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\text { ANNUAL REPORT } 2005
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## Organisation i January 2006



Sunila Oy Board of Directors
Front row, left to right: Deputy Chairman Sverre Norrgaird, Myllykoski Oyj and Chairman Jarmo Alm, Stora Enso Publication Paper GmbH \& Co. KG.
Back row, left to right: Member Tuomo Tuomela, Myllykoski Paper Oy, Managing Director Juhani Kautto, Sunila Oy and Member Sakari Eloranta, Stora Enso Pulp Competence Centre.

## Board of Directors

Directors, Members
Deputy Members

| Jarmo Alm | Chairman | Jukka Heiko |
| :--- | :--- | :--- |
| Sverre Norrgård | Deputy Chairman | Heikki Räty |
| Sakari Eloranta |  | Ari-Pekka Määttänen |
| Tuomo Tuomela |  | Jukka Kejonen |

## Management Group

Juhani Kautto Managing Director
Ari Haakana
Markku Hynninen
Mikko Karppelin
Seppo Liimatainen
Petri Lundén
Pekka Pelkonen
Juha Piipponen
Jarmo Rinne
Tea Sundén
Jouni Virtanen

Business Development Manager
Workers' Representative
Administration Manager
Salaried Employees' Representative
Mill Services Manager
Personnel Manager
Development Manager
Production Director
Customer Service Manager
Finance Manager

## Auditor

Ari Ahti, Authorised Public Accountant (KHT)

## Board Committees

| Marketing Committee | Harry Lönnqvist |
| :--- | :--- |
| Forestry Committee | Matti Karjula |
| Finance Committee | Heikki Räty |

## Shareholders

| Myllykoski Paper Oy | $50 \%$ |
| :--- | :--- |
| Stora Enso Oyj | $50 \%$ |

## Report of the Board of Directors

## Pulp market

The world bleached market pulp capacity was 45.8 million tonnes in 2005 . Softwood pulp capacity rose by 0.8 million tonnes from the previous year and hardwood pulp capacity by 0.4 million tonnes. In the coming years the softwood pulp capacity is expected to rise less than 1 per cent per year, whereas the average increase in hardwood pulp capacity will be 5 per cent per year on account of the new eucalyptus pulp mills.

The price of pulp was at 640 USD in the first quarter of the year. At its lowest it was during the third quarter at 583 USD. In the fourth quarter the price rose again to approximately 600 USD.

Because of the stoppage caused by labour market disturbance in the paper industry in Finland, market pulp production decreased by 0.4 million tonnes during April - June.

## Operation and Result

Sunila Oy's turnover was EUR 127 million (EUR 157 million). Operating profit was EUR - 2.5 million (EUR 11.7 million) and profit/loss before extraordinary items EUR -3.2 million (EUR 10.5 million).

The strikes and lockout in the spring and early summer decreased the production by 55,000 tonnes. According to the new collective labour agreement, it is possible to keep the mill running at Christmas time. In 2005 this yielded a production increase of 5,000 tonnes. The annual production was 304,100 tonnes (348,600 tonnes). The average daily production was 995 tonnes ( 999 tonnes). The operating rate was 82 per cent ( 95 per cent).

Pulp sales were 303,000 tonnes ( 357,500 tonnes). Sales to the shareholding companies amounted to 272,200 tonnes ( 321,800 tonnes) and market pulp sales totalled 30,300 tonnes ( 35,700 tonnes) and export sales 130,300 tonnes (137,200 tonnes). Pulp stock at the end of the year was 17,500 tonnes ( 15,900 tonnes), which corresponds to two and a half weeks of production. The average sales price of pulp was EUR 398 (EUR 408).

Both the production and sales of the by-products (crude tall oil and turpentine) were 6,600 tonnes ( 12,600 tonnes). This production was extremely low due to the dry spruce used as raw material.

## Investments

The investments totalled EUR 6.8 million (EUR 4.8 million).
The overhaul of the Sunila harbour quay accounted for more than 60 per cent of the total investments. The quay constructions were totally rebuilt. During the repair work the import of wood and pulp shipments through the Sunila harbour were managed by temporary arrangements.

The recovery line preplanning project was completed. The capacity of the back-up electricity line of the mill was increased and electricity feed to the effluent plant was secured. The upgraded pulp delivery and invoicing system was taken into use.






## Personnel

The average number of persons employed during the year was 311 (321). At the end of the year the number of persons employed on a permanent basis was 290 (296).

In September an employee satisfaction survey was carried out. The results are somewhat more critical than those of the previous survey. This was partly due to the labour market disturbances in the spring and early summer. However, the results are above the Finnish standard level.

The number of accidents which caused an absence of more than eight hours was halved to 18 per million work hours as compared to the previous year.

## Environmental Protection

A new EMAS environmental report was published in the spring of 2005.
The application for a new environmental permit, which was submitted at the end of 2004, is being examined by authorities and a new permit is expected during the early part of 2006.

Environmental expenses totalled EUR 6.2 million (EUR 6.6 million). Annual environmental costs amounted to EUR 1.9 million (EUR 2.4 million) and depreciations of environmental protection investments to EUR 4.3 million (EUR 4.2 million). A total of EUR 0.9 million (EUR 0.1 million) was spent on environmental investments.

In 2005, 2006 and 2007, Sunila Oy has annually 52,400 tonnes of carbon dioxide emission allowances available for trading. These allowances are due to the use of fossil fuels. In 2005 the emissions were low, 42,100 tonnes, as a consequence of the labour market disturbances. The surplus allowances were not sold in 2005. 95 per cent of the fuels of Sunila Oy are biomass fuels.

## Research and Development

In 2005, research and development mainly focused on the co-operation projects.

Optimizing the process conditions of the bark boiler, bark properties and utilisation of bark fractions have been studied. The emissions of the bark boiler have been lower due to the information received from the aforementioned study.

## Risks and Insecurities of Operations

The following factors have a significant impact on the company's full-year earnings:

|  | change | impact |
| :--- | :--- | :--- |
| - pulp production | $+/-1000$ tonnes | EUR 0.2 million |
| - pulp price per tonne | $+/-10$ USD | EUR 2.5 million |
| - EUR vs. USD exchange rate | $+/-1$ cent | EUR 1.3 million |
| - price of wood | $+/-1$ EUR $/ \mathrm{m}^{3}$ | EUR 2.1 million |
| - price of natural gas | $+/-10 \%$ | EUR 0.3 million. |

## Outlook for the Year 2006

The demand-capacity ratio will deteriorate slightly. This may have a negative influence on the price. On the other hand, the collapse of the competitiveness of the Canadian pulp industry, which was caused by the rise in raw material costs and the strong Canadian dollar, may strengthen the price trend.

According to plan, Sunila Oy will run at full capacity in 2006.

## Financial Statements

## Proposal of the Board of Directors

| the loss from the financial year | EUR | - 5,552,500.36 |
| :---: | :---: | :---: |
| and the profit from the previous years be transferred to the profit and loss account | EUR | 39,024,429.91 |
| whereafter the profit and loss account will contain a profit of | EUR | 33,471,929.55 |
| Consolidated unrestricted shareholders' equity is | EUR | 34,690,517.95 |
| Dividends will not be paid. |  |  |

Annual Report and Financial Statements confirmed by:
Helsinki, 17 February 2006

Jarmo Alm
Chairman

## Profit and Loss Account and Balance Sheet

| EUR million | tes | PARENT COMPANY |  | GROUP |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PROFIT AND LOSS ACCOUNT | Parent company | 31 Dec 2005 | 31 Dec 2004 | 31 Dec 2005 | 31 Dec 2004 |
| TURNOVER | 1 | 126.84 | 156.54 | 127.11 | 157.02 |
| Change in inventory of finished goods |  | 0.85 | -3.53 | 0.85 | -3.53 |
| Other operating income | 2 | 1.38 | 2.36 | 1.45 | 2.36 |
| Materials and services | 3 | -93.52 | -102.43 | -93.54 | -102.48 |
| Personnel expenses | 4 | -14.07 | -15.76 | -14.24 | -15.96 |
| Depreciation | 5 | -12.36 | -11.74 | -16.81 | -16.02 |
| Other operating expenses |  | -11.65 | -13.72 | -6.50 | -8.71 |
| OPERATING PROFIT |  | -2.53 | 11.73 | -1.68 | 12.69 |
| Net financial items | 6 | -0.73 | -1.23 | -1.58 | -2.18 |
| PROFIT BEFORE EXTRAORDINARY <br> Extraordinary items | TEMS | -3.26 | 10.50 | -3.26 | 10.51 |
| PROFIT BEFORE APPROPRIATIONS AND TAXES |  | -3.26 | 10.50 | -3.26 | 10.51 |
| Appropriations | 7 | -2.31 | -5.70 |  |  |
| Income tax expenses | 8 | 0.01 | -1.42 | 0.86 | -1.83 |
| PROFIT FOR THE FINANCIAL YEAR |  | -5.55 | 3.38 | -2.40 | 8.68 |


| BALANCE SHEET | Notes | PARENT COMPANY |  | GROUP |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company | 31 Dec 2005 | 31 Dec 2004 | 31 Dec 2005 | 31 Dec 2004 |
| Assets |  |  |  |  |  |
| NON-CURRENT ASSETS |  |  |  |  |  |
| Tangible assets | 9 | 114.16 | 119.66 | 142.96 | 152.90 |
| Investments | 10 | 0.88 | 0.88 | 0.59 | 0.59 |
|  |  | 115.04 | 120.55 | 143.54 | 153.49 |
| CURRENT ASSETS |  |  |  |  |  |
| Inventories | 11 | 16.88 | 15.48 | 16.88 | 15.48 |
| Long-term receivables | 12 | 2.02 | 2.83 | 2.02 | 2.83 |
| Short-term receivables | 12 | 27.37 | 21.68 | 27.21 | 21.51 |
| Cash at bank and in hand |  | 3.68 | 8.74 | 3.69 | 8.75 |
|  |  | 49.96 | 48.73 | 49.81 | 48.57 |
|  |  | 165.00 | 169.28 | 193.35 | 202.06 |
| Shareholders' Equity and Liabilities SHAREHOLDERS' EQUITY |  |  |  |  |  |
|  |  |  |  |  |  |
| Share capital | 13 | 13.00 | 13.00 | 13.00 | 13.00 |
| Retained earnings |  | 39.02 | 50.60 | 69.38 | 75.65 |
| Net profit for the year |  | -5.55 | 3.38 | -2.40 | 8.68 |
|  |  | 46.47 | 66.97 | 79.98 | 97.33 |
| ACCUMULATED APPROPRIATIONS | 14 | 43.62 | 41.31 |  |  |
| PROVISIONS FOR LIABILITIES AND CHARGES |  |  |  |  |  |
| Long-term liabilities | 15 | 29.63 | 22.59 | 61.87 | 61.88 |
| Short-term liabilities | 15 | 45.28 | 38.40 | 51.51 | 42.85 |
|  |  | 74.91 | 60.99 | 113.38 | 104.73 |
|  |  | 165.00 | 169.28 | 193.35 | 202.06 |

## Statement of Changes in the Financial Position

| EUR million | PARENT COMPANY |  | GROUP |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| OPERATION |  |  |  |  |
| Turnover | 118.73 | 155.60 | 118.14 | 159.58 |
| - Operating expenditure, net | -117.07 | -131.68 | -111.19 | -130.41 |
| - Financial expenditure, net | -0.75 | -1.30 | -1.61 | -2.25 |
| - Taxes | -0.57 | -0.03 | -0.57 | -0.03 |
| - Other income and expenditure | 0.00 | 0.00 | 0.00 | 0.00 |
| Share in the profit of affiliated companies | 0.00 | 0.00 | 0.00 | 0.00 |
| = Cash flow from the year's operation | 0.34 | 22.58 | 4.77 | 26.89 |
| INVESTMENTS |  |  |  |  |
| - Investments, tangible | -6.86 | -4.79 | -6.86 | -4.79 |
| - Investments, intangible | 0.00 | 0.00 | 0.00 | 0.00 |
| + Sales of fixed assets | 0.00 | 0.00 | 0.00 | 0.00 |
| = Increase/decrease in capital after investments | -6.52 | 17.79 | -2.09 | 22.10 |
| FINANCING |  |  |  |  |
| - Increase/+ decrease in other receivables | 0.00 | 0.00 | 0.00 | 0.00 |
| + Increase/- decrease in short-term liabilities | 8.56 | -5.77 | 10.32 | -5.66 |
| + Increase/- decrease in long-term liabilities | 7.84 | -5.80 | 1.66 | -10.23 |
| Dividends and other profit distribution | -14.95 | 0.00 | -14.95 | 0.00 |
| + Increase in share capital | 0.00 | 0.00 | 0.00 | 0.00 |
| = Increase/decrease in liquid assets | -5.06 | 6.22 | -5.06 | 6.21 |
| Liquid assets 31 Dec. | 3.69 | 8.75 | 3.70 | 8.76 |

## Notes to the Financial Statements

## Accounting Policies

The financial statements have been prepared in accordance with the Finnish Accounting Act and other standards and regulations governing financial statements. The consolidated financial statements include the parent company and those companies in which the parent company owns more than half of the voting shares plus those affiliated companies in which the parent company owns more than 20 per cent. Intercompany transactions, receivables and liabilities have been eliminated in consolidation.

Turnover comprises sales of pulp, by-products and energy, less indirect tax and sales adjustments items. Sales are recorded when the goods have been delivered to the customer in accordance with the agreed terms of delivery. Delivery costs are not normally invoiced separately but they are included in the value of the invoiced goods if Sunila Oy is responsible for transport; the costs of transport are included in other operating expenditure.

Fixed assets are stated in the balance sheet at cost less planned straight-line depreciation. Planned depreciation for vital machinery in 1998 has been defined on the basis of the estimated replacement year, with 10 to 25 years of estimated economic lives. The estimated economic lives of buildings range from 20 to 40 years and those of other machinery from 5 to 10 years. Tangible assets leased through financial leasing contracts are stated in the consolidated financial statements as fixed assets, and the liabilities of these contracts are stated as interest-bearing liabilities. Ordinary maintenance and repair charges are expensed as incurred, however, the costs of significant renewals and improvements are capitalized and depreciated over the remaining economic lifetime of the related assets.

Inventories are stated at first in, first out cost, including variable expenses resulting from purchase and manufacture as well as the related proportion of fixed expenses and depreciation, or at a lower, most probable sales price.

Receivables and liabilities in foreign currencies are stated at the exchange rates at year end.
Taxes included in the profit and loss account are stated as accounted.

## Notes to the Profit and Loss Account

EUR million

1. Turnover by market area

Finland
Other EU countries
Other parts of the world
Parent company
Subsidiaries
Group total
2. Other income

Capital gains
3. Materials and supplies

Materials purchased
Change in inventory
External services purchased
Parent company
Subsidiaries
Group total

| 0.28 | 0.34 |
| :---: | :--- |
| 1.10 | 1.84 |
|  | 0.19 |
| $\mathbf{1 . 3 8}$ | $\mathbf{2 . 3 6}$ | $-86.13$

0.55
-92.92
2005
2004

|  |  |
| ---: | ---: |
| 71.44 | 96.59 |
| 41.75 | 39.04 |
| 13.64 | 20.91 |
| $\mathbf{1 2 6 . 8 4}$ | $\mathbf{1 5 6 . 5 4}$ |
| 0.27 | 0.48 |
| $\mathbf{1 2 7 . 1 1}$ | $\mathbf{1 5 7 . 0 2}$ |


| $\mathbf{1 . 3 8}$ | $\mathbf{2 . 3 6}$ |
| ---: | ---: |
|  |  |
|  |  |
| -86.13 | -92.92 |
| 0.55 | 0.45 |
| -7.94 | -9.96 |
| $\mathbf{- 9 3 . 5 2}$ | $\mathbf{- 1 0 2 . 4 3}$ |
| -0.02 | -0.05 |
| $\mathbf{- 9 3 . 5 4}$ | $\mathbf{- 1 0 2 . 4 8}$ |

4. Personnel costs

Management salaries and bonuses
Other salaries and wages
Pension costs
Other indirect personnel costs
Fringe benefits
Parent company
Subsidiaries
Group total
Average number of
Salaried employees
Workers
Parent company
Subsidiaries
Group total
5. Planned depreciation

Buildings
Machinery and equipment
Parent company
Subsidiaries and leasing
Group total
6. Financial income and expense

Dividend income
Interest income
Net exchange rate differences
Interest expense
Other financial expense
Parent company
Subsidiaries
Group total
7. Change in accumulated depreciation difference
8. Direct taxes on operations

Change in deferred tax receivable
Parent company
Change in deferred tax
Group total

|  |  |
| ---: | ---: |
| -0.13 | -0.11 |
| -10.70 | -11.94 |
| -1.82 | -2.10 |
| -1.37 | -1.57 |
| -0.05 | -0.05 |
| $\mathbf{- 1 4 . 0 7}$ | $\mathbf{- 1 5 . 7 6}$ |
| -0.18 | -0.20 |
| $\mathbf{- 1 4 . 2 4}$ | $\mathbf{- 1 5 . 9 6}$ |


| 82 | 85 |
| ---: | ---: |
| 229 | 236 |
| $\mathbf{3 1 1}$ | $\mathbf{3 2 1}$ |
| 5 | 5 |
| $\mathbf{3 1 6}$ | $\mathbf{3 2 6}$ |


| -1.41 | -1.26 |
| ---: | ---: |
| -10.95 | -10.48 |
| $-\mathbf{1 2 . 3 6}$ | $\mathbf{- 1 1 . 7 4}$ |
| -4.44 | -4.28 |
| $-\mathbf{1 6 . 8 1}$ | $\mathbf{- 1 6 . 0 2}$ |


| 0.06 | 0.10 |
| ---: | ---: |
| 0.00 | 0.07 |
| 0.74 | 0.06 |
| -1.47 | -1.41 |
| -0.06 | -0.04 |
| $-\mathbf{0 . 7 3}$ | $\mathbf{- 1 . 2 3}$ |
| -0.86 | -0.95 |
| $\mathbf{- 1 . 5 8}$ | $\mathbf{- 2 . 1 8}$ |
|  | -5.70 |
| -2.31 | -0.61 |
|  | -0.81 |
|  | $\mathbf{- 1 . 4 2}$ |
| $\mathbf{0 . 0 1}$ | -0.41 |
| 0.84 | $\mathbf{- 1 . 8 3}$ |
| $\mathbf{0 . 8 6}$ |  |

## Notes to the Balance Sheet

## EUR million <br> 9. INTANGIBLE AND TANGIBLE ASSETS

| PARENT COMPANY T | Tangible assets Land areas | Buildings and structures | Machinery and equipment | In progress |
| :---: | :---: | :---: | :---: | :---: |
| Acquisition value 1 Jan. | 1.27 | 50.94 | 239.50 |  |
| Additions | 0.00 | 4.21 | 2.10 | 1.39 |
| Reclassification |  | 0.14 | 1.25 | 0.56 |
| Disposals |  |  |  | -1.39 |
| Accumulated depreciation |  | -17.65 | -155.79 |  |
| Depreciation for period |  | -1.41 | -10.95 |  |
| Balance 31 Dec. | 1.27 | 36.22 | 76.11 | 0.56 |
|  |  |  |  | 114.16 |
| GROUP Ta | Tangible assets Land areas | Buildings and structures | Machinery and equipment | In progress |
| Acquisition value 1 Jan. | 1.44 | 50.96 | 295.69 |  |
| Additions |  | 4.21 | 2.10 | 1.39 |
| Reclassification |  | 0.14 | 1.25 | 0.56 |
| Disposals |  |  |  | -1.39 |
| Accumulated depreciation |  | -17.67 | -178.91 |  |
| Depreciation for period |  | -1.41 | -15.39 |  |
| Balance 31 Dec. | 1.44 | 36.22 | 104.73 | 0.56 |
|  |  |  |  | 142.96 |
| 0. INVESTMENTS | Group ownership, \% | Parent co. ownership, \% | Book value, group | Book value, parent co. |
| Shares in Group companies |  |  |  |  |
| Karhulan-Sunilan Rautatie Oy, Kotka | 100 | 100 | 0.254 | 0.254 |
| Kiinteistö Oy Sunilan Kesäniemi, Kotka | 77.8 | 77.8 | 0.027 | 0.027 |
| Participating interest companies |  |  |  |  |
| Sunilan Kantola Oy, Kotka | 50 | 50 | 0.210 | 0.210 |
| Sunilan Mittayhtiö Oy, Kotka | 33.3 | 33.3 | 0.008 | 0.008 |
| Sunilan Puhdistamo Oy, Kotka | 33.3 | 33.3 | 0.294 | 0.294 |
| Other shares |  |  |  |  |
| RP Kuljetustekniikka Oy, Kotka | 10.7 | 10.7 | 0.002 | 0.002 |
| Others |  |  | 0.070 | 0.085 |
| Total |  |  | 0.866 | 0.881 |
| Shares and stock owned by subsidiaries |  |  | 0.0003 |  |
| 1. INVENTORIES, GROUP AND PARENT COMPAN | NY 2005 |  | 2004 | Change |
| Materials | 9.72 |  | 9.17 | 0.55 |
| Finished goods | 7.16 |  | 6.31 | 0.85 |
|  | 16.88 |  | 15.48 | 1.40 |
| 12. RECEIVABLES |  |  |  |  |
| Long-term |  |  |  |  |
| Loan receivables from participating interest companies | S 2.02 | 2.02 | 2.83 | 2.83 |
| Other loan receivable | 0.00 | 0.00 | 0.00 | 0.00 |
|  |  | 2.02 |  | 2.83 |
| Short-term |  |  |  |  |
| Loans receivable from participating interest companies | S 0.81 |  | 0.81 |  |
| Accrued income from participating interest companies | s 0.03 | 0.84 | 0.03 | 0.84 |
| Accrued income from Group companies | 0.18 | 0.18 |  |  |
| Other accounts receivable | 24.66 |  | 19.12 |  |
| Other short-term receivables | 0.01 |  | 0.01 |  |
| Other accrued income | 1.68 | 26.35 | 1.71 | 20.84 |
|  |  | 27.37 |  | 21.68 |
| Subsidiaries |  | -0.16 |  | -0.17 |
| Group total |  | 27.21 |  | 21.51 |

## 13. CHANGES IN SHAREHOLDERS' EQUITY

Share capital 1 Jan.
Share capital 31 Dec.
Retained earnings 1 Jan.
Paid dividend
Profit for the year
Retained earnings 31 Dec.
Shareholders' equity total 31 Dec.

| PARENT COMPANY |  | GROUP |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |
| 13.00 | 13.00 | 13.00 | 13.00 |
| 13.00 | 13.00 | 13.00 | 13.00 |
| 53.97 | 50.60 | 84.32 | 75.64 |
| -14.95 |  | -14.95 |  |
| -5.55 | -2.40 | 8.68 |  |
| 33.47 | 53.97 | 66.97 | 84.32 |
| $\mathbf{4 6 . 4 7}$ | $\mathbf{6 6 . 9 7}$ | $\mathbf{7 9 . 9 7}$ | $\mathbf{9 7 . 3 2}$ |
|  |  |  |  |
| 33.47 | 53.97 | 66.97 | 84.32 |
|  |  | -32.28 |  |
| 33.47 | 53.97 | 34.69 | $\mathbf{- 3 0 . 5 7}$ |
|  |  |  | 53.75 |

14. APPROPRIATIONS

Accumulated depreciation difference
Of which deferred tax liability

| 43.62 | 41.31 |
| ---: | ---: |
| $\mathbf{1 1 . 3 4}$ | $\mathbf{1 0 . 7 4}$ |

## 15. LONG-TERM LIABILITIES

29.63

Repayment of loans
Repayment of leasing liabilities
Leasing liabilities total 31 Dec. 2005
LIABILITIES
Long-term

* Loans from financial institutions
* Pension premium loans
* Other liabilities
* Other accrued liabilities
* Subsidiaries
* Leasing
* Deferred tax liability

Group total

| 2006 | 2007 | 2008 | 2009 | 2010 | $2011-$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 12.97 | 8.05 | 5.41 | 4.87 | 4.40 | 6.89 |
| 6.20 | 1.61 | 1.67 | 1.74 | 12.08 | 5.24 |
| 28.54 |  |  |  |  |  |
|  |  |  |  |  | $\mathbf{2 0 0 5}$ |

## Short-term

* Accounts payable to participating interest companies
0.00
* Other liabilities to participating interest companies
* Other accounts payable
* Loans from financial institutions
* Pension premium loans
* Other
* Other accrued liabilities
* Subsidiaries
* Leasing

Group total

| 3.76 | 3.76 | 4.55 | 4.55 |
| :---: | :---: | :---: | :---: |
| 11.67 |  | 12.08 |  |
| 24.11 |  | 15.54 |  |
| 0.86 |  | 1.07 |  |
| 1.28 |  | 1.08 |  |
| 3.60 | 41.52 | 4.08 | 33.85 |
|  | 45.28 |  | 38.40 |
|  | 0.03 |  | 0.03 |
|  | 6.20 |  | 4.43 |
|  | 51.51 |  | 42.85 |

16. CONTINGENT LIABILITIES

Real estate mortgages
Business mortgages
Free
Total

|  | Liabilities with mortgages given as security |  |  |
| :---: | :---: | :---: | :---: |
|  | Pension premium loans | Loans from financial institutions | Other mortgages |
| 10.01 | 1.98 | 3.72 | 4.31 |
| 10.76 |  | 10.76 |  |
| 65.00 |  |  |  |
| 85.77 | 1.98 | 14.48 | 4.31 |

## 17. OPEN DERIVATE CONTRACTS

On 31 December, USD 2.14 million of accounts receivable for market pulp were hedged with a forward exchange agreement.
Deliveries to the shareholders are not hedged. Of the long-term loans, 47 per cent were based on fixed interest rate.
The average interest rate of loans was 3.2 per cent.

## Statistical Information i996-2005

| GROUP |  | 1996 | 1997 | 1998 |
| :---: | :---: | :---: | :---: | :---: |
| Turnover | EUR million | 117.74 | 129.76 | 117.82 |
| change from previous year | \% | -34.3 | 10.2 | -9.2 |
| Operating profit | EUR million | 3.63 | 13.63 | 1.35 |
| Operating profit | \% of turnover | 3.1 | 10.5 | 1.1 |
| Profit/loss before extraordinary items | EUR million | -0.77 | 8.10 | -2.72 |
| Profit/loss before extraordinary items | \% of turnover | -0.7 | 6.2 | -2.3 |
| Profit/loss for accounting period | EUR million | -0.91 | 9.57 | 1.89 |
| Balance sheet total | EUR million | 164.16 | 176.02 | 176.69 |
| Fixed assets | EUR million | 120.95 | 128.41 | 141.87 |
| Inventories | EUR million | 9.05 | 11.16 | 8.87 |
| Current assets | EUR million | 34.16 | 36.46 | 25.95 |
| Valuation items |  | 0.00 | 0.00 | 0.00 |
| Adjusted equity 1) | EUR million | 42.77 | 52.34 | 54.23 |
| Dividends paid | EUR million | 0 | 0 | 0 |
| Liabilities | EUR million | 121.39 | 123.68 | 122.46 |
| Fire insurance value of fixed assets | EUR million | 437.77 | 424.11 | 434.24 |
| Gross investments | EUR million | 5.36 | 19.93 | 23.50 |
| of which leasing financing | EUR million |  | 11.34 | 13.55 |
| Depreciation | EUR million | 12.22 | 12.46 | 10.04 |
| Average number of personnel | Persons | 339 | 342 | 350 |
| Personnel cost | EUR million | 13.50 | 13.30 | 14.19 |
| Return on equity 2) | \% | -1.8 | 17.0 | -5.1 |
| Return on capital employed 3) | \% | 3.1 | 9.3 | 1.1 |
| Current ratio 4) |  | 0.61 | 0.90 | 0.77 |
| Equity ratio 5) | \% of balance | 26.1 | 29.7 | 30.7 |
| Gearing 6) | \% | 193.6 | 151.6 | 166.6 |
| Degree of self-financing of investments 7) | \% | 211.8 | 120.2 | 44.0 |
| Price of pulp, EXW | EUR/tonne | 409 | 407 | 378 |
| Total production cost 8) | EUR/tonne | 422 | 393 | 397 |
| Interest-bearing net debts 9) | \% of turnover | 70.3 | 61.2 | 76.7 |
| Production, pulp | tonnes | 269078 | 307343 | 292394 |
| Sales, pulp | tonnes | 274006 | 302564 | 295859 |
| Crude tall oil | tonnes | 9313 | 11119 | 10378 |
| Turpentine | tonnes | 1314 | 1563 | 1581 |
| Operating rate | \% | 79 | 90 | 86 |

## Notes to Statistical Information

1) Adjusted equity

Equity + Reserves +- Difference between actual and planned depreciation - Tax credit
2) Return on equity \%
$100 \times \frac{\text { Profit/loss before extraordinary items }- \text { Direct taxes }}{\text { Shareholders' equity }{ }^{\text {a }}}$
3) Return on capital employed \%
$100 \times \frac{\text { Profit/loss before extraordinary items }+ \text { Interest and other financial expenses }}{\text { Balance sheet total }- \text { Non-interest-bearing liabilities }{ }^{2}}$
4) Current ratio
$100 \times \frac{\text { Inventories }+ \text { Short-term receivables }+ \text { Cash at bank and in hand }}{\text { Short-term liabilities }}$
5) Equity ratio
$100 \mathrm{X} \frac{\text { Shareholders' equity }+ \text { Minority interest }+ \text { Accrued provisions }}{\text { Balance sheet total }- \text { Advances received }}$
Balance sheet total - Advances received
6) Gearing \%
$100 \mathrm{X} \frac{\text { Interest-bearing debts }- \text { Liquid funds }}{\text { Shareholders' equity + Minority interest + Accrued provisions }}$

| 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 117.84 | 187.43 | 161.18 | 128.25 | 140.02 | 157.02 | 127.11 |
| 0.0 | 59.1 | -14.0 | -20.4 | 9.2 | 12.1 | -19.0 |
| 8.29 | 68.19 | 34.70 | 3.42 | 2.44 | 12.69 | -1.68 |
| 7.0 | 36.4 | 21.5 | 2.7 | 1.7 | 8.1 | -1.3 |
| 4.60 | 63.82 | 30.38 | -0.10 | -2.57 | 10.51 | -3.26 |
| 3.9 | 34.1 | 18.8 | -0.1 | -1.8 | 6.7 | -2.6 |
| 3.31 | 45.12 | 21.54 | -0.07 | $-1.83$ | 8.68 | -2.40 |
| 215.75 | 243.49 | 228.05 | 216.09 | 209.85 | 202.06 | 193.35 |
| 159.31 | 160.37 | 172.79 | 170.64 | 164.72 | 153.49 | 143.54 |
| 10.26 | 14.19 | 16.08 | 20.80 | 18.57 | 15.48 | 16.88 |
| 46.17 | 68.93 | 39.62 | 24.65 | 26.57 | 33.08 | 32.93 |
| 57.54 | 102.68 | 103.42 | 90.47 | 88.65 | 97.32 | 79.97 |
| 0 | 0 | 20.80 | 12.87 | 0.00 | 0.00 | 14.95 |
| 158.21 | 140.81 | 124.63 | 125.62 | 121.20 | 104.74 | 113.38 |
| 475.48 | 459.96 | 477.76 | 489.81 | 494.72 | 522.41 | 526.38 |
| 28.68 | 12.62 | 26.30 | 12.30 | 11.65 | 4.79 | 6.86 |
| 22.65 | 3.81 | 3.74 |  |  |  |  |
| 11.24 | 11.56 | 13.87 | 14.46 | 16.42 | 16.02 | 16.81 |
| 337 | 331 | 327 | 321 | 326 | 326 | 316 |
| 13.38 | 14.45 | 15.33 | 14.82 | 15.45 | 15.96 | 14.24 |
| 8.2 | 79.7 | 29.5 | -0.1 | -2.9 | 11.3 | -3.7 |
| 5.2 | 34.8 | 17.0 | 1.9 | 1.3 | 6.8 | -0.9 |
| 1.02 | 1.69 | 1.45 | 0.97 | 0.84 | 1.07 | 0.93 |
| 26.7 | 42.2 | 45.3 | 41.9 | 42.2 | 48.2 | 41.4 |
| 185.3 | 58.6 | 79.4 | 103.2 | 110.3 | 77.6 | 113.9 |
| 9.5 | 506.2 | 102.7 | 86.5 | 110.9 | 561.1 | 69.6 |
| 387 | 613 | 520 | 419 | 378 | 408 | 398 |
| 385 | 410 | 426 | 422 | 407 | 393 | 416 |
| 90.5 | 32.1 | 51.0 | 72.8 | 69.8 | 48.1 | 71.6 |
| 285325 | 301097 | 300536 | 301840 | 330587 | 348555 | 304082 |
| 290659 | 295856 | 296911 | 286861 | 335380 | 357532 | 303038 |
| 11687 | 10293 | 8719 | 8312 | 12732 | 11506 | 5988 |
| 1038 | 654 | 952 | 896 | 1219 | 1144 | 581 |
| 84 | 89 | 88 | 86 | 90 | 95 | 82 |

## 7) Degree of self-financing of investments

$100 \times \frac{\text { Income from year's operations in the funds statement }}{\text { Net investments }}$
8) Total production cost
$100 \times \frac{\text { Turnover - Profit/loss before extraordinary items - Delivery cost }}{\text { Sales (tonnes) }}$
9) Interest-bearing net debts
$100 \times \frac{\text { Interest-bearing liabilities }- \text { Interest bearing current assets }}{\text { Turnover }}$

[^0]
## Auditor's Report

## To the Shareholders of Sunila Oy

I have audited the accounting records, the annual report, and the financial statements as well as administration of Sunila Oy for the year ended on 31 December 2005. The Managing Director and the Board of Directors have prepared the annual report and the financial statements, which include the consolidated and parent company income statements, balance sheets, a statement of changes in the financial position and notes to the financial statements. Based on the audit, I express an opinion on the annual report and the financial statements and the company's administration.

The audit has been conducted in accordance with the Finnish Generally Accepted Auditing Standards. Those standards require that the audit is performed to obtain reasonable assurance about whether the financial statements are free of material misstatement. The purpose of the audit of the administration has been to examine that the Board of Directors and the Managing Director have complied with the rules of the Finnish Companies Act.

In my opinion, the annual report and the financial statements have been prepared in accordance with the Finnish Accounting Act and other rules and regulations governing the preparation of the annual report and financial statements in Finland. The annual report and the financial statements give a true and fair view, as defined in the Accounting Act, of both the group and parent company result of operations, as well as of the financial position. The financial statements with the consolidated financial statements can be adopted and the members of the Board of Directors and the Managing Director of the parent company can be discharged from liability for the period audited by me. The proposal made by the Board of Directors on how to deal with the retained earnings is in compliance with the Finnish Companies Act.

Helsinki, 24 February 2006

Ari Ahti
Authorized Public Accountant


Pulp deiveries by market year 2005

## Sunila Oy values and principles



## Customer Satisfaction

We supply both our external and internal customers with products and services that meet their needs. This takes place reliably and at the right time.

## Profitable Operation

We guarantee the continuation of our operations by utilising our production capability fully and cost-efficiently.

## Continuous Improvement

We develop our production and operating processes, our own work and our capabilities continuously.

## Responsibility for People and the Environment

We recognise the environmental and safety impacts of our operations. We reduce the harmful impacts of our operations and prevent problems and realisation of risks by applying the best available practises. We follow the principles of sustainable development.

## Successful Co-operation

We encourage a positive working environment and good human relations. We interact with the surrounding community and inform of our operations openly.


## EMAS

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[^0]:    a) Average at the beginning and end of the year

