,717,544.05	4,878,802.90	2,691,695.41	2,761,629.07
Interest bearing	9,116,099.71 17,833,643.76	6,871,476.38 11,750,279.28	6,871,736.17 9,563,431.58	8,565,289.68 11,326,918.75
Accruals	,200,010.70	,, ,	.,	, 52.5 , 7 10.7 0
	1 007 407 05	1 022 122 44	1 112 047 54	1 154 004 00
For personnel expenses	1,907,406.85	1,933,123.44	1,112,046.54	1,154,034.03
For interest expenses For taxes	158,756.45 413,979.77	93,140.34 83,928.80	108,591.45 0.00	80,365.34 49,181.65
Other accruals	413,979.77 873,477.30	174,038.17	87,023.84	76,003.60
Strict door data	3,353,620.37	2,284,230.75	1,307,661.83	1,359,584.62
Loons with five year materials				
Loans with five-year maturity	0.00	0.00	0.00	0.00

### OTHER NOTES

EUR	2003	Group 2002	2003	Parent company 2002
Commitments and contingent liabilities				
Guarantees on own behalf				
<u>Guarantees for loans</u> Loans from financial institutions	21,829,512.80	13,666,268.53	7,907,606.68	10,033,409.33
Other contingent liabilities Leasing liabilities in the following year Subsequent leasing liabilities	43,360.76 15,430.64	47,828.02 62,884.00	43,360.76 15,430.64	47,828.02 62,884.00
Securities given Mortgages on real estates Mortgages on companies Pledges	5,662,826.88 10,957,443.40 23,993,546.39	5,662,826.88 10,957,443.40 14,208,210.24	740,026.88 5,827,711.65 22,772,605.23	740,026.88 5,827,711.65 22,772,605.23
Contingent liabilities on behalf of Group companies				
Guarantees for loans Repurchase commitments *) Contingent liabilities related to guarantee and service period	12,741,423.54 818,088.47	11,510,786.16 491,358.98	14,760.54 0.00	6,866.16 0.00
Securities given Guarantees	-	-	13,544,751.47	11,995,278.98

<sup>\*)</sup> The Group's repurchase commitments are long-term leases sold to financial institutions. The surface area of the prefabricated buildings included in these leased total 24,298 m². Repurchase price incl. VAT of 22 per cent amounts to EUR 524 per square metre.

### Liabilities resulting from derivative contracts

The Group has no liabilities resulting from derivative contracts.

### Parent company bond with warrants in 1998

Principal	EUR 27,751.01
Lender	personnel
Loan term	30 June 1998-5 June 2001
Number of warrants	330,000
Shares subject to subscription	990,000 B Series shares
Subscription period for 495,000 B Shares	1 May 2000-31 May 2004
Subscription period for 495,000 B Shares	1 May 2002-31 May 2004
Increase in share capital	EUR 1,673,100.00
Increase in number of votes	990,000 votes

After the 2001 bonus issue, one stock option entitles its holder to subscribe for three B Series shares. The share subscription price is reduced by the amount of dividend paid after 13 May 1998 and before share subscription on the record date. The share subscription price is not less than the share's counter book value. The share subscription price amounted to EUR 2.45 on 31 December 2003. A total of 712,500 B Series shares were subscribed by 31 December 2003. If the Annual General Meeting of 2 April 2004 approves the Board's proposal for dividend distribution, the share subscription price will fall to EUR 1.95.

The stock options will be traded on the Helsinki Exchanges until 24 May 2004. Their trading volume in 2001, 2002 and 2003 amounted to 38,100, 155,500 and 209,100 respectively.

### Parent company stock options in 2002

Date of issue 4 April 2002
Number of stock options 670,000
Shares subject to subscription 670,000 B Series shares
Subscription period for 335,000 B Shares 1 May 2004–31 March 2007
Subscription period for 335,000 B Shares 1 May 2006–31 March 2007
Increase in share capital EUR 1,132,300.00
Increase in number of votes 670,000 votes

The share subscription price will be the trade weighted average price for Rakentajain Konevuokraamo Oyj B Series share quoted on the Helsinki Exchanges from 5 April to 4 June 2002 plus 10 per cent, or EUR 5.27, and it will be reduced annually by the amount of dividend paid on the record date. The share subscription price is not less than the share's counter book value. Following the decision by the Annual General Meeting of 2 April 2003 on dividend distribution, the share subscription price is EUR 4.77. If the Annual General Meeting of 2 April 2004 approves the Board's proposal for dividend distribution, the share subscription price will fall to EUR 4.27.

### **Board authorisations**

### Share issue authorisation

The Board has no authorisation to increase share capital.

### Other authorisations

The Board has no valid authorisation to issue option rights, or to take out convertible bonds.

The Annual General Meeting of 2 April 2003 authorised the Board to buy back a maximum of 708,000 outstanding B Series shares, or 5 per cent of the Group's share capital, with distributable funds.

The Annual General Meeting of 2 April 2003 authorised the Board to use all the above-mentioned B Series shares bought back, based on the authorisation, as a consideration in the event of purchasing assets pertaining to the company's business or in the event of business acquisitions or other co-operation-related arrangements.

Both authorisations will be valid for one year as of the date of the Annual General Meeting's decision and will replace the authorisation given by the Annual General Meeting of 4 April 2002. The authorisation to transfer treasury shares has not yet been exercised.

Announcements referred to in Sections 9 and 10, Chapter 2 of the Securities Market Act during the financial year and prior to signing the financial statements

Announcements pertaining to Sections 9 and 10, Chapter 2 of the Securities Market Act were not issued during the financial year. Following the date of closing the accounts, on 19 January 2004, Suomi Mutual Life Assurance Company announced that its shareholding in Rakentajain Konevuokraamo Oyj had decreased to less than one-tenth (1/10) of the company's share capital.

### Shares and shareholders

### Parent company share capital on 31 December

	:	2003	2002		
	No.	EUR	No.	EUR	
A Series share	1,728,000	2,920,320.00	1,728,000	2,906,285.22	
B Series share	12,832,518	21,686,955.42	12,332,418	20,741,622.78	

The A and B series have equal terms, with the exception of voting rights included in them: each A Share entitles the holder to 20 votes at the Annual General Meeting; each B Share entitles the holder to one vote.

### **Shareholders**

The Group had 3,458 shareholders in the share register on 31 December 2003.

Major shareholders	Α	В		Total	Votir	Voting rights	
31 December 2003	Shares	Shares	No.	%	No.	%	
Rakennusmestarien Säätiö	794,916	1,692,738	2,487,654	17.08	17,591,058	37.12	
Keskinäinen Henkivakuutusyhtiö Suomi	345,600	1,119,360	1,464,960	10.06	8,031,360	16.95	
Vahinkovakuutusosakeyhtiö Pohjola	345,600	750,000	1,095,600	7.52	7,662,000	16.17	
Rakentajain Konevuokraamo Oyj	0	606,011	606,011	4.16	606,011	1.28	
Rakennusmestarit ja -insinöörit AMK RKL	177,552	252,366	429,918	2.95	3,803,406	8.03	
Helsinki Investment Trust Oy	0	310,000	310,000	2.13	310,000	0.65	
Thominvest Oy	0	274,200	274,200	1.88	274,200	0.58	
Kotakorpi Jukka	0	266,032	266,032	1.83	266,032	0.56	
Laakkonen Mikko Kalervo	0	230,000	230,000	1.58	230,000	0.49	
Stiftelsen för Österbottens Högskola	0	180,000	180,000	1.24	180,000	0.38	
Fondita Nordic Small Cap Placfond	0	147,600	147,600	1.01	147,600	0.31	
Asikainen Visa	0	143,455	143,455	0.99	143,455	0.30	
Helsingin Rakennusmestarit ja –insinöörit AMK	43,200	96,393	139,593	0.96	960,393	2.03	
Laakkonen Reino Olavi	0	137,400	137,400	0.94	137,400	0.29	
Hietala Pekka Tapani	0	125,700	125,700	0.86	125,700	0.27	
Etra-Invest Oy Ab	0	124,900	124,900	0.86	124,900	0.26	
Desatex Oy-Desatex Ltd	0	106,000	106,000	0.73	106,000	0.22	
Lindström Kim	0	92,300	92,300	0.63	92,300	0.19	
Placeringsfonden Aktia Capital	0	78,000	78,000	0.54	78,000	0.16	
Placeringsfonden Aktia Secura	0	73,700	73,700	0.51	73,700	0.16	
Emil Aaltosen Säätiö	0	72,500	72,500	0.50	72,500	0.15	
Räikkönen Hellevi	0	64,968	64,968	0.45	64,968	0.14	
Voullième René	0	53,400	53,400	0.37	53,400	0.11	
Saario Seppo	0	50,000	50,000	0.34	50,000	0.11	
Others transferred to book-entry							
securities system	21,132	5,481,047	5,502,179	37.79	5,903,687	12.45	
Total according to shareholders register	1,728,000	12,528,070	14,256,070	97.91	47,088,070	99.36	
In administrative registration	0	294,035	294,035	2.02	294,035	0.62	
Transferred to book-entry							
securities system total	1,728,000	12,822,105	14,550,105	99.93	47,382,105	99.98	
Not transferred to book-entry securities							
system total	0	10,413	10,413	0.07	10,413	0.02	
Total	1,728,000	12,832,518	14,560,518	100.00	47,392,518	100.00	

### Distribution of shareholding by size range

				B Shares				A Shares
Number of shares	Number of shareholders	Percentage of all	Number of shares	Percentage of all shares shareholders	Number of shareholders	Percentage of all	Number of shares	Percentage of all shares shareholders
1-100	315	9.11	27,737	0.22	8	33.33	468	0.03
101-500	1,194	34.54	405,115	3.16	1	4.17	432	0.03
501-1,000	805	23.29	668,916	5.21	6	25.00	5,184	0.30
1,001-5,000	919	26.58	2,085,565	16.25	3	12.50	5,544	0.32
5,001-10,000	114	3.30	790,715	6.16	1	4.17	9,504	0.55
10,001-50,000	86	2.49	1,556,279	12.13	1	4.17	43,200	2.50
> 50,000	24	0.69	7,287,778	56.79	4	16.66	1,663,668	96.27
Transferred to book-entry								
system total	3,457	100.00	12,822,105	99.92	24	100.00	1,728,000	100.00
Not transferred to book-en	ntry							
system total			10,413	0.08			0	0.00
Total			12,832,518	100.00			1,728,000	100.00

### Distribution of shareholding by sector

Shareholding by	Number of	Percentage of	Number of	Percentage of	Number of	Percentage of
Sector	shareholders	all shareholders	shares	all shares	voting rights	all voting rights
Private companies	250	7.24	2,019,318	13.87	2,053,518	4.33
Public companies	0	0	0	0	0	0
Financial institutions, insurance						
companies	15	0.43	3,151,310	21.64	16,284,110	34.36
Public corporations	3	0.09	91,700	0.63	91,700	0.19
Non-profit organisations	66	1.91	3,541,814	24.33	23,206,814	48.97
Households	3,109	90.01	5,425,328	37.26	5,425,328	11.45
Foreign shareholders	11	0.32	26,600	0.18	26,600	0.06
In administrative registration			294,035	2.02	294,035	0.62
Transferred to book-entry						
securities system total	3,454	100.00	14,550,105	99.93	47,382,105	99.98
Not transferred to book-entry						
securities system total			10,413	0.07	10,413	0.02
Total			14,560,518	100.00	47,392,518	100.00

### Shareholding of Board members and CEO of the Group

On 31 December 2003, the number of B Series shares held by Board members and CEO personally and by corporations they control totalled 67,986 (0.47 per cent of shares), representing 67,986 votes (0.14 per cent of voting rights).

The bond with warrants held by CEO and Board members account for 13.51 per cent of the number of the bond with warrants issued. These warrants entitle their holders to subscribe for a maximum total of 155,500 B Series shares, accounting for 1.11 per cent of the total number of B Series shares and 0.99 per cent of the entire share capital, and accounting for 1.11 per cent of the voting rights entitled by the B Series shares and 0.32 per cent of the total voting rights entitled by all company shares on 31 December 2003.

### Shareholders' agreements

To the Group's knowledge, no shareholders' agreements exist regarding Group shares.

Thus far the Group has not adopted the recommendation for insider guidelines issued by the Helsinki Exchanges on 28 October 1999.

### Share buyback

Date	Number of shares	Book counter- value, EUR	Per-share average price, EUR	Total, EUR	Commission, EUR	Total, EUR
31. Aug4 Oct. 2001	400,800	677,352.00	3.91	1,565,486.00	1,565.49	1,567,051.49
2 Sep15 Oct. 2002 Total	205,211 606,011	346,806.59 1 024 158 59	4.95 4.26	1,014,640.53 2 580 126 53	1,014.66 2.580.15	1,015,655.19 2,582,706,68

Nordea Securities Oyj carried out the share buybacks in normal trading on the Helsinki Exchanges.

### CALCULATION OF KEY FIGURES AND RATIOS

### Per-share ratios

Earnings per share =

Profit before extraordinary items +/- minority interest - taxes Average number of issue-adjusted shares for the financial year

> Shareholders' equity per share = Shareholders' equity

Number of issue-adjusted shares on the date of the closing of the accounts

Dividend per share =

Dividend distribution for the financial year Number of issue-adjusted shares on the date of the closing of the accounts

Dividend per earnings, % = 100 x dividend per share Earnings per share

Effective dividend yield, % =

100 x dividend per share

Issue-adjusted closing price for a B Share at the end of the financial year

Price / earnings ratio (P/E) =

Issue-adjusted closing price for a B Share at the end of the financial year Earnings per share

Market capitalisation =

Number of A Shares on the final day of the financial year x average share price for a B Share + Number of B Shares on the final day of the financial year x closing price for a B share at the end of the financial year

### Key figures on financial performance

Return on equity, % =
100 x (profit before extraordinary items - taxes)
Shareholders' equity + minority interest
(mean calculated by the values of the balance sheet of the financial

year and the previous financial year)

### Return on investment, % =

100 x (profit before extraordinary items + interest expenses and other financial expenses)

Balance sheet total - non-interest bearing liabilities (mean calculated by the values of the balance sheet of the financial year and the previous financial year)

### Equity ratio, % =

100 x (shareholders' equity + minority interest)
Balance sheet total – advance payments received

Personnel on average = Mean of the number of personnel at the end of the month, adjusted with the number of part-time employees

The key figures and ratios are calculated in accordance with the general instructions issued by the Finnish Accounting Standards Board on 29 October 2002.

### **KEY FIGURES**

Key figures on financial performance						
key figures of financial performance		2003	2002	2001	2000	1999
Turnover	MEUR	58.73	61.04	67.97	53.96	23.01
change	%	-3.8	-10.2	+26.0	+134.5	+9.4
Operating profit	MEUR	10.10	14.65	17.76	13.48	6.75
% of turnover	%	17.2	24.0	26.1	25.0	29.4
Profit before extraordinary items	MEUR	9.79	14.20	16.92	12.67	6.63
% of turnover	%	16.7	23.3	24.9	23.5	28.8
Profit after extraordinary items	MEUR	9.79	14.20	16.13	12.48	7.35
% of turnover	%	16.7	23.3	23.7	23.1	32.0
Profit for the period	MEUR	8.02	9.73	10.83	8.82	5.42
% of turnover	%	13.7	15.9	15.9	16.3	23.6
Return on equity	%	16.4	21.1	27.5	30.1	25.5
Return on investment	%	15.6	24.4	29.9	31.0	29.2
Equity ratio	%	61.3	68.4	63.1	60.0	62.6
Gross capital expenditure	MEUR	16.59	8.07	11.96	13.32	12.31
% of turnover	%	28.2	13.2	17.6	24.7	53.5
Accessories and maintenance of rental						
equipment, charged as expenses	MEUR	2.28	2.03	2.35	1.91	1.61
Shareholders' equity	MEUR	52.80	50.08	46.18	40.04	19.88
Net interest-bearing liabilities	MEUR	20.46	13.03	15.12	16.10	8.53
Average number of personnel		447	483	496	456	248
Per-share ratios						
<u></u>		2003	2002	2001	2000	1999
A Series and B Series shares						
Earnings per share	EUR	0.57	0.72	0.83	0.64	0.46
Earnings per share *)	EUR	0.56	0.69	0.82	0.64	0.46
Shareholders' equity per share	EUR	3.60	3.53	3.27	2.85	1.96
Dividend per earnings	%	87.72	69.44	54.22	52.49	60.68
Dividend per share	EUR	0.50 *	*) 0.50	0.45	0.34	0.28
Market capitalisation of A/B Series						
share capital	MEUR	82.46	74.16	66.96	52.97	40.51
Trading volume of A Series shares	number	0	0	0	0	0
% of total number	%	0.00	0.00	0.00	0.00	0.00
Trading volume of B Series shares	number	3,048,642	5,847,263	4,338,597	1,372,665	700,863
% of total number	%	23.76	47.41	35.21	11.14	8.31
Issue-adjusted average number of						
A Series shares	number	1,728,000	1,728,000	1,728,000	1,728,000	1,728,000
Issue-adjusted average number of						
B Series shares	number	12,832,518	12,332,418	12,323,118	12,323,118	8,431,440
Issue-adjusted average number of						
A Series shares at financial year end	number	1,728,000	1,728,000	1,728,000	1,728,000	1,728,000
Issue-adjusted average number of						
B Series shares at financial year end	number	12,832,518	12,332,418	12,323,118	12,323,118	8,431,440
B Series shares						
P/E ratio		10.09	7.38	5.84	5.92	8.66
Effective dividend yield	%	8.70	9.42	9.28	8.87	7.01
Market capitalisation of share capital	MEUR	73.79	65.49	59.77	46.74	33.73
Average price	EUR	5.02	5.02	4.16	3.61	3.92
Closing price at year end	EUR	5.75	5.31	4.85	3.79	4.00
Lowest quotation	EUR	4.35	4.42	3.58	3.20	3.17
Highest quotation	EUR	5.90	5.70	4.99	4.50	4.63

A Series shares are not subject to public quotation.

<sup>\*)</sup> Adjusted by the dilution effect of shares entitled by warrants

<sup>\*\*)</sup> Board proposal

### BOARD PROPOSAL TO THE ANNUAL GENERAL MEETING

Rakentajain Konevuokraamo Oyj's net profit for the financial year totalled EUR 10,973,961.43.

The Group's distributable funds at the Annual General Meeting's disposal total EUR 15,749,698.37.

The Board proposes to the Annual General Meeting that a per-share dividend of EUR 0.50 be distributed to all shares, excluding own shares held by the Group, during dividend distribution, and that the remainder be entered in retained earnings.

On 18 February 2004, the number of shares, exclusive of own shares held by the Group, totalled 14,157,607, the corresponding dividends payable amounting to EUR 7,078,803.50.

Matti Koskenkorva

Asko Järvinen

Juhani Nurminen

Vantaa, 18 February 2004

Eino Halonen

Vesa Koivula President and CEO

### **AUDITOR'S REPORT**

To the shareholders of Rakentajain Konevuokraamo Oyj

We have audited the accounting, the financial statements and the corporate governance of Rakentajain Konevuokraamo Oyj for the financial year 2003. The financial statements, which include the report of the Board of Directors, consolidated and parent company income statements, balance sheets and notes to the financial statements, have been prepared by the Board of Directors and the Managing Director. Based on our audit we express an opinion on these financial statements and on corporate governance.

We have conducted our audit in accordance with Finnish Standards on Auditing. Those standards require that we perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by the management as well as evaluating the overall financial statement presentation. The purpose of the audit of corporate governance is to examine that the members of the Board of Directors and the Managing Director have legally complied with the rules of the Companies Act.

In our opinion the financial statements have been prepared in accordance with the Accounting Act and other rules and regulations governing the preparation of financial statements. The financial statements give a true and fair view, as defined in the Accounting Act, of both the consolidated and parent company's result of operations as well as of the financial position. The financial statements with the consolidated financial statements can be adopted and the members of the Board of Directors and the Managing Director of the parent company can be discharged from liability for the period audited by us. The proposal by the Board of Directors concerning the distributable assets is in compliance with the Companies Act.

Vantaa, February 20, 2004

PricewaterhouseCoopers Oy Authorised Public Accountants

Risto Laitinen

**Authorised Public Accountant** 

Henrik Sormunen

Authorised Public Accountant

# SERVICE NETWORK

- ▲ Rakentajain Konevuokraamo Oyj Service Office
- Rakentajain Konevuokraamo Oyj Dealer
- T Tilamarkkinat Oy Service Office
- S Suomen Projektivuokraus Oy Service Office

	Espoo-Kauklahti Espoo-Lintuvaara Espoo-Olarinluom Heinola Helsinki-Alppila Helsinki-Herttonie Hollola Hämeenlinna		Imatra Joensui Jyväsky Kaarina Kajaani Karhula Kauhaji Kemi	ı ı	Kerava Kokkola Kotka Kouvola Kuopio Kuusanko Lahti Lappeenra			Lohja Mikkeli Muurame Oulu Pieksämäk Pietarsaari Pori Porvoo		Raisio Rauma Riihimäki Rovaniemi Savonlinna Seinäjoki Tampere Tornio	Turku Vaasa Valkeakos Vantaa Varkaus Äänekosk	
_	•					_	Т		S			
	Forssa Haapavesi Kankaanpää Kitee	Kokei Lieks Loviis Sotka	a sa	Säkyli Uimal			Kouvo Leppä Pyhäjo Ylöjär	virta oki	l Hel	oo sinki-Kyläsaari sinki-Vartioharju sula	Vantaa St. Peters Tallinn	sburg

### RAKENTAJAIN KONEVUOKRAAMO OYJ

President and CEO	Vesa Koivula
Financial Director	Pirkko Suikkari
Director, rental and sales services	Olli Heire
Technical Manager, drying services and diamond (retire cutting contracting	Pauli Niskanen ement 1 May 2004)
Director, storage halls and tents, (a construction-site and event services drying services and diamond cutting contracting	Mika Helenius s of 1 March 2004)
Service and Repair Manager	Mauri Toivanen
	Erkki Tulokas Rauni Kauppila 2004) Ismo Suvela 2004) Markku Virta
Quality project	Liisa Leinikka
Internal Auditors	Matti Rintaluoma Pasi Pitkonen
Electrical and technical safety	Vesa Karlsson
Environmental issues and LPG issues	Kari Kovalainen

### **UNIT MANAGERS**

Greater Helsinki	Jani Asunmaa
Greater Helsinki	Hannu Kataja
Greater Helsinki	(diamond cutting contracting) Pertti Aronpää
Greater Helsinki	(drying services) Juhana Kankaanpää (construction-site and event services)
Hämeenlinna	Jorma Salminen
Kotka	Seppo Ariluoto
Kouvola Lahti	Erkki Tulokas
Lappeenranta	Jarmo Rosilainen Pekka Löfman
Lohja	Juha Tenhovirta
Mikkeli	Kari Ollikainen
Savonlinna	Heimo Löytönen
Turku	Seppo Inkinen
Joensuu	Klaus Sahlman
Jyväskylä	Petri Häkkinen
Jyväskylä	Alpo Ilmarinen (drying services)
Pori	Kai Aalto
Rauma	Arto Justén
Tampere	Kimmo Seppälä
Vaasa	Sakari Perkkiö
Varkaus	Henrik Kosonen
Kajaani	Eero Juntunen
Kemi	Antti Hulkko
Kuopio	Reijo Arovaara
Oulu	Kari Huotari
Rovaniemi	Seppo Sipola

### TILAMARKKINAT OY

Managing Director	Ossi Alastalo
Managing Director, production units	Jukka Kotakorpi
Financial Manager	Tiina Leinonen
Marketing and rental services	Harri Salminen Timo Myllynen
Planning Manager	Maarit Laavola
Project Manager	Mikko Koskinen
Production Managers	Heikki Pitkänen Vesa Pirhonen Seppo Luostarinen

### SUOMEN PROJEKTI VUOKRAUS OY

Managing Director	Tatu Hauhio
Technical Director	Heikki Suhonen
Marketing Director	Markku Turunen
Service Manager	Ari Immonen
Office Manager	Tuija Koljonen

