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### THE YEAR 2007 IN BRIEF

Consolidated turnover of EUR 9.9 million rose by about 115 per cent mainly due to changes in the Group structure.

The comparable turnover of the associated company, the Glaston Corporation, increased by 23 per cent and profitability also improved on the previous year.

The turnover of the associated company, the Perlos Corporation, fell and profitability at the beginning of the year was weak; the share of the profit of Perlos is included in the consolidated result for nine months.

The turnover of the subsidiary, Detection Technology, Inc., grew by 37 per cent and the result clearly showed a loss; the company did not meet set targets.

Consolidated profit before extraordinary items was EUR 17.2 million (previous year EUR -17.2m); the result was weakened especially by the loss-making share of the profit of Perlos and the loss-making result of the Detection Technology Group and an extra amortisation of EUR 7.2 million in Group goodwill due to acquisition.

During 2007 the Group divested its entire holding in the Perlos Corporation amounting to EUR 80.2 million: a capital gain of EUR 49.3 million was booked to the share divestment.

Group ratio of shareholders' equity to the balance sheet total improved considerably to 49.0 per cent (previous year 34.6%); interest-bearing net debt fell to EUR 33.9 million from EUR 110.8 million of the previous year.

The Group's stake in the Glaston Corporation was approximately 33.1 per cent at the close of the year.

During 2007 the Group subscribed for new shares in Detection Technology, Inc. and now holds some 80 per cent of the company's shares.

Hannu Martola started as President and CEO of Detection Technology, Inc. on 18.6.2007.

# **KEY FIGURES**

| EUR m (unless otherwise indicated)            |         | 2007  | 2006  | 2005  |
|---|---------|-------|-------|-------|
| Turnover                                      |         | 9.9   | 4.6   | 14.2  |
| Operating profit                              |         | 21.8  | -13.1 | 6.9   |
| as % of turnover                              | %       | -     | -     | 48.9  |
| Profit before extraordinary items             |         | 17.2  | -17.2 | 4.6   |
| as % of turnover                              | %       | -     | -     | 32.3  |
| Shareholders' equity                          |         | 87.8  | 71.9  | 99.7  |
| Equity ratio                                  | %       | 49.0  | 34.6  | 53.7  |
| GWS stake in Glaston Corporation market value |         | 72.8  | 109.0 | 106.6 |
| Liabilities (gross)                           |         | 91.2  | 135.2 | 85.2  |
| Interest-bearing net debt                     |         | 33.9  | 110.8 | 77.1  |
| Net investments                               |         | 0.3   | 12.1  | 35.6  |
| Return on equity (ROE)                        | %       | 21.6  | -20.1 | 4.6   |
| Return on investment (ROI)                    | %       | 11.6  | -6.8  | 4.0   |
| Equity per share                              | EUR     | 32.52 | 26.63 | 36.93 |
| Staff (average)                               | persons | 167   | 150   | 16    |





### REVIEW BY THE CHIEF EXECUTIVE

2007 was a year of quite considerable change at GWS and marked the end of an almost half-century long relationship with the Perlos Corporation, our core holding, which was divested to Lite-On Technologies. Over the years Perlos has been a central asset in GWS's portfolio and I am very pleased to see Perlos as part of Lite-On Technology, which can provide growth opportunities and new technologies out of reach of GWS in the highly competitive and challenging world of telecom components.

Our other listed core holding, the Glaston Corporation, developed favourably under its new management. The new name and corporate image, which were launched during the year, portray a company with a clear and focused strategy on products, services and solutions for the glass processing industry. I am very satisfied with our investment in Glaston and am committed to providing continued support to the company and its management.

During the latter months of 2006 some quite alarming news started to surface at Detection Technology. The severe condition of the company became obvious during the first quarters of 2007 and, not until the new CEO, Hannu Martola, took over, could we see substance and structure returning to its operations. His focus has been on establishing clearly defined processes and a solid foundation from which a sustainable, profitable business can emerge. A very challenging year indeed for Detection Technology

and I want to thank its many talented people and loyal customers for their continued support.

After the successful divestment of Perlos, we now have the exciting opportunity to explore different investment options for the future. GWS has over its 132 year history changed strategic course several times and I am therefore rather optimistic that we can once again identify and invest in businesses that provide our shareholders with solid returns.

Our objective is to remain a strong owner that can attract and motivate talented people. I am fortunate to have people with these qualities in our current core holdings. We will be patient in our search and I firmly believe patience is a virtue in these rather turbulent economic times.

As a result of the sale of Perlos, we can now look at acquisitions, but we are by no means a company of limitless resources. On the contrary, we will have to manage our assets wisely and leave room for flexibility.

Andreas Tallberg
Chief Executive



## **BOARD OF DIRECTORS, MANAGEMENT, AUDITORS**

#### **BOARD OF DIRECTORS**

Klaus Sohlberg, Chairman, Consul, B.Sc. (Econ.)
Heikki Tulenheimo, Vice Chairman, M.Sc. (Eng.)
Jan Hasselblatt, M.Sc. (Econ.)
Tua-Maria Lidman, M.Sc. (Econ.)
Kari O. Sohlberg, Counsellor of Mining, M.Sc. (Econ.)
Kari Stadigh, M.Sc. (Eng.), M.Sc. (Econ.)
Tuomo Vähäpassi, LL.M.

### **AUDITORS**

Ernst & Young Oy, C.A. Corporation Pekka Luoma, C.A., Chief Auditor

Arto Tenhula, C.A.

#### **DEPUTY AUDITOR**

Pekka Hietala, C.A.

#### **MANAGEMENT**

#### PARENT COMPANY

Andreas Tallberg, CEO Ari Saarenmaa, CFO

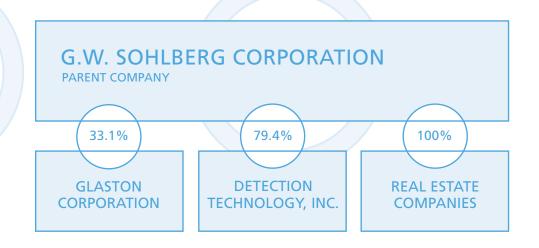
#### ASSOCIATED COMPANY

Glaston Corporation
Mika Seitovirta, President and CEO

#### **SUBSIDIARY**

Detection Technology, Inc. Hannu Martola, President and CEO

## **GWS GROUP**



# **GLASTON**

The Glaston Corporation (formerly, Kyro) is a growing, financially solid, international glass technology company. Glaston is a global market leader in glass processing machinery and a One-Stop-Partner to its customers. The company's product range and service network are the most extensive in the industry. Glaston's well-known brands comprise Bavelloni pre-processing machinery and tools, Tamglass and Uniglass safety glass machinery and Albat+Wirsam Software software solutions for the glass industry. Glaston's own glass processing unit, Tamglass Glass Processing, is a highquality manufacturer of safety glass products, operating in Finland.

Glaston's turnover for the review period grew by 23 per cent to EUR 269.8 million (EUR 218.9m). The company's comparable operating profit, not including non-recurring items for January-December, amounted to EUR 16.6 million (EUR 10.9m), representing 6.2 per cent (5.0%) of turnover.

The operating profit of the Pre-Processing segment turned to growth during the review period, still remaining at an unsatisfactory level. Operating profit for the Heat Treatment business sector developed well during 2007. The result was, however, adversely affected by result of Tamglass Glass Processing, which clearly did not meet the set target. The reorganisation programme at Tamglass Glass Processing will be continued to greater effect during 2008. Software Solutions' result, consolidated from the third quarter, was very good.

Net profit for the year was EUR 10.6 million (EUR 8.9m). Return on investment was 12.1 per cent (8.8%). Earnings per share came to EUR 0.14 (EUR 0.11). Non-recurring items for the review period totalled EUR 4.6 million (EUR 5.2m). In the second quarter the company recognised EUR 7.3 million in project post-delivery costs and business restructuring schemes.



In the final quarter of the year the company recognised a capital gain of EUR 2.8 million from the sale of fixed assets not belonging to business operations.

The Group's financial position was good. The equity ratio at 31 December 2007 was 55.4 per cent (61.9%). Glaston's cash flow from operations for continuing operations was EUR 8.7 million (EUR -5.2m) and cash flow from investments came to EUR -27.3 million (EUR -6.9m). Cash flow from investments includes the acquisition cost of Albat+Wirsam shares amounting to EUR 17.7 million.

In May the Glaston Corporation signed an agreement to acquire the Albat+Wirsam Software Group of Germany. The deal was completed on 2 July 2007 at an acquisition price of EUR 21.3 million. The company has 247 employees. The Energy business sector, divested to the M-real Corporation in the spring, was officially separated from the Group on 1 July 2007. The value of the deal to Glaston was EUR 15.4 million.

R&D expenditure amounted to EUR 6.3 million (EUR 5.5m), representing 2.2 per cent of turnover. R&D expenditure includes the further development of products already on the market and the development of new machines and models.

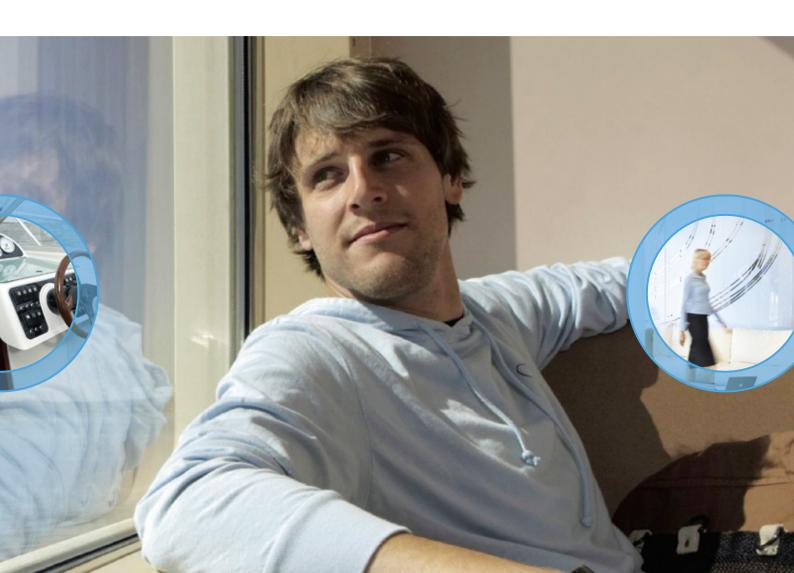
At the close of the accounting period Glaston had 1,435 (1,189) employees. This figure includes the staff of Albat+Wirsam, totalling 247 employees.

Glaston is a leading firm in a globally growing industry.

The share of safety glass used in construction is growing continuously. Environmental issues, such as the energy efficiency of buildings and, related to this, high-grade glass products, comprise a development trend that supports considerable growth. The solar energy market is developing rapidly and will already provide new opportunities during the present year. Increasingly stricter rules and regulations from the authorities will help boost sales of safety glass.

Glaston's prospects for 2008 are positive with the exception of North America. However, thanks to the geographical spread of the company's operations, the economic cycles of Europe, Asia and America will counterbalance one another. Demand for OSP full deliveries is estimated to show further growth on account of the increasing efficiency and productivity requirements from customers. The Glaston Group expects to clearly increase its turnover and operating profit compared to 2007.

|                         | 2007  | 2006  | CHANGE | %  |
|-------------------------|-------|-------|--------|----|
| Turnover, EUR m         | 269.8 | 218.9 | 50.9   | 23 |
| Operating profit, EUR m | 16.6  | 10.9  | 5.7    | 52 |
| Investments, EUR m      | 11.3  | 12.0  | -0.7   | -6 |
| Staff, persons average  | 1,350 | 1,264 | 86     | 7  |



# DETECTION TECHNOLOGY

Detection Technology is a globally operating microelectronics company, which designs, manufactures and markets X-ray detectors and ancillary control systems. The company's main customers comprise international firms, manufacturing medical imaging equipment and security screening devices. The company has operations in Finland, Hong Kong, mainland China and the USA.

The turnover of the Detection Technology Group (DT) grew by 37 per cent (-44%) on the previous year, amounting to some EUR 9.9 million (EUR 7.2m). Profitability from operations was burdened by the costs of non-recurring items as with previous accounting period. Operating loss was EUR -3.9 million (EUR -4.8m).

A growth-targeted, customer-oriented strategy was set up for the firm during the accounting period 2007. In the course of the strategic process, the firm's organisation, operational processes and mode of operations were altered to implement this chosen strategy.

The firm has focused on the design and manufacture of high-quality, silicon-based, light-sensitive X-ray detectors. Customised detector cards and modules form a large part of the firm's product range.

Business grew as compared to the previous year, but profitability was poor. Factors that especially impacted on profitability were the effects of write-downs on obsolete stock and those of other non-recurring items as well as high production quality costs. The firm has the foundations for



attaining profitable growth in the coming years due to the changes carried out and the share investment made by the owners at the end of the year.

The firm's operations are characterised by a vigorous drive for customer-focused solutions and product development. Product development capitalisations were not made during the 2007 accounting period. The remaining undepreciated balance of product development costs, capitalised during previous accounting periods, amounts to some EUR 1 million (EUR 1.4m).

At the start of the accounting period the Group's staff numbered 161 (112) employees, of which salaried staff amounted to 86 (77) and wage earners to 75 (35). The total remained at 161 employees at the end of the year.

The firm strives for maximum efficiency in all its processes, thereby minimising the generation of pollution and waste. The firm's key processes are certified to ISO 14001 environmental standards.

The company focuses, now and in the future, on offering X-ray detectors to meet the digital imaging requirements of

healthcare and security equipment. Global markets in both business sectors are developing in a favourable manner.

The amount of X-ray detectors used in healthcare is increasing due to the growing prevalence of digital imaging devices and the customers' desire for imaging wider parts of the body and faster moving objects. The market for security devices is growing especially due to new federal regulations in the USA and a general increase in security awareness.

The aim of the company is to expand in rapidly growing markets by means of price competitiveness, an understanding of customer requirements and high-quality operations.

| 2007 | 2006               | CHANGE                          | %  |
|------|--------------------|---------------------------------|--|
| 9.9  | 7.2                | 2.7                             | 38   |
| -3.9 | -4.8               | 0.9                             | 19   |
| 0.3  | 3.4                | -3.1                            | -91  |
| 161  | 134                | 27                              | 20   |
|      | 9.9<br>-3.9<br>0.3 | 9.9 7.2<br>-3.9 -4.8<br>0.3 3.4 | 9.9 7.2 2.7<br>-3.9 -4.8 0.9<br>0.3 3.4 -3.1 |



# REPORT BY THE G.W. SOHLBERG CORPORATION'S BOARD OF DIRECTORS FOR 2007

2007 was the G.W. Sohlberg Corporation's 99th financial year and 132nd year of operations.

#### **GROUP STRUCTURE**

On 1 November 2007 the G.W. Sohlberg Corporation divested its entire shareholdings in its associated company, the Perlos Corporation, to the Lite-On-Technology Corporation through a public tender cash offer.

The Group's stake in the associated company, the Glaston Corporation, stayed the same throughout the year at 33.1 per cent.

GWS Invest Oy subscribed for 634,083 new shares in Detection Technology, Inc. in a share issue towards the end of the year and now holds 79.39 per cent (61.37%).

At the turn of the year the G.W. Sohlberg Corporation held 10.1 per cent of Pikval Oy's shares. The shareholding has dropped to zero through a shareholder agreement deal made after the review period.

The Group's parent company has operated as provider of central services to the Group.

#### **TURNOVER**

Consolidated turnover amounted to EUR 9.9 million (EUR 4.6m). The nine-month share in the turnover of the Detection Technology Group (DT) for 2006 has been reported as year-on-year comparable turnover. Turnover rose by EUR 5.3 million on the previous year, or 115.2 per cent (previous year, a fall of 67.6%).

Direct exports and overseas operations together accounted for EUR 9.7 million (EUR 4.4m), or 97.5 per cent (95.0%) of consolidated turnover.

#### FINANCIAL POSITION AND RESULT

The Group's financial result from operations fell short of set targets. The result was up on the previous year due to a capital gain on the sale of Perlos shares. Profit before extraordinary items amounted to EUR 17.2 million (EUR -17.2m). Profit was especially weakened by the loss-making share in the profit of Perlos during the early part of the year and the worse than expected performance of the Detection Technology Group.

The operating result of the Detection Technology Group, including subsidiaries, showed a loss of EUR -3.9 million (EUR -4.8m). The operating loss decreased slightly in comparison to the comparable figure for the previous year. Profitability from operations was especially strained by write-downs on old inventory and other non-recurring items as well as by high production quality costs.

The share of the profit of the Perlos Corporation for the accounting period 2007 amounted to EUR -16.0 million (EUR -7.4m). The nine-month share in the profit of Perlos has been entered in the Group's consolidated result. The share

of the profit of the Glaston Corporation came to EUR 1.0 million (EUR 1.5m).

The Group's return on equity (ROE) was 21.6 per cent (-20.1%) and return on investment (ROI) 11.6 per cent (-6.8%).

#### **INVESTMENTS**

During 2007 the G.W. Sohlberg Corporation divested 15,425,000 shares in the Perlos Corporation to Lite-On Technology Corporation under the terms and conditions of a public tender cash offer. The shares were sold at EUR 5.20 per share and a sale price of EUR 80.2 million was obtained for the shares.

GWS Invest Oy, a subsidiary 100 per cent owned by the parent company, acquired 634,083 new shares in Detection Technology, Inc. in a share issue during the accounting period. The GWS Group's stake in the company at the end of the accounting period was 79.39 per cent.

A revision ion of strategy for subsidiaries and a positive cash flow target limited industrial investments to a minimum. Group investment in machinery and equipment amounted to EUR 0.2 million (EUR 2.7m), mainly focused on the Detection Technology Group. Product development costs were fully recognised in terms of their effect on profit and no longer capitalised in the balance sheet (previous year EUR 0.7m). The remaining undepreciated balance of product development costs, capitalised in previous years, amounts to EUR 1.0 million (EUR 1.4m) in the balance sheet.

Net investments by the GWS Group for 2007 amounted to EUR 0.3 million (EUR 12.1m).

EUR 0.9 million (EUR 0.7m) was invested in the R&D activities of the Group subsidiaries (the Detection Technology Group), mainly allocated to product development.

#### **FINANCING**

Consolidated liabilities amounted to EUR 91.2 million (EUR 135.2m), of which EUR 87.1 million (EUR 129.6m) was interest-bearing. At the same time the Group held liquid assets of EUR 53.2 million (EUR 18.8m), so that consolidated interest-bearing net debt was EUR 33.9 million (EUR 110.8m).

Interest-bearing net debt has decreased mainly due to the cash assets, totalling EUR 80.2 million, received on the sale of shares in the Perlos Corporation.

The Group has capital loans amounting to EUR 1.9 million (EUR 1.9m). All capital loans have been raised in the name of Detection Technology, Inc. An itemised list of lenders and terms and conditions of the loans is presented in the notes to the consolidated financial statements.

The consolidated ratio of shareholders' equity to the balance sheet total, i.e. the equity ratio, was 49.0% (34.6%). Equity ratio, adjusted by capital loans, was 50.0% (35.5%).

The value of the shares in the associated company, the Glaston Corporation, on the consolidated balance sheet is

EUR 91.4 million (EUR 92.8m), including unamortized goodwill of EUR 41.3 million (EUR 43.9m).

Detection Technology, Inc. has been included in the consolidated financial statements as a subsidiary. A non-recurring write-down of EUR 7.2 million has been made in the Group goodwill attributable to the acquisition. The consolidated balance sheet contains unamortized Group goodwill of EUR 3.8m (EUR 11.5m) in connection with the acquisition.

#### **STAFF**

Group staff numbered on average 167 (150).

#### **ASSOCIATED COMPANIES**

The associated companies, the Glaston Corporation and the Perlos Corporation, together with their subsidiaries have been entered using the equity accounting method. The share of Perlos' profits has been entered for the nine-month period preceding the share transaction. The share of the profits of the associated companies has been presented in its own row on the income statement and as shares in associated companies on the balance sheet.

The Glaston Group's turnover under IFRS amounted to EUR 269.8 million (EUR 218.9m). Growth on the previous year was EUR 50.9 million, or about 23.3 per cent. Comparable consolidated operating profit, not including non-recurring items, amounted to EUR 16.6 million (EUR 10.9m), representing 6.2 per cent (5.0%) of turnover. The Glaston Group's profitability was adversely affected by outstanding costs for projects and non-recurring costs incurred in the reorganisation of operations.

The GWS Group's dividend income from the Glaston Corporation for 2007 was EUR 2.4 million (EUR 4.5m). The Perlos Corporation did not distribute dividend (previous year EUR 1.5m).

#### **RISK AND RISK MANAGEMENT**

The greatest business risks and uncertainties for the GWS Group lie in the activities of associated companies and subsidiaries. The Group's financial position and profit-making capability are more affected by the success of its associated companies and subsidiaries. The Group has aimed to hedge business risk by focusing on a limited number of business sectors with good profitability and a leading position in the market.

Glaston operates on a global scale and changes in the world's economic trends impact on the company's activities. Glaston's greatest operational risks include the management of major customer projects, the availability and price trends of raw materials and components, the management of a

network of subcontractors and availability and permanence of staff.

Detection Technology as a growth company also entails high risk. Risks on DT's balance sheet have been substantially written down in the financial statements for 2006 and 2007.

The Group's business also entails financial risks, such as currency, interest and credit exposure. Group financing is centrally controlled and financial risk is managed in accordance with the financial policy adopted by the board of directors. About one third of the Group's loan portfolio has been hedged by interest rate swaps. Other loans have been tied to 3 and 6 month Euribor interest rates.

The tangible holdings of Group subsidiaries and a focus on operational activities and operational liabilities have been covered by taking out sufficient business insurance cover.

#### **PROSPECTS FOR 2008**

The prospects for Glaston in 2008 are favourable with the exception of North America. However, the economic cycles in Europe, Asia and the Americas are counterbalanced thanks to the geographical spread of the company's operations. Demand for One Stop Partner full deliveries is estimated to show continued growth due to the increasing efficiency and productivity requirements of the customers.

The Glaston Group estimates that it will clearly increase its turnover and operating profit in comparison to 2007.

Detection Technology is focused on offering digital imaging X-ray modules for healthcare and security equipment. The aim of the company is to develop favourably in growing markets by means of price competitiveness, an understanding of customer requirements and quality assurance.

The company has the prerequisites for profitable growth due to changes carried out during 2007 and capital investment made by the owners towards the end of the year. DT's turnover is expected to grow considerably and operating profitability to improve.

# THE BOARD'S PROPOSAL FOR THE DISPOSAL OF EARNINGS

| THE DISPOSAL OF EARNINGS          | EUR k  |
|-----------------------------------|--------|
| Parent company distributable      |        |
| unrestricted shareholders' equity | 81,178 |

The Board proposes that the disposable assets be allocated as follows:
Distributed as dividend to shareholders at EUR 0.57 per share 1,539
Deposited in the shareholders' equity 79,639
81,178

Espoo, 4 March 2008

| <b>Klaus Sohlberg</b><br>Chairman | <b>Heikki Tulenheimo</b><br>Vice Chairman | Jan Hasselblatt | Tua-Maria Lidman |
|-----------------------------------|---|-----------------|------------------|
| Kari O. Sohlberg                  | Kari Stadigh                              | Tuomo Vähäpassi | Andreas Tallberg |

# SOURCE AND APPLICATION OF FUNDS 1.1.–31.12.

|  | GROUP   |         | PARENT<br>COMPANY |         |
|--|---------|---------|-------------------|---------|
|  | GROOP   |         | COMPANT           |         |
| EUR k  | 2007    | 2006    | 2007              | 2006    |
| Cash flow from operations                                    |         |         |                   |         |
| Operating profit/loss  | 21 771  | -13 153 | 57 365            | -2 459  |
| Adjustments to operating profit/loss 1)                      | -24 688 | 7 367   | -58 560           | 61      |
| Change in working capital                                    | 1 639   | -4 533  | -811              | 2 751   |
| Interest and fees paid                                       | -5 772  | -4 661  | -4 878            | -4 004  |
| Dividend received  | -       | -       | 1 159             | 3 721   |
| Interest received  | 1 230   | 596     | 939               | 533     |
| Tax and tax rebates  | 19      | -3      | -                 | -2      |
| Net cash flow from operations                                | -5 801  | -14 387 | -4 786            | 601     |
| Cash flow from investments                                   |         |         |                   |         |
| Investment in tangible and intangible assets                 | -342    | -19 173 | -                 | -208    |
| Income from disposal of tangible and intangible assets       | 49 363  | 244     | 80 327            | 244     |
| Investment in other items                                    | 33 599  | 10 106  | -                 | -       |
| Loans receivable/payments                                    | -       | -       | -2 020            | -9 163  |
| Net cash flow from investments                               | 82 620  | -8 823  | 78 307            | -9 127  |
| Cash flow from financing                                     |         |         |                   |         |
| Short-term loans raised                                      | 26 406  | 71 484  | 22 573            | 65 613  |
| Short-term loans repaid                                      | -68 894 | -30 679 | -66 140           | -30 679 |
| Long-term loans raised                                       | 16 000  | 18 959  | 16 000            | 10 000  |
| Long-term loans repaid                                       | -15 990 | -13 803 | -12 156           | -13 803 |
| Dividends paid   | -       | -10 800 | -                 | -10 800 |
| Net cash flow from financing                                 | -42 478 | 35 161  | -39 723           | 20 331  |
| Change in liquid assets                                      | 34 341  | 11 951  | 33 798            | 11 805  |
| Liquid assets 1.1.   | 18 831  | 6 880   | 18 684            | 6 879   |
| Liquid assets 31.12.   | 53 172  | 18 831  | 52 482            | 18 684  |
| Change in working capital                                    |         |         |                   |         |
| Short-term operating receivables decrease (+) / increase (-) | 416     | -4 276  | -2 582            | 629     |
| Inventories decrease (-) / increase (+)                      | 2 669   | -4 318  | -                 | -       |
| Short-term debt decrease (-) / increase (+)                  | -1 446  | 4 061   | 1 771             | 2 122   |
| Change in working capital                                    | 1 639   | -4 533  | -811              | 2 751   |

<sup>1)</sup> adjustments to operating profit/loss include depreciations, share of profits of associated companies and other non-liquid assets

# INCOME STATEMENT 1.1.–31.12.

|  |      | GROUP                    |                         | PARENT<br>COMPANY       |                      |
|--|------|--------------------------|-------------------------|-------------------------|----------------------|
| EUR k  | Note | 2007                     | 2006                    | 2007                    | 2006                 |
| TURNOVER   | 1.1. | 9 913                    | 4 589                   | 26                      | 50                   |
| Change in inventories of finished products and WIP                         |      | -2 016                   | 159                     | -                       | -                    |
| Share of associated companies' profits                                     | 1.2  | -14 995                  | -5 902                  | -                       | - 1 407              |
| Other operating income   | 1.2. | 51 084                   | 1 654                   | 60 265                  | 1 497                |
| Materials and services<br>Materials, supplies and goods                    |      |                          |                         |                         |                      |
| Purchases during accounting period   |      | -3 278                   | -4 313                  | -                       | -                    |
| Change in inventories  |      | -609                     | 767                     | -                       | -                    |
| External services  |      | -562                     | -128                    | -                       |                      |
| Materials and services total   |      | -4 449                   | -3 674                  | -                       | -                    |
| Staff expenditure  |      |                          |                         |                         |                      |
| Wages, salaries and fees   |      | -3 590                   | -3 254                  | -882                    | -1 104               |
| Staff social expenditures  |      | 677                      | 600                     | 170                     | 202                  |
| Pension costs Other staff social expenditure                               |      | -677<br>-193             | -608<br>-58             | -178<br>-47             | -283<br>-79          |
| Staff expenditure total  | 1.3. | -4 460                   | -3 920                  | -1 107                  | -1 466               |
| Starr experiantare total   | 1.5. | 4 400                    | 3 320                   | 1 107                   | 1 400                |
| Depreciations and write-downs  |      |                          |                         |                         |                      |
| Depreciation according to plan   |      | -9 601                   | -1 468                  | -59                     | -65                  |
| Depreciations total  | 1.4. | -9 601                   | -1 468                  | -59                     | -65                  |
| Other operating expenditure  | 1.5. | -3 706                   | -4 591                  | -1 760                  | -2 475               |
| OPERATING PROFIT/LOSS  |      | 21 770                   | -13 153                 | 57 365                  | -2 459               |
| e  |      |                          |                         |                         |                      |
| Financial income and expenditure Income from stake in associated companies |      |                          |                         | 1 154                   | 3 722                |
| Long-term investment income from other companies                           |      | 154                      | -                       | 154                     | 3 /22                |
| Other interest and financial income from Group com                         |      | -                        | _                       | 25                      | 89                   |
| Other interest and financial income from other comp                        |      | 1 076                    | 596                     | 764                     | 443                  |
| Interest expenditure and other financial expenditure                       |      |                          |                         |                         |                      |
| to Group companies   |      | -                        | -                       | -234                    | -110                 |
| Interest expenditure and other financial expenditure                       |      | F 772                    | 4.661                   | 4.642                   | 2.004                |
| to other companies Financial income and expenditure total                  |      | -5 772<br>- <b>4 542</b> | -4 661<br><b>-4 065</b> | -4 643<br><b>-2 780</b> | -3 894<br><b>250</b> |
| Tinanciai income and expenditure total                                     |      | -4/342                   | -4 003                  | -2 780                  | 230                  |
| PROFIT/LOSS BEFORE EXTRAORDINARY ITEMS                                     |      | 17 228                   | -17 218                 | 54 585                  | -2 209               |
| Extraordinary items  |      |                          |                         |                         | \                    |
| Extraordinary income   |      | / / -                    | 200                     | 7                       | 200                  |
| Extraordinary expenditure  | 1.6. | / / -                    | -4<br>196               | -                       | -4<br>196            |
| Extraordinary items total  | 1.0. | _                        | 196                     | -                       | 190                  |
| PROFIT/LOSS BEFORE APPROPRIATIONS AND TAX                                  | KES  | 17 228                   | -17 022                 | 54 585                  | -2 013               |
| Difference in depreciation decrease/increase                               |      |                          | _                       | 69                      | 34                   |
| Income tax   | 1.7. | 19                       | 6                       | -                       | -2                   |
| NET PROFIT/LOSS FOR THE YEAR   |      | 17 247                   | -17 016                 | 54 654                  | -1 981               |
| TELLINGTHICOSS FOR THE TEAR  |      | 17 247                   | 17 010                  | J-1 UJ-1                | 1 301                |

# BALANCE SHEET 31.12.

|   |      | GROUP    |              | PARENT<br>COMPANY |         |
|---|------|----------|--------------|-------------------|---------|
| EUR k                                       | Note | 2007     | 2006         | 2007              | 2006    |
| ASSETS                                      |      |          |              |                   |         |
| FIXED ASSETS                                |      |          |              |                   |         |
| Intangible assets                           |      |          |              |                   |         |
| Group goodwill                              |      | 3 761    | 11 532       | -                 | -       |
| Other long-term expenditure                 |      | 1 066    | 1 382        | -                 |         |
| Intangible assets total                     | 2.1. | 4 827    | 12 914       | -                 | -       |
| Tanaihla                                    |      |          |              |                   |         |
| Tangible assets                             |      | 0.022    | 0.022        |                   |         |
| Land and installations                      |      | 8 922    | 8 922        | -                 | -       |
| Buildings and constructions                 |      | 8 263    | 8 601        | -<br>21E          | 252     |
| Machinery and equipment                     |      | 2 775    | 4 623        | 215               | 353     |
| Advances and acquisitions in progress       | 2 1  | - 40.000 | 545          | - 245             |         |
| Tangible assets total                       | 2.1. | 19 960   | 22 691       | 215               | 353     |
| Investments                                 |      |          |              |                   |         |
| Shares in Group companies                   |      |          |              | 15 735            | 15 735  |
| Receivables from Group companies            |      | _        | -            | 74 448            | 72 165  |
|   |      | 91 385   | -<br>139 699 |                   | 57 276  |
| Share in associated companies               |      | 114      | 131          | 35 657<br>103     | 113     |
| Other shares and holdings Other receivables |      | 788      | 1 051        | 788               | 1 051   |
| Investments total                           | 2.1. | 92 287   | 140 881      | 126 731           | 146 340 |
| investments total                           | 2.1. | 92 207   | 140 00 1     | 120 /31           | 146 340 |
| FIXED ASSETS TOTAL                          |      | 117 074  | 176 486      | 126 946           | 146 693 |
| INVENTORIES AND FINANCIAL ASSETS            |      |          |              |                   |         |
| Inventories                                 |      |          |              |                   |         |
| Materials and supplies                      |      | 1 417    | 2 044        | _                 | _       |
| Work in progress                            |      | 154      | 553          | _                 | _       |
| Other products/goods                        |      | 78       | 1 721        | _                 | _       |
| Inventories total                           |      | 1 649    | 4 318        | -                 | _       |
|   |      |          |              |                   |         |
| Receivables                                 |      |          |              |                   |         |
| Short-term                                  |      |          |              |                   |         |
| Accounts receivable                         |      | 2 226    | 2 164        | 147               | 166     |
| Receivables from Group companies            |      | _        | 1            | 3 128             | 742     |
| Other receivables                           |      | 1 448    | 478          | 1 173             | 478     |
| Prepaid expenditure and accrued income      | 2.2. | 4 100    | 5 548        | 3 430             | 3 911   |
| Short-term receivables total                |      | 7 774    | 8 190        | 7 878             | 5 297   |
|   |      |          |              |                   |         |
| Cash and bank accounts                      |      | 53 172   | 18 831       | 52 482            | 18 684  |
|   |      |          |              |                   |         |
| INVENTORIES AND FINANCIAL ASSETS TOTAL      |      | 62 595   | 31 339       | 60 360            | 23 981  |
|   |      |          |              |                   |         |
| ASSETS TOTAL                                |      | 179 669  | 207 825      | 187 306           | 170 674 |
|   |      |          |              |                   |         |

# BALANCE SHEET 31.12.

|   |      | GROUP   |         | PARENT<br>COMPANY |         |
|---|------|---------|---------|-------------------|---------|
| EUR k   | Note | 2007    | 2006    | 2007              | 2006    |
| LIABILITIES   |      |         |         |                   |         |
| SHAREHOLDERS' EQUITY  |      |         |         |                   |         |
| Restricted equity   |      |         |         |                   |         |
| Share capital   | 3.1. | 18 900  | 18 900  | 18 900            | 18 900  |
| Other restricted equity   | 3.2. | 1 649   | 1 649   | 1 649             | 1 649   |
| Restricted equity total   |      | 20 549  | 20 549  | 20 549            | 20 549  |
|   |      |         |         |                   |         |
| Unrestricted equity   |      | 40.055  | 60.202  | 26 524            | 20 505  |
| Accumulated profit from previous years                            |      | 49 955  | 68 393  | 26 524            | 28 505  |
| Net profit/loss for the year                                      | 3.3. | 17 247  | -17 016 | 54 654            | -1 981  |
| Unrestricted equity total   | 3.3. | 67 202  | 51 377  | 81 178            | 26 524  |
| SHAREHOLDERS' EQUITY TOTAL  |      | 87 751  | 71 926  | 101 727           | 47 073  |
| ACCUMULATED ADDRODDIATIONS  |      |         |         |                   |         |
| ACCUMULATED APPROPRIATIONS Accumulated difference in depreciation |      |         |         | 136               | 205     |
| Accumulated difference in depreciation                            |      | -       | -       | 150               | 205     |
| COMPULSORY RESERVES   |      |         |         |                   |         |
| Other compulsory reserves   | 3.4. | 680     | 680     | 679               | 679     |
| Cancel companient, reserves                                       | 5    |         |         |                   | 0.5     |
| LIABILITIES   |      |         |         |                   |         |
| Long-term   |      |         |         |                   |         |
| Capital loans   | 5.1. | 1 852   | 1 852   | -                 | -       |
| Loans from financial institutions                                 |      | 58 890  | 56 287  | 52 861            | 49 545  |
| Debt to Group companies   |      | -       | -       | 15                | 15      |
| Accounts payable  |      | 18      | -       | -                 | -       |
| Deferred tax liabilities  | 3.5. | 41      | 60      | -                 | -       |
| Other long-term liabilities                                       | 3.6. | 650     | 365     | -                 | -       |
| Long-term liabilities total                                       |      | 61 451  | 58 564  | 52 876            | 49 560  |
|   |      |         |         |                   |         |
| Short-term liabilities  |      |         |         |                   |         |
| Loans from financial institutions                                 |      | 26 403  | 71 484  | 22 573            | 65 613  |
| Advances received   |      | 452     | 736     |                   | -       |
| Accounts payable  |      | 1 003   | 2 448   | 37                | 48      |
| Debt to Group companies   |      |         | -       | 8 289             | 6 540   |
| Other short-term liabilities                                      | 3.7. | 418     | 616     | 51                | 82      |
| Accrued liabilities and prepaid income                            | 3.8. | 1 511   | 1 371   | 938               | 874     |
| Long-term liabilities total                                       |      | 29 787  | 76 655  | 31 888            | 73 157  |
| LIABILITIES TOTAL   |      | 91 238  | 135 219 | 84 764            | 122 717 |
| SHAREHOLDERS' EQUITY, APPROPRIATIONS,                             |      |         |         |                   |         |
| RESERVES AND LIABILITIES TOTAL                                    |      | 179 669 | 207 825 | 187 306           | 170 674 |
| RESERVES AND EIABILITIES TOTAL                                    |      | 175 005 | 207 023 | 107 300           | 170 074 |

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# PREPARATION AND VALUATION PRINCIPLES AND COMPARABILITY OF THE CONSOLIDATED FINANCIAL STATEMENTS

# ACCOUNTING PRINCIPLES OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements include all Group and associated companies.

#### INTERNAL SHAREHOLDING

The consolidated financial statements have been drawn up using the acquisition accounting method.

The premium paid for the subsidiaries' shares in excess of shareholders' equity has been entered partly under fixed assets and partly under Group goodwill. The items under fixed assets are amortised according to useful life. The amortisation period for goodwill is 20 years.

# INTRAGROUP BUSINESS TRANSACTIONS AND MARGINS

Intragroup business transactions, unrealised margins on intragroup deliveries, intragroup receivables and payables have been eliminated.

#### **EXCHANGE RATE AND TRANSLATION DIFFERENCES**

The income statements of Detection Technology Group companies have been translated into euros using the average exchange rate for the accounting period and the balance sheets using the average exchange rate at balance sheet date.

Translation differences due to exchange rate differences arising in the elimination of cross shareholdings have been entered under non-restricted shareholders' equity.

#### ITEMS DENOMINATED IN FOREIGN CURRENCIES

Group companies' receivables and payables denominated in foreign currencies have been translated into euros using the average exchange rate at balance sheet date.

#### **CHANGES IN GROUP STRUCTURE**

634,083 new shares were subscribed for in a Detection Technology, Inc. share issue during the accounting period.

The Group's stake in the Detection Technology Group has risen to 79.39 per cent through the share issue confirmed on 20.12.2007.

Otherwise the Group structure has remained the same.

#### **ASSOCIATED COMPANIES**

The associated companies have been entered using the equity accounting method.

#### THE GLASTON CORPORATION

The Group's stake in the Glaston Corporation has not changed during the accounting period. The value of the Group's stake of 33.10% at the share price of EUR 2.77, quoted on the stock exchange closing day of trading for the year, amounted to EUR 72.8 million.

Unamortized goodwill from acquisitions amounts to EUR 41.3 million. The amortisation period for goodwill is 20 years.

#### THE PERLOS CORPORATION

The Group's entire shareholding in the Perlos Corporation was divested to Lite-On Technology on 1.11.2007 under the terms and conditions of a public tender cash offer.

The share of the Perlos Corporation's profit is included in the income statement for the first three quarters of 2007.

#### **INTANGIBLE AND TANGIBLE ASSETS**

The balance sheet values of intangible and tangible assets are based on the original acquisition costs less depreciation according to plan. Depreciation according to plan has been calculated on a straight-line basis from the useful economic life of the fixed assets.

#### **CASH AND BANK ACCOUNTS**

Cash and bank accounts include cash assets, bank accounts, deposits under three months and other cash equivalent liquid assets.

#### **DERIVATIVES**

The company's derivatives comprise interest rate swaps.

In interest rate swaps the fluctuating interest rate of the company's loans from financial institutions is exchanged for a fixed interest rate. The duration of the interest rate swap has been set at one to five years and the interest rate is set at the date of contract.

Detection Technology, Inc. has hedged foreign exchange risks using cross currency swaps.

#### PRESENTATION PRINCIPLE

The notes to the financial statements are presented in thousands of euros unless otherwise indicated.

| 1. NOTES TO THE INCOME STATEMENT  | 2007           | 2006         |
|---|----------------|--------------|
| 1.1. Turnover by business sector and market area                          |                |              |
| Turnover by business sector   |                |              |
| X-ray detectors for security and medical imaging equipment                | 9 913          | 4 589        |
| Total   | 9 913          | 4 589        |
| Turnover by market area   |                |              |
| Finland   | 243            | 230          |
| Other Nordic countries  | 718            | 326          |
| Other Europe  | 1 175<br>2 916 | 918<br>1 175 |
| USA and Canada<br>Other countries   | 4 861          | 1 940        |
| Total   | 9 913          | 4 589        |
|   |                |              |
| 1.2. Other operating income   |                |              |
| Rental income   | 1 612          | 1 485        |
| Capital gain on sale of fixed assets                                      | 49 284         | 3            |
| Other, contributions etc.   | 188            | 166          |
| Total   | 51 084         | 1 654        |
| 1.3. Notes on staff and other company officers                            |                |              |
| 1.3.1. Average staff  |                |              |
| Wage earners  | 68             | 61           |
| Salaried staff  | 99             | 89           |
| Total   | 167            | 150          |
| 1.3.2. Directors' salaries and fees                                       |                |              |
|   |                |              |
| CEOs  | 567            | 572          |
| Board members   | 129            | 128          |
| Total   | 696            | 700          |
| 1.3.3. The retirement age for CEOs is 60–68                               |                |              |
| 1.4. Depreciation according to plan and write-downs                       |                |              |
| Group goodwill (incl. EUR 7,166k one-off write-off at DT)                 | 7 771          | 485          |
| Other long-term expenditure   | 483            | 250          |
| Buildings and constructions   | 381            | 379          |
| Machinery and equipment   | 966            | 354          |
| Depreciations total   | 9 601          | 1 468        |
| Depreciation according to plan has been calculated from the original      |                |              |
| acquisition price on a straight-line basis based on useful economic life. |                |              |
| The periods for depreciation according to plan are as follows:            |                |              |
| Goodwill  | 20 years       |              |
| Other long-term expenditure   | 2–10 years     |              |
| Buildings   | 40 years       |              |
| Constructions   | 10 years       |              |
| Machinery and equipment   | 3–10 years     |              |

### 1.5. Other operating expenditure

Other operating expenditure comprises purchasing and manufacturing, sales and marketing and administration costs not including payroll costs.

| 1.5.1. Auditors' fees  | 2007 | 2006 |
|--|------|------|
| Ernst & Young C.A. Corporation   |      |      |
| Auditing fees  | 60   | 77   |
| Tax advice   | 9    | 2    |
| Other fees   | 10   | 44   |
| Total  | 79   | 123  |
| 1.6. Extraordinary income and expenditure  |      |      |
| Extraordinary income   |      |      |
| Extra price from sale of Flexlink Ab in 2005                                       | -    | 158  |
| Other  | -    | 42   |
| Extraordinary income total   | -    | 200  |
| Extraordinary expenditure  |      |      |
| Expenditure from earlier sales of Group companies                                  | -    | -4   |
| Extraordinary expenditure total  | -    | -4   |
| Extraordinary items total  | -    | 196  |
| 1.7. Notes on appropriations and income tax  |      |      |
| Break-down of difference in depreciation decrease and change in voluntary reserves |      |      |
| Deferred tax liability decrease (income tax)                                       | 19   | 9    |
| Profit for the year  | 53   | 25   |
| Change in difference in depreciation total   | 72   | 34   |
| Income tax   |      |      |
| Income tax on normal operations  | -    | 51   |
| Income tax on extraordinary items  | -    | -51  |
| Tax from previous accounting periods   | -    | -3   |
| Change in deferred tax liability   | 19   | 9    |
| Total  | 19   | 6    |

### 2. NOTES TO BALANCE SHEET ASSETS

### 2.1. Intangible and tangible assets and other long-term investments

|   |          | Other       |       | Buildings     | Machinery |
|---|----------|-------------|-------|---------------|-----------|
|   |          | long-term   |       | and           | and       |
|   | Goodwill | investments | Land  | constructions | equipment |
|   |          |             |       |               |           |
| Acquisition cost 1.1.                   | 12 017   | 2 126       | 8 922 | 26 834        | 5 009     |
| Increase                                |          | -           | 169   | 37            | 131       |
| Decrease                                | / -/     | -           | \ -   | -             | -1 035    |
| Acquisition cost 31.12.                 | 12 017   | 2 295       | 8 922 | 26 871        | 4 105     |
| Accumulated depreciation 1.1.           | -485     | -744        | -     | -18 228       | -386      |
| Decrease                                |          |             | -     | -             | 21        |
| Plan depreciation for accounting period | -7 771   | -485        | / -   | -380          | -965      |
| Accumulated depreciation 31.12.         | -8 256   | -1 229      | / -/  | -18 608       | -1 330    |
| Balance sheet value 31.12.2007          | 3 761    | 1 066       | 8 922 | 8 263         | 2 775     |
| Balance sheet value 31.12.2006          | 11 532   | 1 382       | 8 922 | 8 601         | 4 623     |
|   |          |             |       |               |           |

| Acquisition cost 1.1. Increase Decrease Acquisition cost 31.12. Accumulated depreciation 1.1. Decrease Plan depreciation for accounting period Accumulated depreciation 31.12. Balance sheet value 31.12.2007 Balance sheet value 31.12.2006  | Acquisitions in progress  545 545  - 545 | Shares<br>in Group<br>companies<br>139 699<br>973<br>-49 287<br>91 385<br>-<br>-<br>-<br>-<br>-<br>-<br>91 385<br>139 699 | Other shares and holdings  131 | 2007   | 2006      |  |
|---|--|---|--------------------------------|--------|-----------|--|
| Undepreciated part of acquisition cost  |  | a equipment   |                                | 2 673  |           |  |
| 2.2. Prepaid expenses and accrued inco  | me                                       |   |                                |        |           |  |
| Short-term  |  |   |                                |        |           |  |
| Tax credit receivables  |  |   |                                | 2 722  | 2 722     |  |
| Interest receivables  |  |   |                                | 371    | 900       |  |
| VAT receivables   |  |   |                                | 380    | 491       |  |
| Insurance compensation  |  |   |                                | -      | 272       |  |
| Contribution receivables  |  |   |                                | -      | 390       |  |
| Social insurance accruals   |  |   |                                | 197    | 95<br>71  |  |
| Advance taxes for 2006<br>Other   |  |   |                                | 430    | 71<br>607 |  |
| Total   |  |   |                                | 4 100  | 5 548     |  |
|   |  |   |                                |        | 55.0      |  |
| 3. NOTES TO BALANCE SHEET LIABILITIES  Shareholders' equity   |  |   |                                |        |           |  |
|   |  |   |                                |        |           |  |
| 3.1. Restricted equity  |  |   |                                |        |           |  |
| Parent company shares are divided as follo  | NS:                                      |   |                                |        |           |  |
| Common shares 900,000 (one share one v  | ote) 31.12.                              |   |                                | 6 300  | 6 300     |  |
| Preference shares 1,800,000 (ten shares or  | e vote) 31.12.                           |   |                                | 12 600 | 12 600    |  |
| Share capital total   |  |   |                                | 18 900 | 18 900    |  |
| Shares total 2.7 million at a nominal value   | of EUR 7.0 per sha                       | are.  |                                |        |           |  |
| Preference shares are entitled to a dividend of eight per cent from net profit for the year, after which common shares are entitled to a dividend of up to eight per cent. If there is a distribution of dividend above this amount, each share is entitled to the same amount. (Articles of Association §14) |  |   |                                |        |           |  |
| 3.2. Other restricted shareholders' equi  |  | mium rocano   |                                | 1 649  | 1 649     |  |
| Other restricted shareholders' equity comp  | nses the share pre                       | mum reserve.  |                                |        |           |  |
| Restricted shareholders' equity total   |  |   |                                | 20 549 | 20 549    |  |

| 3.3. Unrestricted shareholders' equity  | 2007                    | 2006                     |
|---|-------------------------|--------------------------|
| Accumulated profit from previous years 1.1.   | 51 377                  | 79 199                   |
| Distributed as dividend 2006/2005   | -                       | -10 800                  |
| Readjustments to DT's previous accounting periods   | -1 930                  | -                        |
| Written-back DT negative minority interest  | 305                     | 372                      |
| Translation differences   | 203                     | -378                     |
| Accumulated profit from previous years 31.12.   | 49 955                  | 68 393                   |
| Net profit/loss for the year Unrestricted shareholders' equity total  | 17 247<br><b>67 202</b> | -17 016<br><b>51 377</b> |
| offestricted shareholders, equity total   | 67 202                  | 313//                    |
| Shareholders' equity total  | 87 751                  | 71 926                   |
| Portion of accumulated depreciation difference under shareholders' equity   | 188                     | 203                      |
| Distributable funds from unrestricted shareholders' equity  | 67 014                  | 51 174                   |
| 3.4. Compulsory reserves  |                         |                          |
| Environmental liability reserve   | 478                     | 478                      |
| Reserve for deferred rental costs   | 202                     | 202                      |
| Total   | 680                     | 680                      |
| The parent company has a commitment that the real estate, owned by Hansa-Mertens N.V., at Terbekenhofdreef 51–53, Wilrijk, Belgium, does not constitute an environmental hazard. To cover the commitment, an environmental liability reserve of EUR 0.5m has been set up and entered under an extraordinary expenditure in the accounts for 1997. |                         |                          |
| The reserve for deferred rental costs has been entered under other operating expenditure for previous years.  |                         |                          |
| The change in other compulsory reserves has been entered under other operating expenditure.   |                         |                          |
| 3.5. Accumulated appropriations   |                         |                          |
| Accumulated difference in depreciation  |                         |                          |

| Accumulated difference in depreciation               |       |     |
|--|-------|-----|
| Deferred tax liability                               | 41    | 60  |
| Shareholders' equity                                 | 116   | 169 |
| Total  | 157   | 229 |
|  |       |     |
| Deferred tax liability                               |       |     |
|  |       |     |
| Appropriations                                       | 41    | 60  |
| Total  | 41    | 60  |
|  |       |     |
| 3.6. Other long-term liabilities                     |       |     |
|  |       |     |
| Product development loans                            | 650   | 365 |
| Total  | 650   | 365 |
|  |       |     |
| 3.7. Other short-term liabilities                    |       |     |
|  |       |     |
| Factoring credit                                     | 231   | 413 |
| Other  | 187   | 203 |
| Total  | 418   | 616 |
|  |       |     |
| 3.8. Accrued liabilities and prepaid income          |       |     |
| Harriel and a second releases to all as stall as sta | 400   | 272 |
| Unpaid wages and salaries incl. social costs         | 496   | 273 |
| Deferred interest                                    | 882   | 369 |
| Other  | 133   | 2   |
| Total  | 1 511 | 644 |

| 4. PLEDGES AND COMMITMENTS                          | 2007   | 2006   |
|---|--------|--------|
| 4.1. Loans with securities as collateral            |        |        |
| Financial institutions                              | 75 296 | 63 158 |
| Book value of collateralised securities             | 97 634 | 65 786 |
| 4.2. Loans with pledges and mortgages as securities |        |        |
| Bank accounts                                       | 695    | -      |
| Financial institutions                              | 10 448 | 12 978 |
| Firm mortgages                                      | 10 235 | 10 235 |
| Factoring credit                                    | 231    | 412    |
| Loans with accounts receivable as collateral        | 788    | 641    |
| 4.3. Other commitments                              |        |        |
| Rents   | 1 478  | 1 837  |
| Leasing maturing the following accounting period    | 256    | 322    |
| Leasing maturing later                              | 460    | 462    |
| 4.4. Commitments on behalf of Group companies       |        |        |
| Guarantees  | 467    | 467    |

#### 5. CAPITAL LOANS

#### 5.1. Information on Group capital loans and interests recogniseded as expenditure

| Lender        | Loan period   | Loan<br>amount | Accumulated interest | Interest                 |
|---------------|---------------|----------------|----------------------|--------------------------|
| Nordea Pankki | 1 year        | 76             | 11                   | Euribor 6mth + 6% margin |
| Tekes         | 3 and 4 years | 776            | 48                   | 3% p.a.                  |
| Finnfund      | 2 years       | 1 000          | -                    | 7.5% p.a.                |
|               |               | 1 852          | 59                   |                          |

The capital and interest of loans are paid at a lower preference than other debts in the event of the company going into receivership or bankruptcy. The interest is paid only when the amount of the company's unrestricted shareholders' equity and all capital loans at the time of payment exceed the amount of the company's unrestricted shareholders' equity from the company's last completed

accounting period or the amount of unrestricted share-holders' equity according to the balance sheet from more recent financial statements.

A pledge is not given for payment of the capital or interest. If the interest cannot be paid, it is transferred to be paid on the basis of the first financial statements, on the basis of which it can be paid.

#### 6. OPTION RIGHTS

#### 6.1. Information on Detection Technology, Inc.'s option rights

The Annual General Meeting of Detection Technology, Inc. made a decision on 8 March 2004 concerning option rights, on the basis of which a maximum of 5,600 shares can be subscribed for, corresponding to 1.0% of the company's share capital and 1.0% of the company's voting rights and the share capital rises to a maximum of EUR 941.85. The exercise period is from 1 January 2005 to 31 December 2008.

The Annual General Meeting of Detection Technology, Inc. made a decision on 16 September 2004 concerning option rights, on the basis of which a maximum of 5,600 shares can be subscribed for, corresponding to 1.0% of the company's share capital and 1.0% of the company's voting rights and the share capital rises to a maximum of EUR 941.85. The exercise period is from 1 January 2007 to 31 December 2009.

The Annual General Meeting of Detection Technology, Inc. made a decision on 7 March 2006 concerning option rights, on the basis of which a maximum of 37,000 shares can be subscribed for, corresponding to 9.0% of the company's share capital and 9.0% of the company's voting rights and the share capital rises to a maximum of EUR 6,223.00. The exercise period is from 1 September 2007 to 31 December 2012.

### 7. SHAREHOLDING IN OTHER COMPANIES

### 7.1. Shares and holdings

| Group companies included in consolidated financial statements | Group<br>stake<br>% | Group<br>voting rights<br>% | Group stake in<br>equity capital<br>EUR k |
|---|---------------------|-----------------------------|---|
| GWS Trade Oy, Helsinki  | 100                 | 100                         | 2 700                                     |
| GWS Invest Oy, Helsinki                                       | 100                 | 100                         | -162                                      |
| GWS Assets Oy, Helsinki                                       | 100                 | 100                         | 7   |
| Kiinteistö Oy Työnjohtajankatu 1, Helsinki                    | 100                 | 100                         | 18 131                                    |
| Kiinteistö Oy Punamullantie 2, Nurmijärvi                     | 100                 | 100                         | 84  |
| As. Oy Hgin Ehrensvärdintie 25, Helsinki                      | 100                 | 100                         | 3 735                                     |
| Pakopaikka Oy, Helsinki                                       | 100                 | 100                         | 126                                       |
| Detection Technology, Inc., Espoo                             | 79.39               | 79.39                       | -8 122                                    |

### 7.2. Other shares and holdings with significant Group stake

| 7.2. 0 5 5                                |                     | g                              | •  | Shares/stake held by the Group |            |                        |                        |
|---|---------------------|--------------------------------|--|--------------------------------|------------|------------------------|------------------------|
|   | Group<br>stake<br>% | Group<br>voting<br>rights<br>% | Group stake<br>in equity<br>capital<br>EUR k | Stake<br>%                     | No.        | Nom.<br>value<br>EUR k | Book<br>value<br>EUR k |
| Associated companies                      |                     |                                |  |                                |            |                        |                        |
| Glaston Corporation                       | 33.10               | 33.10                          | 46 208                                       | 33.10                          | 26 266 100 | 2 051                  | 91 385                 |
| Associated companies to                   | otal                |                                |  |                                |            |                        | 91 385                 |
| Other shares and holdin<br>(over EUR 17k) | gs                  |                                |  |                                |            |                        |                        |
| Pikval Oy                                 | 10.10               | 10.10                          |  |                                | 2 828      |                        | 71                     |
| Other shares                              |                     |                                |  |                                |            |                        | 43                     |
| Other shares and holdin                   | gs total            |                                |  |                                |            |                        | 114                    |
| Investments total                         |                     |                                |  |                                |            |                        | 91 499                 |





### **AUDITORS' REPORT**

# TO THE SHAREHOLDERS OF THE G.W. SOHLBERG CORPORATION

We have audited the accounting records, the financial statements, the Report by the Board of Directors and the governance of the G.W. Sohlberg Corporation for the accounting period 1.1.–31.12.2007. The Board of Directors and the Chief Executive have prepared the Report by the Board of Directors and the financial statements, which contain the balance sheet, the income statement, source and application of funds and notes to the financial statements concerning both the Group and Parent Company. On the basis of our audit we submit our report on the financial statements, the Report by the Board of Directors and the governance of the Parent Company.

The audit has been conducted in accordance with good auditing practice. The accounting records and the principles, contents and method of presentation employed in drawing up the financial statements and the Report by the Board of Directors have thus been audited to a sufficient extent to determine that the financial statements do not contain any material errors or shortcomings. The audit of governance has established that members of the Board of Directors and the Chief Executive have acted in compliance with the law as stated in the Companies Act.

We hereby submit that the financial statements and Report by the Board of Directors have been prepared in accordance with the Accounting Act and other rules and regulations governing their preparation. The financial statements and Report by the Board of Directors give a true and fair view of the operations and financial position of the Group and the Parent Company in compliance with the Accounting Act. The Report by the Board of Directors is in conformity with the financial statements. The financial statements including consolidated financial statements can be adopted and the members of the Board of Directors and the Chief Executive discharged from liability for the accounting period under review. The proposal by the Board of Directors for the disposal of earnings is in accordance with the Companies Act.

Helsinki, 14 March 2008

Ernst & Young
C.A. Corporation

Pekka Luoma

Arto Tenhula

C.A.

C.A.







# **CALCULATION FORMULAS FOR KEY FIGURES**

| Interest-bearing net debt =    | interest-bearing debt – interest-bearing receivables – cash<br>and other liquid financial assets |       |
|--------------------------------|--|-------|
| Equity ratio % =               | shareholders' equity   | x 100 |
| -qy                            | balance sheet total – advances received  | X 100 |
| Return on equity % (ROE) =     | profit before extraordinary items – taxes  | x 100 |
|                                | shareholders' equity (average)   | X 100 |
|                                | profit before extraordinary items + interest expenditure and other financial expenditure         |       |
| Return on investment % (ROI) = | balance sheet total – non-interest-bearing liabilities (average)                                 | x 100 |
|                                | shareholders' equity   |       |
| Equity per share, EUR =        | yearend number of shares   |       |

# SHARE PRICE TRENDS



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## **GROUP ADDRESSES**

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### ASSOCIATED COMPANY

#### **SUBSIDIARY**

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